

January 7, 2014

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board on December 10, 2013

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on December 10, 2013.

**OPEN-END CONTRACT
LOCATING AND MARKING URD ELECTRIC FACILITIES
FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION**

It is the recommendation of management staff of the Vineland Municipal Electric Utility – Distribution Division, which has the concurrence of the Director of Municipal Utilities, the Purchasing Agent and the Business Administrator that an open-end contract for Locating and Marking URD Electric Facilities – Option 1 (Mark-outs for VMEU only) be awarded to the low bidder, Atlantic Infracrac, LLC, Wall, NJ, in the amount of \$65,440.00.

**OPEN-END CONTRACT
FURNISHING AND DELIVERY OF HID STREET LIGHTING AND VARIOUS ACCESSORIES
FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION**

It is the recommendation of management staff of the Vineland Municipal Electric Utility – Distribution Division, which has the concurrence of the Director of Municipal Utilities, the Purchasing Agent and the Business Administrator that open-end contracts for the above be awarded on an individual line item basis to the respective low bidders as provided in the specifications, as follows:

WESCO Distribution, Richmond, Virginia –

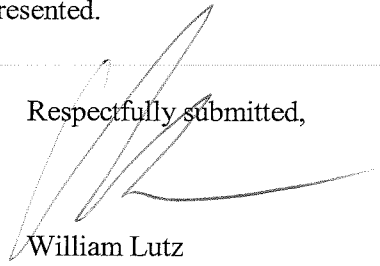
Part 1A – Street Lighting Luminaires (HPS and MH Type) – est. total \$27,053.70

Rumsey Electric, Conshohocken, Pennsylvania –

Part 1B – Street Lighting Luminaires (Induction Type) – est. total	\$ 73,077.50
Part 2A – Flood Lighting Luminaires (HPS and MH Type) – est. total	14,996.00
Part 2B – Flood Lighting Luminaires (Induction Type) – est. total	7,368.00
Part 3 – Street Lighting Luminaires (LED Type) – est. total	24,546.00
Part 4 – Sternberg Accessories (Induction Type) – est. total	<u>19,800.00</u>
Total Estimated Award	\$139,787.50

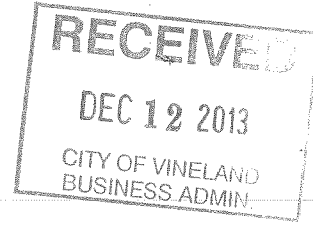
We trust that the above recommendations will receive your favorable consideration and that the recommended resolutions will be adopted as presented.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'William Lutz', written over the typed name.

William Lutz
Business Administrator

/dm
Encls.



BID EVALUATION FORM

DEPARTMENT Electric Utility

Date: 12/11/2013

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Locating and Marking URD Electric Facilities - Open Ended

2. Amount to be Awarded: ~~\$65,441.00~~ 65,440.00

- Encumber Total Award
- Encumber by Supplemental Release

3. Engineer's Estimate: \$76,000

4. Amount Budget: \$ \$76,000

5. Account Number to be Charged: 002-0-54-90-9003-2-7023393

6. Date Bids Received: 12/10/2013

7. Date to be Awarded: 01/14/2014

8. Recommended Vendor: Atlantic Infracrac, LLC

9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No

10. Comments/Special Instructions: This is an estimated award.

11. Evaluation Performed by: Dexter L. Gordon *[Signature]* 12/11/2013

12. Approved By: *[Signature]* 12/11/13 *[Signature]* 12/11/13

13. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Vendor Recommendation (if applicable)
- Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration

**TABULATION OF BIDS
LOCATING & MARKING
URD ELECTRIC FACILITIES (RE-BID)
DECEMBER 10, 2013**

Revised 12-19-13

Engineer's Estimate - \$76,000

	Atlantic Infratrac LLC 1803 Highway 34 Wall NJ	Premier Utility Services LLC 100 Marcus Blvd Suite 3 Hauppauge NY 11788	ECSM Utility Contractors 1200 Walnut Bottom Rd Carlisle PA
BB, CAC, CEC	BB 10%	BB - 10%	NONE
Surety	YES	YES	COPY
Corp. Discl.	YES	YES	YES
Affir. Action	YES	YES	YES
Check List	YES	YES	YES
Proposal	YES	YES	YES
Iran Discl	YES	YES	YES
Option 1	\$65,440.00	\$65,541.00	\$106,080.00
			*

UtiliQuest LLC submitted paperwork but did not bid on Option 1 which is the base bid.

* No bid guarantee submitted. Automatic rejection.

Specifications received by the following:

- Keller & Kirkpatrick Inc
- GTS Consultants
- GEOD Corp
- Pennoni Associates
- Atlantic Subsurface Imaging
- PULS Inc

This specification shall cover the furnishing and delivery of services for Locating and Marking of Underground Electric Facilities belonging to City of Vineland Municipal Electric Utility for the period of 12 months. Also included as part of this specification is an "option" for a second year.

Evaluation of Bids

Locating and Marking URD Electric Facilities

For Bids Received on December 10, 2013

Bidder: Atlantic Infrastructure

Option #1 - Mark-out Electric Only

Electric Only	Unit Price	Multiplier	Total
Item 1	\$9.49	6000	\$56,940.00
Item 2	\$20.00	240	\$4,800.00
Item 3	\$37.00	100	\$3,700.00
			\$65,440.00

Option #2 Mark-outs for VMEU & Water Utility

VMEU a.	\$7.00		
Water Utility b.	\$8.25		
Item 1	\$15.25	6000	\$91,500.00
VMEU a.	\$8.00		
Water Utility b.	\$12.00		
Item 2	\$20.00	240	\$4,800.00
VMEU a.	\$18.50		
Water Utility b.	\$18.50		
Item 3	\$37.00	100	\$3,700.00
			\$100,000.00

Option Year Pricing:

Second year unit pricing remains the same as the first year.

Exceptions: Non noted.

Bidder: Premier Utility Services, LLC

Unit Price	Multiplier	Total
\$8.61	6000	\$51,660.00
\$38.00	240	\$9,120.00
\$47.61	100	\$4,761.00
		\$65,541.00

\$6.30		
\$7.31		
\$13.61	6000	\$81,660.00
\$19.00		
\$19.00		
\$38.00	240	\$9,120.00
\$23.81		
\$23.81		
\$47.62	100	\$4,762.00
		\$95,542.00

Option Year Pricing:

Second year unit pricing is a 3% increase.

Excetptions: Were noted in four (4) areas.

Those were in:

1. General Instructions, Section V(B)
2. General Instructions, Section VI(C)
3. Specifications, Section 5.1, page 12
4. Specifications, added paragraph Section 7.5, page 15

These are the same exceptions taken on bids received on 10/22/2013. On 10/29/2013, Solicitor Tonetta ruled exception #3 was unacceptable. Therefore this Bidder was rejected.

Since these are the same exceptions taken previously, I can only assume exception #3 is still unacceptable.

This Bidder is rejected.



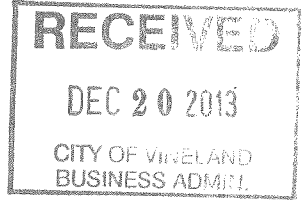
Prepared by: Dexter L. Gordon December 11, 2013



BID EVALUATION FORM

DEPARTMENT Electric Utility

Date: 12/18/2013



The undersigned recommends that a contract be awarded for the following:

1. Bid Title: HID Street Lighting & Various Accessories - Open Ended
2. Amount to be Awarded: \$139,787.50 Est.
 - Encumber Total Award
 - Encumber by Supplemental Release
3. Engineer's Estimate: \$168,000.00
4. Amount Budget: \$ N/A
5. Account Number to be Charged: 002-0-00-00-0000-2-1540000
6. Date Bids Received: 12/10/2013
7. Date to be Awarded: 01/14/2014
8. Recommended Vendor: 1A to Wesco / 1B, 2A, 2B, 3, 4, & 5 to Rumsey
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions: This is an estimated award.
11. Evaluation Performed by: Dexter L. Gordon *[Signature]*
12. Approved By: *[Signature]* 12/19/13 *[Signature]* 12/19/13
13. Attached: (Check-Off List)
 - Tabulation of Bids
 - Justification for Vendor Recommendation (if applicable)
 - Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration

Recommendation Lighting Luminaires

for

Bids Received on 12/10/2013

Part 1A Street Lighting Luminaires (HPS & MH Type)

Item	Description	Manufacturer	Part Number	Delivery	Estimated Quantity	unit price	Quoted 5 yr warranty instead of 10 yr
570-010	70 W HPS Luminaire	GE	M2RC07S1N2GMC3C	2 wks ARO	100	\$70.22	N/A
570-011	100 W HPS Luminaire	GE	M2RC10S1N2GMC3C	2 wks ARO	100	\$67.60	N/A
570-012	150 W HPS Luminaire	GE	M2RC15S1N2GMC3C	2 wks ARO	50	\$72.91	N/A
570-013	250 W HPS Luminaire	GE	M2RC25S1R2GMC3C	2 wks ARO	25	\$90.56	N/A
570-014	400 W MH Luminaire	GE	MSCL40E1A22FMC3C	2 wks ARO	10	\$140.37	N/A
570-015	100 W HPS Lantern	Cooper	UTR-10-1-H-2-SS-P/1/4	4 - 6 wks	25	\$238.34	N/A
Sub-Total Part 1A:						\$27,053.70	
Group Award to Wesco							
1. Manufacturer: As noted above.							
2. Delivery: As noted above.							
3. Pricing of 2nd year: Yes. Firm to 12/31/2014							
Review after that.							

Part 1B Street Lighting Luminaires (Induction Type)

Item	Description	Manufacturer	Part Number	Delivery	Estimated Quantity	unit price	Quoted 5 yr warranty instead of 10 yr
570-020	80 Watt Induction Cobra	AGT	CH05-80W-5000K-UNIV-PR	4 - 6 wks	25	\$305.50	
570-021	100 Watt Induction Cobra	AGT	CH05-100W-5000K-UNIV-PR	4 - 6 wks	25	\$332.50	
570-022	150 Watt Induction Cobra	AGT	CH05-150W-5000K-UNIV-PR	4 - 6 wks	25	\$340.00	
570-023	200 Watt Induction Cobra	AGT	CH05-200W-5000K-UNIV-PR	4 - 6 wks	25	\$387.40	
570-024	250 Watt Induction Cobra	AGT	CH03-250W-5000K-UNIV-PR	4 - 6 wks	25	\$481.70	
570-026	85 Watt Induction Lantern	Holophane	LU085QL12BBL03P27R	12 - 14 wks	25	\$1,076.00	
Sub-Total Part 1B:						\$73,077.50	
Group Award to Rumsey							
1. Manufacturer: As noted above							
2. Delivery: As noted above							
3. Pricing of 2nd year: 15%							



Recommendation Lighting Luminaires for

Bids Received on 12/10/2013

Part 2A Flood Lighting Luminaires (HPS & MH Type)				Estimated	unit price	
Item	Description	Manufacturer	Part Number	Quantity		
570-101	150 W HPS Flood	AEL	ACP15SXNMT176NL	25	\$139.50	\$3,487.50
570-102	250/400 W HPS Flood	AEL	ACP24SCAMT176NL	25	\$155.25	\$3,881.25
570-103	1000 W HPS Flood	AEL	77X1SCAMT166TBNL	5	\$288.70	\$1,443.50
570-111	250 W MH Flood	AEL	ACP25MSCMT166NL	15	\$173.25	\$2,598.75
570-112	400 W MH Flood	AEL	ACP40MSCMT176NL	15	\$148.00	\$2,220.00
570-113	1000 W MH Flood	AEL	77X1MCAMT176TBNL	5	\$273.00	\$1,365.00
Group Award to Rumsey				Sub-Total Part 2A:		\$14,996.00
				1. Manufacturer:	American Electric Lighting	
				2. Delivery:	4 - 6 wks	
				3. Pricing of 2nd year:	15%	
Part 2B Flood Lighting Luminaires (Induction Type)						
Item	Description	Manufacturer	Part Number	Estimated	unit price	
570-025	300 Watt Induction Flood	AGT	SB03-400W-5000K-UNIV	12	\$614.00	\$7,368.00
				Sub-Total Part 2B:		\$7,368.00
Group Award to Rumsey				Sub-Total Part 2B:		\$7,368.00
				1. Manufacturer:	AGT	
				2. Delivery:	4 - 6 wks	
				3. Pricing of 2nd year:	15%	

Quoted 5 yr
warranty
instead of
10 yr



Recommendation Lighting Luminaires for

Bids Received on 12/10/2013

Part 3 Street Lighting Luminaires (LED Type)

Item	Description	Manufacturer	Part Number	Delivery	Estimated Quantity	unit price	Quoted 5 yr warranty instead of 10 yr
570-001	32 Watt LED Light -----	AEL	LNH 32 LED E60 120 R5 BA NL	4-6 wks	30	\$325.00	\$9,750.00 X
570-040	60 Watt LED Light -----	Lumec	SVM-60W 32LED4K-R-LE3-UNIV-DMG-RG-WC10-GY3 SVM-90W 48LED4K-R-LE3-UNIV-DMG-RG-WC10-GY4	6-8 wks	30	\$229.70	\$6,891.00
570-041	90 Watt LED Light -----	Lumec	UNIV-DMG-RG-WC10-GY4	6-8 wks	30	\$263.50	\$7,905.00
Group Award to Rumsey						<u>\$24,546.00</u>	Group Award
Exceptions for Item #570-001							
1. Stonco fixture has a 5 year warranty. This is unacceptable. 1. Manufacturer: As noted above.							
2. Stonco includes button type photocell. This is unacceptable. 2. Delivery: As noted above.							
3. Quoted Alt - AEL fixture is more economical. This is acceptable. 3. Pricing of 2nd year: 15%							
4. AEL fixture has 5 year warranty instead of required 10 year warranty. This is unacceptable.							

Special Note for item 570-001:

I must make a technical exception on this item. Three bidders quoted two (2) manufacturers. Each manufacturer took exception to the 10 year warranty requested for this item. I must assume that this item cannot be purchased with a 10 year warranty at this time. Therefore, I will permit substitution of a 5 year warranty instead of the requested 10 years. D. L. Gordon

Part 4 Sternberg Accessories (Induction Type)

Item	Description	Manufacturer	Part Number	Delivery	Estimated Quantity	unit price	Quoted 5 yr warranty instead of 10 yr
570-170	Phillips QL-85 Induction System - Sternberg	Sternberg	SP-RETRO/85QL120	10-12 wks	12	\$934.00	\$11,208.00
570-171	Prismatic Acorn - Victorian -----	Sternberg	A755FA/RSSC/GFF-GOLD	10-12 wks	12	\$631.00	\$7,572.00
570-172	Full Top Reflector Bowl -----	Sternberg	5003SR FOR A755FA/STD FINISH	10-12 wks	12	\$85.00	\$1,020.00
Exception for Item #570-172						<u>\$19,800.00</u>	Group Award
1. Quoting reflector only for retrofitting A755FA fixture.							
Group Award to Rumsey							
1. Manufacturer: Sternberg							
2. Delivery: 10-12 wks							
3. Pricing of 2nd year: 15%							

Recommendation Lighting Luminaires for

Bids Received on 12/10/2013

Part 5 Accessories for Varous Fixtures

Item	Description	Manufacturer	Part Number	Delivery	Estimated Quantity	unit price
570-140	Shield for 150/250/400				25	\$0.00
570-141	Shield for 1000 W				10	\$0.00
570-142	Shield for Traditionaire				3	\$0.00
570-150	Angle Mounting Bracket				50	\$0.00
570-151	Visors for 150/250/400				15	\$0.00
570-152	Visors for 1000				10	\$0.00
570-160	Ballast for Traditionaire				3	\$0.00
Sub-Total Part 5:						\$0.00

No Recommendation for this part.

The premise for award of this part is based on the manufacturer making the items to be provided by the "low" Bidder awarded Part #2A.
 No Vendor quoted AEL accessories for items 570-140, 141, 150, 151, & 152.

(1A + 1B + 2A + 2B + 3 + 4 + 5) Total Bid:

\$166,841.20
Estimated Total Award

Minimum order for Freight Allowed per manufacturer.

Wesco Proposal

None noted on proposal.

Wesco - Estimated Award:

\$27,053.70

Rumsey Proposal

AEL - \$1,100

AGT - \$5,500

Hadco, Lumec, Daybrite, Stonco (can be combined) - \$1,100

Sternberg - \$1,000

Rumsey - Estimated Award:

\$139,787.50

Prepared by Dexter L. Gordon, Senior Engineer
 Date: December 18, 2013



TABULATION OF BIDS
HID STREET LIGHTING & VARIOUS ACCESSORIES
DECEMBER 10, 2013

Engineer's Estimate - \$168,000

	Rumsey Electric 15 Colwell Lane Conshohocken PA	HD Supply Power Solutions 51 Steel Drive New Castle DE	Irby Company 4583 Buckley Road Liverpool NY	WESCO Distribution 2902 North Blvd Richmond VA
BB, CAC, CEC	BB 10%	BB 10%	BB 10%	BB 10%
Corp Discl	YES	YES	YES	YES
Aff Action	YES	YES	YES	YES
Check List	YES	YES	YES	YES
Proposal	YES	YES	YES	YES
Iran Discl	YES	YES	YES	YES
TOTAL	\$159,718.15	\$116,517.12 Philips	\$53,912.75	\$118,994.87
	not all items	\$123,455.82 AEL	not all items	not all items
	corrected total	not all items & corrected total	corrected total	corrected total

Item 570-015 not included in total since there was a "0" quantity

Specifications received by the following:

Condor Manufacturing	Ray Angelini Inc	Fairlite Electric
Facility Solutions Group	Victory Electrical Supply	
Carr & Duff	SMS Building Systems	

Notices sent to the following:

Graybar Electric
Shanahan & Associates
Philips Hadco