

CITY OF VINELAND, NJ
RESOLUTION NO. 2014- 219

A RESOLUTION AWARDDING OPEN-END CONTRACTS FOR THE FURNISHING AND DELIVERY OF LAMPS, HIGH INTENSITY DISCHARGE FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY DISTRIBUTION DIVISION, ON AN INDIVIDUAL PART BASIS TO THE RESPECTIVE LOW BIDDERS AS PROVIDED IN THE SPECIFICATIONS.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Lamps, High Intensity Discharge for the Vineland Municipal Electric Utility Distribution Division, for a period of one year from date of award, with option for a second year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on April 22, 2014, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of May 20, 2014, submitted a written report and tabulation of the bids received and has recommended that open-end contracts for the furnishing and delivery of Lamps, High Intensity Discharge for the Vineland Municipal Electric Utility Distribution Division, be awarded on an individual Part basis to the respective low bidders as provided in the specifications as follows:

PART A: High Pressure Sodium Vapor Lamps - Long Life, Instant Restrike) –	Total \$5,723.74
PART D: Metal Halide Lamps – Pulse Start -	Total \$ 252.90
PART F: Incandescent Traffic Lamp – 130 Volt - CLEAR	Total \$ 755.00
<u>WESCO Distribution, Richmond, VA</u>	

PART B: Metal Halide Lamps – Standard (Probe Start) –	Total \$1,647.98
<u>Rumsey Electric, Conshohocken, PA</u>	

PART C: Metal Halide Lamps – TCLP Compliant (Probe Start) -	Total \$ 164.40
<u>Irby Company, Liverpool, NY</u>	

PART E: High Pressure Sodium Vapor Lamps – Standard -	Total \$ 169.20
<u>Graybar Electric Co., Teterboro, NJ</u>	

said bids being the respective lowest bids received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said open-end contracts for the furnishing and delivery of Lamps, High Intensity Discharge for the Vineland Municipal Electric Utility Distribution Division, for a period of one year from date of award, with option for a second year, be and the same is awarded on an individual Part basis to the respective low bidders as provided in the specifications, as stated above, said bids being the respective lowest bids received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contracts to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



May 20, 2014

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board on 4/8/ & 4/22/14

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on April 8, and April 22, 2014.

COMPLETION OF SUPERVISORY CONTROL AND DATA ACQUISITION (SCADA) SYSTEM REPLACEMENT FOR THE VINELAND MUNICIPAL UTILITIES

It is the recommendation of the Director of Electric Utility, which has the concurrence of the Business Administrator, and the Purchasing Agent that a contract be awarded to the low bidder, CG Automation Solution USA, Springfield, NJ, in the amount of \$758,906.00 plus a 15% contingency in the amount of \$113,835.00 for a total award amount of \$872,741.00, and reserving the right to award optional pricing, as listed in Appendix 6 Section 4b (B1 – B11), in the amount of \$165,769.00, to remain in effect for a period of 180 days after Notice to Award.

FURNISHING AND DELIVERY OF LAMPS, HIGH INTENSITY DISCHARGE FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY DISTRIBUTION DIVISION, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH OPTION FOR A SECOND YEAR

It is the recommendation of the Director of Electric Utility, which has the concurrence of the Business Administrator, and the Purchasing Agent that open-end contracts be awarded on an individual Part basis to the respective low bidders as provided in the specifications as follows:

PART A: High Pressure Sodium Vapor Lamps - Long Life, Instant Restrike) –	Total \$5,723.74
PART D: Metal Halide Lamps – Pulse Start -	Total \$ 252.90
PART F: Incandescent Traffic Lamp – 130 Volt - CLEAR	Total \$ 755.00
WESCO Distribution, Richmond, VA	
PART B: Metal Halide Lamps – Standard (Probe Start) –	Total \$1,647.98
Rumsey Electric, Conshohocken, PA	
PART C: Metal Halide Lamps – TCLP Compliant (Probe Start) -	Total \$ 164.40
Irby Company, Liverpool, NY	
PART E: High Pressure Sodium Vapor Lamps – Standard -	Total \$ 169.20
Graybar Electric Co., Teterboro, NJ	



FURNISHING AND DELIVERY OF GROUPED WAREHOUSE MATERIALS #2014-A FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH AN OPTION FOR A SECOND YEAR

It is the recommendation of the Director of Electric Utility, which has the concurrence of the Business Administrator, and the Purchasing Agent that open end contracts be awarded on an individual line item basis to the respective low bidders as provided in the specifications as follows:

Groups A (partial award), J (partial award), K, & Q – Estimated Total \$14,371.86
Irby Company, Liverpool, NY

Groups A (partial award), B, C, D, E-1, E-2, F, G, H, I, J (partial award), L, N, O, P, R – Estimated Total \$109,148.06
HD Supply, New Castle, DE

Groups A (partial award), & M – Estimated Total \$11,260.00
Rumsey Electric, Conshohocken, PA

CONSTRUCTION SERVICES FOR SCR INSTALLATION FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY

It is the recommendation of the Director of Electric Utility and the City's consultants, which has the concurrence of the Business Administrator, and the Purchasing Agent that a contract be awarded to the low bidder, TN Ward Company, Ardmore, PA, in the amount of \$2,860,000.00, plus a 15% contingency, in the amount of \$429,000.00 for a total award amount of \$3,289,000.00.

We trust that the above recommendations will receive your favorable consideration and that the recommended resolutions will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "William Lutz", is written over the typed name and title. The signature is fluid and extends to the right.

William Lutz
Business Administrator

/wr
Encls.



BID EVALUATION FORM

DEPARTMENT VMU - Electric Distribution

Date: 5/12/2014

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Lamps, High Intensity Discharge - Open Ended Contract
2. Amount to be Awarded: \$8,713.22
 - Encumber Total Award
 - Encumber by Supplemental Release
3. Engineer's Estimate: \$15,000.00
4. Amount Budget: \$ Inventory
5. Account Number to be Charged: 002-0-00-00-0000-2-1540
6. Date Bids Received: 4/22/2014
7. Date to be Awarded: 5/27/2014
8. Recommended Vendor: PartsA,D,F-Wesco,B-Rumsey,C-Irby,E-Graybar
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions: Wesco-\$6,731.64,Rumsey-\$1,647.98,Irby-\$164.40,Graybr-\$169.20
11. Evaluation Performed by: Jeffrey T. Lawrence Senior Engineer *JTL*
12. Approved By: *[Signature]* *[Signature]* 5/12/14
13. Attached: (Check-Off/List)
 - Tabulation of Bids
 - Justification for Vendor Recommendation (if applicable)
 - Evaluation Data (if applicable)

Send copies to:

Purchasing Division
Business Administration



**Vendor Recommendation
Open Ended Specification
For
High Intensity Discharge Lamps**

Six (6) bidders were qualified by the Purchasing Board as submitting quotes for this publicly advertised request for bids.

Part A evaluation –

- The apparent low bidder for Part A, Graybar Electric, did not offer a lamp with instant restrike as requested in VMEU's specifications.
- Irby Company was the second lowest bidder, but they did not offer a lamp with instant restrike as requested in VMEU's specifications.
- United Electric/Fairlite was the third lowest bidder who also did not offer a lamp with instant restrike as requested in VMEU's specifications.
- Wesco was the fourth lowest bidder who met all contract requirements for all items in Part A.

Part B evaluation –

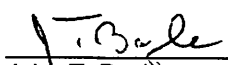
- Rumsey was the lowest bidder who met all contract requirements for all items in Part B with the 5% discount for awarding the entire section.

Parts C, D, E, and F were awarded as lowest bidder meeting all requirements in individual groups.

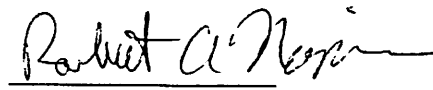
See the attached spreadsheets for a breakdown of the awards.

Evaluation prepared by: Jeffrey T. Lawrence, Senior Engineer
May 12, 2014

Initials



John T. Boyle
Assistant General Manager



Robert A. Napier P.E.
Superintendent of Distribution

Vendor Recommendation Open Ended Specification for High Intensity Discharge Lamps

Part A ITEMS - High Pressure Sodium Vapor Lamps - Long Life, Instant Restrike									
ITEM	WATTAGE/BASE	MANUFACTURER	CATALOG #	Manufacturer's Standard Packaging	EVALUATION QUANTITY (EVALUATION PURPOSES ONLY)	Estimated Minimum RE-ORDER QUANTITY	UNIT PRICE per LAMP	TOTAL PRICE	Successful Vendor
A1	50 mogul base	Philips	C50S68/2	12	60	120	\$9.73	583.80	WESCO
A2	70 mogul base	Philips	C70S62/2	12	200	400	\$9.72	1944.00	WESCO
A3	100 mogul base	Philips	C100S54/2	12	200	400	\$9.72	1944.00	WESCO
A4	150 mogul base	Philips	C150S55/2	12	50	156	\$9.73	486.50	WESCO
A5	250 mogul base	Philips	C250S50/2	12	50	240	\$9.73	486.50	WESCO
A6	400 mogul base	Philips	C400S51/2	12	12	24	\$9.73	116.76	WESCO
A7	1000 mogul base	Philips	C1000S52/2 ALTO	6	6	12	\$27.03	162.18	WESCO
SUB TOTAL								\$5,723.74	

Delivery : Stock Subject to Prior Sale/Wesco Stock 1-2wks

Pricing: Prices are intended to be firm to March 2015

Prices could be subject to escalation based on metals, raw materials & fuel surcharge

Option Year Pricing: Prices to be reviewed for second year

Part B ITEMS - Metal Halide Lamps - Standard (Probe Start)									
ITEM	WATTAGE/BASE	MANUFACTURER	CATALOG #	Manufacturer's Standard Packaging	EVALUATION QUANTITY (EVALUATION PURPOSES ONLY)	Estimated Minimum RE-ORDER QUANTITY	UNIT PRICE per LAMP	TOTAL PRICE	Successful Vendor
B1	250 mogul base	Philips	MH250/U	12	48	48	\$9.35	448.70	RUMSEY
B2	400 mogul base	Philips	MH400/U	6	12	12	\$9.50	114.00	RUMSEY
B3	1000 mogul base	Philips	MH1000/U	6	24	24	\$19.95	478.80	RUMSEY
B4	1500 mogul base	Philips	MH1500/U	6	24	24	\$25.27	606.48	RUMSEY
SUB TOTAL								\$1,647.98	

Delivery : Factory Stock in Pennsylvania

Pricing: Firm per line item or 5% discount for total section award.

Option Year Pricing: Not to exceed 10%, Philips option to discontinue items

Tab: Award

Prepared by: Jeffrey T. Lawrence, Senior Engineer
5/12/2014

Note: Minimum Re-Order Quantity provided for information only.
Bids are evaluated on "Evaluated Quantities" only.

Vendor Recommendation
 Open Ended Specification for
 High Intensity Discharge Lamps

Part C ITEMS - Metal Halide Lamps - TCLP Compliant (Probe Start)									
ITEM	WATTAGE/BASE	MANUFACTURER	CATALOG #	Manufacturer's Standard Packaging	EVALUATION QUANTITY (EVALUATION PURPOSES ONLY)	Estimated Minimum RE-ORDER QUANTITY	UNIT PRICE per LAMP	TOTAL PRICE	Successful Vendor
C1	100 medium base	Sylvania	M100/U/MED	20	12	24	\$13.70	164.40	IRBY
SUB TOTAL								\$164.40	

Delivery : Stock

Pricing: Exp 6-30-15

Option Year Pricing: rebid

Part D ITEMS - Metal Halide Lamps - (Pulse Start) Meeting EISA Standards									
ITEM	WATTAGE/BASE	MANUFACTURER	CATALOG #	Manufacturer's Standard Packaging	EVALUATION QUANTITY (EVALUATION PURPOSES ONLY)	Estimated Minimum RE-ORDER QUANTITY	UNIT PRICE per LAMP	TOTAL PRICE	Successful Vendor
D1	250 mogul base	Philips	MS250/U/PS	12	12	48	\$14.05	168.60	WESCO
D2	400 mogul base	Philips	MS400/U/PS	6	6	12	\$14.05	84.30	WESCO
SUB TOTAL								\$252.90	

Delivery : Stock subject to prior sale/Wesco stock 1-2wks

Pricing: Prices to be firm to March 2015

Prices could be subject to escalation based on materials, metals & fuel surcharges

Option Year Pricing: Prices to be reviewed for second year

Tab: Award
 Prepared by: Jeffrey T. Lawrence, Senior Engineer
 5/12/2014

Note: Minimum Re-Order Quantity provided for information only.
 Bids are evaluated on "Evaluated Quantities" only.

Vendor Recommendation
Open Ended Specification for
High Intensity Discharge Lamps

Part E ITEMS - High Pressure Sodium Vapor Lamps - Standard									
ITEM	WATTAGE/BASE	MANUFACTURER	CATALOG #	Manufacturer's Standard Packaging	EVALUATION QUANTITY (EVALUATION PURPOSES ONLY)	Estimated Minimum RE-ORDER QUANTITY	UNIT PRICE per LAMP	TOTAL PRICE	Successful Vendor
E1	100 medium base	GE	LU100MED ECO		24	24	\$7.05	169.20	GRAYBAR
								SUB TOTAL	\$169.20

Delivery : 1 week

Pricing: _____

Option Year Pricing: _____

Part F ITEMS - Incandescent Traffic Lamp - 130 Volt									
ITEM	WATTAGE/BASE	MANUFACTURER	CATALOG #	Manufacturer's Standard Packaging	EVALUATION QUANTITY (EVALUATION PURPOSES ONLY)	Estimated Minimum RE-ORDER QUANTITY	UNIT PRICE per LAMP	TOTAL PRICE	Successful Vendor
F1	69 medium	Philips	69A21/TS 130V	120		500	\$0.65	325.00	WESCO
F2	116 medium	Philips	116A21/TS 130V	120		500	\$0.86	430.00	WESCO
								SUB TOTAL	755.00

Delivery : Stock subject to prior sale/Wesco stock 1-2wks

Pricing: Prices to be firm to March 2015

Prices could be subject to escalation based on materials, metals & fuel surcharges

Option Year Pricing: Prices to be reviewed for second year

Individual Awards

Wesco Distribution Parts A, D, & F: \$6,731.64
Rumsey Electric Parts B: \$1,647.98
Irby Company Part C: \$164.40
Graybar Electric Part E: \$169.20
TOTAL (A+B+C+D+E+F): \$8,713.22

Tab: Award
Prepared by: Jeffrey T. Lawrence, Senior Engineer
5/12/2014

Note: Minimum Re-Order Quantity provided for information only.
Bids are evaluated on "Evaluated Quantities" only.

TABULATION OF BIDS**LAMPS, HIGH INTENSITY DISCHARGE****APRIL 22, 2014**

Engineer's Estimate - \$15,000

	Irby Company 4583 Buckley Rd Liverpool NY	WESCO Distribution 2902 North Blvd Richmond VA	Rumsey Electric 15 Colwell Lane Conshohocken PA	HD Supply Power Solutions 51 Steel Dr New Castle DE	United Electric dba Fairlite Electric 360 White Horse Pk Atco NJ	Graybar Electric Co 800 Hyler St Teterboro NJ
BB , CAC, CEC	BB 10%	BB 10%	BB 10%	BB 10%	BB 10%	BB 10%
Corp Discl	YES	YES	YES	YES	YES	YES
Aff Action	YES	YES	YES	YES	YES	YES
Check List	YES	YES	YES	YES	YES	YES
Proposal	YES	YES	YES	YES	YES	YES
Iran Discl	YES	YES	YES	YES	YES	YES
Section L	*	*	*	*	*	*
Part A	\$4,429.30	\$5,723.74	\$6,084.44	\$6,069.34	\$4,946.62	\$193.20
Part B	\$1,715.52	\$1,723.56	\$1,734.72	\$1,800.82	\$1,728.84	\$316.80
Part C	\$164.40	\$194.52	\$204.00	\$204.60	\$176.16	\$169.20
Part D	\$329.04	\$252.90	\$266.40	\$265.86	\$283.86	\$4,198.60
Part E	\$195.60	\$187.20	\$196.80	\$196.32	\$195.84	\$1,759.44
Part F	\$1,935.00	\$755.00	\$895.00	\$820.00	\$1,025.00	\$4,510.00
TOTAL	\$8,768.86	\$8,836.92	\$9,381.36	\$9,356.94	\$8,356.32	\$11,147.24

* to be evaluated by VMEU

Specifications received by the following:

Billows Electric
Colonial Electric
G & M Sales
Jewel Electric

First Line Assoc
Mid-Atlantic Power
Pemberton Electtic
Shanahan & Assoc

Sunshine Lighting
United Electric
Valley Power

To ensure that the Electric Utility customers feel safe and secure, the City of Vineland provides many street lamps and customer lamps throughout the territory. These long life lamps require periodical maintenance and replacement.