

RESOLUTION NO. 2015-198

A RESOLUTION AWARDED AN OPEN-END CONTRACT TO SHANNON CHEMICAL CORP., MALVERN, PA FOR THE FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, IN THE AMOUNT OF \$41,022.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, for a period of one year from date of award, with option for an additional year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on March 24, 2015, bids were received, duly opened and read aloud, being referred to the Assistant Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Assistant Business Administrator has, under date of May 5, 2015 submitted a written report and tabulation of the bids received and has recommended that an open-end contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, be awarded to Shannon Chemical Corp., Malvern, PA, in the amount of \$41,022.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland; and

WHEREAS, the following bidder has been disqualified

VENDOR

Aqua Smart Inc.,
Atlanta, GA

REASON

This bidder's product is not equal to the current product. Said bidder changed the gallons from 8,600 to 3200 and changed the brand name to Seaquest instead of Shannon Chemical Corp. SLI-5270 brand. The chemical makeup of the Product is different; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said open-end contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, for a period of one year from date of award, with option for an additional year, be and the same is awarded to Shannon Chemical Corp., Malvern, PA, on their bid in the amount of \$41,022.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk

May 5, 2015

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 3/24/ & 4/14/15

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on March 24, 2015 and April 14, 2015.

FURNISHING AND DELIVERY OF METER PIT PARTS AND FITTINGS FOR THE CITY OF VINELAND WATER UTILITY, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH OPTION FOR A SECOND YEAR

It is the recommendation of the Superintendent of the Water Utility, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that an open-end contract be awarded to the only bidder, Kennedy Culvert & Supply Co., Clementon, NJ, in the amount of \$33,546.00 for Items 15 through 28.

FURNISHING AND DELIVERY OF CHLORINE GAS & TABLETS FOR WATER TREATMENT, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH AN OPTION FOR A SECOND YEAR

It is the recommendation of the Superintendent of the Water Utility, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that open-end contracts be awarded on an individual line item basis to the respective low bidders as provided in the specifications as follows:

Chlorine Gas - Total \$10,895.04 - Univar USA Inc., Middletown, PA

3" Chlorine Tablets – Total \$20,198.64 – George S. Coyne Chemical Co., Croydon, PA

FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH OPTION FOR AN ADDITIONAL YEAR

It is the recommendation of the Superintendent of the Water Utility, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that an open-end contract be awarded to the lowest qualified bidder, Shannon Chemical Corp., Malvern, PA, in the amount of \$41,022.00. The low bidder, Aqua Smart Inc., Atlanta, GA bid a product that is not equal to the current product. Said bidder changed the gallons from 8,600 to 3200 and changed the brand name to Seaquest instead of Shannon Chemical Corp. SLI-5270 brand. The chemical makeup of the Product is different.



We trust that the above recommendation will receive your favorable consideration and that the recommended resolutions will be adopted as presented.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Robert Dickenson", written over a large, stylized flourish that extends to the right.

Robert Dickenson
Assistant Business Administrator

/wr

RECEIVED
APR 27 2015
CITY OF VINELAND
BUSINESS ADMINISTRATION

BID EVALUATION FORM

DEPARTMENT Water Utility

Date: 4/23/2015

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Liquid Blended Ortho/Polyphosphate for Water Treatment
2. Amount to be Awarded: \$ 41,022.00
 - Encumber Total Award
 - Encumber by Supplemental Release
3. Engineer's Estimate: \$ 55,000.00
4. Amount Budget: \$ 150,000.00
5. Account Number to be Charged: 00304380800225023030
6. Date Bids Received: March 24, 2015
7. Date to be Awarded: May 12, 2015
8. Recommended Vendor: Shannon Chemical Corp.
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions: 1 year contract w/2nd year option.
11. Evaluation Performed by: Bill Kennedy
12. Approved By: Bill Kennedy W.B.K.

13. Attached: (Check-Off List)
 - Tabulation of Bids
 - Justification for Vendor Recommendation (if applicable)
 - Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration





Vineland Municipal Utilities

Water Utility Division

P.O. Box 1508

330 E. Walnut Road

Vineland, New Jersey 08362-1508

(856) 794-4056 FAX (856) 794-6181

Michael S. Lawler, CPWM, Superintendent

April 23, 2015

MEMO TO: Yvonne Lewis, Purchasing Agent

FROM: William G. Kennedy, Assistant Superintendent - Water Utility

RE: Accept Bid – Liquid Phosphate

I have reviewed the tabulation of bids received on March 24, 2015 for the above referenced project.

I recommend that we award the contract to Shannon Chemical Corp., P.O. Box 376, Malvern, PA, in the amount of \$41,022.00.

If you have any questions please call me at 794-4056 x 4757 or email me. Thank you.

WGK/vs

CC: Joseph Isabella, General Manager of Vineland Municipal Utilities
Bill Kennedy, Asst. Water Supt.
Robert Dickenson, Business Administrator
Yolanda Hill, Finance

K/Word/Accept bid-Liquid Phosphate



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Michael S. Lawler, CPWM, Superintendent

April 23, 2015

MEMO TO: Yvonne Lewis, Purchasing Agent

FROM: William G. Kennedy, Assistant Superintendent - Water Utility *W.G.K.*

RE: **Justification for Vendor Recommendation Liquid Phosphate
(if applicable)**

Aqua Smart Inc. was not selected for the Liquid Phosphate even though they were the lowest bidder for the following reason. Aqua Smart changed gallons from 8,600 to 3,200 and also changed the brand to Seaquest instead of the Shannon Chemical Corp. SLI-5270 brand and the chemical makeup of the product is different then what we currently use. This is not equal to the current product.

If you have any questions please call me at 794-4056 x 4747 or email me Thank you.

WGK/vs

CC: Joseph Isabella, General Manager of Vineland Municipal Utilities
Robert Dickenson, Business Administrator
Yolanda Hill, Finance

K/Word/Justification for Vendor Recommendation Liquid Phosphate

TABULATION OF BIDS**LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT****MARCH 24, 2015**

Engineers Estimate: \$55,000.00

	Aqua Smart Inc. 4445 Commerce Dr. SW A-4 Atlanta, GA	Shannon Chemical Corp Box 376 Malvern PA	George S Coyne Chemical 3015 State Road Croydon PA
BB, CAC, CEC	CAC \$3,904.00	CAC \$ 4,102.20	BB - 10%
Affir. Action	YES	YES	YES
Stock Discl.	YES	YES	YES
Check List	YES	YES	YES
Proposal	YES	YES	YES
Discl. Iran	YES	YES	YES
Total	\$39,040.00 *	\$41,022.00	\$44,831.80

*** Bidder changed gallons from 8,600 to 3,200 and also changed the brand to Seaquest instead of the Shannon chemical Corp. SLI-5270 brand.**

Specifications also received by:

Klenzoid Inc.

Univar

Buckmans's Inc.

This Phosphate product is used to control the corrosive & scaling conditions that develop as a result of mineral deposits in the distribution piping system.