

RESOLUTION NO. 2015-279

A RESOLUTION AWARING CONTRACT TO DM MEDICAL BILLINGS, LLC, BERLIN, NJ FOR THE FURNISHING OF EMS BILLING SERVICES FOR THE VINELAND DEPARTMENT OF HEALTH, EMS DIVISION.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing of EMS Billing Services for the Vineland Department of Health, EMS Division, for the period of two (2) years from date of award, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on June 23, 2015, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of July 7, 2015, submitted a written report and tabulation of the bids received and has recommended that contract for the furnishing of EMS Billing Services for the Vineland Department of Health, EMS Division, be awarded to DM Medical Billings, LLC, Berlin, NJ, in the amount of 5.75% of Amount Collected (by the City of Vineland for Claims billed by vendor), said bid being the only bid received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said contract for the furnishing of EMS Billing Services for the Vineland Department of Health, EMS Division, for the period of two (2) years from date of award, be and the same is awarded to DM Medical Billings, LLC, Berlin, NJ, on their bid in the amount of 5.75% of Amount Collected (by the City of Vineland for Claims billed by vendor), said bid being the only bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



July 7, 2015

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 5/27/15 & 6/23/15

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on May 27, and June 23, 2015.

FURNISHING OF EMS BILLING SERVICES FOR THE VINELAND DEPARTMENT OF HEALTH, EMS DIVISION

It is the recommendation of the EMS Chief, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that a contract be awarded to the only bidder, DM Medical Billings, LLC, Berlin, NJ, in the amount of 5.75% of Amount Collected (by the City of Vineland for Claims billed by vendor).

PRESSURE PIPING, FABRICATION & INSTALL PROJECTS FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – GENERATION DIVISION

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and the Assistant Business Administrator that a contract be awarded to the low bidder, AZZ/SMS, LLC, St. Petersburg, FL, in the amount of \$60,015.00.

ACQUISITION OF TWO (2) 2015 (OR NEWER) AWD POLICE PURSUIT VEHICLES

It is the recommendation of the Police Chief, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that a contract be awarded to the only bidder, Carman Dodge Inc., New Castle, DE, in the amount of \$100,292.00.

ACQUISITION OF TEN (10) 2016 AWD SUV POLICE PURSUIT VEHICLES

It is the recommendation of the Police Chief, which has the concurrence of the Assistant Business Administrator and the Purchasing Agent that a contract be awarded to the only bidder, Winner Ford, Cherry Hill, NJ, in the amount of \$516,180.00.



SUPPLY, INSTALL AND TEST OF XFMR MOUNTED NETWORK PROTECTOR FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and the Assistant Business Administrator that a contract be awarded to the only bidder, American Electrical Testing Co., Inc., Canton, MA, in the base bid amount of \$41,1194.70, plus Option 1 in the amount of \$11,240.00 and Option 2 in the amount of \$41,194.70 for a total award amount of \$93,629.40, plus a contingency in the amount of \$9,362.94 for a total amount of \$102,992.34.

SUPPLY AND INSTALLATION OF NATURAL GAS STEAM BOILER AND STEAM/HOT WATER HEATERS FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and the Assistant Business Administrator that a contract be awarded to the lowest bidder, Falasca Mechanical, Inc., Vineland, NJ, in the amount of \$156,800.00 plus a contingency in the amount of \$23,520.00 for a total award amount of \$180,320.00.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolutions will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert Dickenson", with the initials "FOR RD" written in blue ink to the right of the signature.

Robert Dickenson
Assistant Business Administrator

/wr



VEMS

Memorandum

To: Robert Dickenson, Assistant Business Administrator
From Dale K. Jones, director of Health
Date: June 23, 2015
Re: Bids for Ambulance Billing

After review of the of bids received today for ambulance billing services, the health Department wishes to award the purchase contract to D.M. Medical Billings of Gibbsboro, NJ. They were the only qualified bidder. Your time in this matter is appreciated.

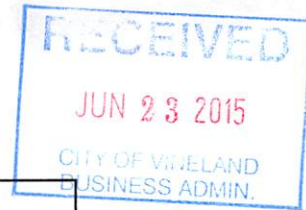
Sincerely,

A handwritten signature in black ink that reads "Dale K. Jones".

Dale K. Jones
Director of Health

cc: Alfred Lincks, EMS Chief
Yvonne Lewis, Purchasing Agent
Wanda Reid, Administrative Assistant

TABULATION OF BIDS
AMBULANCE BILLING SERVICE
JUNE 23, 2015



Engineers Estimate 5.95%

	DM Medical Billings 88 Lakeview Dr. Gibbsboro, NJ 08026
BB, CAC, CEC	OC \$2500.00
Surety	YES *
Stock Discl.	YES
Affir. Action	YES
Check List	YES
Proposal	YES
Discl. Iran	YES
Doc. Experience	**
References	**
% Amount Collected	5.75%

**** to be evaluated by EMS**

*** Photocopy of surety requesting original**

Specifications e-mailed to the following:

- DL Health Claim Solutions LLC
- Universal Medical
- Net Gain Marketing Inc.
- Ambubill
- the Smith Legal Group LLC
- Strategic Billing Enterprise
- Healthcare Billing Inc.

Notice also sent to:

- ABA Therapy Bill Serv. LLC
- ACOM Solutions Inc.
- Allegiance billing & Consulting LLC
- AMS Plus, Inc.
- Apollo Health Street Inc.
- ARC Medical Billing
- Cymetrix Corp.
- DR Medical Billing Assoc. LLC
- Elite Physicians Services Inc.
- Global Health Management Services LLC
- Healthcare Billing Corp.
- SA Medical Billing LLC
- Shore Physicians Solutions LLC
- Visionary Billing Services LLC
- WCH Service Bureau, Inc.
- WFS Services Inc.

This project is the acquisition of a vendor for ambulance billing services. The funding source is the city budget, within the Department of Health, Emergency Medical Service Division.									
Pursuant to City ordinance, the EMS Division bills for services as permitted by law. This function is outsourced for efficiency and fiscal prudence. The contract will call for payment to the vendor based on revenue recovered as a percentage of that revenue. The specifications require experience and fiscal controls to protect the City's interest. EMS billing recovers more than 2 million dollars annually. The City's work side of this recovery is primarily a function of the EMS administration.									