

RESOLUTION NO. 2015 - 309

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE (1) 2013 DC47 DIGGER DERRICK FROM ALTEC INDUSTRIES, INC., 250 LAIRD STREET, PLAINS, PA 18705 IN THE AMOUNT NOT TO EXCEED \$195,548.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL JOINT POWERS ALLIANCE (NJPA) #31014

WHEREAS, the City of Vineland Municipal Electric Utility is in need of a DC47 Digger Derrick, and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the National Joint Powers Alliance (NJPA) under member number 19409- and, NJPA is a national cooperative contract organization; and,

WHEREAS, NJPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #31014 Public Utility Equipment with Related Accessories and Supplies. Specific information regarding the contract may be found on the NJPA website at: www.njpacoop.org and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase DC47 Digger Derrick using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Altec, Industries, Inc.;

WHEREAS, the City of Vineland intends under NJPA, under the Category: Public Utility Equipment with Related Accessories and Supplies, Contract #31014, to purchase from Altec Industries, Inc., 250 Laird Street, Plains, PA 18705, One (1) 2013 DC47 Digger Derrick, in an amount not to exceed \$195,548.00, as listed in the Quotation, dated May 26, 2015, made available through the NJPA.

WHEREAS the Director of Electric Utility and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through NJPA for this procurement;

WHEREAS, notice of the within purchase has been published on July 18, 2015, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the City Comptroller; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the 2013 DC47 Digger Derrick, from Altec Industries, Inc. for a price not to exceed \$195,548.00

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

CITY OF VINELAND
DEPARTMENTAL REQUEST

USE OF NATIONAL COOPERATIVE CONTRACT

TO: Purchasing Department

FROM: Department Electric Distribution

DATE: 6-22-15

NAME OF COOPERATIVE N JPA

NATURE OF REQUEST (COMMODITY) DC 47 DISGER DERRICK

AMOUNT \$ 195,548

Budgeted Item: Yes F-392

The following documents must be attached:

Proposal from vendor

Cost savings documentation

(conduct due diligence to determine if the contract will result in costs savings after all factors, including charges for service, material and delivery, have been considered..)

Other Quotes Received: (Attached)

Used 2012 Unit – (Altec Nuevo) \$147,000

Has 44,744 Miles

Used 2013 Unit – Global - \$146,500 (not including delivery)

Has 17,049 Miles

New 2015 - (Altec) - \$208,296

Will take 300 days for availability

12. Approved by:


SIGNATURE (DIRECTOR, DEPARTMENT HEAD, SUPERVISOR)

Send copies to:
Business Administration
Finance Office



Opportunity Number: 57323
 Quotation Number: 279215V5
 NJPA Contract #: 31014
 Date: 5/28/2015

Quoted for: City of Vineland
 Customer Contact: John Boyle
 Phone: 856-794-4295 Email: jboyle@vinelandcity.org
 Quoted by: Amber Albano
 Phone: Amber Albano Email: amberalbano@altec.com
 Altec Account Manager: Steve Bytof

REFERENCE ALTEC MODEL

DC47	47' Digger Derrick	\$187,215
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	DC47-DAA	Remove upper controls and additional accessories	\$-4,440
2			
3			
4			
5			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	UAR18	18" Rock Ripper Auger Full Flight	\$1,306
2	MHW	HYDRAULIC FRONT WINCH. 1-speed. 20,000 lb. (Bara Drum) Capacity, Bumper Package. Planetary Drive Winch with Extended Shaft to Curbside. Bumper Package Includes a Four-Way Roller, Gravel Guard, Access Door, Winch Dog, and Two (2) Tow Eyes. Winch Comes with 150' of 1/2" Cable with an Eye in One End. Air Controls are Located Inside the Cab and on the Front Winch.	\$7,746
3			
4			
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$191,826

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY	Tbox and Flatbed in Lieu of Line Body	-\$2,000
4	BODY & CHASSIS ACC	Install Pole Carrier on SS of Machine at Service	\$4,461
5	BODY & CHASSIS ACC	Install Fold Down Cone Holder on front winch package at Service	\$400
6	BODY & CHASSIS ACC	Move hose reel to tailshelf at Service	\$839
7	BODY & CHASSIS ACC	Install Dica Style Outrigger Pads	\$648
8	ELECTRICAL	Install Wireless LED Go Light with Dash Mounted and Radio Remote Control CS Boomrest at Service	\$1,497
9	CHASSIS	Kenworth 4x2 in lieu of IHC 4x2	\$0
10	OTHER	Extended Warranty-Parts Labor and Travel 5 Years	\$8,203
11	OTHER	Discount	-\$10,326

OPEN MARKET OPTIONS TOTAL: \$3,722

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$195,548
 Delivery to Customer: \$0
TOTAL FOR UNIT/BODY/CHASSIS: \$195,548

(C.) ADDITIONAL ITEMS (Items are not included in total above)

1			
2			
3			

****Pricing valid for 45 days****
NOTES

PAINT COLOR: White to match chassis, unless otherwise specified
WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)
TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.
CHASSIS: Per Altec Commercial Standard
DELIVERY: No later than 60-90 days ARO, FOB Customer Location
TERMS: Net 30 days
BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.
TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.
BUILD LOCATION: Midwest

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1595 Highway 87 Telephone (205) 307-2070
Calera, AL 35040 Toll Free (800) 952-5832
<http://www.nueco.com> Facsimile (205) 605-1941

June 8, 2015

Vineland Municipal Equipment Utility
Don Schultz
415 N. West Avenue
Vineland, NJ 08362

Don,

Per our conversation, we appreciate the opportunity to present the following:

Work Order	Chassis Information	Unit Information	Sales Price
95-37852811	2012, Freightliner, M2-106, Diesel chassis, Automatic, AIR, VIN: 1FVDCYDT3CDBC9040 Mileage:44744 <i>Used</i>	Altec DC47-BR, Serial Number: 0611EU0244,	\$147,000.00

-Terms and Conditions: All prices exclude any applicable taxes, delivery, and are F.O.B. Frederick, MD. The unit will include an Operator's Manual, current dielectric test and harness/lanyard, two (2) wheel chocks, fire extinguisher, reflector kit and a current Federal DOT certificate (on mounted equipment) is included. A free In- Service Demonstration covering machine operation is available at your location (upon request). Full payment is due at time of, or prior to, customer possession of unit. Prices are valid for 30 days.

Please note that we do not have any new trucks available. Thank you for the opportunity and if I may be of assistance, I can be reached at 443-618-9438.

Thanks for considering Altec Nueco, LLC.

Best regards

Jeff Schutz



Global

Global Rental Company, Inc.
250 Laird St.
Plains, PA
(570) 205-5148

Equipment Quotation

Please note that we do not have any new trucks available.

Date: 6/8/15
Customer Name: Vineland Electric

Equipment Number: 037-27175891
Serial Number: 0813EU0782
Equipment Model: DC47-TR
Year Chassis Built: 2013 - *Used*
Chassis Manufacturer: Ford
Chassis Model: F750
Chassis Type: 4x2
VIN: 3FRXF7FK3DV775102
Mileage: 17,049
Purchase Price: \$146,500 (not including delivery)



Altec Industries, Inc.

Opportunity Number:
 Quotation Number:
 NJPA Contract #:
 Date:

58391
 283404
 31014
 14-Apr-15

Quoted for: City of Vineland

Customer Contact:

Phone: /Fax: /Email:

Quoted by: Cindy Oliver

Phone: /Fax: /Email: 570-822-3104

Altec Account Manager: Steve Bytof 570-991-1360

REFERENCE ALTEC MODEL

Altec Model DC47TR	\$187,215.00
Per NJPA Specifications plus Options below	

(A1.)

NJPA OPTIONS ON CONTRACT

- | | | | |
|---------------------|------------------|--|--------------|
| 1 | Contract Pricing | Cone holder; fold down style for mounting on front bumper winch
Delete upper controls and accessories (in NJPA spec, not in Vineland spec). Includes: Pin on platform (24x24x42); platform liner; platform cover; and 6 lever upper controls and tool circuit | \$236.00 |
| 2 | Contract Pricing | | (\$4,440.00) |
| NJPA OPTIONS TOTAL: | | | \$183,011.00 |

(B.)

OPEN MARKET ITEMS *(Customer Requested)*

- | | | |
|---|---|------------|
| 1 | Hydraulic Winch With Tool Box And RH Extended Shaft. Winch Control, In-Cab, Electrohydraulic, Single Axis Control Lever (Meterable) | \$8,900.00 |
| 2 | Winch Cable, 250' Of 1/2" IWRC 6 X 36 Pole Rack, Two Pole Capacity With Ratchet Tie Binders (Fixed at Rear); to include expanded metal top on rear rack | \$550.00 |
| 3 | Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote (Go-Light #20074) | \$3,190.00 |
| 4 | 5 ton quick hook | \$900.00 |
| 5 | (2) Copper U shaped grounding lugs | \$125.00 |
| 6 | | \$165.00 |

OPEN MARKET OPTIONS TOTAL:	\$13,830.00
SUB-TOTAL FOR UNIT/BODY/CHASSIS:	\$196,841.00
Delivery to Customer:	\$2,402.00
TOTAL FOR UNIT/BODY/CHASSIS:	\$199,243.00

(C.)	<u>OPTIONAL ITEMS (items are not included in total above)</u>	
1	Chassis - Rear differential lock	\$850.00
2	5 Year Extended Warranty	\$8,203.00
3		

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS NOTES:

1. Kenworth T370 includes the PX7 engine, fully compliant with EPA 2013 emissions requirements and meets the .2 gram NOX regulation. Engine is fully CARB compliant and has NO idle restrictions in any state.
2. Exhaust code – DPF/SCR RH under cab single horizontal tailpipe
3. Fuel/ DEF – LH under cab 56 gallon/ 11 gallon DEF tank
4. Batteries – 2 PACCAR batteries located between frame rails to be placed in service body

DELIVERY: No later than 260-280 days ARO, FOB Customer Location

TERMS: Net 30 days

Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: St Joseph, MO

Lewis Yvonne

From: Schultz Don
Sent: Friday, July 17, 2015 11:18 AM
To: Lewis Yvonne
Subject: FW: NJPA DC47 Altec Digger Derrick
Attachments: NJPA Vineland DC47.xls; Vineland DC47 2013 NJPA QUOTE 7-17-15.pdf

From: Stephen.Bytof@altec.com [mailto:Stephen.Bytof@altec.com]
Sent: Friday, July 17, 2015 10:34 AM
To: Schultz Don
Subject: NJPA DC47 Altec Digger Derrick

Good Afternoon Don,

Below are the NJPA prices on both a 2015 unit upfitted with additions, as well as the discounted 2013 unit upfitted with the additions through our service center in PA. Please keep in mind that the 2013 would be available roughly 300 days quicker than the 2015 machine due to current lead times.

2015 Unit Total \$208,296 with all options including extended warranty:

2013 Unit Total \$195,548 with all options including extended warranty:

Please let me know if you need anything further.

Thanks Again
Steve Bytof

Stephen Bytof
Altec Industries, Inc.
250 Laird St.
Plains, Pa 18705
tel: (570) 991-1360
fax: (570) 822-3108
Stephen.Bytof@altec.com



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Reid Wanda

From: Lewis Yvonne
Sent: Monday, July 20, 2015 10:44 AM
To: Reid Wanda
Subject: FW: NJPA DC47 Altec Digger Derrick

You can attach this email also to what I just brought you

Yvonne Lewis, RPPO
Purchasing Agent
City of Vineland
640 E. Wood Street
PO Box 1508
Vineland, NJ 08360
(856) 794-4000 Ext. 4045
FAX: (856) 405-4605
Email: ylewis@vinelandcity.org

From: Schultz Don
Sent: Monday, July 20, 2015 10:38 AM
To: Lewis Yvonne
Subject: RE: NJPA DC47 Altec Digger Derrick

The reason for difference in quotes is the 2012 and 2013 trucks are used . And the 2013 from Altec is new has never been titled and will come with full factory warranty . And if we go with a 2015 or 2016 it will cost more money that is y I recommend that we go with the new 2013 it is the same truck for less money . any questions please call me .

From: Lewis Yvonne
Sent: Monday, July 20, 2015 8:39 AM
To: Schultz Don
Subject: RE: NJPA DC47 Altec Digger Derrick

I still need some type of justification for the quote from Global for the other 2013 Unit

Yvonne Lewis, RPPO
Purchasing Agent
City of Vineland
640 E. Wood Street
PO Box 1508

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Vineland, NJ 08360
(856) 794-4000 Ext. 4045
FAX: (856) 405-4605
Email: ylewis@vinelandcity.org

From: Schultz Don
Sent: Friday, July 17, 2015 11:18 AM
To: Lewis Yvonne
Subject: FW: NJPA DC47 Altec Digger Derrick

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Steve Bytof

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fax: (570) 822-3108
Stephen.Bytof@altec.com



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