

January 3, 2017

MEMORANDUM

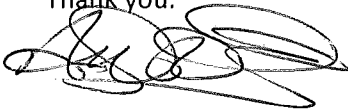
To: Keith Petrosky, RMC, Municipal Clerk

From: Mayor Anthony R. Fanucci

With the advice and consent of City Council, I appoint John Lillie, as Director of Municipal Utilities, for the term of four years. Please review the attached resume to guide your review.

Kindly present this appointment to the governing body for ratification.

Thank you.



John Lillie

252 Main Ave, Millmay, NJ 08340
Contact: 609-377-0241 (M) 856-696-9094 (H)
email: JGLillie@comcast.net

Objective

To obtain a challenging position with an organization where I can contribute my 35 years of management experience and skills to the organizations future and growth.

Experience and Achievements

General Manager of Skyline Electrical Contracting, Inc 2010 to Present Landisville, New Jersey

Responsible for implementation of startup procedures for company management, administrative, personnel, material distribution, project management and procurement procedures.

President/CEO of RS Electric 1998 -2009, Buena, New Jersey

President/CEO and member of the board of directors of a multi-million dollar electrical contracting business providing design/build plans and specification services to diverse, large scale construction development projects. Duties included:

- Oversee Daily Operations, created/improved company Administrative Procedures and Oversight
- Established Procurement and Purchasing Processes, Key Vendors and Supplier contracts
- Company Financial management, planning, budgeting and projections
- Managed Financials and Investing Activities
- Managed internal employee staff and external staff augmentation activity as needed

Key Accomplishments:

- Increased Shareholder value by 156% in retained earnings.
- Collected 1.8 MM\$ of outstanding debt revenue towards operating capital
- Created new efficient administrative procedures to eliminate overlapping staff responsibilities
- Revised all job descriptions to establish accountability
- Created new project management methodology procedures to maximize profit margins
- Revamped billing and invoicing processes and systems to improve revenue collections.
- Created asset management and utilization procedures to schedule and utilize equipment and personnel more effectively
- Developed inventory control, warehouse and auditing procedures for efficient material distribution

- Restructured company health benefit plans to provide improved benefits coverage at lesser costs
- Restructured company insurance policies to obtain improved coverage at lesser cost.
- Established a bonus program to incentivize staff and increase productivity

Senior Project Manager 1989 - 1998 - Vineland, New Jersey

Project Manager for electrical projects with responsibilities of contracting, bidding, negotiating, planning, optimizing resource allocations, procurement, purchasing, scheduling and maintaining oversight to budget, schedule milestones while maximizing project profit margins.

Key Projects

750K Square foot office/distribution center for CTS
 650K Square foot office/distribution center for Becket Dickenson
 500K Square foot office/distribution center for Sports Authority
 500K Square foot office/distribution center for BJ Wholesale Store
 240K Square foot office space for Lockheed Martin

Project On Site Manager 1975 - 1989 - Vineland, New Jersey

Union electrician responsible for the installation management, and coordination of electrical installations with emphasis on meeting milestone and completions dates on electrical projects with responsibilities of maximizing time, cost and schedule.

Education, Certifications and Affiliations

- New Jersey State Electrical Contractors License since 1984 license number 7432
- Delaware State Master Electricians License since 2011 license number T1-0005690
- Member of National Electrical Contractors Association since 1999.
- IBEW member since 1975. Served on Membership selection committee multiple years.
- Graduate IBEW small works program, 1978
- Graduate IBEW apprenticeship program 1982
- Successfully completed multiple Management and organizational seminars.
- Elected to Buena Borough Council 1988. Served from 1989 to 1991. Served as President of Council and Chairman of Finance Committee between 1989 to 1991.

Community Service

- Coordinated volunteer committee and workforce to provide lighting in sports fields in Michael Debbie Park, Richland, NJ
- Coordinated volunteer committee and workforce to provide lighting in sports fields in Bruno Melini Park, Minotola, NJ
- Volunteer Coach for Buena Borough Softball League and Buena Braves Fund Raising Committee
- Volunteer in efforts for improvements to baseball fields at Bruno Melini Park, Minotola NJ
- Instrumental in planning and organizing multiple fund raisers for accident or health issue needs.



ANTHONY R. FANUCCI
Mayor
City Hall, 640 E. Wood Street, P.O. Box 1508
Vineland, New Jersey 08362-1508

January 3, 2017

MEMORANDUM

To: Keith Petrosky, RMC, Municipal Clerk

From: Mayor Anthony R. Fanucci

I hereby reappoint Sandy Velez to the Planning Board as a Class IV member, with a term commencing January 1, 2017 and expiring on December 31, 2020.

Thank you.

A large, stylized handwritten signature in black ink, appearing to be "A. Fanucci", written over the "Thank you." text.



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