

RESOLUTION NO. 2017 - 191

A RESOLUTION AUTHORIZING THE PURCHASE OF LED FLOOD LIGHTS FROM WESCO DISTRIBUTION, INC., 2902 NORTH BOULEVARD, RICHMOND, VA 23230, IN THE AMOUNT NOT TO EXCEED \$49,320.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE (National IPA), CONTRACT #R142106.

WHEREAS, the City of Vineland Municipal Electric Utility is in need of LED Flood Lights; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the National Intergovernmental Purchasing Alliance (National IPA) under member number #MA-IS-1340234 and, National IPA is a national cooperative contract organization; and,

WHEREAS, National IPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #R142106, Maintenance, Repair & Operations (MRO) Supplies & Related Services. Specific information regarding the contract may be found on the National IPA website at www.nationalipa.org; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase LED Flood Lights using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by WESCO Distribution;

WHEREAS, the City of Vineland intends under National IPA, under the Category: Maintenance, Repair & Operations (MRO) Supplies & Related Services, Contract #MA-IS-1340234, to purchase from WESCO Distribution, Inc., 2902 North Boulevard, Richmond, VA 23230, LED Flood Lights, in an amount not to exceed \$49,320.00, as listed in the Quotation, dated March 21, 2017, made available through the National IPA.

WHEREAS the Director of Municipal Utilities and the Qualified Purchasing Agent, with the concurrence of the Assistant Business Administrator, recommend the use of the National Cooperative Pricing through National IPA for this procurement;

WHEREAS, notice of the within purchase has been published on March 23, 2017, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

CITY OF VINELAND, NJ

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the LED Flood Lights for a price not to exceed \$49,320.00.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

AWARD CONTRACT RESOLUTION REQUEST

From: Miguel A. Mercado, Purchasing Agent

To: Business Administration

Date of Request: April 10, 2017

City Council Meeting Date: April 25, 2017

Title: LED Flood Lights

Competitive Process: National Cooperative Contract - NIAP #MA-IS-1340234 for Maintenance, Repair & Operations (MRO) Supplies & Related Services.

Commend Period Ended: April 3, 2017

Resolution Request:

This is a request to award the purchase of LED Flood Lights in the amount of \$49,320.00 through the National Cooperative Contract – Wesco Contract #R142106. This purchase through the “national cooperative contract” is allowed under PL 2011, c.139.

The vendor is: Wesco Distribution, Inc.
 2902 North Boulevard
 Richmond, VA 23230

By using the national contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

As required, a notice of intent to award this item using this NIPA contract was advertised on March 23, 2017 with a comment period ending April 3, 2017. No comments were submitted or received.

If you have any questions or need additional information, please contact me.



TAP

www.nationalipa.org

CITY OF VINELAND
DEPARTMENTAL REQUEST



USE OF NATIONAL COOPERATIVE CONTRACT

TO: Purchasing Department

FROM: Department Electric Utility

DATE: 3-20-17

NAME OF COOPERATIVE NATIONAL INTERGOVERNMENTAL
PURCHASING ALLIANCE (NIPA)

NATURE OF REQUEST (COMMODITY) LED FLOOD LIGHTS

AMOUNT \$ Approx ~~\$48,000⁰⁰~~ \$49,320⁰⁰
FS

Budgeted Item: Yes

Account # 002-0-00-0000-2-1550000

The following documents must be attached:

Proposal from vendor

Cost savings documentation to support purchase – this will include pricing from other vendors with a complete analysis of each to show a cost savings vs. public bidding.

(conduct due diligence to determine if the contract will result in costs savings after all factors, including charges for service, material and delivery, have been considered.)

12. Approved by:

J. Boyle
SIGNATURE (DIRECTOR, DEPARTMENT HEAD, SUPERVISOR)

Send copies to:
Business Administration
Finance Office





March 21, 2017

To: Miquel Mercado, Purchasing Agent

From: John Boyle, Asst. G.M.-Municipal Utilities

RE: Procurement LED Floodlight Fixtures

As per our discussions, VMU has an emergent need to inventory LED Floodlight luminaires to provide leased lighting services to our Customers through our Night Watch Light Tariff. These fixtures were not included in our annual LED Street and Area Light contract two years ago because the pricing and technology at that time did not suit our requirements. In the past 6-months, we have identified a product that meets our requirements at a cost that is viable.

Our current contract is not due to expire until mid-fall 2017. Therefore, we would like to procure enough of these flood light fixtures to meet our anticipated customer demand through the end of this year. Then, we will consolidate all cobrahead and floodlight luminaires under a common blanket specification for public bidding.

In order to expedite this procurement and ensure favorable pricing, I propose that we make the purchase through the National Governmental Purchasing Alliance (NIPA). We have obtained quotations from three vendors and a NO Quote from a fourth distributor. The pricing was competitive and I recommend that the City of Vineland purchase the fixtures through WESCO (Low Qualified Bidder).

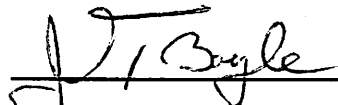
This procurement would include:

1. Quantity 60x, Cooper Cat. No. **UFLD-A40-E-U-66-S-AP-4-10k**, 129watt LED Floodlight with slip fitter mount, PC receptacle and glare visor. \$426.00@
2. Quantity 30x, Cooper Cat. No. **UFLD-L-B100-E-U-66-S-AP-4-10k**, 256watt LED Floodlight with slip fitter mount, PC receptacle and glare shield. \$792.00@

Total Procurement: **\$49,320.00**

ACCT NO: **002-0-00-0000-2-1550000**

Approvals:



John Boyle, Asst. G.M. – Municipal Utilities



John Lillie, Director Municipal Utilities

	VENDOR	WESCO	Graybar	Rumsey	Irby	QTY	Total Price
	Co-Op	NIPA National Intergovernmental Purchasing Alliance	USGPA US Communities Government Purchasing Alliance	N/A	N/A		
VMEU ITEM #	CO-OP Contract #	R142106	MA-IS-1340234	N/A	N/A		
570-180	EATON # UFLD-A40-E-U-66-S-AP-4-10k w/ Top & Side Visor	\$426.00	\$454.55	\$435.00	No Bid	60x	\$25,560.00
570-181	EATON # UFLD-L-B100-E-U-66-S-AP-4-w/Top & Side Visor	\$792.00	\$823.87	\$795.00	No Bid	30x	\$23,760.00
						TOTAL:	\$49,320.00

Salazar Aristides

From: Mayo, David <DMayo@wescodist.com>
Sent: Tuesday, March 21, 2017 8:56 PM
To: Salazar Aristides
Cc: McClain, Marcela
Subject: FW: ** WESCO PROPOSAL *** ==> FW: Eaton LED Lighting from Wesco via Cooperative Purchasing Contract

Hello Ary, here is the revised proposal. Price per fixture now includes top and side Visors. Please let us know if you have any questions.

A. **VMEU Item:** 570-180 for Estimated Quantity: 60

- I. Approved manufacturers:
 - a) Eaton #UFLD-A40-E-U-66-S-AP with Options: 10K; or approved equal.
- II. Description:
 - a) Warranty period for fixture: 10 years
 - b) Style: Floodlight;
 - c) Color: Gray with corrosion resistant finish;
 - d) Fixture Type: LED ;
 - e) Light Distribution: NEMA 6 X 6 ;
 - f) Input voltage: Shall be 120-277 volt (Universal) with auto ranging driver;
 - g) Input wattage (@ 120V): Shall be < 130 W (maximum);
 - h) Lumens Maintenance at 50,000-hrs: Shall be > 90% at 25°C Ambient;
 - i) Lumen Output: Shall be > 14,600 (minimum) at 25°C Ambient;
 - j) Calculated life >100,000-hrs (L70) at 25°C Ambient;
 - k) CRI: 70 (minimum);
 - l) CCT: > or equal to 4,000°K (minimum) and less than 4,500°K;
 - m) Mounting type: Shall be slipfitter for range of 2-3/8" to 3.0" O.D.;
 - n) Shall have provisions for standard NEMA 3-pin twist-lock PC receptacle;
 - o) Surge Protection: Class C for 10KV/10KA (minimum) ;
 - p) A "button" type photocell control receptacle is UNACCEPTABLE.; and
 - q) Labeling: Shall include ANSI label to ID wattage and light source type.

Manufacturer's part # **UFLD-A40-E-U-66-S-AP-4-10K**
Eaton #UFLDL-B100-E-U-66-S-AP Side and Top Visor included

- I. Visor Description:
 - a) Top and side visor for 130 watt floodlight.
 - b) The color of this visor shall be the same as the floodlight.
 - c) The type visor quoted shall fit the manufacturer which the Bidder is quoting for Item #507-180.

Unit price: **\$ 426.00/ea.**

Delivery: **6-8 Wks.**

B. **VMEU Item:** 570-181 for Estimated Quantity: 30

- I. Approved manufacturers:
 - a) Eaton #UFLDL-B100-E-U-66-S-AP with Options: 10K; or approved equal.
- II. Description:
 - a) Warranty period for fixture: 10 years
 - b) Style: Floodlight;
 - c) Color: Gray with corrosion resistant finish;

- d) Fixture Type: LED ;
- e) Light Distribution: NEMA 6 X 6 ;
- f) Input voltage: Shall be 120-277 volt (Universal) with auto ranging driver;
- g) Input wattage (@ 120V): Shall be < 260 W (maximum);
- h) Lumens Maintenance at 50,000-hrs: Shall be > 90% at 25°C Ambient;
- i) Lumen Output: Shall be > 33,000 (minimum) at 25°C Ambient;
- j) Calculated life >100,000-hrs (L70) at 25°C Ambient;
- k) CRI: 70 (minimum);
- l) CCT: > or equal to 4,000°K (minimum) and less than 4,500°K;
- m) Mounting type: Shall be slipfitter for range of 2-3/8" to 3.0" O.D.;
- n) Shall have provisions for standard NEMA 3-pin twist-lock PC receptacle;
- o) Surge Protection: Class C for 10KV/10KA (minimum) ;
- p) A "button" type photocell control receptacle is UNACCEPTABLE.; and
- q) Labeling: Shall include ANSI label to ID wattage and light source type.

Manufacturer's part # UFLD-L-B100-E-U-66-S-AP-4-10K w/TS2HW/UFLD-TS2HW/NFFLD-AP = Top and Side Visor

- I. Description:Visor
 - a) Top and side visor for 260 watt floodlight.
 - b) The color of this visor shall be the same as the floodlight.
 - c) The type visor quoted shall fit the manufacturer which the Bidder is quoting for Item #507-181.

Unit price: \$ 792.00/ ea.

Delivery: 6-8 Wks.

Dave Mayo

WESCO Distribution, Inc.

Account Manager

2902 N.Boulevard
Richmond, VA.23230

C:610-416-2756

F:412-222-7334

dmayo@wesco.com

From: Mayo, David

Sent: Wednesday, March 15, 2017 3:49 PM

To: 'Gordon Dexter'; McClain, Marcela

Subject: RE: ** WESCO PROPOSAL *** ==> FW: Eaton LED Lighting from Wesco via Cooperative Purchasing Contract

Hi Dexter, here your go. Please let me know if you have any questions.

As of right now, I need Wesco to verify a few things. I'll start with these –

1. What is the contract number? _R142106_____
2. What national cooperative purchasing organization is this quote through? _NIPA_____
3. What is its full name? ___National Intergovernmental Purchasing Alliance

Thank you,

Dave Mayo

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Account Manager

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