

A RESOLUTION AUTHORIZING THE PURCHASE OF A MC04 CUSTOM K.M.E. SEVERE SERVICE 2000 GPM PUMPER FROM FIRST PRIORITY EMERGENCY VEHICLES, INC., 2499 RIDGEWAY BLVD, BUILDING 500, MANCHESTER, NJ 08759, IN THE AMOUNT NOT TO EXCEED \$561,668.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH HOUSTON – GALVESTON AREA COUNCIL OF GOVERNMENTS NATIONAL COOPERATIVE PURCHASING PROGRAM (HGACBuy) CONTRACT FS12-15.

WHEREAS, the City of Vineland Fire Department is in need of a MC04 Custom K.M.E. Severe Service 2000 GPM Pumper; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the Houston – Galveston Area Council of Governments (HGACBuy) under member number ILC #15-4602- and, HGACBuy is a national cooperative contract organization; and,

WHEREAS, HGAC-Buy, National Cooperative Purchasing Program has acted as lead agency and awarded Contract FS12-15. Specific information regarding the contract may be found on the HGACBuy website at: www.hgacbuy.com; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase the MC04 Custom K.M.E. Severe Service 2000 GPM Pumper using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by First Priority Emergency Vehicles;

WHEREAS, the City of Vineland intends under HGAC-Buy, under Contract FS12-15, to purchase from First Priority Emergency Vehicles, Inc., 2499 Ridgeway Blvd, Building 500, Manchester, NJ 08759, a MC04 Custom K.M.E. Severe Service 2000 GPM Pumper, in an amount not to exceed \$561,668.00, as listed in the Quotation, dated August 22, 2017, made available through the HGACBuy.

WHEREAS the Chief of the Fire Department and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through HGACBuy for this procurement;

WHEREAS, notice of the within purchase has been published on September 13, 2017, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the MC04 Custom K.M.E. Severe Service 2000 GPM Pumper for a price not to exceed \$561,668.00.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

AWARD CONTRACT RESOLUTION REQUEST

From: Miguel A. Mercado, Purchasing Agent

To: Business Administration

Date of Request: September 25, 2017

City Council Meeting Date: October 11, 2017

Title: One (1) MC04 Custom K.M.E. Severe 2000 GPM Pumper

Competitive Process: HGACBuy

Comment Period Ended: September 22, 2017

Contract Number: FS12-15

Resolution Request:

This is a request to award the purchase of One (1) MC04 Custom K.M.E. Severe 2000 GPM Pumper for the City of Vineland Fire Department in the amount of \$561,668.00 through the National Cooperative Contract – HBACBuy. Purchasing the Pumper through the “national cooperative contract” is allowed under PL 2011, c.139.

The vendor is: First Priority Emergency Vehicles
2499 Ridgeway Blvd., Building 500
Manchester, NJ 08759

Intent to Award was advertised in the local papers on Wednesday, September 13, 2017 with a 10-day comment period. No comments were received.

By using the national contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

If you have any questions or need additional information, please contact me.



**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**

September 5, 2017
(DATE)

1. Goods or Services (detailed description): PURCHASE OF FIRE TRUCK

2. Amount to be Awarded: \$ \$561,668.00

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 2016-38
Or Grant: Title & Year _____

4. **Account Number to be Charged: 021-0-00-00-0000-2-5518618

5. Contract Period (if applicable): 240 TO 300 FROM DATE OF AWARD

6. Date to be Awarded: APPROXIMATELY OCTOBER 10, 2017

7. Recommended Vendor and Address:

FIRST PRIORITY EMERGENCY VEHICLES INC.
2499 RIDGEWAY BLVD. #500
MANCHESTER NJ 08759

8. Justification for Vendor Recommendation:(attach add'l information for Council review)
For Quote Purposes (Pumper w/upgrade to 2000 GPM): First Priority # MCOU = \$ 333,356.00;
HME # LCO9 = \$ 430,758; Marion # NLO3 = \$ 410,216 and FreightLiner # TC06 =
\$ 413,923. Due to options it would be difficult to identify all as such First Priority
would be lowest cost on main equipment.

Type of Contract: State National Regional County

Vendor's Cooperative Contract # FS12-15

9. Evaluation Performed by: LUIGI TRAMONTANA JR ; Miguel A. Mercado

10. Approved by: LUIGI TRAMONTANA JR

Attachments:

- Awarding Proposal
 Other: _____

- Send copies to:
Purchasing Department
Business Administration

**If more than one account #, provide break down

HGAC PROPOSAL FORM

PURCHASER: City of Vineland
640 East Wood Street
Vineland, New Jersey 08360
(856) 794-4000

NAME OF BIDDER: First Priority Emergency Vehicles, Inc.
2499 Ridgeway Blvd., #500
Manchester, New Jersey 08759

TELEPHONE: Penna. (800) 235-3928 New Jersey (609) 516-4796

We are pleased to offer the following proposal, as per the attached specifications and information requirements for:

One (1) Custom K.M.E. Severe Service 2000 GPM Pumper

Completion of vehicle within 240 to 300 calendar days after receipt of the Signed Contract at the KME facility in Nesquehoning, Pennsylvania.

Date of Proposal: August 22, 2017

Proposal price valid until: October 21, 2017

Proposal Price: (Numbers) \$ 5 6 1 , 6 6 8 . 0 0

Proposal Price: (Written) Five-hundred sixty-one thousand six-hundred sixty-eight and -----00/100

SUBMITTED BY: 
Signature

Alex Cherepakhov

Print or Type

Chairman and CEO

Title

Corporate Seal

Date

City/Township/Town Name
Address

Re: HGAC Purchase of Fire Apparatus

The City/Township/Town of _____ is purchasing an MC04 Fire
Pumper from First Priority Emergency Vehicles and KME Fire Apparatus under the HGAC
FS12-15 contract in the amount of \$ _____.

Signature

Title



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-15

Date Prepared:

3/24/2017

12/1/15 thru 11/30/17
Expires 11/30/17

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

Buying Agency:	City of Vineland, New Jersey	Contractor:	First Priority Emergency Vehicles
Contact Person:	Chief Luigi Tramontana Jr.	Prepared By:	Skip Stinger
Phone:	856-691-2480	Phone:	609-516-4796
Fax:	856-794-5073	Fax:	732-657-7955
Email:	vfd@vinelandcity.org	Email:	skip.stinger@verizon.net
Product Code:	MC04	Description:	KME Custom, 4-Door, Full-Tilt, Aluminum Cab, Formed Aluminum Body, Single Axle, 1250 GPM Pump, 750 Gal Tank-Flex Pumper

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 321,983

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
KMB-P001 Upgrade Panther to Predator chassis and cab	\$36,981	KME-P050 Add rear suction	\$5,934
KMB-P003 Upgrade to Predator LFD cab	\$2,032	KME-P053 Add 2-1/2" rear discharge	\$3,619
KME-P005 Downgrade to barrier height doors	-\$238	KME-P055 Add 3" deck gun discharge	\$2,122
KME-P008 Upgrade driver's seat to Bostrom air	\$464	KME-P067 Add 1-1/2" front bumper discharge	\$2,454
KME-P010 Upgrade officer's seat to SCBA	\$312	KME-P090 Add (4) add'l hosebed dividers	\$1,468
KME-P011 Upgrade (5) ULLH brackets to Secure-All	\$1,510	KME-P099 Upgrade compartment interior paint to Linex	\$1,532
KME-P012 Add auxiliary manual cab lift backup system	\$518	KME-P101 Upgrade custom chassis to two tone paint	\$2,374
-P013 Upgrade A/C to overhead system	\$2,104	KME-P102 Adjustable shelf mounted as directed (4)	\$1,544
KME-P015 Upgrade front axle to 21,500 lbs rating	\$1,335	KME-P103 Floor mounted 250# rollout trays (2)	\$1,306
KME-P016 Upgrade rear axle to 27,000 lbs rating	\$4,455	KME-P105 Adjustable rollout trays (3)	\$1,959
KME-P020 Upgrade engine to Cummins ISL9 450 hp.	\$6,902	KME-P107 Fixed divider	\$409
KME-P043 Upgrade to Hale 2000 GPM pump	\$11,373	Subtotal From Additional Sheet(s): \$ 79,870	
KME-P048 Additional 2-1/2" suction	\$985	Subtotal B: \$ 173,324	

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Upgrade electrical system to hardwire	\$6,433	Add 3" rear discharge	\$3,394
Add booster reel OS over pump	\$3,143	Add Elkhart Stinger manual deck gun pkg.	\$5,427
Add a Hannay electric cord reel w/ cord & junction box	\$2,645	Subtotal From Additional Sheet(s): \$ 26,115	
Add 1-1/2" rear discharge (2)	\$5,664	Subtotal C: \$ 52,821	

For this transaction the percentage is: 11%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	548128	=	Subtotal D:	\$ 548,128	
					HGAC \$2,000 included in Purchase for all units	Subtotal E:	\$ 2,000

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Delivery (via driveway)	\$2,500	One (1) day training	\$500.00
Inspection Trips	\$1,500	Dealer supplied lettering	\$3,040
PDI / Service	\$4,000	Subtotal F: \$ 11,540	

Delivery Date: 3/15/2018

G. Total Purchase Price (D+E+F): \$ 561,668

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if			
Description	Cost	Description	Cost
KME-P109 Swing-out tool board (3/16" alum)	\$1,140	KME-P256 Full length frame liner	\$15,653
KME-P110 Vertical pull out tool board	\$1,336	KME-P259 20" front bumper extension	\$1,148
KME-P112 Flooring material on all compt floors	\$1,069	KME-P270 One (1) hosewell at DS of bumper ext	\$624
KME-P113 Flooring mat'l on (10) shelves	\$600	KME-P271 Two (2) Velcro straps on DS well	\$173
KME-P114 Add 6 kW hydraulic generator	\$15,667	KME-P275 One (1) hosewell at OS of bumper ext	\$624
KME-P131 Treadplate overlay on cab roof	\$1,061	KME-P276 Two (2) Velcro straps on OS well	\$173
KME-P138 Cab doors bolt-on weather strip	\$859	KME-P281 Two painted tow hooks below bumper	\$180
KME-P145 Power Locking cab doors	\$1,313	KME-P286 License plate bracket on front bumper	\$85
KME-P147 Electric windows, four (4) doors LFD	\$1,397	KME-P296 SKF-Vogel lube system, #KFU-2-40	\$4,433
KME-P150 Polished SS scuff plates frame/jamb	\$955	KME-P299 Electronic Stability Control and ATC	\$2,305
KME-P156 Polished SS scuff plts rear cab corner	\$331	KME-P304 Pull cable drains on all air tanks	\$482
KME-P158 Alum tread plate overlay, rear wall	\$821	KME-P309 Aux. air inlet in LH door area	\$282
KME-P161 Air cylinder rack (2) OS cab compt.	\$432	KME-P324 Stainless steel fuel tank straps	\$454
KME-P176 Grab Rails Exterior, Knurled SS	\$320	KME-P327 Dual fuel line shut-off valves	\$392
KME-P180 Molded black rubber fenderettes	\$575	KME-P340 Delco Remy 430 AMP alternator	\$1,750
KME-P184 RAMCO radius mounted mirrors	\$1,734	KME-P343 Kussmaul #1200, 40A battery charger	\$1,200
KME-P187 Velvac 8" Extending Convex Mirror	\$248	KME-P350 120-V recept rear body compt (2)	\$548
KME-P191 Brushed SS scuff plates, DS Eng Enc	\$103	KME-P352 One (1) 3' long outlet strip - rear engine	\$272
KME-P192 Brushed SS scuff plates, OS Eng Enc	\$103	KME-P487 Whelen Led 36" #TAL-65 rear body	\$1,345
KME-P193 Brushed SS scuff plates, OS Eng Enc	\$115	KME-P490 Federal Q2B siren @ cab front	\$2,514
KME-P207 Painted EMS Compt.	\$2,128	KME-P509 FRC In-Control TGA-400 governor	\$2,995
KME-P213 Adjustable shelf for EMS Compt.	\$157	KME-P514 Hale Anode Pro - Monitor Box	\$239
KME-P233 3/4" conduit from cab to pump panel	\$370	KME-P517 Hale Anode Pro (3) Intelligent Anodes	\$610
KME-P235 Officer fold down foot rest firewall	\$347	KME-P520 Hale Thermal Relief Valve	\$744
KME-P244 Class One Officer's Speedometer	\$463	KME-P621 Two SCBA bottle storage Compts. (2)	\$1,600
KME-P252 Auxiliary manual cab lift backup sys	\$522	KME-P624 Triple SCBA bottle storage Compts (2)	\$2,870
KME-P254 Cab tilt secondary safety lock	\$479	KME-P715 Streamlight "Fire Vulcan" Handlight (6)	\$1,050
KME-P255 Rear cab lifting eyelets	\$168	KME-P737 HD Soundproof/Insulation Under Encl	\$1,967
KME-P394 Tecniq #E96 LED docking lights	\$312	Subtotal of Options Addtl	\$79,870

C. Unpublished Options - Itemize below - Attach additional sheet(s) if necessary			
Description	Cost	Description	Cost
Engine enclosure mounting plate	\$589	Special storage module in OS rear compt.	\$1,156
Upgrade to Chevrons on interior cab doors	\$356	Add FRC 120V Spectra Max Tele Lights	\$3,656
Cab compartments each side of cab - LFD	\$1,882	Rear Interior wall, alum covered in Line-X	\$1,016
Telma driveline retarder w/progressive oper.	\$9,885	External cab compartment, DS Hinged Door	\$1,706
Batteries - (6) Exide group 31, 100CCA	\$873	Medical glove box storage	\$364
LED Illuminated pump discharge gauges (11)	\$1,419	Aluminum wheels in place of steel wheels	\$1,000
Driver controlled differential lock	\$888	FRC 12V brow lt., Evolution II over windshield	\$1,461
FRC Spectra 900 12V scene lights-rear (pair)	\$1,020		
		Subtotal of Options Addtl	\$26,115

HGAC ORDER DIRECTIONS

To place an order with First Priority Emergency Vehicles to purchase a K.M.E. Fire Apparatus vehicle, a Purchase Order should be issued by the purchasing authority. The Purchase Order should be made out to the following:

**First Priority Emergency Vehicles, Inc.
2499 Ridgeway Blvd., #500
Manchester, New Jersey 08759**

On the Purchase Order the HGAC Contract number FS12-15 should be clearly noted.

In addition, a short letter stating the purchasing authority's intentions to buy said vehicle should be provided with the Purchase Order. A sample letter is provided herein.