

RESOLUTION NO. 2017- 474

A RESOLUTION AWARDED A CONTRACT TO NEAL SYSTEMS INC., NEWTOWN, PA FOR THE PURCHASE OF BALL VALVES AND ACTUATORS FOR GAS CONDITIONING FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, IN THE AMOUNT OF \$47,460.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the Purchase of Ball Valves and Actuators for Gas Conditioning for the Vineland Municipal Electric Utility, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on October 11, 2017, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of November 6, 2017 submitted a written report and tabulation of the bids received and has recommended that a contract for the Purchase of Ball Valves and Actuators for Gas Conditioning, be awarded to Neal Systems Inc., Newtown, PA, in the amount of \$47,460.00, said bid being the lowest responsive, responsible bid received and considered in the best interest of the City of Vineland; now, therefore,

WHEREAS, the following bidder has been disqualified

<u>VENDOR</u>	<u>REASON</u>
Proconex Inc., Royersford, PA	This vendor is rejected because their bid does not conform to the specifications.

BE IT RESOLVED by the Council of the City of Vineland that said contract for the Purchase of Ball Valves and Actuators for Gas Conditioning for the Vineland Municipal Electric Utility, be and the same is awarded to Neal Systems Inc., Newtown, PA, on their bid in the amount of \$47,460.00, said bid being the lowest responsive, responsible bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted:

\_\_\_\_\_  
President of Council

ATTEST:

\_\_\_\_\_  
City Clerk



November 6, 2017

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 10/11/17

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on October 11, 2017.

PURCHASE OF BALL VALVES AND ACTUATORS FOR GAS CONDITIONING FOR THE  
VINELAND MUNICIPAL ELECTRIC UTILITY

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that a contract be awarded to the lowest responsive, responsible bidder, Neal Systems Inc., Newtown, PA, in the amount of \$47,460.00.

Proconex Inc., Royersford, PA is rejected because their bid does not conform to the specifications, as more particularly described in the attached recommendation.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read "Robert E. Dickenson, Jr.", is written over a faint circular stamp or watermark.

Robert E. Dickenson, Jr.  
Business Administrator

RD/wr



**BID EVALUATION FORM**

DEPARTMENT Electric Utility

Date: October 25, 2017

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Ball Valves and Actuators for Gas Conditioning

2. Amount to be Awarded: \$47,460

Encumber Total Award

Encumber by Supplemental Release

3. Engineer's Estimate: \$55,000

4. Amount Budget: \$ 108,000.00

5. Account Number to be Charged: 002-0-55-90-9001-2-90220000.E398

6. Date Bids Received: October 11, 2017

7. Date to be Awarded: November 14, 2017

8. Recommended Vendor: Neal Systems Inc.

9. Is Recommended Vendor the Apparent Lowest Bidder?  Yes  No

10. Comments/Special Instructions:

11. Evaluation Performed by: Joseph L. Colla *J.L.C.*

12. Approved By: *[Signature]* *[Signature] 10/20/17* *JOR*  
*John 10/27/17*

13. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Vendor Recommendation (if applicable)
- Evaluation Data (if applicable)

**Send copies to:**

Purchasing Division

Business Administration *[Signature]*

**TABULATION OF BIDS**  
**BALL VALVES & ACTUATORS FOR GAS CONDITIONING**  
**OCTOBER 11, 2017**

Estimated cost \$55,000.00

	<b>Proconex Inc. 103 Enterprise Dr. Royersford, PA 19468</b>	<b>Neal Systems Inc. 122 Terry Drive Newtown, PA 18940</b>
Ownership Discl.	YES	YES
Affirm. Action	YES	YES
Check List	YES	YES
Proposal	YES	YES
Non Collusion	YES	YES
Iran Discl.	YES	YES
Addenda	YES	YES
<b>TOTAL</b>	<b>\$39,112.00</b>	<b>\$47,460.00</b>

**Specifications also received by:**

Industrial Controls  
Metro Pumps & Systems Inc.

*BN*

## Valve/Actuator Sets For Combustion Turbines

Proposals for two three-inch and two one-inch ball valve/actuator sets for Down Unit 11 and Clayville Unit 1 were received on October 11<sup>th</sup> from Proconex Inc. and Neal Systems Inc. The valve/actuator sets are a major component of identical high pressure gas filtration systems which remove oil, liquid, and solid waste particles from natural gas before it reaches the combustion turbines. The filtration system on Down Unit 11 has developed a serious gas leak traced to the ball valve/actuator set. The leak needs to be corrected promptly.

The proposal prices from Proconex and Neal Systems are \$39,112 and \$47,460 respectively. The proposals have been carefully reviewed for conformance to the specification. The valve/actuator sets must be an exact replacement in order to avoid the purchase of additional components of the gas filtration systems and a costly extended outage to complete the installation. Review of the Proconex proposal indicates neither their three-inch nor one-inch ball valve/actuator conforms to the specification included with the request for proposals. The Proconex substituted a significantly less costly floating ball design for the specified trunnion design three-inch valve/actuator. The trunnion valve/actuator is a more robust design built to last substantially longer and prevent leakage of high pressure gas. Use of the floating ball valves is expected to lead to dangerous gas leakage problems. The one-inch Proconex valve/actuator did not include the specified integrated lever manual override hand wheel.

Another significant difference in the Proconex and Neal Systems proposals is delivery time after receipt of order. The delivery times for Proconex and Neal Systems are 20 to 22 weeks and 10 weeks respectively. A delivery time of 20 to 22 weeks is unacceptable. It is not recommended that we continue to operate a gas filtration system with a significant leakage problem. Delivery of the valve/actuator sets must be in time for installation during a planned spring outage.

Careful review of the Neal Systems proposal indicates conformance to the specification included with the request for proposals.

An award to Neal Systems is recommended based on conformance to the specification and a price which is less than the estimate included on the request for public bidding.

Joseph L. Colla

*[Signature]* 10/26/17

John B Reynolds

*[Signature]* 10/27/17

**PURCHASING AGENT REVIEW**  
**FOR BALL VALVES & ACTUATORS**

On October 11, 2017 at 10:30 A.M., the following bids were received and opened:

Proconex:	\$39,112.00
Neal Systems:	\$47,460.00

Comments: Both vendors submitted the mandatory documents, however, Mr. Joe Colla informed me that Proconex's bid was not for trunnion mounted equipment which was required and specified in the Bid Specifications. Proconex's bid must be rejected as their bid does not conform to the specifications specified.

**Award Recommendation:** Award to Neal Systems as they provided the lowest responsive responsible bid.