

RESOLUTION NO. 2017 - 524

A RESOLUTION AUTHORIZING THE PURCHASE OF TWO (2) TYPE III MODULAR AMBULANCES ON 2018 FORD E-450 CHASSIS FROM BAY HEAD INVESTMENTS INC., d/b/a VCI EMERGENCY VEHICLE SPECIALISTS, BERLIN, NJ, IN THE AMOUNT NOT TO EXCEED \$439,758.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH HOUSTON – GALVESTON AREA COUNCIL OF GOVERNMENTS NATIONAL COOPERATIVE PURCHASING PROGRAM (HGACBuy) CONTRACT AM10-16.

WHEREAS, the City of Vineland Department of Health, Emergency Medical Services is in need of two (2) Type III Modular Ambulances on 2018 Ford E-450 Chassis; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the Houston-Galveston Area Council (HGAC-Buy) under member number #15-4602 and, HGAC-Buy is a national cooperative contract organization; and,

WHEREAS, HGAC-Buy, National Cooperative Purchasing Program has acted as lead agency and awarded Contract AM10-16. Specific information regarding the contract may be found on the HGAC-Buy website at [www.hgacbuy.org](http://www.hgacbuy.org); and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase two (2) Type III Modular Ambulances on 2018 Ford E450 Chassis using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Bay Head Investments Inc. d/b/a VCI Emergency Vehicle Specialists;

WHEREAS, the City of Vineland intends under HGAC-Buy, Contract AM10-16, to purchase from Bay Head Investments Inc. d/b/a VCI Emergency Vehicle Specialists, Berlin, NJ, two (2) Type III Modular Ambulances on 2018 Ford E-450 Chassis, in an amount not to exceed \$439,758.00, as listed in the Quotation, dated October 31, 2017, made available through the HGAC-Buy.

WHEREAS the Director of the Department of Health and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through HGAC-Buy for this procurement;

WHEREAS, notice of the within purchase has been published on November 6, 2017, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

CITY OF VINELAND, NJ

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the two (2) Type III Modular Ambulances for a price not to exceed \$439,758.00

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

---

President of Council

ATTEST:

---

City Clerk

**AWARD CONTRACT RESOLUTION REQUEST**



**From:** Miguel A. Mercado, Purchasing Agent

**To:** Business Administration

**Date of Request:** November 13, 2017

**City Council Meeting Date:** November 28, 2017

**Title:** Purchase of Two (2) KA23, Type III, Ford E-450, Model 553 Ambulances

**Competitive Process:** HGACBuy

**Comment Period Ended:** November 15, 2017

**Contract Number:** AM10-16

**Resolution Request:**

# 439,758

This is a request to award the purchase of Two (2) KA23, Type III, Ford E-450, Model 553 Ambulances for the City of Vineland in the amount of \$278,604.00 through the National Cooperative Contract – HGACBuy. Purchasing the Ambulances through the “national cooperative contract” is allowed under PL 2011, c.139.

The vendor is: Bay Head Investments Inc.  
D/B/A VCI Emergency Vehicle Specialists  
43 Jefferson Avenue  
Berlin, NJ 08009

Intent to Award was advertised in the local papers on Monday, November 6, 2017 with a 10-day comment period. No comments were received.

By using the national contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

If you have any questions or need additional information, please contact me.



REQUEST FOR RESOLUTION  
FOR COOPERATIVE CONTRACT AWARDS  
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10  
(REQUIRED FOR PURCHASES OVER \$17,500.00)

11-3-17  
(DATE)

1. Goods or Services (detailed description): 2 Type III modular ambulances on 2018 Ford E450 Chassis

2. Amount to be Awarded: \$ 439,758

- Encumber Total Award
- Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 2017-64  
Or Grant: Title & Year \_\_\_\_\_

4. \*\*Account Number to be Charged: 021-0-00-00-0000-2-5518637

5. Contract Period (if applicable): \_\_\_\_\_

6. Date to be Awarded: 12-12-17

7. Recommended Vendor and Address: Bay Head Investments TIAVCI Ambulances #6355  
43 Jefferson Ave, Berlin, NJ

8. Justification for Vendor Recommendation: (attach add'l information for Council review) 08009  
HGAC Buy Contract

Type of Contract:  State  National  Regional  County

Vendor's Cooperative Contract # AM10-16

9. Evaluation Performed by: Chief Alfred Lincks

10. Approved by: [Signature] 11/3/17

11. Attachments:

- Awarding Proposal
- Other: HGAC Pricing Worksheet

• Send copies to:  
Purchasing Department  
Business Administration

\*\*If more than one account #, provide break down

[Signature]



**CONTRACT PRICING WORKSHEET**  
For Standard Equipment Purchases

Contract No.:

AM10-16

Date Prepared:

10/31/2017

*This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC. The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.*

Buying Agency:	Vineland City	Contractor:	VCI Emergency Vehicle Specialists
Contact Person:	Keith Petrosky	Prepared By:	David DiGangi
Phone:	856-794-4000 x4066	Phone:	800-394-2162
Fax:	856-405-4611	Fax:	856-768-6933
Email:	kpetrosky@vinelandcity.org	Email:	digangi@vciambulances.com

Product Code:	KA23	Description:	TYPE III, FORD E450, MODEL 553
---------------	------	--------------	--------------------------------

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** 144205.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
BH060000 - REAR DOCK BUMPERS	93.00	DR11C000 - DIVIDER FOR PROTECTION OF ELECTRICAL EQUIPMENT	132.00
BH08GS00 - RUNNING BOARDS: W/GRIP STRUT	483.00	DR11CA00 - EXPANDED METAL CAGE FOR PROTECTION OF EQUIPMENT	70.00
BH10B000 - REAR TOW HOOKS	173.00	CB040000 - COMPARTMENT HEIGHT MODIFY: FIRST, STREET SIDE	929.00
BH11ED00 - INSTALL NEW REAR STEP/ BUMPER ASSEMBLY/EMBOSSSED	1110.00	DR08AL00 - SHELF FOR LED LIGHTED SINGLE DOOR EXTERIOR COMPARTMENT (7)	1463.00
BL26N000 - 360 DEGREE CAMERA SYSTEM	2411.00	CB03SO00 - SWEEP OUT COMPARTMENT FLOOR MODIFICATION	194.00
BL280000 - REVERSE PROXIMITY SYSTEM	928.00	DR11A000 - DIVIDER FIXED, VERTICAL COMPARTMENT	287.00
TN01E000 - OXYGEN BOTTLE BRACKET: ZICO OTS ELECTRIC	3327.00	Subtotal From Additional Sheet(s): 46725.00	
DR09LB00 - SHELF FOR LED LIGHTED DOUBLE DOOR COMPARTMENT	224.00	<b>Subtotal B: 58549.00</b>	

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
HAVIS COMPUTER DOCK	1691.00	WHELEN P36HHS SPOTLIGHT	410.00
FORD EXTENDED SERVICE PLAN - 7YR/100,000 MILES	4590.00	(2) STREAMLIGHT FIRE VULCAN	568.00
		Subtotal From Additional Sheet(s): 13666.00	
		<b>Subtotal C: 20925.00</b>	

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 10%

**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

Description	Cost	Description	Cost
		<b>Subtotal D: 0.00</b>	

**E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)**

Quantity Ordered:	1	X Subtotal of A + B + C + D:	223679.00	=	<b>Subtotal E: 223679.00</b>
-------------------	---	------------------------------	-----------	---	------------------------------

**F. H-GAC Fee Calculation (From Current Fee Tables)** **Subtotal F: 1000.00**

**G. Trade-Ins / Other Allowances / Special Discounts**

Description	Cost	Description	Cost
Ford FIN Code - QB012	-4800.00		
		<b>Subtotal G: -4800.00</b>	

**Delivery Date:** **H. Total Purchase Price (E+F+G): 219879.00**

10/31/2017

**ADDITIONAL PUBLISHED OPTIONS**

Description	Cost	Description	Cost
DR11P000 - STAIR CHAIR POCKET, RECESSED	189.00	CBR12D00 - STREETSIDE WHEEL WELL COMPARTMENT/PULL OUT DRAWER	1198.00
CAB93AF0 - KKK-A-1822F CERTIFICATION LABEL	0.00	DG05C100 - PRIVACY WINDOWS, REAR MODULE BODY ENTRY DOORS	177.00
CB06SW00 - DOUBLE STEP CURBSIDE ENTRY, 3"	774.00	DG06C200 - PRIVACY WINDOW, SLIDING FOR SIDE ENTRY DOOR	130.00
DG07R000 - EMERGENCY DOOR RELEASE MECHANISM, SIDE DOOR	186.00	DH100000 - STAINLESS COMPARTMENT SILL PLATES (4)	312.00
DH120000 - EXTENDED DIAMOND PLATE CORNER GUARD	96.00	DL480000 - ELECTRIC DOOR LOCKS: COMPARTMENT	833.00
DL48B000 - ELECTRIC DOOR SWITCH: CONCEALED	117.00	DL48C000 - ELECTRIC DOOR SWITCH: PROGRAMMABLE TOUCH PAD	735.00
DL48D000 - ELECTRIC DOOR LOCKS WIRED TO OEM SWITCHES	155.00	DR22A000 - MATEFLEX IN EXTERIOR COMPARTMENTS	962.00
FE01FU00 - LATCH, HINGED DOOR: SOUTHCO FLUSH STAINLESS STEEL PULL STYLE, HD LOCKING	35.00	FE08SV00 - INHALATION PANEL CLOSEOUT	159.00
GF01CG00 - INTERIOR COLOR SCHEME: CG TECH	1098.00	GF01S000 - CUSTOM FLOOR: LONSEAL LONPLATE II 443T	155.00
GF030000 - STAINLESS STEEL RISER, CABINET WALL	234.00	GF03A000 - STAINLESS STEEL RISER, BENCH WALL	234.00
GK12A300 - HIGH BACK ATTENDANT SEAT WITH CHILD SAFETY, 4PT	1488.00	HK270000 - INSIDE/OUTSIDE ACCESS TO STREETSIDE REAR COMPARTMENT (2)	1160.00
IK17E000 - SHARPS/WASTE STORAGE IN A PULL OUT DRAWER IN SQUAD BENCH	504.00	IK280000 - PASS THROUGH ACCESS TO THE CURBSIDE REAR COMPARTMENT	580.00
KG09D000 - GRAB RAIL: ADDITIONAL 6FT WITH ANTI-MICROBIAL COATING	161.00	KG09I000 - VERTICAL GRAB RAIL INSTALLATION, 2 FT. ANTI-MICROBIAL	90.00
MAM20B00 - LIGHT BAR MOUNT: FRONT FACE OF BODY	202.00	MBM20C00 - LIGHT BAR MOUNT: REAR FACE OF BODY (2)	404.00
MM07R000 - M7 SERIES LED, RED (3)	966.00	MM09R000 - M9 SERIES LED, RED (8)	3552.00
MM7A0000 - M SERIES CONTROL WIRE	618.00	MN09D000 - AIR HORNS: GROVER DUAL #1510 TRUMPETS	3053.00
MN35EF10 - SIREN, FEDERAL PA300MSC	520.00	MN40A000 - SIREN INSTALL	216.00
OL09M000 - KKK SIDE BODY MARKER LIGHTS, M6 SERIES L.E.D. (PAIR)	633.00	OL41B000 - RUNNING BOARD LIGHTS, WHELEN PAR 16 L.E.D.	285.00
OM25CW0 - M9 SERIES LED SCENE LIGHT (8)	5648.00	OM30D000 - TAIL LIGHTS, M6 SERIES	1604.00
QH29C500 - COOL TECH II CONDENSER WITH SOLAR PANEL (FORD E/F SERIES, CHEVY/GMC)	3600.00	PAL00S00 - SECOND REAR CONTROL PANEL-SURFACE MOUNT:	2253.00
PAL02K00 - INVERTER:20-1050CUL W/CHARGER, INTERFA	2242.00	PAL30AR0 - 110V INTERIOR OUTLET	171.00
PAL30D00 - 110V EXTERIOR OUTLET	206.00	PAL38E00 - SHORELINE, KUSSMAUL SUPER AUTO EJECT, 20 AMP NON ARCING (2)	1376.00
PAL38IL0 - SHORELINE INDICATOR: (2)	140.00	PL11A000 - LIGHT PROGRAMMING: SIDE REAR SCENE	117.00
PL11B000 - LIGHT PROGRAMMING: RIGHT SIDE SCENE	136.00	PL11C000 - LIGHT PROGRAMMING: LOAD LIGHT	117.00
PL11E000 - LIGHT PROGRAMMING: MODULAR DISCONNECT TIMER	117.00	PL20F100 - CLOCK, HORTON LARGE FACE DIGITAL W/ SECONDS DISPLAY	532.00
PL22C000 - STEP WELL LIGHT: LED STRIP	106.00	PL23A000 - 2.5" CAB CEILING LIGHTS, COMBINATION WHITE/RED LED	212.00
PL24C000 - ROM DUROLUMEN LED LIGHT (EACH) (3)	966.00	PM490000 - SECURITY IDLE SYSTEM	516.00
PL27CA00 - PATIENT CEILING DOME LIGHTS: WHELEN LED (7)	2429.00	QL470000 - CO DETECTOR	302.00
PM110000 - LIGHT PROGRAMMING: BRAKE LIGHT	117.00	TN020000 - OXYGEN ACCESS	142.00
QH300000 - ULTRAVIOLET LAMP IN A/C SYSTEM DUCT	376.00	TN03A000 - OXYGEN OUTLET: ADDITIONAL (2)	558.00
QL450000 - ELECTRIC HEATER	531.00		

