

RESOLUTION NO. 2017- 529

A RESOLUTION AWARDED A CONTRACT TO AIR NOVA, INC., PENNSAUKEN, NJ FOR STACK EMISSIONS AND RATA TESTING SERVICES THE VINELAND MUNICIPAL ELECTRIC UTILITY, IN THE AMOUNT NOT TO EXCEED \$260,430.00.

WHEREAS, the City of Vineland has heretofore advertised for proposals for Professional Services for Stack Emissions and RATA Testing Services for the Vineland Municipal Electric Utilities – Generation Division; and

WHEREAS, the Request was published in the City of Vineland’s official newspaper; and WHEREAS, on November 17 2017, four (4) proposals were received by the Purchasing Agent and referred to the Electric Utility for evaluation and recommendation; and

WHEREAS, the Director of the Electric Utility has recommended that a contract for the required services be awarded to Air Nova, Inc., Pennsauken, NJ, based upon the proposal received, pursuant to a fair and open process; and

WHEREAS this contract is awarded in an amount not to exceed \$260,430.00 for specified services, for a one year contract period beginning January 1, 2018 through December 31, 2018, with an option for an additional year; and

WHEREAS, the availability of funds for said Contract to be awarded herein have been certified by the Chief Financial Officer; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that said contract for Professional Services for Stack Emissions and RATA Testing Services for the Vineland Municipal Electric Utilities – Generation Division, be awarded to Air Nova, Inc., Pennsauken, NJ, based upon the proposal received, pursuant to a fair and open process, in the amount not to exceed \$260,430.00 for a one year contract period beginning January 1, 2018 through December 31, 2018, with an option for an additional year.

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)



November 21, 2017
(DATE)

1. Service (detailed description): Stack Emissions and RATA Testing Services

2. Amount to be Awarded: \$ 260,430

- Encumber Total Award
- Encumber by Supplemental Release

3. Amount Budgeted: \$ 320,000

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: 002-0-54-90-9001-2-7023342 E553C
002-0-54-90-9001-2-7023342 E553X
002-0-54-90-9001-2-7023342 E553

6. Contract Period: One year beginning Jan 1, 2018 with option for one year renewal

7. Date To Be Awarded: December 12, 2017

8. Recommended Vendor and Address: Air Nova Inc.
5845 Clayton Avenue, Pennsauken, NJ 08109

9. Justification for Vendor Recommendation:(attach additional information for Council review)
Please see attached recommendation for award.

- Non-Fair & Open (Pay-to-Play documents required)
- Fair & Open: How was RFP advertised? _____

10. Evaluation Performed by: Joseph Colla and Lisa Fleming *JLC LF*

11. Approved by: John Lella 11-27-17

12. Attachments:

- Awarding Proposal
- Other: Purchasing Tabulation Report

• Send copies to:
Purchasing Division
Business Administration

** If more than one account #, provide break down

PURCHASING AGENT'S REVIEW & TABULATION REPORT

**STACK EMISSIONS AND RATA TESTING SERVICES
NOVEMBER 17, 2017 @ 2:00 PM**

Proposals were received and opened by Miguel and Terry. All vendors submitted all their mandatory documents and all proposals will be turned over to the evaluation committee for review and recommendation of award. Below is a list of the respondents and their cost for said services.

PROPOSALS RECEIVED FROM:

Catalyst Air Management Inc.
Air Nova
TRC Solutions
Focus Environmental

TOTAL COST (subtotals A, B & C):

Catalyst Air Management Inc.	\$ 412,600.00
Air Nova	\$ 260,430.00
TRC Solutions	\$ 352,200.00
Focus Environmental	\$1,260,386.00

NOTE: The above costs do not include the Optional Services and Labor Rates.

Miguel A. Mendez 11/17/17

Stack Emissions and RATA Testing Services

A request for proposals for stack emissions and RATA testing was issued on November 2, 2017. The deadline for receipt of proposals was November 17, 2017. Proposals were received from Catalyst Air Management, Air Nova, TRC Solutions, and Focus Environmental.

The specification requests unit prices for 14 different stack emission testing categories, three different CEMS RATA tests, and various miscellaneous tests and related activities including visual observations. The total number of annual emission and RATA tests along with visual observations that will be required during the 12 month period beginning on January 1, 2018 is unknown. If all of the various tests and visual observations are performed, the total aggregate amounts to be paid to each bidder are summarized below:

Catalyst Air Management	\$412,600
Air Nova	\$260,430
TRC Solutions	\$352,200
Focus Environmental	\$1,260,386

Please be advised the number of emission tests and observations to be performed during 2018 is unknown and very likely considerably less than the number of tests for which unit prices were specified. Total annual expenditures for stack emissions and RATA testing are expected to be less than \$100,000.

The proposal from Air Nova was reviewed and found to be in full compliance with the specification. During the past nine years, Air Nova has performed

approximately 90% of the emissions testing for VMEU. The quality of their work has been excellent. Based on compliance with the specification, lowest proposal price, and past performance it is the considered opinion of Lisa Fleming, and Joe Colla that an open ended 12 month contract beginning January 1, 2018 with an option for an additional 12 months be awarded to Air Nova.

J. L. Colla
Lisa Fleming @
Husker