

RESOLUTION NO. 2017 - 562

A RESOLUTION AUTHORIZING THE PURCHASE OF A 2018 OR NEWER MODEL YEAR PETERBILT 367 TANDEM AXLE CAB & CHASSIS TRASH TRUCK WITH REAR LOADING FROM HUNTER JERSEY PETERBILT, CLARKSBURG, NEW JERSEY, IN THE AMOUNT NOT TO EXCEED \$232,291.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL JOINT POWERS ALLIANCE (NJPA) CONTRACT 081716-PMC.

WHEREAS, the Department of Public Works is in need of a 2018 or Newer Model Year Peterbilt 367 Tandem Axle Cab & Chassis Trash Truck with Rear Loading; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the National Joint Powers Alliance (NJPA) under member number 19409 is a national cooperative contract organization; and,

WHEREAS, NJPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract 081716-PMC. Specific information regarding the contract may be found on the NJPA website at [www.njpacoop.org](http://www.njpacoop.org); and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase a 2018 or Newer Model Year Peterbilt 367 Tandem Axle Cab & Chassis Trash Truck with Rear Loading using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Hunter Jersey Peterbilt;

WHEREAS, the City of Vineland intends under NJPA, under the Category: Class 6, 7, and 8 Chassis with related Equipment, Accessories, and Services, Contract 081716-PMC; to purchase from Hunter Jersey Peterbilt, New Jersey, a 2018 or Newer Model Year Peterbilt 367 Tandem Axle Cab & Chassis Trash Truck with Rear Loading, in an amount not to exceed \$232,291.00, as listed in the Quotation, dated November 2, 2017, made available through the NJPA.

WHEREAS the Director of Municipal Utilities and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through NJPA for this procurement;

WHEREAS, notice of the within purchase has been published on November 25, 2017, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

CITY OF VINELAND, NJ

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the a 2018 or Newer Model Year Peterbilt 367 Tandem Axle Cab & Chassis Trash Truck with Rear Loading for a price not to exceed \$232,291.00

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

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President of Council

ATTEST:

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City Clerk

## AWARD CONTRACT RESOLUTION REQUEST



**From:** Miguel A. Mercado, Purchasing Agent

**To:** Business Administration

**Date of Request:** December 6, 2017

**City Council Meeting Date:** December 26, 2017

**Title:** (1) 2018 or Newer Model Year Peterbilt 367 Tandem Axel Cab & Chassis Trash Truck with Rear Loading

**Competitive Process:** National Joint Powers Alliance (NJPA) – Member #19409

**RFP Opening Date:** August 18, 2016

**Contract Period:** November 15, 2016 to November 15, 2020

**Resolution Request:**

This is a request to award the purchase of one (1) 2018 or Newer Model Year Peterbilt 367 Tandem Axel Cab & Chassis Trash Truck with Rear Loading at a cost of \$232,291.00 through the National Cooperative Contract –NJPA. Purchasing this equipment through the “national cooperative contract” is allowed under PL 2011, c.139.

Category: Class 6, 7, and 8 Chassis with Related Equipment, Accessories, and Services

Contract: 081716-PMC

The vendor is: Hunter Jersey Peterbilt  
PO Box 729  
Clarksburg, NJ 08510

Attached is quotation dated November 2, 2017 from the vendor.

By using the national contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

If you have any questions or need additional information, please contact me.

NOTE: Ad: Publication of “Notice of Intent to Award Contract under A National Cooperative Purchasing Agreement” was advertised November 25, 2017. Comment period ended December 4, 2017 with no comments.

REQUEST FOR RESOLUTION  
FOR COOPERATIVE CONTRACT AWARDS  
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10  
(REQUIRED FOR PURCHASES OVER \$17,500.00)

11/16/17

11/16/17  
(DATE)

1. Goods or Services (detailed description): (1) 2018 or newer model year Peterbilt 367 tandem axle cab & chassis trash truck with rear loading

2. Amount to be Awarded: \$ 232,291.00

- Encumber Total Award
- Encumber by Supplemental Release

3. Budgeted: By Ordinance No. \_\_\_\_\_  
Or Grant: Title & Year \_\_\_\_\_

4. \*\*Account Number to be Charged: 004-0-66-70-0000-2-9022000

5. Contract Period (if applicable): Jan 1, 2017 to Dec 31, 2017 (N/A)

6. Date to be Awarded: 12/26/17

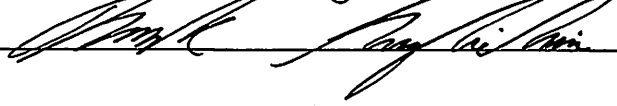
7. Recommended Vendor and Address: Hunter Jersey Peterbilt  
524 Monmouth Rd.  
P.O. Box 729  
Clarksburg, N.J. 08510

8. Justification for Vendor Recommendation: (attach add'l information for Council review)  
Replacement of Old Trash Trucks bought in the 1993's  
ON NJPA contract Peterbilt 367 offers 41.04% discount  
(see attached)

Type of Contract:  State  National  Regional  County

Vendor's Cooperative Contract # NJPA #081716-PMC

9. Evaluation Performed by: Mark Guglielmi

10. Approved by: 

11. Attachments:  
 Awarding Proposal  
 Other: \_\_\_\_\_

- Send copies to:  
Purchasing Department  
Business Administration

\*\*If more than one account #, provide break down



The Hunter Family of Companies  
[www.HunterTruckSales.com](http://www.HunterTruckSales.com)

November 2, 2017  
City of Vineland  
640 E. Wood St.  
Vineland, NJ 08362

As per the request of your salesman, Chris Turk, we are pleased to offer the following for your consideration. In accordance with the NJPA Contract# 081716-PMC:

One (1) 2018 or newer model year Peterbilt 367 Tandem axle cab & chassis with a 66,000 lb. GVW:

20,000 lb. front axle & 20,000 lb. front suspension  
46,000 lb. rear axle & rear suspension  
Cummins ISX12 400 HP Diesel Engine  
Allison 4500RDS-P Automatic transmission

Basic One (1) year standard warranty  
Cab & frame rails to have standard 3 year, 300,000 mile warranty  
Engine Standard warranty to be 2 years, 200,000 miles  
Transmission standard warranty to be 3 years, unlimited miles

Total Peterbilt List Price .....\$220,826.00  
41.04% NJPA Contract discount.....(\$90,627.00)  
Total NJPA price for Peterbilt 367.....\$130,199.00

Options required:

(Sourced Product) New Way Rearloading  
Refuse body, 32RL King Cobra.....\$92,887.00  
Pre-delivery detail.....\$500.00  
Delivery cost.....\$1,000.00  
Floor plan cost.....\$1,500.00  
Training & programming .....\$1,000.00  
Manuals.....\$500.00  
Spare Front & Rear tire & wheel.....\$1,850.00  
Extended Engine & Aftertreatment Warranty  
& 1 year towing: 5 years, 100,000 miles.....\$2,855.00

Total cost of options.....\$102,092.00  
Total Delivered Price.....\$232,291.00

Date of Acceptance \_\_\_\_\_  
By: \_\_\_\_\_

Hunter Jersey Peterbilt  
Chris Turk



PETERBILT

**Hunter Truck Sales and Service H535**  
**524 Monmouth Road**

**City of Vineland**  
**1086 E. Walnut Rd.**

**Clarksburg, New Jersey United States 08510**  
**Phone: (609) 259-5950**  
**Fax: (609) 259-7441**  
**Email:**


**Vineland, New Jersey United States 08360**  
**Phone: (856) 794-4082**  
**Fax:**  
**Contact Email:**  
**Prepared for:**

**Vehicle Summary**

		<b>Unit</b>	<b>Chassis</b>	
Model:		Model 367	Fr Axle Load (lbs):	20000
Type:		Full Truck	Rr Axle Load (lbs)	46000
Description:		2018 367	G.C.W. (lbs):	66000
	<b>Application</b>		Road Conditions:	
Intended Serv.:	Refuse/On-Highway		Class A (Highway)	100
Commodity:	Refuse, Scrap, Recycling		Class B (Hwy/Mtn)	0
	<b>Body</b>		Class C (Off-Hwy)	0
Type:	End Dump		Class D (Off-Road)	0
Length (ft):	22		Maximum Grade:	6
Height (ft):	10.0		Wheelbase (in):	281
Max Laden Weight (lbs):	4000		Overhang (in):	75
	<b>Trailer</b>		Fr Axle to BOC (in):	76.8
No. of Trailer Axles:	0		Cab to Axle (in):	204.2
Type:			Cab to EOF (in):	279.2
Length (ft):	0		Overall Comb. Length (in):	403
Height (ft):	0.0			
Kingpin Inset (in):	0		<b>Special Req.</b>	
Corner Radius (in):	0		United States Registry	
	<b>Restrictions</b>			
Length (ft):	65			
Width (in):	102			
Height (ft):	13.5			

**Approved by:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Note: All sales are F.O.B. designated plant of manufacture.**

	Ask your dealer for a quote today, or visit our website @ <a href="http://www.paccarfinancial.com">www.paccarfinancial.com</a> .  PACCAR Financial offers innovative finance, lease and insurance programs customized to meet your needs.
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Unpublished options may require review/approval.  
 Dimensional and performance data for unpublished options may vary from that displayed in PROSPECTOR.

Printed:	11/02/2017 2:05:39 PM	<b>Complete</b>	Model Number:	Model 367
Effective Date:	Jul 1, 2017		Quote/DTPO/CO:	Q05153120
Prepared by:	ID: cturk		Version Number:	35.20

PETERBILT

<b>Hunter Truck Sales and Service H535</b> 524 Monmouth Road	<b>City of Vineland</b> 1086 E. Walnut Rd.
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<b>Clarksburg, New Jersey United States 08510</b> Phone: (609) 259-5950 Fax: (609) 259-7441 Email:	<b>Vineland, New Jersey United States 08360</b> Phone: (856) 794-4082 Fax: Contact Email: Prepared for:
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Description	\$ List	Weight
<b>Base Model</b>		
<b>Model 367</b>	168,611	15,020
<b>Refuse, Scrap, Recycling</b>	0	0
<b>Refuse/On-Highway</b> Truck or tractor which hauls refuse, recycled material, etc. Includes roll-on/roll-off container movement, as well as hauling refuse from transfer stations to, but not into, landfills.	0	0
<b>End Dump</b>	0	0
<b>United States Registry</b>	0	0
<b>Configuration</b>		
<b>Not Applicable</b> Secondary Manufacturer	0	0
<b>Frame &amp; Equipment</b>		
<b>10-3/4in Steel Rails 385-402in</b> 10.75x3.5x.375 Dimension, 2,136,000 RBM; Yield Strength: 120,000 psi. Section Modulus: 17.8 cubic inches. Weight: 1.74 lbs/inch pair	491	598
<b>Full Steel Inner Liner</b>	1,368	815
<b>Heavy-Duty Iron Front Spring Brackets</b> Forward and Rear	289	35
<b>Zinc Coated Anti Corrosion Treated Frame Rails</b> Requires Frame Rail Code. Zinc Phosphate coating will replace the standard frame rail primer and provide added corrosion prevention for your customer's operating in severe conditions or in climates where vehicle rust is common.	361	0
<b>EOF Square with Steel Xmbr</b>	59	0
<b>Omit Rear Mudflaps and Hangers</b>	-47	-25
<b>Front Axle &amp; Equipment</b>		
<b>Dana Spicer D2000F 20,000 lb, 3.5 in. Drop</b> Factory front axle alignment to improve handling & reduce tire wear. Zerk fittings on tie rod ends, king pins, & draglink ball joints for ease of maintenance & help extend service life of components. Cognis EMGARD® FE 75W-90 synthetic axle lube provides over 1% fuel	1,416	137

economy improvement. Reduces wear & extends maintenance intervals, resulting in increased uptime. Provides improved fluid flow to protect components in extreme cold conditions & withstand the stress from high temperatures, extending component life.

<b>Taper Leaf Springs, Shocks 20,000 lb</b> Standard with Heavy Resistance Shocks.	577	189
<b>Power Steering Sheppard M100 Dual</b> For use with 16,000 to 20,000 lb. axle ratings. Glidekote splines on steering shaft extend service life of components.	880	26
<b>Power Steering Reservoir Frame Mounted w/Cooler</b>	210	2
<b>PHP10 Iron PreSet PLUS Hubs</b>	-824	-113
<b>Greasable Front Spring Pins</b>	53	0
<b>Bendix Air Cam Front Drum Brakes 16.5x7</b> For use with 16,000 lbs to 22,000 lbs steer axles or front drive axles. Includes automatic slack adjusters & outboard mounted brake drums.	487	0
<b>Dust Shields, CAM Brakes, Front Axle</b>	27	4
<b>Long Stroke Brakes, Front Axle</b>	27	0
<b>Gusseted Cam Brackets, Steer Axle</b>	25	0
<b>Heavy Duty CAM Bushings, Steer Axle</b>	28	0

#### Rear Axle & Equipment

<b>Dana Spicer D46-170 46,000 lb</b> Interaxle diff lock air rocker occupies space of one gauge. Laser factory axle alignment to improve handling & reduce tire wear. Magnetic rear axle oil drain plug captures & holds any metal fragments in drive axle lube to extend service life. Parking brakes on all drive axles for optimal performance. Cognis EMGARD® FE 75W-90 synthetic axle lube provides over 1% fuel economy improvement. Reduces wear & extends maintenance intervals, resulting in increased uptime. Provides improved fluid flow to protect components in extreme cold conditions & withstand the stress from high temperatures, extending component life.	2,383	550
<b>PHP10 Iron PreSet PLUS Hubs</b>	-49	0
<b>Long Stroke Parking Brakes, Drive Axle(s)</b>	0	0
<b>Diff Lock Both Axles</b> (Air Rocker Switch occupies the space of one gauge)	1,890	60
<b>Refuse Service Brakes, Steer And Drive Axles</b>	319	0
<b>Rear Brake Camshaft Reinforcement</b>	113	9
<b>Lube Pump, Drive Axle(s)</b>	395	36
<b>Gusseted Cam Brackets, Drive Axle(s)</b>	69	2
<b>SBM Valve</b> Full trucks require a spring brake modulation (SBM) system for emergency braking application. This system requires an SBM valve and a relay valve with spring brakes on the rear axles. The SBM valve allows the foot valve to operate the rear axle spring brakes if a failure exists in the rear air system.	211	0
<b>Bendix ESP Electronic Stability Program With ATC</b> Truck, end dump 20-30 yard only (requires body manufacturer code). Model 367 SFFA & SBFA requires 170in-311in wheelbase. Model 365 SFFA & SBFA requires 170in-311in wheelbase. Model 348 requires 170in - 311in for tandem axle. System provides added stability and traction by applying brakes when excessive wheel slip or critical stability threshold is detected. This system is ideally suited for this application due to the high center of gravity loads typical for dump trucks and the risk of rollovers.	0	0
<b>Anti-Lock Braking System (ABS) 6S6M</b> ABS-6. Includes air braking system.	0	0



<b>Synthetic Axle Lubricant All Axles</b>	0	0
Peterbilt heavy duty models include Fuel Efficient Cognis EMGARD FE75W-90 which provides customers performance advantages over current synthetic lubricants with reduced gear wear and extended maintenance intervals, resulting in increased uptime. In addition, the lubricant provides improved fluid flow to protect gears in extreme cold conditions and withstand the stress from high temperatures, extending component life.		
<b>Bendix Air Cam Rear Drum Brakes 16.5x8.6</b>	666	0
Includes Automatic Slack Adjusters & Outboard Mounted Brake Drums. Refer to TSB 11-57 for more information.		
<b>Ratio 5.25 Rear Axle</b>	0	0
<b>Hendrickson Haulmax HMX460 46,000 lb, 54in Axle</b>	2,911	276
Spacing, 60K Creep Rating		
<b>Shock Absorbers For HMX Suspension</b>	386	31

**Engine & Equipment**

<b>ISX12 400V 400@1800 GOV@2100 1650@1100</b>	2,598	-40
(2013 Emissions) Includes aluminum flywheel housing. Chevron Delo LE SAE 10W30 engine oil is specially formulated for new low emissions engines. Magnetic engine oil drain plug captures and holds any metal fragments in engine oil to extend service life.		
N21320 N205 120..Standard Maximum Speed Limit [LSL]		
N21330 N207 0....Expiration Distance		
N21340 P112 120..Hard Maximum Speed Limit		
N21350 P001 74...Maximum Accelerator Pedal Vehicle Speed		
N21370 P059 64...Maximum Cruise Speed		
N21400 N203 252..Reserve Speed Function Reset Distance		
N21410 N202 0....Maximum Cycle Distance		
N21420 N206 10...Maximum Active Distance		
N21430 N201 0....Reserve Speed Limit Offset		
N21440 P015 YES..Engine Protection Shutdown		
N21450 P026 YES..Gear Down Protection		
N21460 P046 1400.Max PTO Speed		
N21470 P062 NO...Cruise Control Auto Resume		
N21480 P068 NO...Auto Engine Brake in Cruise		
N21500 N209 0....Expiration Distance		
N21510 P520 YES..Enable Idle Shutdown Park Brake Set		
N21520 P030 5....Timer Setting		
N21530 P233 YES..Enable Impending Shutdown Warning		
N21540 P234 60...Timer For Impending Shutdown Warning		
N21550 P516 35...Engine Load Threshold		
N21570 P031 NO...Idle Shutdown Manual Override		
N21590 P230 YES..Enable Hot Ambient Automatic Override		
N21610 P172 40...Low Ambient Temperature Threshold		
N21620 P173 60...Intermediate Ambient Temperature Threshold		
N21630 P171 80...High Ambient Temperature Threshold		
<b>Engine Idle Shutdown Timer Disabled</b>	0	0
<b>Enable EIST Ambient Temp Override</b>	0	0
<b>Eff EIST NA Expiration Miles</b>	0	0
<b>Effective VSL Setting NA</b>	0	0
<b>Remote PTO And Throttle Provision</b>	63	0
<b>CARB Engine Idling Compliance</b>	0	0
PACCAR PX-7, PX-9 and MX, Cummins ISL, ISM and ISX diesel engines will include the required factory installed serialized sticker on the drivers door to identify them as meeting the NOx idling standard.		
<b>PACCAR 160 Amp Alternator, Brushed</b>	0	0
<b>Immersion Type Block Heater 110-120V</b>	0	0

Standard location is center left hand under cab and includes a weather-proof cover that protects the receptacle. This pre-heater keeps the coolant in the engine block from freezing when the engine is not running.

<b>PACCAR 12V Starter</b>	0	0
<b>3 PACCAR Premium 12V Dual Purpose Batt 2190 CCA</b> Threaded stud type terminal. Stranded copper battery cables are double aught (00) or larger to reduce resistance.	0	0
<b>Battery Jumper Terminals</b> Mounted on Rear Side of Battery Box	186	4
<b>Kissling Battery Disconnect Switch</b> Mounted on battery box	529	3
<b>2-Speed Fan Clutch For Frequent Start/Stops</b>	263	0
<b>18.7 CFM Air Compressor</b> N/A X15. Furnished on engine. Teflon lined stainless steel braided compressor discharge line.	0	0
<b>C-Brake By Jacobs, ISX12, ISX12-G</b> Includes 2 switches: A 2-position on/off engine switch. As well as a 3-position up, down, hold range selector switch.	0	0
<b>DAVCO 382 Fuel/Water Separator</b>	203	0
<b>No Fluid Heat Option for Fuel Filter</b>	0	0
<b>12V and 120V Heat for Fuel Filter</b>	219	0
<b>Engine Protection Shutdown</b> Includes oil pressure, oil temperature, coolant temperature, and intake manifold temperature.	12	0
<b>High Efficiency Cooling System</b> Cooling module is a combination of steel and aluminum components, with aluminum connections to maximize performance and cooling capability. Silicone radiator & heater hoses enhance value, durability, & reliability. Constant tension band clamps reduce leaks. ClimaTech extended life coolant extends maintenance intervals which reduces maintenance costs. Anti-freeze effective to -30 degrees F helps protect the engine. Low coolant level sensor warns of low coolant condition to prevent engine damage. Radiator Size by Model: 587: 1330 sq in, 579/367 FEPTO 1325 sq in, 567/365/367: 1440 sq in, 384/386: 1301 sq in, 365 FEPTO: 1184 sq in, 389/367 HH: 1669 sq in, 348: 1000 sq in, 320: 1242 sq in.	0	0
<b>(1) Air Cleaner Firewall Mounted</b> Molded rubber air intake connections with lined stainless steel clamps seal to prevent contaminants in air intake.	0	0
<b>Exhaust Single RH Side Of Cab</b> DPF/SCR RH under cab (ISX12 Only). Includes cab entry RH under cab and full round stainless steel exhaust guard.	0	0
<b>Curved Tip Standpipe(s)</b>	50	0
<b>24in Ht, 5in Dia Chrome, Clear Coat Standpipe(s)</b>	0	0

#### Transmission & Equipment

<b>Allison 4500 RDS-P Transmission, Gen 5</b> Rugged Duty Series. Includes Rear Transmission Support except on MX engines, TranSynd Transmission Fluid, and Water Oil Heat Exchange. Also includes features that monitor the transmission fluid, filter and clutch condition. Will display percent life remaining for the transmission fluid, filter and clutches on the shift selector. This information may be displayed using the Mode and Up and Down buttons. A wrench icon will also be included to indicate when the transmission fluid, filter or clutches need servicing. (Suited for vehicles operating on/off highway and/or requiring PTO operation) Forward Ratios: 1st-4.70, 2nd-2.21, 3rd-1.53, 4th-1.00,	23,920	200
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5th-0.76, 6th-0.67 / Reverse Ratios: DR-(5.55)

<b>1810 HD Driveline, 2 Midship Bearings</b> 4.5in x .180 wall tubing	1,434	230
<b>(1) Dash Mounted Single Acting Air PTO Control</b> Standard with PTO engaged indicator light on Class 8 units. Occupies the space of one gauge. Specing PTO switch does not ensure the PTO will fit.	71	0
<b>Allison FuelSense Basic</b> Includes 5th Generation Controls, EcoCal and Dynamic Shift Sensing. For additional information see Product Portfolio.	0	0
<b>Allison 6-Speed Configuration, Wide Ratio Gears</b> Allison 4500 Transmission Only	0	0
<b>Allison Output Function S Neutral Indicator</b> For PTO. Required on Refuse Packer Applications. With this configuration NEUTRAL only, PTO engagement is permitted only when the transmission is in Neutral. Once the transmission is in Neutral, the PTO is automatically engaged and fast idle is initiated when the PTO switch is switched On. Also, with this configuration Pack-on-the-fly, the PTO is automatically engaged and fast idle is initiated when the PTO switch is On concurrently with shifting of the transmission to Neutral.	0	0
<b>Dash Mounted Push Button Shifter</b>	711	0

**Air & Trailer Equipment**

<b>Bendix AD-IS EP Air Dryer with Heater</b> And Coalescing Filter; Extended Purge	167	0
<b>Nylon Chassis Hose</b>	0	0
<b>Steel Painted Air Tanks</b> All air tanks are steel with painted finish except when Code 4543330 Polish Aluminum Air Tanks is also selected (then exposed air tanks outside the frame rails will be polished aluminum). Peterbilt will determine the optimal size and location of required air tanks. Narratives requesting a specific air tank size or location will not be accepted for factory installation. See ECAT to determine number or location of air tanks installed.	0	0
<b>Clear Outside Frame of All Air System Components</b> LH BOC	295	0
<b>Clear Outside Frame of All Air System Components</b> RH BOC	295	0
<b>Omit Standard Trailer Connection Package</b> (Omits 12ft A&E lines, Hose Tenna, and Hand Valve)	-225	-28
<b>Body Connections 5ft BOC</b> Junction Box contains light and power circuits for Body Connections located 5ft from BOC.	188	6

**Tires & Wheels**

<b>FF: BR 20ply 315/80R22.5 M860A</b> Diameter = 42.8 inches; SLR = 19.9 inches	524	102
<b>RR: BR 16ply 11R22.5 M843</b> Diameter = 42.5 inches; SLR = 19.9 inches	1,024	200
<b>Code-rear Tire Qty 08</b>	0	0
<b>FF: Accur Stl Armor 29039PK 22.5X9.00</b> PHP10-5 Hand Holes	310	74
<b>RR: Accur Stl Armor 50291PK 22.5X8.25</b> Heavy Duty, Two Hand Holes	344	136
<b>Code-rear Rim Qty 08</b>	0	0

**Fuel Tanks**

<b>26in Aluminum 50 Gallon Fuel Tank LH U/C</b>	314	13
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Includes steps for cab access. Paddle handle filler cap with threadless filler neck. Top draw fuel plumbing reduces chance of introducing air into the fuel system during low fuel level conditions due to the central placement of fuel pickup tube. Wire braid fuel lines increase durability & reduce potential for leaks.

<b>Location LH U/C 50 Gallon</b>	0	0
<b>Fuel Cooler</b> Required with single fuel tank.	203	15
<b>DEF Tank Mounted LH Under Cab</b>	36	0
<b>Less Than Standard DEF To Fuel Ratio 2:1</b> Greater than minimum 1:1	0	0
<b>DEF Tank Small</b>	0	0
<b>RH Tank None Furnished</b>	-482	-86

#### Battery Box & Bumper

<b>Aluminum Space Saver Battery Box LH BOC</b> Battery Access From Side	214	-20
<b>Rubber Battery Pad In Bottom Of (1) Battery Box</b> (Mat in box that holds batteries only)	11	4
<b>Aftertreatment RH U/C Alum Non-Slip Cab Entry</b> Step. DPF/SCR for diesel engines, catalyst for natural gas engines. On Models 579 specifying chassis fairings, the box will be aerodynamic.	0	0
<b>Steel Bumper Swept Back Painted Without FEPTO</b> Two tow pins and step plates on top of bumper.	528	-9

#### Cab & Equipment

<b>Alum Cab 123in BBC Fiberglass Hood SBFA</b> Fenders w/polished crown, spring tilt assist. Proprietary anti-blow-down locking mechanism that keeps hood open during servicing & prevents unintentional closing. Hood latch each side secures hood to cowl. Proprietary all-alum cab is light weight & durable for long service life. One-piece roof reduces potential for leaks. Two-piece windshield for cost effective windshield replacement. Lap seam construction & aircraft fasteners has greater clamp load than rivets. Bulkhead style doors provide virtually water-tight, rattle-free performance. Extruded alum door frames for strength & durability. Full length, heavy-duty piano-type stainless steel door hinges & pins provide durability. View window in RH door for safety. Electric windshield wipers & washers w/intermittent wiper function. Grab handles mtd on cab LH & RH for cab access. Convex mirror over RH door & below each rear view mirror for improved visibility & safety.	0	290
<b>Severe Service Cab Package #1</b> Includes Aluminum side skins, aluminum rear skin, steel windshield mask, steel firewall, and steel front floor sheet on all cabs, and additional reinforcement structure on the back wall of the day cab.	271	48
<b>Thermal Insulation Package in Cab</b> Includes thick, closed-cell foam in floor, special mylar-faced foam in walls and roof structure.	20	2
<b>Rubber Fender Lips 2 Inch Wide</b>	116	8
<b>Peterbilt UltraRide Driver Seat</b>	0	0
<b>(2) Person Passenger Seat</b>	356	-11
<b>Drivers Armrest - RH Only</b> Required in Model 587 with Evolution LX seats. Optional with Evolution ST and Rolltek Seats.	37	2
<b>Air Ride Driver</b>	0	0
<b>High Back Driver</b>	0	0

<b>Vinyl Driver</b>	0	0
<b>Non-Air Ride Passenger</b>	0	0
<b>Low Back Passenger</b>	-27	0
<b>Vinyl Passenger</b>	0	0
<b>Power Door Locks Both Doors</b>	117	2
<b>Adjustable Steering Column - Tilt/Telescope</b>	448	11
<b>Steering Wheel with Peterbilt Logo</b> Steering Wheel with embossed Peterbilt logo over horn button.	0	0
<b>ProBilt Interior - Arctic Gray</b> Includes rugged charcoal instrument panels, gray dash with glare-resistant, charcoal soft-touch upper, dark gray hard trim, black bezels on gauges, cigar lighter and ashtray with power port, monochromatic dark gray durable doorpads with map pocket on driver's side, dark gray molded back wall, 18 inch 4-spoke soft-touch steering wheel, soft-touch steering column cover, power lift passenger window, extruded rubber floor covering, header-mounted domelight, driver and passenger dome/reading lights, footwell lighting, integrated "dead pedal", (5) inside entry grab handles, (2) inside sunvisors, (2) coat hooks, cup holder and map bin in dash.	0	0
<b>Extended Rear Window ipo Std Window-Day Cab</b> The extended rear window protrudes two inches more than the standard conventional rear cab window. Take this into consideration when determining your loadspace.	70	0
<b>Day Cab Rear Window</b>	0	0
<b>Two Piece Flat Windshield</b>	11	0
<b>Power Lift Windows - Both Doors</b> For use with ProBilt or Prestige Interior	0	0
<b>Combo Fresh Air Heater/Air Conditioner</b> With radiator mounted condenser, dedicated side window defrosters, Bi-Level Heater/Defroster Controls, 54,500 BTU/HR, and silicone heater hoses.	0	0
<b>Peterbilt Comfort Control - Cab</b>	0	0
<b>Outside Sunvisor - Stainless Steel</b> Not available with 2.1M high roof sleeper or furnished by owner sleeper.	252	4
<b>Stainless Steel Mirrors 7x16 with Heat Element</b> Right Click on Option to see Picture in Product Portfolio.	38	2
<b>(2) Convex 8 Inch SS Mirror</b> Center mounted under mirror bracket. If rear view mirrors are heated, the convex mirrors will be heated. Option includes dual door stops.	0	0
<b>(1) Air Horn 24.5in Chrome - Round w/Horn Shield</b>	0	0
<b>Standard Speaker Package For Cab</b> (2) Speakers	140	4
<b>ConcertClass Without CD, Includes BT Phone and Audio, AM/FM, WB, USB and MP3.</b>	378	10
<b>CB Terminals/Wiring Mtd Under Header</b>	40	0
<b>SmartLINQ Remote Diagnostics</b> SmartLINQ is Peterbilt's proprietary remote diagnostics service which monitors the engine and aftertreatment for diagnostic codes providing real-time code analysis maximizing vehicle uptime and strengthening the fleets partnership with their dealer. SmartLINQ provides fault coverage for over 800 codes, a customizable email notification for 116 codes plus a web portal to manage your entire fleet included at no additional charge. SmartLINQ is compatible with any telematics system and doesn't require a specific fleet management system. For those whose customers utilize PeopleNet, the pre-wire with remote diagnostics will provide a more	0	0

integrated solution utilizing the existing SmartLINQ modem. For those whose customers utilize other fleet services products, the existing pre-wire option for the other fleet service devices will continue to be available.. SmartLINQ is standard with MX-13 engines and available on the models 587,579,567,389,367 and 365.

<b>Plug-In Auto Reset Circuit Breaker</b> in place of fuses in junction box.	99	0
<b>Peterbilt Electric Windshield Wipers</b> With Intermittent Feature.	0	0
<b>Unibilt Cab Air Suspension</b> Includes dual air bag suspension, leveling valve, and tracking rod.	519	25
<b>Triangle Reflector Kit Shipped Loose</b>	18	13
<b>Fire Extinguisher; Cab Mounted</b> Hazmat approved UL listed/rated ABC.	89	8
<b>Anti-Theft System</b> Available on PACCAR MX and Cummins ISX-12 and ISX-15 Engines. System disables the cranking of the engine until a unique passcode is entered, via the menu control switch, into the pop-up menu. The unique passcode is set up initially by the Dealer Service Department.	0	0
<b>Backup Alarm Wiring To EOF</b>	36	0
<b>Main Transmission Oil Temperature Gauge</b> Allison Transmission	46	0
<b>Axle Temperature Gauges, Tandem Drive</b>	176	2
<b>Engine Oil Temperature Gauge</b>	46	0
<b>Air Restriction Indicator</b> Mounted on air cleaner,intake piping, or firewall.	0	0
<b>Main Instrumentation Panel, Graphics Display</b> Includes speedometer with tripodometer, tachometer with hourmeter and outside air temperature display, voltmeter, engine oil pressure, engine coolant temperature, fuel level, primary and secondary air pressure gauges. Includes standard warning light package: high water temperature, low oil pressure, and low air pressure warning lights w/audible alarms, high beam, turn signal, low fuel, parking brake, and ice warning indicators; seat belt reminder; rocker switches with long-life LED indicators; multi-function turn stalk with flash-to-pass feature (night mode flashes headlights and marker lights; day mode flashes headlights only), intermittent windshield wiper and headlamp beam control. Hydraulic braked trucks do not include air pressure gauges.	0	0
<b>(1) Additional Dash Switch With Wiring</b> Extra wire included at the switch. Availability subject to dash space.	54	0
<b>Up to 6 Additional Rocker Switches in D Panel</b>	180	0
<b>Headlight Single Pod Mtd, Hella Vision Plus</b> Integral turn signals	0	0
<b>(5) Marker Lights, Aero LED</b> Light Emitting Diodes	0	0
<b>Switch and Wiring For F/O Fog/Roadlight</b>	12	0
<b>Switch And Wiring For F/O Beacon/Strobe</b> 10ft coiled wire BOC/BOS at rear sill.	71	2
<b>Daytime Running Lights</b> (Required on Canadian units)	76	0
<b>Incandescent Square Stop/Turn/Tail/Backup</b> LH/RH Square EOF or Dropped A-Brace	0	0
<b>Paint</b>		
<b>Standard Paint Color Selection</b>	-200	0

<b>(1) Color Axalta Two Stage - Cab/Hood</b>	0	0
Base Coat/Clear Coat		
N85020 A - L0006EY WHITE - STAND		
N85400 HOOD TOP L0006EY WHITE - STAND		
N85500 CAB ROOF L0006EY WHITE - STAND		
N85200 FRAME N0001EA BLACK		
N85700 BUMPER N0001EA BLACK		
N85300 FENDER L0006EY WHITE - STAND		
N85720 SK FAIRINGS L0006EY WHITE - STAND		

**Shipping Destination**

<b>Shipping Destination</b>	0	0
(Specify by narrative attached to option code). In Presentation Information screen add "See Instructions" for the Shipping Destination instead of Dealer code.		
N89900 Neway		
N89910 101 State Street		
N89920 Scranton, IA 51462		
N89930 Tim Burns 800-831-1858		

**Options Not Subject To Discount**

<b>Chassis to Receive Extended Warranty</b>	150	0
1 Year Base Vehicle Towing - US. No Additional Extended Warranty is Required.		
<b>Cummins protection Plan 1 (5/100)</b>	1,085	0
2017 ISX12. Five Years/100,000 Miles/160,935 Kilometers. Coverage is 100 percent parts and labor with no deductibles on internally lubricated components and major engine systems including turbo charger, water pump, and fuel injectors.		
<b>Cummins Aftertreatment Coverage (5/100)</b>	550	0
2017 ISX12. Five Years/100,000 Miles/160,935 Kilometers. Coverage is 100 percent parts and labor with no deductibles on the DEF controller / dosing unit / dosing valve, SCR catalyst, catalytic converter particulate filter, SCR/DPF temperature sensor interface module, and other related aftertreatment parts as detailed in Cummins Bulletin #3381446.		

<b>PDI At CVS Location</b>	70	0
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**Miscellaneous**

<b>Day Cab / ProBilt Interior (DB)</b>	0	0
<b>2017 EPA Emissions Engine Warranty Only</b>	0	0
<b>Presentation Created Using Featured Spec For Model</b>	0	0

Total Adjusted Price (W/O Freight & Warranty & Surcharges)	\$220,826
Freight Charge	\$2,225
Options Not Subject to Discount	\$1,855
Surcharges Not subject to Discount	\$0
Total Weight	18878

**Prices and Specifications Subject to Change Without Notice.**

Unpublished options may require review/approval.  
Dimensional and performance data for unpublished options may vary from that displayed in PROSPECTOR.

Printed:	11/02/2017 2:05:39 PM	<b>Complete</b>	Model Number:	Model 367
Effective Date:	Jul 1, 2017		Quote/DTPO/CO:	Q05153120
Prepared by:	ID: cturk		Version Number:	35.20

GREAT DANE TRAILERS  
DUMP BODIES  
UTILITIES  
STAKE BODIES  
VANS  
LIFT GATES  
TRUCK ACCESSORIES



*"Since 1884"*  
**H.A. DeHart & Son<sup>®</sup>**

Transportation Equipment Specialists

311 Crown Point Road  
Thorofare, NJ 08086-9999

856-845-2800 • 800-222-0271

FAX: 856-845-2461

E-mail: [adminsales@hadchart.com](mailto:adminsales@hadchart.com)

[www.hadchart.com](http://www.hadchart.com)

SCHWARZE SWEEPERS  
SNOW PLOWS  
SPREADERS  
CRANES  
AERIAL DEVICES  
REFUSE EQUIPMENT  
HYDRAULICS

CUSTOMER: 10197

SHIP TO: HUNTER JERSEY PETERBILT  
524 MONMOUTH ROAD  
CLARKSBURG NJ 08510

DATE 11/ 1/17      PAGE: 1  
ORDER NO.: 77617  
PHONE NO: 724-586-7744  
SALES REP ROBERT HALL

CONTACT: CHRIS TURK  
CUSTOMER P.O. NO.:  
END USER: CITY OF VINELAND  
F.O.B.: THOROFARE

TRUCK/TRAILER: PETERBUILT  
YEAR: 2018  
MODEL: 367  
TIRES: DW  
WHEEL BASE:  
C.A.: 204

Q U O T E                      Q U O T E                      Q U O T E                      Q U O T E

FURNISH AND INSTALL

NOTE: 2018 PETERBUILT; TRANSMISSION 4500; C.T. 204  
CHASSIS MUST BE DROP SHIPPED TO SCRANTON MNFG.  
DEALER RESPONSIBLE FOR ALL PROGRAMMING

(1) UNTI TO BE BUILT & INSTALLED AT FACTORY  
32RL KING COBRA NEW WAY REAR LOADER  
COMPLETE FACTORY MOUNTING  
HOT SHIFT P.T.O. - PUMP - WITH OVERSPEED AND PACK-ON-THE-GO  
12,000 LBS. WITH LATCH KIT FOR LEAF SHUTE

NOTE: SPECIAL HYDRAULIC LINE WITH QUICK COUPLERS FOR EASY REMOVAL  
NOTCH LOADSILL FOR TIPPER FOR USE WITH OTHER LIFTING DEVICES  
ALL L.E.D. BODY LIGHTS  
HALOGEN WORK LIGHTS MOUNTED OUTSIDE UPPER TAILgate - FACING  
REAR WARD  
SURFACE MOUNT STROBE LIGHT FRONT OF BODY - BELOW ROOF LINE  
L.E.D. ROUND STROBES (TWO) UPPER TAILGATE - 2 PER TRUCK  
L.E.D. ROUND STROBES (TWO) LOWER TAILGATE - 2 PER TRUCK  
L.E.D OVAL STROBES (TWO) MOUNTED IN BOXES ON (SPECIAL)  
OUTSIDE OF TAILGATE WITH GOOD REARWARD VISIBILITY - HIGH  
CENTER MOUNTED BRAKE LIGHT - I.D. CLUSTER

\*\*\* CONTINUED NEXT PAGE \*\*\*



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DUMP BODIES  
UTILITIES  
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SCHWARZE SWEEPERS  
SNOW PLOWS  
SPREADERS  
CRANES  
AERIAL DEVICES  
REFUSE EQUIPMENT  
HYDRAULICS

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C.A.: 204

Q U O T E

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BRUSH GUARDS FOR UPPER LIGHT BAR  
SAFTY SHUT DOWNS CURB SIDE  
DRIVER ALERT BUZZER CURB SIDE  
SAFETY INTERLOCK ON FRONT ACCESS DOOR  
10 LBS FIRE EXTINGUISHER  
TRIANGLE KITS  
7.0" COLOR FLAT SCREEN REAR VISION W/AUDIO  
PRIME BODY ACRYLIC URETHANE ENAMEL COLOR GREY NO427HN  
7 GAUGE 100K BODY FLOOR  
1/4" 100K HOPPER FLOOR  
1/4" 100K LOWER TAILGATE SIDES  
7 GAUGE 100K SIDE FACE  
10 GAUGE 50K EJECTION PANEL FACE  
10 GAUGE 80K BODY SIDES  
FRAME MOUNTED HYDRAULIC TANK  
INDUCTION HARDENED SLIDE RODS  
INDUCTION HARDENED SWEEP RODS  
NYLON SLEEVES ON HOSES  
ZINC CLEAR HYDRAULIC TUBES  
GUARDS TO PROTECT ROOF HOSES / PIPES  
AUTO TAILGATE LOCKS  
QUICK DISCONNECT PRESSURE PORT AT FRONT VALVE  
QUICK CONNECT PRESSURE GAUGES

\*\*\* CONTINUED NEXT PAGE \*\*\*

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Q U O T E

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Q U O T E

Q U O T E

RUBBER MUD FLAPS BEHIND REAR AXLES  
RUBBER MUD FLAPS FRONT OF REAR AXLE  
STEEL MUD FLAPS IN FRONT OF REAR AXLE  
TWO SHOVEL / BROOM RACKS PER TRUCK MOUNTED CURB SIDE  
NOT IN RIDERS AREA  
LARGER 30" X 30" ACCESS DOOR  
ACCESS DOOR LADDER W/HANDLES (FOLD-UP)  
EXTRA GRAB HANDLES CONVENIENTLY LOCATED  
TWO CUP HOLDERS AT REAR - ONE EACH SIDE PER TRUCK  
TWO-YEAR CYLINDER WARRANTY  
ONE-YEAR BODY WARRANTY  
ONE-YEAR HYDRAULIC WARRANTY

**SPECIAL FACTORY OPTIONS**

SPECIAL MOUNTING OF L.E.D. OVAL STROBES - 2 PER TRUCK  
MOUNT ONE EACH SIDE OF TAILGATE IN BOXES - HIGH - VISIBLE  
ADDITION OVAL L.E.D. STOP/TURN/TAIL LIGHTS - 2 PER TRUCK  
RETURN FREIGHT FROM FACTORY TO DEHARTS  
WORK DONE AT DEHARTS  
CUSTOM BUILT BRUSH/LEAF CHUTES WITH I.C.C.  
REAR BUMPERS TO LATCH INTO CONTAINER HANDLING DEVICE  
BUILT UNIT TO VINELAND SPECS - PAINT GREY TO MATCH BODY  
FULL TRAINING AT VINELAND

\*\*\* CONTINUED NEXT PAGE \*\*\*

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Q U O T E

Q U O T E

Q U O T E

Q U O T E

CLEAN INSPECT

DEHART TO PICK-UP VINELAND LEAF/BRUSH CHUTE AND BRING TO SHOP

USE THIS AS A GUIDE TO BUILD NEW UNIT - CALL BEFORE PICK-UP

INSTALL REAR CAMERA IN TISSUE BOX FOR PROTECTION AT REAR

\*\*NOTE CHASSIS MUST BE DROP SHIPPED TO:  
SCRANTON MNFG CO. INC. - NEW WAY  
101 STATE STREET  
SCRANTON, IA 51462  
1-800-831-1858  
ATTN: TIM BURNS

COST \$92,887.00

THANK YOU FOR THE OPPORTUNITY TO SUBMIT OUR QUOTE

SINCERELY,

  
BOB HALL

VICE PRESIDENT

THANK YOU FOR YOUR BUSINESS!

=====

PLEASE CHECK CAREFULLY FOR ANY ERRORS OR OMISSIONS. NOTIFY DEHART OF ANY CHANGES.

**FORM E**  
**CONTRACT ACCEPTANCE AND AWARD**



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

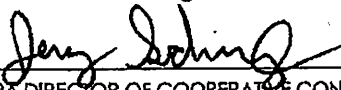
NJPA Contract #: 081716-PMC

Proposer's full legal name; Peterbilt Motors Company

**Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.**

The effective date of the Contract will be November 15, 2016 and will expire on November 15, 2020 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

**NJPA Authorized Signatures:**

  
\_\_\_\_\_  
NJPA DIRECTOR OF COOPERATIVE CONTRACTS  
AND PROCUREMENT/CPO SIGNATURE

Jeremy Schwarz  
(NAME PRINTED OR TYPED)

  
\_\_\_\_\_  
NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette  
(NAME PRINTED OR TYPED)

Awarded on November 15, 2016

NJPA Contract # 081716-PMC

**Vendor Authorized Signatures:**

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Robert P Woodall - Peterbilt Motors Company

Authorized Signatory's Title Asst General Mgr - Sales & Marketing

  
\_\_\_\_\_  
VENDOR AUTHORIZED SIGNATURE

Robert P. Woodall  
(NAME PRINTED OR TYPED)

Executed on \_\_\_\_\_, 20\_\_

NJPA Contract # 081716-PMC