

RESOLUTION NO. 2018-7

A RESOLUTION AWARDING AN OPEN-END CONTRACT
TO COX INDUSTRIES, INC., ORANGEBURG, SC FOR THE
FURNISHING OF SOUTHERN PINE POLES.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing of Southern Pine Poles for the Vineland Municipal Electric Utility, for a period of one year from date of award, with option for one additional year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on December 12, 2017, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of January 9, 2018 submitted a written report and tabulation of the bids received and has recommended that an open-end contract for the furnishing of Southern Pine Poles for the Vineland Municipal Electric Utility, be awarded to Cox Industries, Inc., Orangeburg, SC, in an estimated amount of \$325,155.63, and option year pricing increase of 5%, said bid being the only bid received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said open-end contract for the furnishing of Southern Pine Poles for the Vineland Municipal Electric Utility, for a period of one year from date of award, be and the same is awarded to Cox Industries, Inc., Orangeburg, SC, in an estimated amount of \$325,155.63, and option year pricing increase of 5%, said bid being the only bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



January 9, 2018

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 12/12/17

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on December 12, 2017.

FURNISHING OF SOUTHERN PINE POLES FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, FOR A PERIOD OF ONE YEAR FROM DATE OF AWARD, WITH OPTION FOR ONE ADDITIONAL YEAR

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and the Business Administrator that a contract be awarded to the only bidder, Cox Industries, Inc., Orangeburg, SC, in an estimated amount of \$325,155.63, and option year pricing increase of 5%.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "R. Dickenson, Jr.", is written over the typed name.

Robert E. Dickenson, Jr.
Business Administrator

RD/wr



BID EVALUATION FORM

DEPARTMENT Vineland Municipal Utilities

Date: 12/20/2017

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Southern Pine Poles

2. Amount to be Awarded: \$325,155.63

Encumber Total Award

* Encumber by Supplemental Release *

3. Engineer's Estimate: \$366,679.99 Revised *due to changes made on evaluated quantities.*

4. Amount Budget: \$ N/A

5. Account Number to be Charged: 002-0-00-00-0000-2-1540000

6. Date Bids Received: 12/12/2017

7. Date to be Awarded: 01/09/2018

8. Recommended Vendor: Cox Industries, Inc.

9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No

10. Comments/Special Instructions: This is an estimated award.

11. Evaluation Performed by: William Jenison Jr. *WJ 12/20/2017*

12. Approved By: *Ralph A. Nopie* *12/20/2017*

John Lella 12-20-17 JLB 12/20/17

13. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Vendor Recommendation (if applicable)
- Evaluation Data (if applicable)

Send copies to:

Purchasing Division
Business Administration



TABULATION OF BIDS
SOUTHERN PINE POLES
DECEMBER 12, 2017

Engineer's Estimate - \$88,000.00

	Cox Industries PO BOX 1124 Orangeburg SC 29116
Ownership Discl.	YES
Aff Action	YES
Addenda	YES
Non-Collusion	YES
Check List	YES
Proposal	YES
Iran Disclosure	YES
TOTAL	\$325,155.24
CORRECTED TOTAL	\$325,155.63

WJ 12/20/2017

Specifications also sent to the following:

- | | |
|------------------------|-------------------------------------|
| Koppers Inc. | CIS |
| Thomasson Co. | Perryman's Excavating Inc. |
| Fred M. Schiavone Inc. | Bridgewell Sustainable Solution LLC |
| Abhzeen Design Inc. | |

This Specification is an open ended contract which provides for the furnishing and delivery of pressure treated southern pine poles for a period of one year commencing on from the date of award, anticipated to be January 9, 2018, & a single Option yr.



Memo

December 20, 2017
 REVISED ESTIMATE

To: Purchasing Board

From: Dexter L. Gordon; Supervising Engineer

Subject: Engineer's Estimate
 Southern Pine Poles 

This estimate was derived from the unit costs of these items from the option year of Contract #C15-0116. Then a multiplier of 7% was added to this unit cost which was in turn multiplied by the estimated quantities. These costs are as follows:

Item	Description	Unit cost	multiplier	Est. Qty/yr	Sub-total
624-035	35 foot pole, class 4 ----	\$276.68 X	1.07 X	35 =	10,361.48
624-040A	40 foot pole, class 2 ----	\$409.36 X	1.07 X	75 =	32,851.42
624-040B	40 foot pole, class 1 ----	\$479.92 X	1.07 X	25 =	12,837.95
624-045A	45 foot pole, class 2 ----	\$504.12 X	1.07 X	20 =	10,788.07
624-045B	45 foot pole, class 1 ----	\$580.41 X	1.07 X	20 =	12,420.74
624-050B	50 foot pole, class 1 ----	\$678.95 X	1.07 X	5 =	3,632.39
624-055B	55 foot pole, class 1 ----	\$799.85 X	1.07 X	25 =	21,395.93
624-060	60 foot pole, class 1 ----	\$980.40 X	1.07 X	25 =	26,225.58
624-065A	65 foot pole, class 1 ----	\$1,387.51 X	1.07 X	25 =	37,115.95
624-070A	70 foot pole, class 1 ----	\$1,739.50 X	1.07 X	25 =	46,531.72
624-075A	75 foot pole, class 1 ----	\$2,111.00 X	1.07 X	1 =	2,258.77
624-080A	80 foot pole, class 1 ----	\$2,670.26 X	1.07 X	25 =	71,429.32
624-085A	85 foot pole, class 1 ----	\$2,946.94 X	1.07 X	25 =	78,830.66
Estimated Total					\$366,679.99

NOTE:

The estimated quantity per year had to be changed for for items 624-055B, 624-060, 624-65A, 624-070A, 624-080A, and 624-085A.

On the proposal sheets provided in the "bid package", Purchasing changed the "Quantities" for those items from 0.25 to 25. So in order to a proper "estimate" based quantities on the proposal sheets, I have changed those same items to 25.

Bid Evaluation for Southern Pine Poles

Cox Industries

Bids received on 12/12/2017

Item	Size	Eval Qty	First Year		Second Year	
			Unit Price	Total	Unit Price	Total
624-035	35/4	35	\$228.72	\$8,005.20	\$240.16	\$8,405.46
624-040A	40/2	75	\$389.87	\$29,240.25	\$409.36	\$30,702.26
624-040B	40/1	25	\$457.07	\$11,426.75	\$479.92	\$11,998.09
624-045A	45/2	20	\$480.11	\$9,602.20	\$504.12	\$10,082.31
624-045B	45/1	20	\$552.77	\$11,055.40	\$580.41	\$11,608.17
624-050B	50/1	5	\$646.62	\$3,233.10	\$678.95	\$3,394.76
624-055B	55/1	25	\$761.76	\$19,044.00	\$799.85	\$19,996.20
624-060	60/1	25	\$933.71	\$23,342.75	\$980.40	\$24,509.89
624-065	65/1	25	\$1,321.44	\$33,036.00	\$1,387.51	\$34,687.80
624-070	70/1	25	\$1,656.67	\$41,416.75	\$1,739.50	\$43,487.59
624-075	75/1	1	\$2,010.48	\$2,010.48	\$2,111.00	\$2,111.00
624-080	80/1	25	\$2,543.10	\$63,577.50	\$2,670.26	\$66,756.38
624-085	85/1	25	\$2,806.61	\$70,165.25	\$2,946.94	\$73,673.51
Total Bid			\$325,155.63		Total Bid	\$341,413.41
			Award			

Revised Engineer's Estimate: \$366,679.99

Second Year Pricing: Prices will be 5% additional.

Evaluated by: William Jenison Jr. *WJ* 12/20/2017

Date: 12/20/2017

- Note: Recommendation is award to Cox Industries, Inc.
- a. No exceptions were taken by apparent low Bidder.
 - b. Delivery period after receipt of each order is 2 weeks.
 - c. Treating plants are in Newsoms, VA & Leland, NC.