

RESOLUTION NO. 2018 - 64

A RESOLUTION AUTHORIZING AWARD OF A CONTRACT TO PENN CARE, INC., NILES, OH, FOR THE PURCHASE OF EMSCHARTS, AN ELECTRONIC PATIENT RECORDS SOFTWARE.

WHEREAS, there exists a need for the purchase of emsCharts an Electronic Patient Records Software for the Vineland EMS Division; and

WHEREAS, the Director of Information Services has recommended that a contract be awarded to Penn Care, Inc., Niles, OH, for the purchase of emsCharts an Electronic Patient Records Software in a total amount not to exceed \$21,082.00; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts.

NOW THEREFORE BE IT RESOLVED, by the Council of the City of Vineland that:

1. This contract is awarded without competitive bidding in accordance with 40A:11-5(1)(dd) of the Local Public Contracts Law for the provision or performance of goods or services for the support or maintenance of proprietary computer hardware and software, except that this provision shall not be utilized to acquire or upgrade non-proprietary hardware or to acquire or update non-proprietary software.
2. The Purchasing Agent be and the same is hereby authorized to issue contract to Penn Care, Inc., Niles, OH, in an amount not to exceed \$21,082.00 for the purchase of emsCharts an Electronic Patient Records Software for Vineland EMS Division, in a total amount not to exceed \$21,082.00.
3. Notice of this action shall be printed once in the Daily Journal.

Adopted:

---

President of Council

ATTEST:

---

City Clerk

**COPY**

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS  
UNDER 40A:11-5 EXCEPTIONS  
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**



2/2/2018

(DATE)

1. Service (detailed description): ems charts Electronic patient records software

2. Amount to be Awarded: \$ 21,082.00

- Encumber Total Award
- Encumber by Supplemental Release

3. Amount Budgeted: \$ \_\_\_\_\_

4. Budgeted: By Ordinance No. \_\_\_\_\_  
Or Grant: Title & Year \_\_\_\_\_

5. \*\*Account Number to be Charged: 021-0-00-00-0000-2-551863

6. Contract Period: 1 year from date of purchase

7. Date To Be Awarded: 2/13/2018

8. Recommended Vendor and Address: Pennicare 1317 North Road Niles, Oh 44446

9. Justification for Vendor Recommendation:(attach additional information for Council review)  
Sole Source  
Quote

- Non-Fair & Open (Pay-to-Play documents required)
- Fair & Open: How was RFP advertised? \_\_\_\_\_

10. Evaluation Performed by: EMS Supervisors & ALLINKS

11. Approved by: Victor B Teranik, Sr

12. Attachments:

- Awarding Proposal
- Other: Quote, service agreement

- Send copies to:  
Purchasing Division  
Business Administration

\*\* If more than one account #, provide break down



1317 North Road Niles, Oh 44446  
 P: 800.392.7233 ext 125  
 F: 330.544.0022

Date: 1/30/18  
 Prepared For: Vineland EMS  
 Prepared By: Tara Savon

PRODUCTS AND SERVICES		Monthly
emsCharts Base Package:	<12,000	\$726
<ul style="list-style-type: none"> <li>• NEMSIS 3 compliant with State data repository</li> <li>• Customer configuration and customization options</li> <li>• Integrated quality assurance module</li> <li>• Statistical and custom reporting with email delivery functionality</li> <li>• Certification tracker</li> <li>• Incident reporting</li> <li>• Document Warehouse</li> <li>• Implementation and support</li> </ul>		

OPTIONAL MODULES		Monthly
Mobile/Tablet	Offline solution on Windows, iOS or Android tablets	\$290
CAD Import	Import dispatch data into chart	\$109
Billing Export	Waived if billing with a partner	\$109
Archiving	Scheduled downloads of data onto local server	\$36
Geocoding	Mileage calculator and bio-surveillance tool	\$218
Remote Downloader	Export chart into desired format to be billed	\$123

Invoice Options	
Monthly	\$1,611
Annual	\$19,332

ONE TIME SET-UP FEES	
	\$500
Pro-Phoneix CAD	\$1,250

Quote expires in 90 days



February 2, 2018

City of Vineland  
P.O. Box 1508  
Vineland, NJ 08362

Subject: Penn Care is the Sole Distributor of emsCharts in New Jersey

To Whom it May Concern;

The purpose of this letter is to provide official notification that Penn Care, Inc., headquartered in Ohio, is the sole distributor of emsCharts within the State of New Jersey.

Penn Care representatives act on behalf of emsCharts to provide product demonstrations, respond to information requests, provide pricing quotes, and response to customer service inquiries in order to sell and support emsCharts within the State of New Jersey. The primary Point of Contact (POC) at Penn Care for the State of New Jersey is:

Tara Savon, Software Sales Representative  
Penn Care, Inc.  
1317 North Road  
Niles, OH 44446  
tara@penncare.net  
877.287.9715

If you have any questions regarding this letter, you may contact me directly either via Email at rick@goldenhour.com or via Cell at 858.229.5326.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard A. Mosteller". The signature is fluid and cursive, written in a professional style.

Richard A Mosteller  
Senior Vice President - Business Development