

RESOLUTION NO. 2018- 193

A RESOLUTION REJECTING THE BID RECEIVED ON MARCH 13, 2018 FOR THE FURNISHING OF 2018 LANDFILL MW & METHANE TESTING AND AUTHORIZING THE PURCHASING AGENT TO NEGOTIATE AND AWARD A CONTRACT FOR THE SAME.

WHEREAS, the City of Vineland has heretofore advertised for bids for Furnishing of 2018 Landfill MW & Methane Testing, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on March 13, 2018, a bid was received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has submitted a written report and tabulation of the bid received, said report indicating that the bid submitted to the Purchasing Board on March 13, 2018 for the above, must be rejected because the lowest bid received substantially exceeds the City's cost estimate; and

WHEREAS, pursuant to N.J.S.A. 40A:11-5, it is requested that the Purchasing Agent be authorized to negotiate and award a contract; now, therefore

BE IT RESOLVED by the Council of the City of Vineland that:

1. The bid received by the Purchasing Board of the City of Vineland on March 13, 2018, for the Furnishing of 2018 Landfill MW & Methane Testing, be and the same are hereby rejected.
2. The City Clerk is hereby authorized and directed to immediately return to said bidder any bid bonds, certified checks, or other forms of security submitted by such bidder.

BE IT FURTHER RESOLVED that the Purchasing Agent is hereby authorized and directed to negotiate and award a contract for the Furnishing of 2018 Landfill MW & Methane Testing.

Adopted:

President of Council

ATTEST:

City Clerk



May 1, 2018

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 3/13/18

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on March 13, 2018.

FURNISHING OF 2018 LANDFILL MW & METHANE TESTING

It is the recommendation of the City Engineer, which has the concurrence of the Purchasing Agent and the Business Administrator that the bids received must be rejected because the bids received substantially exceeds the City's cost estimate. The City Engineer has also requested that the Purchasing Agent be authorized to negotiate and award a contract.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Robert E. Dickenson, Jr.", written over a large, stylized circular flourish.

Robert E. Dickenson, Jr.
Business Administrator

RD/wr



BID EVALUATION FORM – REJECTING ALL BIDS

DEPARTMENT ENGINEERING Date: 4/16/18

The undersigned recommends that all bids be rejected for the following:

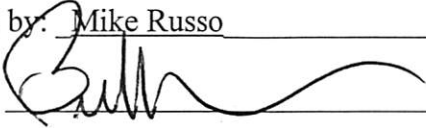
1. Bid Title: 2018 Landfill MW & Methane Testing
2. 40A:11-13.2 Rejection of bids; reasons:

A contracting unit may reject all bids for any of the following reasons (Choose One):

- The lowest bid substantially exceeds the cost estimates
- The lowest bid substantially exceeds the contracting unit's appropriation
- The governing body of the contracting unit decides to abandon the project
- The contracting unit wants to substantially revise the specifications
- The purposes or provisions or both of P.L.1971, c.198 (C.40A:11-1 et seq.) are being violated.
- The governing body of the contracting unit decides to use the State authorized contract pursuant to section 12 of P.L.1971, c.198 (C.40A:11-12).

3. Comments/Special Instructions: **Authorize the Purchasing Agent to negotiate the award**

4. Evaluation Performed by: Mike Russo

5. Approved By: 
City Engineer

6. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Recommendation (if applicable)
- Evaluation Data (if applicable)

Send copies to:

Purchasing Department
Business Administration

TABULATION OF BIDS

COV 2018-13- 2018 LANDFILL MW & METHANE TESTING (RE-BID)

MARCH 13, 2018



Engineer's Estimate: \$20,000.00

	EUROFINS QC, LLC 702 ELECTRONIC DR. HORSHAM, PA 19044	DE&P TECHNICAL SERVICES 41 LAKESIDE DRIVE MARLTON, NJ 08053
Ownership Disclosure	YES	YES
Affirm. Action	YES	YES
Addenda	YES	YES
Non-Collusion	YES	YES
Iran Disclosure	YES	YES
Check List	YES	YES
Proposal	YES	YES
TOTAL	\$27,751.00	\$71,625.00
CORRECTED TOTAL		\$71,325.00

Specifications also sent to:

Environmental Strategies
Pennoni Assoc. Inc.
Pace & Assoc., Inc.
CME Associates
SCS Engineers
Meridian Environ. Services Inc.
Ovia

Atlantic Lining
Brinkerhoff Environ.

PURCHASING AGENT REVIEW
2018 LANDFILL MW & METHANE TESTING (RE-BID)
COV BID # 2018-13

On March 13, 2018 at 2:00 P.M., the following bids were received and opened. Bids were received from:

Eurofins QC, LLC	\$27,751.00
DE&P Technical Services	\$71,325.00

Comments: All bidders submitted all the mandatory documents

Recommendation: Award **should** be to Eurofins QC, LLC in the amount of \$27,751.00 as the lowest, responsive and responsible bidder, however, the user department must consider during their evaluation the total cost and individual costs provided by the low bidder before recommending an award for the following reasons:

- a. Total cost exceeds the \$20,000.00 estimate. First rejection was due to same issue.
- b. The individual prices compared to last year's submission by Eurofins QC for exact same items were anywhere between 9% to 73% higher (see below):
 1. Item 1 in 2017 was \$6,978 vs. \$7,746 in 2018. Increase of 9% (no issue)
 2. Item 2 in 2017 was \$747 vs. \$2,191 in 2018. **Increase of 48%**
 3. Item 3 in 2017 was \$2,684 vs. \$4,290 in 2018. **Increase of 37%**
 4. Item 4 in 2017 was \$3,528 vs. \$13,524 in 2018. **Increase of 73%**
 5. Total Cost in 2017 was \$13,947 vs. \$27,751 in 2018. **Increase of 49%**

I see the increases shown in red as a "Red Flag" and before a decision is made I would suggest the department contact the low bidder to verify their individual item prices to see if they may have made an error. Price increases from one year to another may slightly increase (2% - 5%) but these increases are disturbing. If an error is verified the only thing we can ask for is withdraw of their bid. The other option we have is to reject all bids and request to negotiate which is authorized by law after 2 rejections. If they verify that their prices are correct and have merit as to the increases and the department wants to award depending on their budget requirements that is also a possibility but it can open up a can of worms if challenged because we already rejected due to exceeding budget estimate. Considering all the information available I would say that it may be best to reject and negotiate with both bidders in the hopes to award at or below the budget estimate.

Miguel A. Mercado, QPA
Purchasing Agent