

RESOLUTION NO. 2018 - 278

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE (1) DH50 50' FULLY HYDRAULIC DERRICK, REAR MOUNT DIGGER, IN THE AMOUNT OF \$124,914.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL JOINT POWERS ALLIANCE (NJPA) CONTRACT #031014-ALT.

WHEREAS, the City of Vineland Electric Utility is in need of one (1) DH50 50' Fully Hydraulic Derrick, Rear Mount Digger and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the National Joint Powers Alliance (NJPA) under member number 19409- and, NJPA is a national cooperative contract organization; and,

WHEREAS, NJPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #031014-ALT, Public Utility Equipment with Related Accessories and Supplies. Specific information regarding the contract may be found on the NJPA website at: [www.njpacoop.org](http://www.njpacoop.org) and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase the DH50 50' Fully Hydraulic Derrick, Rear Mount Digger using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by ALTEC Industries, Inc.;

WHEREAS, the City of Vineland intends under NJPA, under the Category: Public Utility Equipment with Related Accessories and Supplies, Contract #031014-ALT, to purchase from Altec Industries, Inc., 33 Inverness Center Parkway, Birmingham, AL 35242 one (1) DH50 50' Fully Hydraulic Derrick, Rear Mount Digger, in an amount not to exceed \$124,914.00, as listed in the Quotation made available through the NJPA.

WHEREAS the Director of Public Works and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through NJPA for this procurement;

WHEREAS, notice of the within purchase has been published on June 12, 2018, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure one (1) DH50 50' Fully Hydraulic Derrick, Rear Mount Digger for a price not to exceed \$124,914.00

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

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President of Council

ATTEST:

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City Clerk

## **AWARD CONTRACT RESOLUTION REQUEST**

**From:** Miguel A. Mercado, Purchasing Agent

**To:** Business Administration

**Date of Request:** June 28, 2018

**City Council Meeting Date:** July 17, 2018

**Title:** Purchase of One (1) DH50 50' Fully Hydraulic Derrick, Rear Mount Digger

**Competitive Process:** National Joint Powers Alliance (NJPA) – Member #19409

**Bid Opening Date:** March 26, 2015

**Resolution Request:**

This is a request to award the purchase of one (1) DH50 50' Fully Hydraulic Derrick, Rear Mount Digger at a cost of \$124,914.00 through the National Cooperative Contract –NJPA. Purchasing this equipment through the “national cooperative contract” is allowed under PL 2011, c.139.

Category: Public Utility & Airport Equipment

Contract: 031014-ALT

The vendor is: ALTEC INDUSTRIES, INC.  
33 Inverness Center Parkway  
Birmingham, AL 35242

Attached is vendor's quotation number 399449 dated June 4, 2018.

By using the national contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

If you have any questions or need additional information, please contact me.

NOTE: Ad: Publication of “Notice of Intent to Award Contract under A National Cooperative Purchasing Agreement” submitted. Comment period ended June 21, 2018 with no comments.



Opportunity Number: 802667  
 Quotation Number: 399449  
 NJPA Contract #: 031014-ALT  
 Date: 6/4/2018

Quoted for: City of Vineland  
 Customer Contact: John Boyle  
 Phone: /Fax: /Email:

Quoted by: Dawn Delbridge  
 Phone: /Fax: /Email: 816-236-1359/dawn.delbridge@altec.com  
 Altec Account Manager: Dave Brobst

**REFERENCE ALTEC MODEL**

DH50	50' Fully Hydraulic derrick, rear mount	\$204,606
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**(A.) NJPA OPTIONS ON CONTRACT (Unit)**

1	DH50-AWD	All Wheel Drive	\$24,174
2			
3			
4			
5			
6			

**(A1.) NJPA OPTIONS ON CONTRACT (General)**

1			
2			
3			
4			
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$228,780

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UPFITS	Service Estimate #357863	\$33,340
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING	5 Year Extended Warranty on Parts, Labor, and Travel	\$9,189
7	TRADE-IN	D4050A TR on 2011 Workstar International 1HTWGAZT1CJ616008, (Quote: 180	-\$115,000
8	OTHER	Depreciation of Demo Unit	-\$31,395

OPEN MARKET OPTIONS TOTAL: -\$103,866

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$124,914

Delivery to Customer:

TOTAL FOR UNIT/BODY/CHASSIS: \$124,914

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			
4			

**\*\*Pricing valid for 45 days\*\***

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

**TO ORDER:** To order, please contact the Altec Inside Sales Representative listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than 270-300 days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:**

**CITY OF VINELAND  
VINELAND, NEW JERSEY 08360**

**NOTICE OF INTENT TO AWARD CONTRACT UNDER  
A NATIONAL COOPERATIVE PURCHASING AGREEMENT**

The City of Vineland, NJ intends to participate in the National Joint Powers Alliance (NJPA) contract for:

Public Utility & Airport Equipment,  
Contract #031014-ALT  
to purchase a DH50 Derrick Digger

Information regarding this contract may be found at the City of Vineland, NJ, 640 E. Wood Street, City Hall – 5<sup>th</sup> Floor, Purchasing Office, Monday through Friday except legal holidays, from 8:30 am to 4:00 pm as well as through the City website [www.vinelandcity.org](http://www.vinelandcity.org). The City of Vineland has been a member (#19409) of the National Joint Powers Alliance (NJPA) since 2014. The contract terms as established by National Joint Powers Alliance (NJPA) shall apply.

It is the intent of the Purchasing Division of the City of Vineland, NJ to make a contract award to Altec Industries Inc., pursuant to the proposal submitted in response to the National Joint Powers Alliance, RFP #031014.

The City of Vineland is permitted to join national cooperative purchasing agreements under the authority of N.J.S.A. 52:34-6.2(b)(3).

Comment period ends: June 21, 2018

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**Miguel A. Mercado, QPA  
Purchasing Agent**

**Letter of Agreement  
to Extend the Contract**

Between

**Altec Industries, Inc. (Vendor)  
33 Inverness Center Parkway, Suite 110  
Birmingham, AL 35242**

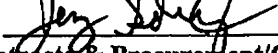
and

**National Joint Powers Alliance® (NJPA)  
202 12<sup>th</sup> Street NE  
Staples, MN 56479  
Phone: (218) 894-1930**

The Vendor and NJPA have entered into an Agreement (Contract #031014-ALT) for the procurement of Public Utility Equipment with Related Accessories and Supplies. This Agreement has an expiration date of April 10, 2018, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, NJPA and NJPA's Members. The Vendor and NJPA therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on April 10, 2019. All other terms and conditions of the Agreement remain in force.

**National Joint Powers Alliance® (NJPA)**

By: , Its: Director of Cooperative  
Contracts & Procurement/CPO

Name printed or typed: Jeremy Schwartz

Date

4-21-17

**Altec Industries, Inc.**

By: Riley J Browne Digitally signed by Riley J Browne  
DN: cn = Riley J Browne, c = US, o = Altec Industries, Inc.  
Date: 2017.04.20 14:02:18 -0500, Its: Contract Specialist

Name printed or typed: Riley Browne

Date

4-20-2017