

RESOLUTION NO. 2018- 410

A RESOLUTION AUTHORIZING A CONTRACT AWARD TO A STATE CONTRACT VENDOR, GRAYBAR, PHILADELPHIA, PA, FOR THE PURCHASE OF CABLING PRODUCTS FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY.

WHEREAS, the City of Vineland pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), may by resolution and without advertising for bids, purchase any goods or services under the State of New Jersey Cooperative Purchasing Program for any State contracts entered into on behalf of the State by the Division of Purchase and Property in the Department of the Treasury; and

WHEREAS, the City of Vineland intends to enter into a contract with a State Contract Vendor for the purchase of Cabling Products for the Vineland Municipal Electric Utility through this resolution and properly executed contracts, which shall be subject to all the conditions applicable to the current State contracts;

WHEREAS, it has been recommended that a contract be awarded to Graybar, Philadelphia, PA, (A85151), in the amount of \$23,727.88, plus a 20% contingency for a total amount of \$28,473.46; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. THAT this contract for the purchase of Cabling Products, based upon the proposal received, is awarded pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), under the State of New Jersey Cooperative Purchasing Program.
2. THAT the Purchasing Agent be and the same is hereby authorized to issue a contract to Graybar, Philadelphia, PA, for the purchase of Cabling Products for the Vineland Municipal Electric Utility, in the amount of \$23,727.88, plus a 20% contingency for a total amount of \$28,473.46.

Adopted:

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President of Council

ATTEST:

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City Clerk

REQUEST FOR RESOLUTION  
FOR COOPERATIVE CONTRACT AWARDS  
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10  
(REQUIRED FOR PURCHASES OVER \$17,500.00)



10/10/18  
(DATE)

1. Goods or Services (detailed description): Cabling Products

2. Amount to be Awarded: \$ \_\_\_\_\_

- Encumber Total Award  
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 2018-36  
Or Grant: Title & Year \_\_\_\_\_

4. \*\*Account Number to be Charged: 032-0-00-00-0000-2-7512100 E341

5. Contract Period (if applicable): N/A

6. Date to be Awarded: 10/23/18

7. Recommended Vendor and Address: Graybar  
1550 S. Warfield St.  
Philadelphia, PA 19146-3221

8. Justification for Vendor Recommendation: (attach add'l information for Council review)  
State Contract Quote # 0230806948 Rev-2 dated 10/9/18

Type of Contract:  State  National  Regional  County

Vendor's Cooperative Contract # A85151

9. Evaluation Performed by: Miguel A. Mercader

10. Approved by: Miguel A. Mercader Janet Lelli

11. Attachments:  
 Awarding Proposal  
 Other: Requisition # R18-006371

- Send copies to: Purchasing Department  
Business Administration

\*\*If more than one account #, provide break down



1550 S WARFIELD ST  
 PHILADELPHIA PA 19146-3221  
 Phone: 201-596-2600  
 Fax: 201-596-2653

To: CITY OF VINELAND  
 640 EAST WOOD ST  
 VINELAND NJ 08360-3722  
 Attn: steve hague  
 Phone: 000-794-4000  
 Fax: 609-794-4327  
 Email: patrick.mchugh@graybar.com

Date: 10/10/2018  
 Proj Name: AFL  
 GB Quote #: 0230806948 Rev-2  
 Release Nbr:  
 Purchase Order Nbr:  
 Additional Ref#  
 Valid From: 08/17/2018  
 Valid To: ~~09~~/16/2018  
 Contact: PATRICK MC HUGH  
 Email: patrick.mchugh@graybar.com

**Proposal**

We Appreciate Your Request and Take Pleasure in Responding As Follows

**Notes:**

NJ Contract # A85151  
 T-Number T-1778  
 Solicitation#: 13-X-22717(Cabling Products & Services; Data Center Management Solutions)

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
200		26 EA	AFL	ADESE511/542C		\$37.01	1	\$962.26
			TELECOMMUNI CATIO					
***Item Note:***	Limited Tension Formed Wire Dead End Minimum Order Quantity: 5 Each Lead Time: 6 to 8 Weeks ARO  List price \$39.80 Discount 7%							
500		2 EA	AFL	FM001090-B		\$307.39	1	\$614.78
			TELECOMMUNI CATIO					
***Item Note:***	XFM 4RU Rack Mount Patch Panel, Black, Enhanced depth and routing Lead Time: Stock to 2 Weeks ARO  List price \$330.53 Discount 7%							

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at [www.graybar.com](http://www.graybar.com) 24-Hour Emergency Phone#: 1-800-GRAYBAR

Subject to the standard terms and conditions set forth in this document. Unless otherwise noted, freight terms are F.O.B. shipping point prepaid and bill. Unless noted the estimated ship date will be determined at the time of order placement.

To: CITY OF VINELAND  
640 EAST WOOD ST  
VINELAND NJ 08360-3722  
Attn: steve hague

Date: 10/10/2018  
Proj Name: AFL  
GB Quote #: 0230806948 Rev-2

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700	16 EA	AFL	PM-L-12-USC-0- TELECOMMUNI S-01 CATIO	\$158.28	1	\$2,532.48
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\*\*\*Item Note:\*\*\* POLIMOD, ADAPTER PLATE AND  
PIGTAILS, 12 CONNECTOR PORTS, SC/  
UPC, SM BIF, 900UM, 1 POLIMOD PER BOX  
Lead Time: Stock to 2 Weeks ARO

List price \$170.20  
Discount 7%

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800	1 EA	AFL	FS200-100- TELECOMMUNI PLUS-P1-W1-U- CATIO ENG-US-SC/SC	\$4,180.35	1	\$4,180.35
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\*\*\*Item Note:\*\*\* FlexScan, FS200-100 Plus Kit, 1310/1550  
OTDR w/VFL, OLS/OPM, BT/WiFi, UPC  
connector, SC/SC fiber ring, One-Click, soft  
case, English, USA  
Lead Time: 1 Week ARO

List price \$4,495.00  
Discount 7%

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900	4 EA	AFL	FA000050 TELECOMMUNI CATIO	\$84.93	1	\$339.72
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\*\*\*Item Note:\*\*\* angled bracket to  
prevent rotation

List price \$91.33  
Discount 7%

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1000	3 EA	AFL	FR01-00-0903 TELECOMMUNI CATIO	\$218.55	1	\$655.65
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\*\*\*Item Note:\*\*\* FIBER RING, SM, 150M  
Lead Time: 6 Business Days ARO

List price \$235.00  
Discount 7%

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1100	2 EA	AFL TELECOMMUNI CATIO	8500-05-0001MZ		\$52.84	1	\$105.68
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\*\*\*Item Note:\*\*\* SC/ST/FC, 1-CLICK CLEANER,500+  
 Lead Time: 4 Business Days ARO  
  
 List price \$57.50  
 Discount 7%

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1200	1 EA	AFL TELECOMMUNI CATIO	S014076		\$963.48	1	\$963.48
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\*\*\*Item Note:\*\*\* CT-30 Cleaver  
  
 List price \$1,036.00  
 Discount 7%

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1300	8 EA	AFL TELECOMMUNI CATIO	FM001636		\$15.10	1	\$120.80
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\*\*\*Item Note:\*\*\* LGX-145 BRACKET ADAPTER ASSY,BLACK  
  
 List price \$16.24  
 Discount 7%

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1400	2 EA	CORNING OPTICAL	3205004-01	MILLER TOOL-FIBER STRIPR	\$48.57	1	\$97.14
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GB Part #: 89083994    UPC #:  
 \*\*\*Item Note:\*\*\* List price \$64.76  
 Discount 25%

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1500	2 EA	CORNING OPTICAL	2104502-01	STRIPPER FIBER DUAL HOLE 250UM 900UM	\$53.01	1	\$106.02
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GB Part #: 25282766    UPC #:  
 \*\*\*Item Note:\*\*\* List price \$70.69

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Discount 25%

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1700	4 EA	AFL	WME04FH- TELECOMMUNI CATIO	\$742.34	1	\$2,969.36
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\*\*\*Item Note:\*\*\* WME04,FULLY LOADED W/HIGH  
 DENSITY,USF,SM,048F,900UM,SPLICE  
 Lead Time: 4 Weeks ARO  
  
 List price \$798.22  
 Discount 7%

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1800	8 EA	AFL	FM003072 TELECOMMUNI CATIO	\$5.07	1	\$40.56
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\*\*\*Item Note:\*\*\* PLATEADAPTER,  
 BLACK,0,BLANK,NONE,EMPTY,N  
 ONE,LGX(118),BLANK,PACK  
  
 List price \$16.24  
 Discount 7%

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2000	10,000 EA	AFL	AE0969C820EA7 ADSS MINISPAN535 96 FIBERS SINGLE MODE	\$0.92	1	\$9,200.00
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GB Part #: 25281058    UPC #:  
 \*\*\*Item Note:\*\*\* List price .99  
 Discount 7%

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2100	40 EA	AFL	ATGN526/575 HORIZONTAL SUPPORT SPAN-575-FT	\$20.99	1	\$839.60
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GB Part #: 25324166    UPC #:  
 \*\*\*Item Note:\*\*\* Tangent  
 Lead Time: 4 Weeks ARO  
  
 Quantity Breaks:  
 Up To Limit Price

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24 22.57  
99 21.64  
>99 20.54

List price \$22.57  
Discount 7%

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Total in USD (Tax not included): \$23,727.88  
+ 20% Contingency  
\$ 28,473.46

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### GRAYBAR ELECTRIC COMPANY, INC. TERMS AND CONDITIONS OF SALE

1. **ACCEPTANCE OF ORDER; TERMINATION** - Acceptance of any order is subject to credit approval and acceptance of order by Graybar Electric Company, Inc. ("Graybar") and, when applicable, Graybar's suppliers. If credit of the buyer of the goods ("Buyer") becomes unsatisfactory to Graybar, Graybar reserves the right to terminate upon notice to Buyer and without liability to Graybar.
2. **PRICES AND SHIPMENTS** - Unless otherwise quoted, prices shall be those in effect at time of shipment, which shall be made F.O.B. shipping point, prepaid and bill.
3. **RETURN OF GOODS** - Credit may be allowed for goods returned with prior approval. A deduction may be made from credits issued to cover cost of handling.
4. **TAXES** - Prices shown do not include sales or other taxes imposed on the sale of goods. Taxes now or hereafter imposed upon sales or shipments will be added to the purchase price. Buyer agrees to reimburse Graybar for any such tax or provide Graybar with acceptable tax exemption certificate.
5. **DELAY IN DELIVERY** - Graybar is not to be accountable for delays in delivery occasioned by acts of God, failure of its suppliers to ship or deliver on time, or other circumstances beyond Graybar's reasonable control. Factory shipment or delivery dates are the best estimates of our suppliers, and in no case shall Graybar be liable for any consequential or special damages arising from any delay in shipment or delivery.
6. **LIMITED WARRANTIES** - Graybar warrants that all goods sold are free of any security interest and will make available to Buyer all transferable warranties (including without limitation warranties with respect to intellectual property infringement) made to Graybar by the manufacturer of the goods. GRAYBAR MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, AND SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PURPOSE. UNLESS OTHERWISE AGREED IN WRITING BY AN AUTHORIZED REPRESENTATIVE OF GRAYBAR, PRODUCTS SOLD HEREUNDER ARE NOT INTENDED FOR USE IN OR IN CONNECTION WITH (1) ANY SAFETY APPLICATION OR THE CONTAINMENT AREA OF A NUCLEAR FACILITY, OR (2) IN A HEALTHCARE APPLICATION, WHERE THE GOODS HAVE POTENTIAL FOR DIRECT PATIENT CONTACT OR WHERE A SIX (6) FOOT CLEARANCE FROM A PATIENT CANNOT BE MAINTAINED AT ALL TIMES.
7. **LIMITATION OF LIABILITY** - Buyer's remedies under this agreement are subject to any limitations contained in manufacturer's terms and conditions to Graybar, a copy of which will be furnished upon written request. Furthermore, Graybar's liability shall be limited to either repair or replacement of the goods or refund of the purchase price, all at Graybar's option, and IN NO CASE SHALL GRAYBAR BE LIABLE FOR INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES. In addition, claims for shortages, other than loss in transit, must be made in writing not more than five (5) days after receipt of shipment.
8. **WAIVER** - The failure of Graybar to insist upon the performance of any of the terms or conditions of this agreement or to exercise any right hereunder shall not be deemed to be a waiver of such terms, conditions, or rights in the future, nor shall it be deemed to be a waiver of any other term, condition, or right under this agreement.
9. **MODIFICATION OF TERMS AND CONDITIONS** - These terms and conditions supersede all other communications, negotiations, and prior oral or written statements regarding the subject matter of these terms and conditions. No change, modification, rescission, discharge, abandonment, or waiver of these terms and conditions shall be binding upon Graybar unless made in writing and signed on its behalf by a duly authorized representative of Graybar. No conditions, usage of trade, course of dealing or performance, understanding or agreement, purporting to modify, vary, explain, or supplement these terms and conditions shall be binding unless hereafter made in writing and signed by the party to be bound. Any proposed modifications or additional terms are specifically rejected and deemed a material alteration hereof. If this document shall be deemed an acceptance of a prior offer by Buyer, such acceptance is expressly conditional upon Buyer's assent to any additional or different terms set forth herein.
10. **REELS** - When Graybar ships returnable reels, a reel deposit may be included in the invoice. The Buyer should contact the nearest Graybar service location to return reels.
11. **CERTIFICATION** - Graybar hereby certifies that these goods were produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act, as amended, and of regulations and orders of the United States Department of Labor issued under Section 14 thereof. This agreement is subject to Executive Order 11246, as amended, the Rehabilitation Act of 1973, as amended, the Vietnam Veterans Readjustment Assistance Act of 1974, as amended, E.O. 13496, 29 CFR Part 471, Appendix A to Subpart A, and the corresponding regulations, to the extent required by law. 41 CFR 60-1.4, 60-741.5, and 60-250.5 are incorporated herein by reference, to the extent legally required.
12. **FOREIGN CORRUPT PRACTICES ACT** - Buyer shall comply with applicable laws and regulations relating to anti-corruption, including, without limitation, (i) the United States Foreign Corrupt Practices Act (FCPA) (15 U.S.C. §§78dd-1, et. seq.) irrespective of the place of performance, and (ii) laws and regulations implementing the Organization for Economic Cooperation and Development's Convention on Combating Bribery of Foreign Public Officials in International Business Transactions, the U.N. Convention Against Corruption, and the later-American Convention Against Corruption in Buyer's country or any country where performance of this agreement or delivery of goods will occur.
13. **ASSIGNMENT** - Buyer shall not assign its rights or delegate its duties hereunder or any interest herein without the prior written consent of Graybar, and any such assignment, without such consent, shall be void.
14. **GENERAL PROVISIONS** - All typographical or clerical errors made by Graybar in any quotation, acknowledgment or publication are subject to correction. This agreement shall be governed by the laws of the State of Missouri applicable to contracts to be formed and fully performed within the State of Missouri, without giving effect to the choice or conflicts of law provisions thereof. All suits arising from or concerning this agreement shall be filed in the Circuit Court of St. Louis County, Missouri, or the United States District Court for the Eastern District of Missouri, and no other place unless otherwise determined in Graybar's sole discretion. Buyer hereby irrevocably consents to the jurisdiction of such court or courts and agrees to appear in any such action upon written notice thereof.
15. **PAYMENT TERMS** - Payment terms shall be as stated on Graybar's invoice or as otherwise mutually agreed. As a condition of the sales agreement, a monthly service charge of the lesser of 1-1/2% or the maximum permitted by law may be added to all accounts not paid by net due date. Visa, MasterCard, American Express, and Discover credit cards are accepted at point of purchase only.
16. **EXPORTING** - Buyer acknowledges that this order and the performance thereof are subject to compliance with any and all applicable United States laws, regulations, or orders. Buyer agrees to comply with all such laws, regulations, and orders, including, if applicable, all requirements of the International Traffic in Arms Regulations and/or the Export Administration Act, as may be amended. Buyer further agrees that if the export laws are applicable, it will not disclose or re-export any technical data received under this order to any countries for which the United States government requires an export license or other supporting documentation at the time of export or transfer, unless Buyer has obtained prior written authorization from the United States Office of Export Control or other authority responsible for such matters.

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Signed: \_\_\_\_\_

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