

RESOLUTION NO. 2018-430

A RESOLUTION TO AMEND AND SUPPLEMENT RESOLUTION NO. 2017-468, AUTHORIZING CONTRACT HARDWARE/SOFTWARE SUPPORT RENEWAL RELATED TO COMPELLENT STORAGE SYSTEMS.

WHEREAS, the City Council of the City of Vineland, on November 14, 2017, adopted Resolution No. 2017-468, entitled "A RESOLUTION AUTHORIZING A CONTRACT AWARD TO A STATE CONTRACT VENDOR, DELL, ROUND ROCK, TX, FOR THE ANNUAL HARDWARE/SOFTWARE SUPPORT RENEWAL RELATED TO COMPELLENT STORAGE SYSTEMS"; and

WHEREAS, Dell initially quoted a contract ending date of September 30, 2018; and

WHEREAS, while the City made several attempts to forward the Purchase Order Contract to Dell, said vendor only received the Purchase Order after the expiration date of their quote;

WHEREAS, Dell provided an updated quote with the new contract expiration date of March 31, 2019 with no additional cost to the City and it would be in the best interest of the City to amend Resolution No. 2017-468 to change the contract expiration to March 31, 2019;

NOW, THEREFORE BE IT RESOLVED, by the City Council of the City of Vineland as follows:

1. THAT Resolution No. 2017-468, which authorized the State Contract award for Hardware/Software Support Renewal related to Compellent Storage Systems, be and the same is hereby amended to provide for the extended contract expiration date of March 31, 2019.
2. THAT the Purchasing Agent is hereby authorized to issue an amended Purchase Order Contract to Dell, Round Rock, TX, to provide for the new contract expiration date of March 31, 2019 in connection with the above services.

Adopted:

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President of Council

ATTEST:

\_\_\_\_\_  
City Clerk

# FROM THE DESK OF MIGUEL A. MERCADO



January 30, 2017

MEMORANDUM TO BUSINESS ADMINISTRATION: 

Please authorize a resolution to amend Resolution No. 2017-468 to change contract ending period from September 30, 2018 to March 31, 2019. The State Contract vendor, Dell, had to change the contract ending period as the original quote they provided expired prior to receipt of the City's Purchase Order.

Sincerely,

  
Miguel A. Mercado, QPA  
Purchasing Agent

## **Mercado Miguel**

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**From:** Crudele Laura  
**Sent:** Friday, September 28, 2018 4:13 PM  
**To:** Mercado Miguel; Terenik Victor; Rodriguez Jeanette; Baldosaro Susan M; Hill Yolanda; Reid Wanda  
**Subject:** RE: Dell Compellent Annual Hardware/Software Support

Good Afternoon Mike,

Victor is out of the office, not returning until Monday.

There was an issue with Dell and the receipt of our Purchase Orders. The issue was not known until I placed a call to our sales rep requesting a copy of the invoice for payment of PO 17-007463, where they stated they had not received our PO. Purchasing emailed the PO to them numerous times, and by the time they did acknowledge receipt of the PO the original quote had expired. Dell was willing to use the existing PO and Resolution Agreement however they would not accept our original quote and insisted on issuing a new quote in which the contract period changed stating they did not back date contracts.

It was not until I requested the quote for this year believing it was to expire 9/30/2018, that I realized the change of the contract period as the new quote had the new contract dates. Unfortunately, with all of the confusion that took place while trying to make sense of all issues with PO 17-007463 I didn't remember the change to the contract period was made and I actually reached out to them believing they had given me an incorrect quote.

As far as the period of time between the original expiration in Sept 2017 and new contract period in April of 2018 I'm unsure how that works with licenses and services, Victor will have to provide that answer for you.

I hope this provides some explanation as to what happened with this contract/resolution request.

Just an FYI, since this issue with Dell we now email all Dell PO's to 3 separate individuals within the company to insure it is received.

Thank you and have a great weekend,

*Laura C. Crudele*

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Vineland, NJ 08360  
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Fax (856) 405-4602

**From:** Mercado Miguel  
**Sent:** Friday, September 28, 2018 2:17 PM  
**To:** Terenik Victor <vterenik@vinelandcity.org>; Rodriguez Jeanette <jeanetterodriguez@vinelandcity.org>; Crudele Laura <lcrudele@vinelandcity.org>; Baldosaro Susan M <sbaldosaro@vinelandcity.org>; Hill Yolanda <ysalas@vinelandcity.org>; Reid Wanda <wreid@vinelandcity.org>  
**Subject:** Dell Compellent Annual Hardware/Software Support

Victor,