

RESOLUTION NO. 2019- 142

A RESOLUTION AWARDING AN OPEN-END CONTRACT TO ERMCO, DYERSBERG, TN FOR THE FURNISHING AND DELIVERY OF DISTRIBUTION TRANSFORMERS FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Distribution Transformers for the Vineland Municipal Electric Utility – Distribution Division, for the contract period of April 1, 2019 to March 31, 2020, with option for a second year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on March 12, 2019, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of April 2, 2019, submitted a written report and tabulation of the bids received and has recommended that an open-end contract for the furnishing and delivery of Distribution Transformers for the City of Vineland Municipal Electric Utility – Distribution Division, be awarded to Ermco, Dyersberg, TN, based on quoted unit prices, in the estimated amount of \$1,054,810.00, said bid being the lowest bid received, as evaluated by the Electric Utility, pursuant to Specification Provision “P” entitled, “Evaluation of Bids”, and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said contract for the furnishing and delivery of Distribution Transformers for the City of Vineland Municipal Electric Utility – Distribution Division, for the contract period of April 1, 2019 to March 31, 2020, with option for a second year, be and the same is awarded to Ermco, Dyersberg, TN, based on quoted unit prices, in the estimated amount of \$1,054,810.00, said bid being the lowest bid received, as evaluated by the Electric Utility, pursuant to Specification Provision “P” entitled, “Evaluation of Bids”, and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein are available.

Adopted:

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President of Council

ATTEST:

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City Clerk



April 2, 2019

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 3/12/19

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on March 12, 2019.

FURNISHING AND DELIVERY OF DISTRIBUTION TRANSFORMERS FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – DISTRIBUTION DIVISION, FOR THE CONTRACT PERIOD OF APRIL 1, 2019 TO MARCH 31, 2020, WITH OPTION FOR A SECOND YEAR.

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It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that a contract be awarded to the low bidder, Ermco, Dyersberg, TN, based on quoted unit prices, in the estimated amount of \$1,054,810.00, said bid being the lowest bid received, as evaluated by the Electric Utility, pursuant to Specification Provision "P" entitled, "Evaluation of Bids".

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Robert E. Dickenson, Jr.", written over a horizontal line.

Robert E. Dickenson, Jr.  
Business Administrator

RD/rl



**BID EVALUATION FORM**

DEPARTMENT Electric Utility

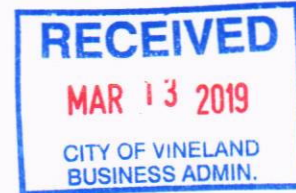
Date: 03/15/2019

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Open-Ended Contract for Distribution Transformers
2. Amount to be Awarded: \$1,054,810 (estimated award only)  
 Encumber Total Award  
 Encumber by Supplemental Release
3. Engineer's Estimate: \$300,000 per year
4. Amount Budget: \$ 300,000 per year
5. Account Number to be Charged: 80555512900352000
6. Date Bids Received: 03/12/2019
7. Date to be Awarded: 04/09/2019
8. Recommended Vendor: Ermco
9. Is Recommended Vendor the Apparent Lowest Bidder?  Yes  No
10. Comments/Special Instructions: This is an estimated award. See attached recommendation.
11. Evaluation Performed by: Dexter L. Gordon/Whitney Y. Peters
12. Approved By: *John Lilli 3-26-19*  
*Dexter L. Gordon 03/15/19*  
*ok Russell Ni*
13. Attached: (Check-Off List)  
 Tabulation of Bids  
 Justification for Vendor Recommendation (if applicable)  
 Evaluation Data (if applicable)

**Send copies to:**  
Purchasing Division  
Business Administration

**PURCHASING AGENT REVIEW**  
**COV BID # 2019-006**



Proposals were received and opened Tuesday, March 12, 2019 at 2:00 PM for Distribution Transformers from the following:

ERMCO:	1A - \$311,820.00
	2A - \$160,443.00
	3A - \$205,819.00
	4A - \$376,728.00
WEG:	4A - \$385,852.00

**NOTE:** Wesco and Howard provided Bids but they were found to be non-responsive as they did not provide the required Bid Proposal pages and/or flash drive as required by the specifications. They provided several individual quote pages only which is different than the Proposal pages required. Without these pages it is difficult, if not impossible, to evaluate their proposals.

**Comments:** Both ERMCO and WEG submitted all the mandatory documents.

**Recommendation:** It appears as EMRCO provided the lowest responsive responsible Bid, however, due to the pricing evaluation methodology the using Department needs to verify and evaluate the bids to determine who is the actual lowest responsive responsible bidder.

Miguel A. Mercado, QPA  
Purchasing Agent

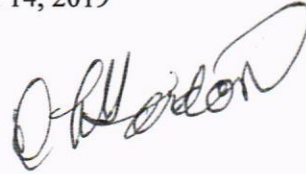
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## Memo

March 14, 2019

To: Miguel Mercado, Purchasing Agent

From: Dexter L. Gordon, Supervising Engineer



**Subject: Justification for Vendor Recommendation – Open-End Contract for Distribution Transformers**

COV Bid #2019-06 – Bids were received on Tuesday, March 12, 2019

We received bids from four (4) Bidders. Of those it was determined that only two (2) were qualified. They were Ermco and WEG Transformer, USA.

### I. Evaluation

Based on the “Cost of Ownership” calculations in Section 1, paragraph P.4, the recommendation for each proposal group is as follows.

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#### Proposal 1 Coventional Pole-type XFMRs

	Bidder	Manufacturer	Core Type	Insulating Medium	Total "Cost of Ownership"
a.	Ermco	Ermco	Silicon	Mineral Oil	\$7,035,291.82

The cost of ownership (Total Evaluated "Cost of Ownership") is the lowest for Ermco for proposal #1A.

**Proposal #1 Award** – Ermco – Estimated amount: \$311,820.00 with Silicon core design with mineral oil insulating medium.

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**Proposal 2**  
**Coventional Pole-type, Dual Primary Rated XFMRs**

	<b>Bidder</b>	<b>Manufacturer</b>	<b>Core Type</b>	<b>Insulating Medium</b>	<b>Total "Cost of Ownership"</b>
a.	Ermco	Ermco	Silicon	Mineral Oil	\$2,475,338.99

The cost of ownership (Total Evaluated "Cost of Ownership") is the lowest for Ermco for proposal #2A.

**Proposal #2 Award** – Ermco – Estimated amount: \$160,443.00 with Silicon core design with mineral oil insulating medium.

**Proposal 3**  
**Pad-Mounted, Single-Phase XFMRs**

	<b>Bidder</b>	<b>Manufacturer</b>	<b>Core Type</b>	<b>Insulating Medium</b>	<b>Total "Cost of Ownership"</b>
a.	Ermco	Ermco	Silicon	Mineral Oil	\$2,927,199.10

The cost of ownership (Total Evaluated "Cost of Ownership") is the lowest for Ermco for proposal #3A.

**Proposal #3 Award** – Ermco – Estimated amount: \$205,819.00 with Silicon core design with mineral oil insulating medium.

**Proposal 4**  
**Pad-Mounted, Three-Phase XFMRs**

	<b>Bidder</b>	<b>Manufacturer</b>	<b>Core Type</b>	<b>Insulating Medium</b>	<b>Total "Cost of Ownership"</b>
a.	Ermco	Ermco	Silicon	Mineral Oil	\$6,970,395.43
b.	WEG Trans.	WEG Trans.	Silicon	Mineral Oil	\$7,282,169.11

The cost of ownership (Total Evaluated "Cost of Ownership") is the lowest for Ermco for proposal #4A.

**Proposal #4 Award** – Ermco – Estimated award: \$376,728.00 for Silicon core design with mineral oil insulating medium.

*[Handwritten signature and date: 09/10/2019]*



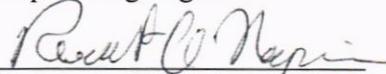
A breakdown of my recommendation is -

	<b>Successful Bidder</b>	<b>Estimated Award</b>
Proposal #1A	Ermco	\$311,820.00
Proposal #2A	Ermco	\$160,443.00
Proposal #3A	Ermco	\$205,819.00
Proposal #4A	Ermco	\$376,728.00
Estimated Total Award:		<u>\$1,054,810.00</u>

This recommendation based on quoted unit prices. Orders for material/equipment covered by this contract are made by only from supplemental purchase orders and based on the operational requirements of the Utility.

Attached are copies of the respective evaluation sheets for all qualified Bidders.

Approvals:

_____	Date: _____
Tom Dunmore Supervising Engineer	
	Date: <u>3/21/19</u>
Robert A. Napier Superintendent of Distribution	

  
3/14/2019

**Distribution Transformer Evaluation - Proposal 1  
Conventional Pole-type Transformers (1Ø)**

Bidder: Ermco  
 Manufacturer: Ermco  
 Core-Type / Insulating Medium: Silicon Steel / Type II Mineral Oil  
 # of months pricing firm from month of award (max of 12): 3 Added to Unit Price: 4.50%

Item	KVA	Primary Voltage	Secondary Voltage	% Imp. Min	No-Load Losses	Full-Load Losses	% Imp. Quote	Weight (lbs)	Estimated Delivery (Days)	Unit Price (per transformer)	Evaluated Unit Price	Cost of Losses for one year	Weighted Value	Bid Total = Unit Price X Wt Value	Cost of Losses for 25 years per XFMR	TOC over 25 years = (Eval price + 25 yr Losses) X Wt Value
1A	5	12,470GRDY/7,200	120/240	1.50	22	65	1.50	10	56-70	\$578.00	\$604.01	\$185.13	25	\$14,450.00	\$4,628.22	\$130,805.75
1B	15	12,470GRDY/7,200	120/240	1.50	42	186	1.50	12	56-70	\$737.00	\$770.17	\$410.03	35	\$25,795.00	\$10,250.63	\$385,727.65
1C	25	12,470GRDY/7,200	120/240	1.50	66	281	1.50	13	56-70	\$840.00	\$877.80	\$634.01	75	\$63,000.00	\$15,850.19	\$1,254,599.25
1D	37.5	12,470GRDY/7,200	120/240	1.75	71	422	1.70	18	56-70	\$493.00	\$515.19	\$791.48	50	\$24,650.00	\$19,786.98	\$1,015,108.38
1E	50	12,470GRDY/7,200	120/240	1.75	93	503	1.70	21	56-70	\$596.00	\$622.82	\$991.24	30	\$17,880.00	\$24,780.88	\$762,111.08
1F	75	12,470GRDY/7,200	120/240	2.00	123	687	2.00	35	56-70	\$1,761.00	\$1,840.25	\$1,330.87	13	\$22,893.00	\$33,271.63	\$456,454.34
1G	100	12,470GRDY/7,200	120/240	2.00	150	849	2.00	34	56-70	\$2,198.00	\$2,296.91	\$1,633.24	5	\$10,990.00	\$40,831.02	\$215,639.65
1H	25	12,470GRDY/7,200	277	1.50	62	288	1.50	13	56-70	\$853.00	\$891.39	\$617.55	5	\$4,265.00	\$15,438.79	\$81,650.85
1I	37.5	12,470GRDY/7,200	277	1.50	82	365	1.50	18	56-70	\$1,049.00	\$1,096.21	\$802.22	5	\$5,245.00	\$20,055.57	\$105,758.88
1J	50	12,470GRDY/7,200	277	1.50	103	507	1.50	22	56-70	\$1,133.00	\$1,183.99	\$1,052.03	5	\$5,665.00	\$26,300.78	\$137,423.81
1K	75	12,470GRDY/7,200	277	1.50	125	747	1.50	32	56-70	\$1,565.00	\$1,635.43	\$1,397.14	5	\$7,825.00	\$34,928.62	\$182,820.24
1L	100	12,470GRDY/7,200	277	1.75	155	889	1.70	35	56-70	\$1,994.00	\$2,083.73	\$1,698.38	5	\$9,970.00	\$42,459.46	\$222,715.94
1M	100	12,470/21,600Y	120/240	2.00	158	878	2.00	39	56-70	\$2,363.00	\$2,469.34	\$1,705.46	3	\$7,089.00	\$42,636.60	\$135,317.79
1N	100	12,470/21,600Y	277	1.75	178	809	1.70	34	56-70	\$2,088.00	\$2,181.96	\$1,756.66	3	\$6,264.00	\$43,916.55	\$138,295.53
1O	100	12,470/21,600Y	240/480	1.75	185	774	1.70	34	56-70	\$2,084.00	\$2,177.78	\$1,764.66	3	\$6,252.00	\$44,116.56	\$138,883.01
1P	167	12,470/21,600Y	120/240	2.00	268	1,221	2.00	55	56-70	\$3,375.00	\$3,526.88	\$2,647.56	3	\$10,125.00	\$66,189.09	\$209,147.88
1Q	167	12,470/21,600Y	277	2.00	248	1,356	2.00	64	56-70	\$2,979.00	\$3,113.06	\$2,656.70	3	\$8,937.00	\$66,417.56	\$208,591.85
1R	167	12,470/21,600Y	240/480	2.00	261	1,148	2.00	49	56-70	\$2,992.00	\$3,126.64	\$2,540.83	3	\$8,976.00	\$63,520.74	\$199,942.13
1S	167	7200/12470Y	2400/4160Y	3.50	213	1,526	5.70	67	56-70	\$3,205.00	\$3,349.23	\$2,612.13	3	\$9,615.00	\$65,303.25	\$205,957.42
1T	250	12,470/21,600Y	120/240	3.00	303	1,913	2.20	65	56-70	\$5,003.00	\$5,228.14	\$3,480.18	3	\$15,009.00	\$87,004.41	\$276,697.63
1U	250	12,470/21,600Y	277	2.00	392	1,615	2.00	61	56-70	\$4,605.00	\$4,812.23	\$3,716.28	3	\$13,815.00	\$92,907.05	\$293,157.81
1V	250	12,470/21,600Y	240/480	2.00	367	1,568	2.00	66	56-70	\$4,370.00	\$4,566.65	\$3,530.47	3	\$13,110.00	\$88,261.67	\$278,484.97
Total Bid Amount = (Unit Price X Weighted Value):														\$311,820.00		

Recommend - AWARD

Tot Evaluated Cost for 25 years = (Evaluated Unit Price + (25 X Cost of Losses for 1 year)) X Weighted Value: \$ 7,035,291.82

Exceptions: None noted

Comments: Prices are firm for orders received through 6/30/19 . Orders received 7/1/19 and beyond will be subject to escalation based on the Ermco material price index at the time of order entry and delivery within the leadtime .

Option Year: Will be subject to escalation based on the Ermco material price index

*Dexter L. Gordon 6/30/19*

Evaluation performed by  
 Dexter L. Gordon, Supervising Engineer  
 Whitney J. Peters, Principal Engineer



**Distribution Transformer Evaluation - Proposal 2  
Conventional Pole-type, Dual Primary Rated Transformers (1Ø)**

Bidder: Ermco  
 Manufacturer: Ermco  
 Core-Type / Insulating Medium: Silicon Steel / Type II Mineral Oil  
 # of months pricing firm from month of award (max of 12): 3      Added to Unit Price: 4.50%

Item	KVA	Primary Voltage	Secondary Voltage	% Imp. Min	No-Load Losses	Full-Load Losses	% Imp. Quote	Weight (lbs)	Estimated Delivery (Days)	Unit Price (per transformer)	Evaluated Unit Price	Cost of Losses for one year	Weighted Value	Bid Total = Unit Price X Wt Value	Cost of Losses for 25 years per XFMR	TOC over 25 years = (Eval price + 25 yr Losses) X Wt Value
2A	15	2400/4160Y X 7200/12470Y	120/240	1.50	45	178	1.50	12	56-70	\$913.00	\$954.09	\$419.85	15	\$13,695.00	\$10,496.33	\$171,756.19
2B	25	2400/4160Y X 7200/12470Y	120/240	1.50	58	283	1.50	17	56-70	\$1,116.00	\$1,166.22	\$590.12	30	\$33,480.00	\$14,753.12	\$477,580.20
2C	37.5	2400/4160Y X 7200/12470Y	120/240	1.75	76	367	1.80	23	56-70	\$1,339.00	\$1,399.26	\$769.77	10	\$13,390.00	\$19,244.20	\$206,434.50
2D	50	2400/4160Y X 7200/12470Y	120/240	1.75	97	452	1.70	24	56-70	\$1,533.00	\$1,601.99	\$967.47	10	\$15,330.00	\$24,186.67	\$257,886.53
2E	75	2400/4160Y X 7200/12470Y	120/240	2.00	123	622	2.00	35	56-70	\$2,192.00	\$2,290.64	\$1,271.44	3	\$6,576.00	\$31,786.05	\$102,230.08
2F	100	2400/4160Y X 7200/12470Y	120/240	2.00	156	744	2.00	55	56-70	\$3,002.00	\$3,137.09	\$1,571.53	3	\$9,006.00	\$39,288.33	\$127,276.26
2G	25	2400/4160Y X 7200/12470Y	277	1.50	59	293	1.50	18	56-70	\$1,087.00	\$1,135.92	\$604.98	7	\$7,609.00	\$15,124.52	\$113,823.03
2H	37.5	2400/4160Y X 7200/12470Y	277	1.50	78	383	1.50	20	56-70	\$1,296.00	\$1,354.32	\$795.82	7	\$9,072.00	\$19,895.57	\$148,749.23
2I	50	2400/4160Y X 7200/12470Y	277	1.50	109	435	1.50	29	56-70	\$1,488.00	\$1,554.96	\$1,020.49	5	\$7,440.00	\$25,512.30	\$135,336.31
2J	75	2400/4160Y X 7200/12470Y	277	1.50	140	575	1.50	37	56-70	\$2,140.00	\$2,236.30	\$1,325.61	6	\$12,840.00	\$33,140.28	\$212,259.45
2K	100	2400/4160Y X 7200/12470Y	277	1.75	173	714	1.70	54	56-70	\$2,599.00	\$2,715.96	\$1,641.24	4	\$10,396.00	\$41,031.09	\$174,988.17
2L	25	2400/4160Y X 7200/12470Y	240/480	1.50	63	276	1.50	18	56-70	\$1,094.00	\$1,143.23	\$612.29	3	\$3,282.00	\$15,307.37	\$49,351.81
2M	37.5	2400/4160Y X 7200/12470Y	240/480	1.75	82	351	1.50	17	56-70	\$1,317.00	\$1,376.27	\$789.42	3	\$3,951.00	\$19,735.60	\$63,335.60
2N	75	2400/4160Y X 7200/12470Y	240/480	1.50	137	572	1.50	41	56-70	\$2,164.00	\$2,261.38	\$1,305.73	3	\$6,492.00	\$32,643.17	\$104,713.64
2O	100	2400/4160Y X 7200/12470Y	240/480	1.75	181	639	1.80	53	56-70	\$2,628.00	\$2,746.26	\$1,618.39	3	\$7,884.00	\$40,459.74	\$129,618.01

Total Bid Amount = (Unit Price X Weighted Value): **\$160,443.00**

Recommend - AWARD

Tot Evaluated Cost for 25 years = (Evaluated Unit Price + (25 X Cost of Losses for 1 year)) X Weighted Value: **\$2,475,338.99**

Exceptions: None noted

Comments: Prices are firm for orders received through 6/30/19. Orders received 7/1/19 and beyond will be subject to escalation based on the Ermco material price index at the time of order entry and delivery within the leadtime.

Option Year: Will be subject to escalation based on the Ermco material price index

*Dexter L. Gordon*  
 6/3/19/2019

Evaluation performed by  
 Dexter L. Gordon, Supervising Engineer  
 Whitney J. Peters, Principal Engineer

Proposal 2, Ermco Evaluation

**Distribution Transformer Evaluation - Proposal 3  
Pad-Mounted Transformers (1Ø)**

Bidder: Ermco  
Manufacturer: Ermco

Core-Type / Insulating Medium: Silicon Steel / Type II Mineral Oil

# of months pricing firm from month of award (max of 12): 3  
Added to Unit Price: 4.50%

Item	KVA	Primary Voltage	Secondary Voltage	% Imp. Min	No-Load Losses	Full-Load Losses	% Imp. Quote	Weight (lbs)	Estimated Delivery (Days)	Unit Price (per transformer)	Evaluated Unit Price	Cost of Losses for one year	Weighted Value	Bid Total = Unit Price X Wt Value	Cost of Losses for 25 years per XFMR	TOC over 25 years = (Eval price + 25 yr Losses) X Wt Value
3A	25	12470GRDY/7200	240/120	1.75	52	356	1.70	724	56-70	\$1,525.00	\$1,593.63	\$622.58	10	\$15,250.00	\$15,564.45	\$171,580.75
3B	37.5	12470GRDY/7200	240/120	1.75	72	450	1.70	772	56-70	\$1,726.00	\$1,803.67	\$822.79	42	\$72,492.00	\$20,569.77	\$939,684.48
3C	50	12470GRDY/7200	240/120	1.75	85	615	1.80	862	56-70	\$1,864.00	\$1,947.88	\$1,047.91	24	\$44,736.00	\$26,197.86	\$675,497.82
3D	75	12470GRDY/7200	240/120	2.00	131	714	2.00	1,119	56-70	\$2,359.00	\$2,465.16	\$1,401.26	12	\$28,308.00	\$35,031.49	\$449,959.77
3E	100	12470GRDY/7200	240/120	2.00	150	912	2.00	1,354	56-70	\$2,914.00	\$3,045.13	\$1,690.84	4	\$11,656.00	\$42,270.89	\$181,264.06
3F	167	12470GRDY/7200	240/120	2.00	229	1,553	2.00	1,712	56-70	\$4,010.00	\$4,190.45	\$2,728.24	4	\$16,040.00	\$68,205.89	\$289,585.37
3G	37.5	4160GRDY/2400 X 12470GRDY/7200	240/120	1.75	70	440	1.70	908	56-70	\$1,991.00	\$2,080.60	\$802.22	2	\$3,982.00	\$20,055.53	\$44,272.24
3H	50	4160GRDY/2400 X 12470GRDY/7200	240/120	1.75	98	517	1.70	998	56-70	\$2,194.00	\$2,292.73	\$1,032.60	2	\$4,388.00	\$25,815.09	\$56,215.64
3I	75	4160GRDY/2400 X 12470GRDY/7200	240/120	2.00	124	687	2.00	1,260	56-70	\$2,763.00	\$2,887.34	\$1,336.58	2	\$5,526.00	\$33,414.48	\$72,603.62
3J	100	4160GRDY/2400 X 12470GRDY/7200	240/120	2.00	179	760	2.00	1,554	56-70	\$3,441.00	\$3,595.85	\$1,717.58	1	\$3,441.00	\$42,939.50	\$46,535.35

Recommend - AWARD

Total Bid Amount = (Unit Price X Weighted Value): \$205,819.00

Tot Evaluated Cost for 25 years = (Evaluated Unit Price + (25 X Cost of Losses for 1 year)) X Weighted Value: \$2,927,199.10

Exceptions: None noted

Comments: Prices are firm for orders received through 6/30/19 . Orders received 7/1/19 and beyond will be subject to escalation based on the Ermco material price index at the time of order entry and delivery within the leadtime .

Option Year: Will be subject to escalation based on the Ermco material price index

*Dexter L. Gordon*  
03/15/2019

Evaluation performed by  
Dexter L. Gordon, Supervising Engineer  
Whitney J. Peters, Principal Engineer

Proposal 3, Ermco Evaluation

**Distribution Transformer Evaluation - Proposal 4  
Pad-Mounted Transformers (3Ø)**

Bidder: Ermco  
 Manufacturer: Ermco  
 Core-Type / Insulating Medium: Silicon Steel / Type II Mineral Oil  
 # of months pricing firm from month of award (max of 12): 3  
 Added to Unit Price: 4.50%

Item	KVA	Primary Voltage	Secondary Voltage	% Imp. Min	No-Load Losses	Full-Load Losses	% Imp. Quote	Weight (lbs)	Estimated Delivery (Days)	Unit Price (per transformer)	Evaluated Unit Price	Cost of Losses per year per Unit	Weighted Value	Bid Total = Unit Price X Wt Value	Cost of Losses for 25 years per XFMR	TOC over 25 years = (Eval price + 25 yr Losses) X Wt Value	
4A	150	12470GRDY/7200	208Y/120	1.50	253	1,654	1.50	3,049	70-84	\$6,558.00	\$6,558.00	\$2,957.70	5	\$32,790.00	\$73,942.59	\$402,502.94	
4B	150	4160GRDY X 12470GRDY	208Y/120	1.50	241	1,486	1.60	3,462	70-84	\$7,588.00	\$7,588.00	\$2,735.55	1	\$7,588.00	\$68,388.78	\$75,976.78	
4C	150	12470GRDY/7200	480Y/277	1.50	253	1,522	1.60	3,021	70-84	\$6,320.00	\$6,320.00	\$2,837.03	1	\$6,320.00	\$70,925.73	\$77,245.73	
4D	225	12470GRDY/7200	208Y/120	1.50	510	1,487	1.60	3,929	70-84	\$8,632.00	\$8,632.00	\$4,273.50	2	\$17,264.00	\$106,837.61	\$230,939.22	
4E	300	12470GRDY/7200	208Y/120	1.50	482	2,551	1.40	4,086	70-84	\$8,391.00	\$8,391.00	\$5,086.22	4	\$33,564.00	\$127,155.60	\$542,186.40	
4F	300	4160GRDY X 12470GRDY	208Y/120	1.50	514	2,083	1.50	4,661	70-84	\$10,005.00	\$10,005.00	\$4,841.22	1	\$10,005.00	\$121,030.58	\$131,035.58	
4G	300	12470GRDY/7200	480Y/277	1.50	439	2,520	1.60	3,948	70-84	\$7,959.00	\$7,959.00	\$4,812.19	5	\$39,795.00	\$120,304.65	\$641,318.26	
4H	300	4160GRDY X 12470GRDY	480Y/277	1.50	464	2,163	1.60	4,505	70-84	\$9,203.00	\$9,203.00	\$4,628.66	1	\$9,203.00	\$115,716.61	\$124,919.61	
4I	500	12470GRDY/7200	208Y/120	2.00	584	4,568	2.10	5,240	70-84	\$10,934.00	\$10,934.00	\$7,512.98	1	\$10,934.00	\$187,824.58	\$198,758.58	
4J	500	12470GRDY/7200	480Y/277	2.00	590	4,359	2.10	5,029	70-84	\$9,430.00	\$9,430.00	\$7,356.20	3	\$28,290.00	\$183,904.97	\$580,004.91	
4K	750	12470GRDY/7200	480Y/277	5.75	821	5,894	5.80	7,575	70-84	\$13,284.00	\$13,284.00	\$10,079.41	3	\$39,852.00	\$251,985.17	\$795,807.50	
4L	1000	12470GRDY/7200	480Y/277	5.75	1,087	7,554	5.70	8,358	70-84	\$15,017.00	\$15,017.00	\$13,116.88	3	\$45,051.00	\$327,921.90	\$1,028,816.71	
4M	1500	12470GRDY/7200	480Y/277	5.75	1,389	10,324	5.80	10,736	70-84	\$20,633.00	\$20,633.00	\$17,374.81	2	\$41,266.00	\$434,370.20	\$910,006.40	
4N	2000	12470 Delta	480Y/277	5.75	1,795	11,556	5.50	13,232	70-84	\$25,123.00	\$25,123.00	\$20,820.95	1	\$25,123.00	\$520,523.64	\$545,646.64	
4O	2500	12470 Delta	480Y/277	5.75	2,306	14,270	5.90	14,351	70-84	\$29,683.00	\$29,683.00	\$26,221.89	1	\$29,683.00	\$655,547.19	\$685,230.19	
Recommend - AWARD											Total Bid Amount = (Unit Price X Weighted Value):		\$376,728.00				

Tot Evaluated Cost for 25 years = (Evaluated Unit Price + (25 X Cost of Losses for 1 year)) X Weighted Value: \$6,970,395.43

Exceptions: None noted  
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 \_\_\_\_\_  
 \_\_\_\_\_

Comments: Prices are firm for orders received through 6/30/19 . Orders received 7/1/19 and beyond will be subject to escalation based on the Ermco material price index at the time of order entry and delivery within the leadtime .  
 \_\_\_\_\_

Option Year: Will be subject to escalation based on the Ermco material price index

*Dexter L. Gordon*  
 03/15/2019

Evaluation performed by  
 Dexter L. Gordon, Supervising Engineer  
 Whitney J. Peters, Principal Engineer

**Distribution Transformer Evaluation - Proposal 4  
Pad-Mounted, Three-Phase (3Ø)**

Bidder: WEG  
 Manufacturer: WEG  
 Core-Type / Insulating Medium: Silicon Steel / Type II Mineral Oil  
 # of months pricing firm from month of award (max of 12): 3  
 Added to Unit Price: 4.50%

Item	KVA	Primary Voltage	Secondary Voltage	% Imp. Min	No-Load Losses	Full-Load Losses	% Imp. Quote	Weight (lbs)	Estimated Delivery (Days)	Unit Price (per transformer)	Evaluated Unit Price	Cost of Losses per year per Unit	Weighted Value	Bid Total = Unit Price X Wt Value	Cost of Losses for 25 years per XFMR	TOC over 25 years = (Eval price + 25 yr Losses) X Wt Value
4A	150	12470GRDY/7200	208Y/120	1.50	348	1,260	1.49	3,094	40-50	\$6,615.00	\$6,615.00	\$3,140.33	5	\$33,075.00	\$78,508.23	\$425,616.15
4B	150	4160GRDY X 12470GRDY	208Y/120	1.50	381	1,087	1.49	3,564	40-50	\$8,685.00	\$8,685.00	\$3,170.73	1	\$8,685.00	\$79,268.28	\$87,953.28
4C	150	12470GRDY/7200	480Y/277	1.50	390	1,076	1.49	3,210	40-50	\$6,432.00	\$6,432.00	\$3,212.10	1	\$6,432.00	\$80,302.51	\$86,734.51
4D	225	12470GRDY/7200	208Y/120	1.50	440	1,897	1.51	3,488	40-50	\$7,904.00	\$7,904.00	\$4,248.35	2	\$15,808.00	\$106,208.84	\$228,225.67
4E	300	12470GRDY/7200	208Y/120	1.50	571	2,323	1.56	4,313	40-50	\$8,980.00	\$8,980.00	\$5,386.32	4	\$35,920.00	\$134,658.09	\$574,552.35
4F	300	4160GRDY X 12470GRDY	208Y/120	1.50	591	2,182	1.53	4,534	40-50	\$11,445.00	\$11,445.00	\$5,371.70	1	\$11,445.00	\$134,292.48	\$145,737.48
4G	300	12470GRDY/7200	480Y/277	1.50	622	2,087	1.50	4,234	40-50	\$8,321.00	\$8,321.00	\$5,461.98	5	\$41,605.00	\$136,549.53	\$724,352.65
4H	300	4160GRDY X 12470GRDY	480Y/277	1.50	649	1,932	1.54	4,700	40-50	\$10,586.00	\$10,586.00	\$5,474.56	1	\$10,586.00	\$136,863.89	\$147,449.89
4I	500	12470GRDY/7200	208Y/120	2.00	895	3,204	2.05	6,038	40-50	\$11,886.00	\$11,886.00	\$8,043.04	1	\$11,886.00	\$201,075.93	\$212,961.93
4J	500	12470GRDY/7200	480Y/277	2.00	777	3,650	1.99	5,140	40-50	\$9,986.00	\$9,986.00	\$7,776.53	3	\$29,958.00	\$194,413.26	\$613,197.77
4K	750	12470GRDY/7200	480Y/277	5.75	805	6,268	5.69	6,819	40-50	\$12,756.00	\$12,756.00	\$10,329.90	3	\$38,268.00	\$258,247.38	\$813,010.13
4L	1000	12470GRDY/7200	480Y/277	5.75	1,035	7,670	5.70	7,425	50-60	\$14,720.00	\$14,720.00	\$12,925.80	3	\$44,160.00	\$323,145.01	\$1,013,595.04
4M	1500	12470GRDY/7200	480Y/277	5.75	1,266	11,247	5.76	10,393	50-60	\$21,820.00	\$21,820.00	\$17,515.80	2	\$43,640.00	\$437,895.12	\$919,430.24
4N	2000	12470 Delta	480Y/277	5.75	1,849	13,015	5.73	11,554	50-60	\$24,778.00	\$24,778.00	\$22,463.31	1	\$24,778.00	\$561,582.85	\$586,360.85
4O	2500	12470 Delta	480Y/277	5.75	2,212	15,638	5.71	13,708	50-60	\$29,606.00	\$29,606.00	\$26,935.41	1	\$29,606.00	\$673,385.16	\$702,991.16
Total Bid Amount = (Unit Price X Weighted Value):														\$385,852.00		

Tot Evaluated Cost for 25 years = (Evaluated Unit Price + (25 X Cost of Losses for 1 year)) X Weighted Value: \$7,282,169.11

Exceptions: II.G. Transformers designed and quoted to meet DOE 2016 efficiencies

IV.C.2. Fusing will be ABB bayonets and Hi Tech PRCLF's

II.F.3. Mineral oil is certified as NON-PCB, not PCB free, as it contains <1PPM PCB at time of manufacturer.

IV.D. Paint Finish: Our warranty is 12/18 months. Please include adder of 4% of sales price per unit for extended 5 year warranty.

IV.H.4. Low voltage bushings are epoxy stud with thread-on one-piece spade through 500kVA 208Y/120 and 1000kVA, 480Y/277. Above that, low voltage bushings are one-piece epoxy with integral spades.

IV.H.6. Our quoted losses are subject to ANSI tolerances and penalty will not be paid unless ANSI tolerances are exceeded.

Comments: Note: Pricing is firm through 06/30/2019

Net 60 days

1000 kVA and above 10-12 weeks

750 kVA and below 8-10 weeks

Option Year: Not Mentioned

Evaluation performed by:

Dexter L. Gordon, Supervising Engineer

Whitney Y. Peters, Principal Engineer

Proposal 4, WEG Evaluation