

RESOLUTION NO. 2019-239

A RESOLUTION AUTHORIZING THE PURCHASE OF TWO (2) 2019 OR NEWER TYPE III, FORD E-450, MODEL 553 AMBULANCES FROM VCI EMERGENCY VEHICLE SPECIALISTS, 43 JEFFERSON AVENUE, BERLIN, NJ 08009, IN THE AMOUNT NOT TO EXCEED \$450,930.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH HOUSTON – GALVESTON AREA COUNCIL OF GOVERNMENTS NATIONAL COOPERATIVE PURCHASING PROGRAM (HGACBuy) CONTRACT #AM10-18.

WHEREAS, the City of Vineland Department of Health, Emergency Medical Services is in need of two (2) 2019 or Newer Type III, Ford E-450, Model 553 Ambulances; and

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the Houston – Galveston Area Council of Governments (HGACBuy) under member number ILC #15-4602- and, HGACBuy is a national cooperative contract organization; and,

WHEREAS, HGAC-Buy, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #AM10-18. Specific information regarding the contract may be found on the HGACBuy website at: www.hgacbuy.com; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase the two (2) 2019 or Newer Type III, Ford E-450, Model 553 Ambulances using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by VCI Emergency Vehicle Specialists;

WHEREAS, the City of Vineland intends under HGAC-Buy, under Contract #AM10-18, to purchase from VCI Emergency Vehicle Specialists, 43 Jefferson Avenue, Berlin, NJ 08009, two (2) 2019 or Newer Type III, Ford E-450, Model 553 Ambulances, in an amount not to exceed \$225,465.00 each, for a total cost of \$450,930.00, as listed in the Quotation, dated April 30, 2019, made available through the HGACBuy.

WHEREAS the Director of the Department of Health and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through HGACBuy for this procurement;

WHEREAS, notice of the within purchase has been published on May 14, 2019, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the two (2) 2019 or Newer Type III, Ford E-450, Model 553 Ambulances for a price not to exceed \$450,930.00.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)



5-8-19
(DATE)

1. Goods or Services (detailed description): (2) 2019 or Newer Type III FORD E450 MODEL S53 AMBULANCE FOR EMS

2. Amount to be Awarded: \$ ~~463,130.00~~ PRICE EACH ~~221,565.00~~
\$ 450,930.00 \$ 225,465.00

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 2018-74
Or Grant: Title & Year _____

4. **Account Number to be Charged: C-04-00-000-1874-78609

5. Contract Period (if applicable): N/A

6. Date to be Awarded: _____

7. Recommended Vendor and Address: VGE Emergency Vehicle Specialists
43 Jefferson Ave
Berlin N.J. 08009

8. Justification for Vendor Recommendation: (attach add'l information for Council review)

Type of Contract: State National Regional County

Vendor's Cooperative Contract # AM 10-18 Houston Galaxton

9. Evaluation Performed by: DON SCHULTZ

10. Approved by: Meredith Carre

11. Attachments:
 Awarding Proposal
 Other: _____

- Send copies to:
Purchasing Department BW
Business Administration

**If more than one account #, provide break down



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

AM10-18

Date Prepared:

4/30/2019

This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC. The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.

Buying Agency:	Vineland City	Contractor:	VCI Emergency Vehicle Specialists
Contact Person:	Keith Petrosky	Prepared By:	David J. DiGangi, Regional Sales Manager
Phone:	856-794-4000	Phone:	800-394-2162
Fax:	856-405-4611	Fax:	856-768-6933
Email:	kpetrosky@vinelandcity.org	Email:	digangi@vciambulances.com

Product Code:	AM18KA19	Description:	TYPE III, FORD E450 (GAS), MODEL 553
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 151652.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
CHAS0054 MUD FLAPS, REAR	132.00	BOD0048 - MATEFLEX	982.00
CHAS0064 REAR DOCK BUMPERS	95.00	CHAS0076 RUNNING BOARDS: W/GRIP STRUT	493.00
CHAS0071 REAR TOW HOOKS	176.00	BOD0005 - ADJUSTABLE SHELF, EXT. COMPARTMENT	214.00
BOD0024 DOUBLE STEP CURBSIDE ENTRY, 3" DROP SKIRT	790.00	BOD0081 STREETSIDE 3" DROP SKIRT	790.00
BOD0056 PRIV. WINDOW, SLIDING SIDE ENTRY DOOR	187.00	BOD0057 PRIV. WINDOWS, REAR MODULE ENTRY DOORS	312.00
BOD0035 - EXTENDED ALD CORNER GUARDS	98.00	BOD0021 - DIVIDER FOR ELECT. EQUIP	136.00
BOD0033 EMERGENCY RELEASE, SIDE ACCESS DOOR	191.00	Subtotal From Additional Sheet(s):	56964.00
BOD0064 - RECESSED LICENSE PLATE BRACKET	198.00	Subtotal B:	61758.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
FERNO IN/X TRACK MOUNT 86", COT TYPE FERNO IN/X	5095.00		
SILL PLATES, COMPARTMENTS (4)	268.00		
(2) STREAMLIGHT FIRE VULCAN HANDLIGHTS	568.00	Subtotal From Additional Sheet(s):	592.00
WHELEN P36HHS SPOTLIGHT	410.00	Subtotal C:	6933.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 3%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
Havis Computer Mounting Package	2500.00	Ford Extended Service Plan - 7YR/100,000 Miles	3975.00
Custom Striping, Lettering and Graphics	4747.00		0.00
Whelen		Subtotal D:	11222.00

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

Quantity Ordered:	2	X Subtotal of A + B + C + D:	231565.00	=	Subtotal E:	463130.00
					Subtotal F:	1000.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
Ford GPC: FIN QY699	-9200.00		
Multiple Unit Discount: Horton/VCI	-4000.00		
		Subtotal G:	-13200.00

Delivery Date: **H. Total Purchase Price (E+F+G):** 450930.00

4/30/2019

ADDITIONAL PUBLISHED OPTIONS

Description	Cost	Description	Cost
BOD0034 - EXPANDED METAL CAGE	72.00	BOD0074 - SS WHEEL WELL COMPT W/PULL OUT DOOR	1104.00
BOD0005 - ADJUSTABLE SHELF, EXT. COMPT. (8)	1712.00	BOD0020 - DIVIDER FIXED VERTICAL COMPT	293.00
BOD0083 - SWEEP OUT COMPARTMENT FLOOR	165.00	BOD0078 - STAIR CHAIR POCKET	193.00
BOD0067 - RUBBER WALLS IN BACKBOARD COMPT	277.00	INT00055 - INHALATION PANEL, CG TECH COVERED	348.00
INT00054 - INHALATION PANEL CLOSEOUT	162.00	INT00014 - CG TECH INTERIOR PACKAGE	1121.00
INT00082 - STAINLESS STEEL RISERS	478.00	INT00081 - STAINLESS STEEL LOWER DOOR PANELS	354.00
INT00092 - USSC CHILD SEAT, 4-POINT	1518.00	INT00097 - VERT. GRAB RAIL, 2 FT. ANTI MICROBIAL	92.00
INT00067 - PASS-THROUGH, SS REAR, CABINET 2	1184.00	INT00041 - GRAB RAIL: 6FT WITH ANTI MICROBIAL	164.00
CAB0059 - SHARPS/WASTE STORAGE, DRAWER	515.00	CAB0068 - SOLID LAMINATE CABINET DOOR (2)	238.00
CAB0020 - CS REAR I/O ACCESS DOORS, HINGED	98.00	ELEC0070 - 2ND REAR PANEL, SURFACE MOUNT, I4G	3436.00
WARN0003 - LIGHT BAR MOUNT (3)	618.00	BOD0037 - FIXED SHELF, EXTERIOR COMPARTMENT	214.00
WARN0030 - WHELEN M7 (3)	1434.00	WARN0031 - WHELEN M9 (8)	3632.00
WARN0027 - WHELEN M2 (4)	1912.00	AUD0004 - SIREN, FEDERAL PA300MSC	751.00
LIGHT054 - TAIL LIGHTS, M6 SERIES	1636.00	LIGHT068 - WELDON LED MARKER LIGHTS	551.00
LIGHT044 - SCENE LIGHT, M9 SERIES LED (6)	4320.00	LIGHT035 - LOAD LIGHTS, M9 SERIES LED	1440.00
ELEC0021 - ELECTRIC DOOR LOCKS COMPARTMENT	850.00	ELEC0022 - ELECTRIC DOOR LOCKS CONCEALED	119.00
ELEC0023 - ELECTRIC DOOR LOCKS WIRED TO OEM	158.00	ELEC0024 - ELECTRIC DOOR SWITCH, TOUCH PAD	750.00
ELEC0050 - MODULE DISCONNECT TIMER	119.00	ELEC0089 - VANNER 20-1050CUL INVERTER/CHARGER	2287.00
ELEC0091 - VANNER CHARGER STATUS PANEL	180.00	LIGHT021 - KKK SIDE BODY MARKER, M6 SERIES LED	646.00
ELEC0001 - 110V INTERIOR OUTLET (1)	126.00	ELEC0062 - REVERSE PROXIMITY SYSTEM	947.00
ELEC0073 - SHORELINE, SUPER AUTO EJECT, 20 AMP (2)	1404.00	ELEC0072 - SHORELINE INDICATOR (2)	144.00
ELEC0016 - CLOCK, DIGITAL W/SECONDS	542.00	ELEC0083 - STEP WELL LIGHT VISTA LED (1)	108.00
ELEC0002 - 2.5" CAB CEILING LIGHTS, WHITE/RED LED	216.00	ELEC0063 - ROM DUROLUMEN LED (3)	987.00
ELEC0055 - CEILING DOME LIGHT, WHELEN LED (7)	2478.00	ELEC0003 - 3 SWITCH PANEL (2)	568.00
ELEC0085 - TIMER, LIGHTS (2)	272.00	ELEC0071 - SECURITY IDLE SYSTEM	527.00
ELEC0034 - HORTON 360 CAMERA SYSTEM	2460.00	PROG0009 - LIGHT PROGRAMMING: SIDE REAR SCENE	119.00
PROG0006 - LIGHT PROGRAMMING: MOD DISC. TIMER	119.00	PROG0010 - PROGRAMMING: LOW VOLTAGE ALARM	119.00
PROG0007 - LIGHT PROGRAMMING: PARK BRAKE	55.00	PROG0012 - SIDE MARKER LIGHT PROGRAMMING	119.00
HVAC0008 - COOLTECH II CONDENSER, SOLAR PANEL	3672.00	HVAC0016 - ULTRAVIOLET LAMP IN A/C SYSTEM DUCT	384.00
HVAC0017 - VENT CAST PAINTED NFPA STYLE	443.00	HVAC0006 - CO DETECTOR:	308.00
RAD00002 - ANTENNA COAX (3)	498.00	CHAS0017 - CONSOLE, SCORPION, W/MAP STORAGE	766.00
RAD00008 - RADIO POWER TERMINAL, DUAL (2)	326.00	OXY00009 - O2 BOTTLE BRACKET: ZICO OTS ELECTRIC	3394.00
OXY00019 - OXYGEN ACCESS	154.00	OXY00013 - O2 OUTLET, OHIO MEDICAL (2)	568.00
		TOTAL	56964.00

ADDITIONAL UNPUBLISHED OPTIONS

Description	Cost	Description	Cost
LIGHT PROGRAMMING, BRAKE LT, FLASHER OVERRIDE	99.00	PASS-THROUGH ACESS CURBSIDE REAR	493.00
		TOTAL	592.00