

RESOLUTION NO. 2019- 355

A RESOLUTION AWARDDING AN OPEN-END CONTRACT TO SHANNON CHEMICAL CORP., MALVERN, PA FOR THE FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, IN THE AMOUNT OF \$48,530.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, for a period of one year, with the option for a second year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on July 23, 2019, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of August 20, 2019 submitted a written report and tabulation of the bids received and has recommended that a contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, be awarded to Shannon Chemical Corp., Malvern, PA, in the amount of \$48,530.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland; now, therefore,

WHEREAS, the following bidder has been disqualified

<u>VENDOR</u>	<u>REASON</u>
Carus LLC, fka Carus Corporation Peru, IL	This vendor bid a product that is not exact or equal to the product specified.

BE IT RESOLVED by the Council of the City of Vineland that said contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, for a period of one year, with the option for a second year, be and the same is awarded to Shannon Chemical Corp., Malvern, PA, on their bid in the amount of \$48,530.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



August 20, 2019

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 7/23/19

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on July 23, 2019.

FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, FOR A PERIOD OF ONE YEAR, WITH THE OPTION FOR A SECOND YEAR

It is the recommendation of the Director of Municipal Utilities and the Superintendent of the Water Utility, which has the concurrence of the Purchasing Agent and Business Administrator that a contract be awarded to the lowest qualified bidder, Shannon Chemical Corp., Malvern, PA, in the amount of \$48,530.00. The lower bidder, Carus LLC, fka Carus Corp., Peru, IL, bid a product that is not exact or equal to the product provided for in the specifications.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", with the initials "FOR RD" written in blue ink to the right of the signature.

Robert E. Dickenson, Jr.
Business Administrator

RD/rl



RECEIVED
AUG 05 2019
CITY OF VINELAND
BUSINESS ADMIN.

BID EVALUATION FORM

DEPARTMENT Water Utility

Date: 8/1/2019

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: COV Bid #2019-20 Liquid Phosphate for Water Treatment
2. Amount to be Awarded: \$48,530.00
 Encumber Total Award
 Encumber by Supplemental Release
3. Engineer's Estimate: \$53,000.00
4. Amount Budget: \$ _____
5. Account Number to be Charged: 9-07-55-502-8002-53030
6. Date Bids Received: 7/23/2019
7. Date to be Awarded: 8/13/2019
8. Recommended Vendor: Shannon Chemical Corp.
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions: Memo attached for Shannon Chemical based on formula
11. Evaluation Performed by: William Kennedy WAK
12. Approved By: Michael Lawler
John Lilla 8-5-19
13. Attached: (Check-Off List)
 Tabulation of Bids
 Justification for Vendor Recommendation (if applicable)
 Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration (h)

MEMO

To: Miguel Mercado
From: Bill Kennedy *WJK*
Cc: Mike Lawler; John Lillie
Date: July 29, 2019
RE: Phosphate bid

We have determined that Carus 8600 is 75% Orthophosphate and 25% Polyphosphate at a concentration of 34% total Phosphate (PO₄)

By contrast Shannon's SLI-5270 is 70% Orthophosphate and 30% Polyphosphate at a concentration of 36% total Phosphate (PO₄)

Clearly the Carus 8600 product is not an equivalent blend to SLI-5270 and also contains 2% less total phosphate (34%)

On the basis of total Phosphate alone:

Carus 8600-calculation as 100% - \$48,507.00 divided by 0.34= \$142,667.65

Shannon SLI-5270 Calculation as 100% - \$48,530.00 divided by 0.36 = \$134,85.55

Our decision to maintain the continuity of treatment and regulatory compliance (Lead and Copper Rule) by awarding the bid to Shannon Chemical is justified and factually supported.

William Kennedy
Assistant Superintendant

PURCHASING AGENT REVIEW
COV BID # 2019-19

Proposals were received and opened Tuesday, July 23, 2019 at 2:00 PM for Liquid Blended Ortho/Polyphosphate from the following:

Carus LLC:	\$48,507.00
Shannon Chemical Corp:	\$48,530.00
George S. Coyne Chemical:	\$62,075.85

Comments: All bidders submitted all the mandatory documents.

Recommendation: Carus submitted the lowest bid, however, since their bid has Chemical Data Sheets I will defer to the using Department to review, compare to Shannon product and verify if their product meets all the requirements of requested product.


Miguel A. Mercado, QPA
Purchasing Agent

TABULATION OF BIDS**COV BID 2019-20- LIQUID BLENDED ORTHO/POLYPHOSPHATE****JULY 23, 2019**

Engineers Estimate: \$53,000.00

	Carus LLC fka Carus Corp. 315 Fifth Street Peru, IL 61354	Shannon Chemical Corp. PO Box 376 Malvern, PA	George S. Coyne Chemical Co., Inc. 3015 State Road Croydon, PA
Affir. Action	YES	YES	YES
Ownership Discl	YES	YES	YES
Check List	YES	YES	YES
Proposal	YES	YES	YES
Addenda	YES	YES	YES
Discl. Iran	YES	YES	YES
Total	\$48,507.00	\$48,530.00	\$62,075.85

Specifications also received by:

Klenzoid Inc.
Miracle Chemical Company
Kuehne Company
Univar USA, Inc.
Prime Vendor
Deltek
Carmeuse Lime & Stone