#### RESOLUTION NO. 2019-<u>357</u>

A RESOLUTION AWARDING AN OPEN-END CONTRACT TO ASPLUNDH TREE EXPERT LLC, DOVER, DE, FOR THE FURNISHING OF TREE TRIMMING AND REMOVAL FOR OH LINE CLEARANCE FOR THE ELECTRIC UTILITY – DISTRIBUTION DIVISION.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing of Tree Trimming and Removal for OH Line Clearance for the Electric Utility – Distribution Division, for a period of one year from September 1, 2019 ending August 31, 2020, with option to renew for one (1) additional two (2) year term or two (2) additional one (1) year terms, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on August 13, 2019, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of August 20, 2019 submitted a written report and tabulation of the bids received and has recommended that a contract for the furnishing of Tree Trimming and Removal for OH Line Clearance for the Electric Utility – Distribution Division, be awarded to Asplundh Tree Expert LLC, Dover, DE, in the contract amount not to exceed \$550,000 based on unit prices as stated in the bid proposal; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said contract for the furnishing of Tree Trimming and Removal for OH Line Clearance for the Electric Utility – Distribution, for a period of one year from September 1, 2019 ending August 31, 2020, with option to renew for one (1) additional two (2) year term or two (2) additional one (1) year terms be and the same is awarded to Asplundh Tree Expert LLC, Dover, DE, in the contract amount not to exceed \$550,000, based on unit prices as stated in the bid proposal being the lowest bids received and considered in the best interest of the City of Vineland; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified that the funds for the contract to be awarded herein will be available.

Adonted:

7 Adopted.	
ATTEST:	President of Council
City Clerk	



August 20, 2019

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 8/13/19

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on August 13, 2019.

OPEN-END CONTRACT TO ASPLUNDH TREE EXPERT LLC, DOVER, DE, FOR THE FURNISHING OF TREE TRIMMING AND REMOVAL FOR OH LINE CLEARANCE FOR THE ELECTRIC UTILITY – DISTRIBUTION DIVISION.

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that a contract be awarded to the lowest bidder, Asplunch Tree Expert LLC, Dover, DE, in the contract amount not to exceed \$550,000.00, based on unit prices as stated in the bid proposal.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

Robert E. Dickenson, Jr. Business Administrator

RD/rl





## **BID EVALUATION FORM**

## **DEPARTMENT** ELECTRIC UTILITY, DISTRIBUTION DIV

Date: 08/15/2019
The undersigned recommends that a contract be awarded for the following:
1. Bid Title: TREE TRIMMING & REMOVAL FOR OH LINE CLEARAN
2. Amount to be Awarded: _\$876,000
Encumber Total Award
Encumber by Supplemental Release
3. Engineer's Estimate: \$ 550,000.00
4. Amount Budget: \$ 550,000.00
5. Account Number to be Charged: 9-05-55-502-903-53382
6. Date Bids Received: 08/13/2019
7. Date to be Awarded: 08/27/2019
8. Recommended Vendor: ASPLUNDH TREE EXPERT
9. Is Recommended Vendor the Apparent Lowest Bidder? ✓ Yes ☐ No
10. Comments/Special Instructions: Contract Term spans two Budget Year periods.
11. Evaluation Performed by: John Boyle
12. Approved By: 390 8-15-19
13. Attached: (Check-Off List)
<ul> <li>✓ Tabulation of Bids</li> <li>☐ Justification for Vendor Recommendation (if applicable)</li> <li>☐ Evaluation Data (if applicable)</li> </ul>

Send copies to:

Purchasing Division Business Administration

# PURCHASING AGENT REVIEW COV BID # 2019-26

Proposals were received and opened Tuesday, August 13, 2019 at 2:00 PM for Tree Trimming & Removal for Overhead Line Clearance from the following:

Asplundh Tree Expert:

\$ 840,057.60 Labor ST + Equip)

\$ 36,025.60 Labor Overtime

\$ 876,083.20 Labor ST + OT + Equip)

Rich Tree Service Inc:

\$1,054,000.00 Labor ST + Equip)

\$ 56,000.00 Labor Overtime

\$1,110,000.00 Labor ST + OT + Equip)

Aspen Tree Expert:

\$1,384,304.00 Labor ST + Equip)

\$ 58,627.20 Labor Overtime

\$1,442,931.20 Labor ST + OT + Equip)

The Davey Tree Expert:

\$2,361,751.20 Labor ST + Equip)

\$ 107,992.00 Labor Overtime

\$2,469,743.20 Labor ST + OT + Equip)

Comments: All bidders submitted all the mandatory documents.

Recommendation: Award to Asplundh as they provided the lowest, responsive, responsible bid.

Miguel A. Mercado, QPA Purchasing Agent

# TABULATION OF BIDS COV BID 2019-26 TREE TRIMMING & REMOVAL FOR OH LINE CLEARANCE AUGUST 13, 2019

Engineer's Estimate - \$550,000.00

	Asplundh Tree Expert LLC 100 Carlson Way, Ste 14 Dover, DE 19901	Rich Tree Service, Inc. 325 Bergen Street S. Plainfield, NJ 07080	Aspen Tree Expert Co. Inc. 481 Wright Debow Rd. Jackson, NJ 08527	The Davey Tree Expert Co. 1500 N. Mantua Street Kent, Ohio 42240
Ownership Disclosure	YES	YES	YES	YES
Affir. Action	YES	YES	YES	YES
Addenda	YES	YES	YES	YES
Check List	YES	YES	YES	YES
Proposal	YES	YES	YES	YES
Iran Discl	YES	YES	YES	YES
TOTAL LABOR STRAIGHT TIME & EQUIP	\$840,057.60	\$1,054,000.00	\$1,384,304.00	\$2,361,751.20

### Specifications received by the following:

Nelson Tree Service Lewis Tree Service Blue Book Deltek Dom's Lawn Maker, Inc.



### Steven C. Miller, Vice President

100 Carlson Way, Suite 14, Dover, DE 19901 ~ Telephone (302) 678-4702 Fax (302) 678-9910 1900 Betson Court, Odenton, MD 21113 ~ Telephone (410) 519-9900 Fax (410) 519-9978

### City of Vineland

Open-End Contract for Tree Trimming & Removal for OH Line Clearance

COV Bid# 2019-26

References

Listed below are (5) Electric Utility references that Asplundh Tree Expert LLC has provided/currently providing OH Line Clearance Tree Trimming and Removal Services to:

- Delmarva Power & Light
   Patrick Byrne, Forestry Manager
   (202) 388-2265
- Potomac Electric Power Company Patrick Byrne, Forestry Manager (202) 388-2265
- Atlantic City Electric
   Patrick Byrne, Forestry Manager
   (202) 388-2265
- Choptank Electric Power Company
   Bryan Hall, Vegetation Management Program Coordinator (410) 310-2916
- Delaware Electric Power Company Brian Fooks, Operations Supervisor (302) 222-5024