

RESOLUTION NO. 2019 - 398

A RESOLUTION AUTHORIZING THE PURCHASE OF DIGITAL SIGNAGE AND VIDEO CONFERENCING FOR THE NEW POLICE BUILDING FROM SHI INTERNATIONAL CORP., SOMERSET, NJ, IN THE AMOUNT NOT TO EXCEED \$103,140.00, PURSUANT TO A COUNTY COOPERATIVE CONTRACT AGREEMENT UNDER THE NEW JERSEY COOPERATIVE PURCHASING ALLIANCE.

WHEREAS, the City of Vineland Police Department is in need of Digital Signage and Video Conferencing for the New Police Building; and;

WHEREAS, the City of Vineland is a member of the Bergen County Cooperative Purchasing Program known as the New Jersey Cooperative Purchasing Alliance; and

WHEREAS, New Jersey Cooperative Purchasing Alliance, a County Cooperative Purchasing Program has acted as lead agency and awarded Contract #CK04, Subcontract #19-34; and

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase Digital Signage and Video Conferencing for the New Police Building using the offered County Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by SHI International Corp.;

WHEREAS, the City of Vineland intends under New Jersey Cooperative Purchasing Alliance, under Contract #CK04, Subcontract #19-34, to purchase from SHI International Corp., Somerset, NJ, Digital Signage and Video Conferencing for the New Police Building, in an amount not to exceed \$103,140.00, as listed in the Quotation, dated August 29, 2019, made available through the New Jersey Cooperative Purchasing Alliance.

WHEREAS the Information Systems Director and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the County Cooperative Pricing through New Jersey Cooperative Purchasing Alliance for this procurement;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered County Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**

9/6/2019

(DATE)

1. Goods or Services (detailed description): Purchase for Digital Signage and Video
Conferencing for New Police Building

2. Amount to be Awarded: \$ 103,140.00

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 19-25 Police Department 17-64 IS Division
Or Grant: Title & Year _____

4. **Account Number to be Charged: C-04-00-000-1925-78012 68,879.26
C-04-00-000-1764-78633 34,260.74

5. Contract Period (if applicable): N/A

6. Date to be Awarded: 9/24/2019

7. Recommended Vendor and Address: SHI International Corp Suite 101
290 Davidson Ave. Somerset, NJ 08873-4179

8. Justification for Vendor Recommendation:(attach add'l information for Council review)
Quote #17661464

Type of Contract: State ~~National~~ Regional County

Vendor's Cooperative Contract # CK04 - 19-34

9. Evaluation Performed by: Police Department/IS Division

10. Approved by: 

11. Attachments:
 Awarding Proposal
 Other: Quotes

- Send copies to: **Purchasing Department**
Business Administration

****If more than one account #, provide break down**





Pricing Proposal
Quotation #: 17661464
Created On: 8/29/2019
Valid Until: 9/27/2019

NJ CITY OF VINELAND

Victor Terinik

P.O. BOX 1508
ACCOUNTS PAYABLE
VINELAND, NJ 08362
United States
Phone: 856-794-4692
Fax:
Email: vterinik@vinelandcity.org

Inside Account Manager

Robert LaRue

290 Davidson Ave
Somerset, NJ 08873
Phone: 1-888-744-4084
Fax:
Email: NJGOV@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 *** Vestibule*** SHI - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
2 Samsung 55" Edge-Lit 4K UHD LED Display for Business. 4K UHD all-in-one digital signage solution Samsung - Part#: QB55N Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$951.00	\$951.00
3 Premier Mounts Low-Profile Mount for Flat Panels up to 130 lb - OFE Premier Mounts - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
4 BrightSign Standard I/O Player flawless 4K and Full HD single video decoding, mainstream HTML5 performance and simultaneous playback from local, networked and streaming sources. BrightSign - Part#: HD224 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$321.00	\$321.00
5 *** First Floor Conference Room *** BrightSign - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
6 Samsung 65in UHD 65Inch Commercial 4K UHD LED LCD Display Samsung - Part#: QB65N Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04	1	\$1,069.00	\$1,069.00

Subcontract #: 19-34

7	Chief Large Fusion Micro-Adjustable Tilt Wall Mount - OFE Chief Manufacturing - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
8	JBL Pro SoundBar PSB-1. A cost-effective, commercial-grade active soundbar. JBL - Part#: PSB-1 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$176.00	\$176.00
9	OFE CATV Tuner - OFE VSGI - Part#: OFE CATV Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
10	Crestron DM Lite – HD Scaling Auto-Switcher & HDMI® over CATx Extender 400 Crestron Electronics - Part#: HD-MD-400-C-E KIT Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$738.00	\$738.00
11	Crestron 3-Series® Media Presentation Controller 101, B Crestron Electronics - Part#: MPC3-101-B Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$383.00	\$383.00
12	D-LINK 5 Port Gigabit Poe Switch - 4 POE Ports Total 60W Budget - OFE D-Link Systems - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
13	***Dispatch Training Room*** D-Link Systems - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
14	SMART Board 6065 interactive panel Pro with iQ + SMART Meeting Pro + Intel CC (i5)+Win 10 Pro Smart - Part#: SPNL-6365P-I5 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$8,588.00	\$8,588.00
15	Chief Large Fusion Micro-Adjustable Fixed Wall Display Mount - OFE Chief Manufacturing - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
16	Liberty AV- Panelcrafters precision manufactured USB A-B pass through Durable heavy duty metal construction Liberty AV Solutions - Part#: PC-G1760-E-P-C Contract Name: New Jersey Cooperative Purchasing Alliance	1	\$27.00	\$27.00

Contract #: CK04
Subcontract #: 19-34

17	Liberty AV-Panelcrafters Single Gang Wall Plate precision manufactured HDMI female pigtail Liberty AV Solutions - Part#: PC-G1791-E-P-B Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$26.00	\$26.00
18	OFE CATV Tuner - OFE VSGI - Part#: OFE CATV Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
19	Crestron 3-Series® Media Presentation Controller 101, Black Crestron Electronics - Part#: MPC3-101-B Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$383.00	\$383.00
20	D-LINK 5 Port Gigabit Poe Switch - 4 POE Ports Total 60W Budget - OFE D-Link Systems - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
21	JBL Pro SoundBar PSB-1. A cost-effective, commercial-grade active soundbar. JBL - Part#: PSB-1 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$176.00	\$176.00
22	***Large Training Room*** JBL - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
23	SMART Board 7086 interactive display Pro with iQ + SMART Meeting Pro + Intel CC (i5)+Win 10 Pro Smart - Part#: SBID-7386P-I5 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	2	\$10,151.00	\$20,302.00
24	Chief X-Large Fusion Micro-Adjustable Fixed Wall Display Mount - OFE Chief Manufacturing - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	2	\$0.00	\$0.00
25	Crestron DM Lite – HDMI® over CATx Transmitter, Wall Plate White Textured Crestron Electronics - Part#: HD-TX-101-C-1G-E-W-T Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$216.00	\$216.00
26	Crestron DM Lite – HDMI® over CATx Receiver, Surface Mount Crestron Electronics - Part#: HD-RX-101-C-E	4	\$195.00	\$780.00

Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

27	Crestron DM Lite – HDMI® over CATx Transmitter, Surface Mount Crestron Electronics - Part#: HD-TX-101-C-E Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	3	\$198.00	\$594.00
28	Crestron Scaler and Audio De-Embedder. Provides a cost effective high-definition scaler with HDMI in and out, and audio embedding and de-embedding Crestron Electronics - Part#: HD-SCALER-HD-E Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$442.00	\$442.00
29	Crestron 4x2 4K HDMI® Switcher A high-performance, surfacemountable 4K/60 signal switcher with four HDMI® inputs and two HDMI outputs, 4x2 matrix switching, advanced EDID management, QuickSwitch HD® technology Crestron Electronics - Part#: HD-MD4X2-4K-E Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$511.00	\$511.00
30	Shure Wireless Microphone System. Includes SLX2/SM58 handheld transmitter, WL185 lavalier microphone, SLX1 bodypack transmitter, SLX4 receiver Shure - Part#: SLX124/85/SM58 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	2	\$720.00	\$1,440.00
31	Biamp TesiraFORTÉ DAN VT4 is a digital audio server with 4 analog inputs and 4 analog outputs, and includes Acoustic Echo Cancellation (AEC) technology on all 4 inputs. It includes a 2-channel VoIP interface, a standard FXO telephone interface BIAMP - Part#: TesiraFORTÉ DAN VT4 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$2,647.00	\$2,647.00
32	Crestron Single-Channel Modular Power Amplifier, 200W, 70V Crestron Electronics - Part#: AMP-1200-70 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$426.00	\$426.00
33	JBL Control 24 Ceiling Speakers with 70V Transformer JBL - Part#: JBL CONTROL-24CT Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	12	\$104.00	\$1,248.00
34	OFE CATV Tuner - OFE VSGI - Part#: OFE CATV Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
35	Crestron 3-Series® Media Presentation Controller 302, Black Crestron Electronics - Part#: MPC3-302-B Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04	1	\$619.00	\$619.00

Subcontract #: 19-34

36	D-Link 8 Port Gigabit Unmanaged Desktop Switch with 4 PoE Ports, 68W PoE Budget - OFE D-Link Systems - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
37	Middle Atlantic 10RU Cabinet Frame Rack for Podium Middle Atlantic Products - Part#: CFR-10-23 Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$550.00	\$550.00
38	***Second Floor Break Room*** Middle Atlantic Products - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
39	Samsung 65in UHD 65Inch Commercial 4K UHD LED LCD Display Samsung - Part#: QB65N Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$1,069.00	\$1,069.00
40	Premier Mounts Low-Profile Mount for Flat Panels up to 130 lb. - OFE Premier Mounts - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
41	OFE CATV Tuner - OFE VSGI - Part#: OFE CATV Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
42	***Fitness Center*** DIRECTV Group - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
43	Samsung 55" Edge-Lit 4K UHD LED Display for Business. A stunning 4K UHD all-in-one digital signage solution Samsung - Part#: QB55N Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	5	\$951.00	\$4,755.00
44	Chief FUSION™ Medium Flat Panel Ceiling Mount - OFE Chief Manufacturing - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	5	\$0.00	\$0.00
45	BrightSign Expanded I/O Player Includes all the features of BrightSign XT244, plus serial, dual USB (type A and C) and Live TV playback via the HDMI 2.0a input to play content from any broadcast channel	5	\$596.00	\$2,980.00

BrightSign - Part#: XT1144
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

46 OFE CATV Tuner - OFE 5 \$0.00 \$0.00
VSGI - Part#: OFE CATV
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

47 Smart AVI HDMI PoE Point to Point Cat5e/6 Extender with IR Control 5 \$478.00 \$2,390.00
Smart - Part#: HDX-ULT-S
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

48 ***Executive Conference Room*** 5 \$0.00 \$0.00
Smart - Part#:
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

49 SMART Board 6065 interactive panel Pro with iQ + SMART Meeting Pro + Intel CC 1 \$5,517.00 \$5,517.00
(i5)+Win 10 Pro
Smart - Part#: SPNL-6365P-I5
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

50 Chief Large Fusion Micro-Adjustable Fixed Wall Display Mount - OFE 1 \$0.00 \$0.00
Chief Manufacturing - Part#: OFE
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

51 Liberty Panelcrafters precision manufactured USB A-B pass through Durable heavy 1 \$27.00 \$27.00
duty metal co
Liberty - Part#: PC-G1760-E-P-C
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

52 Liberty Panelcrafters Single Gang Wall Plate precision manufactured HDMI female 1 \$24.00 \$24.00
pigtail
Liberty - Part#: PC-G1791-E-P-B
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

53 OFE CATV Tuner - OFE 1 \$0.00 \$0.00
VSGI - Part#: OFE CATV
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

54 JBL Pro SoundBar PSB-1. A cost-effective, commercial-grade active soundbar 1 \$176.00 \$176.00
JBL - Part#: PSB-1
Contract Name: New Jersey Cooperative Purchasing Alliance
Contract #: CK04
Subcontract #: 19-34

55	Crestron 3-Series® Media Presentation Controller 101, Black Crestron Electronics - Part#: MPC3-101-B Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$383.00	\$383.00
56	D-LINK 5 Port Gigabit Poe Switch - 4 POE Ports Total 60W Budget - OFE D-Link Systems - Part#: OFE Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$0.00	\$0.00
57	Cables, Connectors, Rack Components, Power Dist MISC - Part#: MISC Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34	1	\$6,420.00	\$6,420.00
58	Estimated Shipping MISC - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34 Note: NOTE: Final shipping cost may be higher than estimated	1	\$375.00	\$375.00
59	***VSGi MANAGED SERVICES*** MISC - Part#: Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34 Note: VSGi MANAGED SERVICES	1	\$0.00	\$0.00
60	VSGi Custom Integration MISC - Part#: INS-VSG-CUSTOM Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34 Note: VSGi Custom Integration applies to all integrated room quotes. A Project Manager is assigned to plan guide, and oversee day-to-day internal activities as well as develop maintain, and adhere to project guidelines and timetables. Custom Integration includes development of project design materials Includes the setup and configuration of a videoconferencing and integrated room components, speed dial setup, Client acceptance testing, on-site training, installation closeout and transition to ongoing s	1	\$30,888.00	\$30,888.00
61	VSGi One Year Integrated Room 5 Star Service MISC - Part#: MNT-VSG-IRM5STAR1YR Contract Name: New Jersey Cooperative Purchasing Alliance Contract #: CK04 Subcontract #: 19-34 Note: VSGi Integrated Room 5 Star Service includes Nationwide On-site technician support provided by VSGi technicians, 24 x 7 technical support provided by VSGi's Helpdesk (Toll-free), RMA support, next day repair or replacement parts for defective equipment, software updates for videoconferencing codecs, manufacturer's warranty support, on-line ticketing, 24/7/365 access to VSGi's videoconferencing test facilities (IP/ISDN). Standard manufacturer's warranty support on all videoconferencing and A/V	1	\$5,523.00	\$5,523.00
			Total	\$103,140.00

Additional Comments

D-Link has a 30 day return policy for unopened products.

Note: The New Jersey Cooperative Purchasing Alliance is a Service of the County of Bergen, County Executive James J. Tedesco III and the Board of Chosen Freeholders.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.