

RESOLUTION NO. 2019- 524

A RESOLUTION AUTHORIZING THE ISSUANCE OF A CONTRACT TO UGI ENERGY SERVICES, WYOMISSING, PA FOR NATURAL GAS SUPPLY SERVICE FOR CITY BUILDINGS THROUGH THE SOUTH JERSEY POWER COOPERATIVE.

WHEREAS, the County of Camden, as the Lead Agency for the South Jersey Power Cooperative (SJPC), has advertised for bids and received bids on behalf of all participating contracting units in the Cooperative for Supply and Delivery of Natural Gas; and

WHEREAS, the County of Camden has reviewed received bids and has awarded a contract to South Jersey Energy Company, Mt. Laurel, NJ, at a cost of \$4.176 per dekatherm, upon mutual agreement of the parties; and

WHEREAS, the City of Vineland desires to enter into an agreement with UGI Energy Services for Natural Gas Supply Service for City Buildings under the SJPC contract awarded by the County of Camden, for a contract period of December 1, 2019 to November 30, 2022, at a cost of \$4.176 per dekatherm upon mutual agreement of the parties; and

WHEREAS, the Chief Financial Officer has certified the availability of funds for the contract to be awarded herein;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. THAT the Mayor and City Clerk are hereby authorized to execute an agreement with UGI Energy Services, Wyomissing, PA for Natural Gas Supply Service for City Buildings, for a contract period of December 1, 2019 to November 30, 2022, at a cost of \$4.176 per dekatherm, as conditioned in N.J.S.A. 40A:11-15 and upon mutual agreement of the parties based upon the contract awarded by the County of Camden under South Jersey Power Cooperative.

2. THAT the Purchasing Agent be and the same is hereby authorized and directed to issue a purchase order contract to UGI Energy Services for Natural Gas Supply Service for City Buildings, as stated above.

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)



11/19/19
(DATE)

1. Goods or Services (detailed description): SJPC Natural Gas Supply Service

2. Amount to be Awarded: \$ 4.176 per deka term

- Encumber Total Award
- Encumber by Supplemental Release

3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

4. **Account Number to be Charged: _____

5. Contract Period (if applicable): December 1, 2019 to November 30, 2022

6. Date to be Awarded: 12/10/19

7. Recommended Vendor and Address: UGI Energy Services
One Meridian Blvd, suite 2001
Wyomissing, PA 19610

8. Justification for Vendor Recommendation: (attach add'l information for Council review)
COV is a participating member of the SJ Power Cooperative and Lead Agency awarded a contract to UGI Energy under a Fair & Open process (BID A-37/2019). All Bid Summary is available in Purchasing Office for review (over 37 pages)

Type of Contract: State National Regional County

Vendor's Cooperative Contract # N/A

9. Evaluation Performed by: Purchasing Agent

10. Approved by: [Signature]

11. Attachments:
 Awarding Proposal
 Other: _____

• Send copies to: **Purchasing Department**
Business Administration *BN*

**If more than one account #, provide break down

To: Participating Members of the South Jersey Power Co-Op
From: Anna Marie Wright, QPA, Purchasing Agent Camden County
Date: September 19, 2019
RE: SJPC A37-19 Natural Gas Bid Summary and Results
Cc: Vicki Molloy, Concord Energy Services
Tara Pasca, Concord energy Services

The County of Camden, as lead agency to the South Jersey Power Cooperative (SJPC), is pleased to provide the following summary relative to the procurement of natural gas on the open market. As the memo below will show, the cooperative continues to experience savings and participants are projected to save over \$2 million plus dollars (or 20%) in the aggregate over the term, when compared to the historical utility default rate.

Summary:

Bids for retail natural gas supply service were received by the County of Camden on September 17, 2019. This overview provides a summary of the bid information and results. If you have any questions concerning this document, you may feel free to contact me or Tara Pasca of Concord Energy Services directly (contact information below).

Winning Bidder, Contact Information, Service Period and Prices:

Winning Bidder: Bid Groups 2C, 3C & 5C UGI Energy Services
One Meridian Blvd, Suite 2C01
Wyomissing, PA 19610
Attn: Judi Subers
jsubers@ugies.com
609.204.3954

Winning Bidder: Bid Groups 1C & 4C Direct Energy Business Marketing LLC
194 Wood Avenue South, 2nd Floor
Iselin, NJ 08830
Attn: Ross Balassone
Ross.Balassone@directenergy.com
732.516.3041

Consultant: Concord Energy Services
520 South Burnt Mill Road
Voorhees, NJ 08043
Phone: 856.427.0200 x 171
Fax: 856.427.6529
Tara Pasca
tpasca@concord-engineering.com

Participating Members:

SJPC Participant	County
Absecon City	Atlantic
Atlantic City	Atlantic
Atlantic County	Atlantic
Audubon Borough	Camden
Avalon Borough	Cape May
Berlin Township	Camden
Brigantine City	Atlantic
Buena Borough	Atlantic
Camden City	Camden
Camden CO BLDG/OPER - DCM	Camden
Camden CO BLDG/OPER - DCM Florio Building	Camden
Camden County - Courthouse Maintenance	Camden
Camden County Boathouse	Camden
Camden County Buildings and Operations	Camden
Camden County Child Advocacy Center	Camden
Camden County College	Camden
Camden County Cooper House	Camden
Camden County Department of Corrections	Camden
Camden County Dept of Parks	Camden
Camden County Dept of Public Safety	Camden
Camden County Dept of Public Works	Camden
Camden County Library System	Camden
Camden County MUA	Camden
Camden County Police Department	Camden
Camden County Pollution Control Financing Authority	Camden
Camden County Prosecutors Office	Camden
Camden County Technical Schools	Camden
Cape May City	Cape May
Cape May County	Cape May
Cape May County Bridge Commission	Cape May
Cape May County MUA	Cape May
Cape May Point	Cape May
Carneys Point Township	Salem
Cherry Hill Fire District #13	Camden
Chesilhurst Borough	Camden
Clayton Borough	Gloucester
Deptford Township	Gloucester
Deptford Township MUA	Camden
East Greenwich Township	Gloucester
Eastern Camden County Regional School District	Camden
Egg Harbor City	Atlantic

Egg Harbor Township	Atlantic
Elk Township	Gloucester
Elmer Borough	Salem
Folsom Borough	Atlantic
Franklin Township BOE	Gloucester
Galloway Township	Atlantic
Glassboro Borough	Gloucester
Gloucester County Buildings and Grounds	Gloucester
Gloucester County Improvement Authority	Gloucester
Gloucester County Library	Gloucester
Gloucester County Special Services School District	Gloucester
Gloucester County Utilities Authority	Gloucester
Gloucester County Vocational-Technical School District	Gloucester
Gloucester Township	Camden
Haddon Heights Borough	Camden
Haddon Township - need signed form	Camden
Haddonfield Borough	Camden
Hamilton Township	Atlantic
Hamilton Township MUA	Atlantic
Laurel Springs Borough	Camden
Lindenwold Borough	Camden
Lindenwold Fire District No. #1	Camden
Lindenwold Fire District No. #2	Camden
Lindenwold Fire District No. #3	Camden
Longport Borough	Atlantic
Lower Township	Cape May
Magnolia BOE	Camden
Magnolia Borough	Camden
Margate City	Atlantic
Merchantville BOE	Camden
Merchantville Borough	Camden
Monroe Township	Gloucester
Mount Ephraim Public Schools	Camden
Mullica Township	Atlantic
National Park Borough	Gloucester
Northfield City	Atlantic
Ocean City	Cape May
Oldmans Township	Salem
Paulsboro Borough	Gloucester
Penns Grove Borough	Salem
Pennsauken BOE	Camden
Pennsauken Township	Camden
Pennsville Sewerage Authority	Salem
Pennsville Township	Salem

Pine Hill Borough	Camden
Pittsgrove Township	Salem
Pleasantville City	Atlantic
Rowan College at Gloucester County	Gloucester
Salem County	Salem
Salem County Special Services School District	Salem
Salem County Vocational School	Salem
Sea Isle City	Cape May
Somers Point	Atlantic
Stone Harbor	Cape May
Stratford Borough	Camden
Swedesboro Borough	Gloucester
Ventnor City	Atlantic
Vineland City	Cumberland
Voorhees Township	Camden
Washington Township MUA	Gloucester
West Cape May	Cape May
West Deptford Township	Gloucester
Wildwood City	Cape May
Wildwood Crest	Cape May
Winslow Township Fire Department	Camden
Woodbury City	Gloucester
Woodbury Heights Borough	Gloucester
Woodlynne BOE	Camden
Woodstown Borough	Salem
Woodstown Sewerage Authority	Salem

Service Period:

Service Start: December 2019 (begins with each account's meter read after November 30, 2019)

Service End: November 30, 2022

Term of Service: 36 months

Bid Pricing:

The County selected the Firm, Fixed All Inclusive Pricing:

Utility	Rate Code	Bid Lot	Term (Months)	Bid Price	Awarded Supplier
PSE&G	GSG/LVG	1C	36	\$5.128/dth	Direct Energy
PSE&G – CMCUA	CCMUA	2C	36	\$3.992/dth	UGI Energy Services
South Jersey Gas	GS	3C	36	\$4.176/dth	UGI Energy Services ✓
South Jersey Gas	GSG-LV/NVG	4C	36	\$4.157/dth	Direct Energy
South Jersey Gas	CTS	5C	36	\$4.385/dth	UGI Energy Services

Billing and Payment Terms:

Each participating Member shall receive a monthly invoice for natural gas supply service for each of its accounts through (i) a single bill from the Natural Gas Utility Company (i.e. PSE&G, South Jersey Gas Company) for Full Requirements Service and Delivery & Transportation service (i.e. consolidated billing), or (ii) dual billing where the Delivery & Transportation services to the Facilities provided by the applicable local Natural Gas Utility Company shall be billed by the Natural Gas Utility Company and the Full Requirements Services shall be billed separately by the Supplier. The Participant will be able to choose the option that is best suited for their needs and the Supplier must be able to provide the option chosen. If no option is chosen, Participant will default to consolidated billing. If an individual account(s) is rejected by the Natural Gas Utility Company as ineligible for consolidated billing it shall be enrolled and billed on a dual billing basis. Billing for each SJPC Participant shall be based upon the applicable Natural Gas Utility Company's meter readings by location.

Your respective utility will continue to provide safe and adequate service to include the delivery and distribution of the natural gas. The utility is responsible for maintaining the existing network of underground pipes that make up the delivery system, which will serve all consumers, regardless of whom they choose to purchase their natural gas supply.

Invoice payment terms are 60 days from receipt of invoice. However, P.L. 2018, c. 127 establishes a prompt payment requirement for most goods and services contracts awarded under the Local Public Contracts Law and Public School Contracts Law. The law applies to goods and services contracts awarded on or after February 1, 2019 regardless of dollar amount. For further details on the new law and to review Local Finance Notice 2019-02, please visit:

<https://url.emailprotection.link/?bFblgWGz72bvq7mXo96AJ8RaI0laG1wi kakDInS x9vbOXu2TAW6UhArKzRDjLcJfSeRd qKnlx3cALDEhirdITWdkZD44bm34MdZ1SKLW41ZAhsfhJmISryhpMESv9w>.

Next Steps:

You will receive a notification from your Natural Gas Utility Company in November 2019 of the enrollment of your natural gas accounts by the above-identified supplier(s) for a start service concurrent with the December 2019 meter read dates. Attached, please find a copy of the Natural Gas Resolution awarded by Camden County, once the fully executed Natural Gas Supply Service Agreements between Camden County and the awarded Suppliers are available, copies will be forwarded for your files. It is recommended that each participating member pass a confirming resolution acknowledging the award of the contract. Said resolution should include the supplier, price(s), and term.

Ongoing Contract Support:

Throughout the term of this contract, you may contact Tara Pasca, at Concord Energy Services for assistance with contract questions, billing issues and/or general energy related questions. Tara can be reached at (856) 427-0200 x 171 or via email at tpasca@concord-engineering.com.

Thank you and best regards,

Anna Marie Wright, QPA

Anna Marie Wright, QPA

Attachments:

1. Natural Gas Resolution
2. Account Listing