

RESOLUTION NO. 2019-561

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE HUNDRED (100) TASER X7 CONDUCTIVE ENERGY DEVICES (CED) FROM AXON ENTERPRISE, INC., SCOTTSDALE, AZ, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE (NIPA) CONTRACT #151089.

WHEREAS, the City of Vineland Police Department is in need of Ninety-Three (93) Taser X7 Conductive Energy Devices (CED); and

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as National Intergovernmental Purchasing Alliance (NIPA); and,

WHEREAS, NIPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #151089; and

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to of Ninety-Three (93) Taser X7 Conductive Energy Devices (CED) using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Axon Enterprise, Inc.; and

WHEREAS, the City of Vineland intends under NIPA, under Contract #151089, to purchase from Axon Enterprise, Inc. Scottsdale, AZ, Ninety-Three (93) Taser X7 Conductive Energy Devices (CED), in an amount not to exceed a total of \$361,375.00 for a period of five (5) years, as is more specifically set forth in the Quotation, dated December 2, 2019; and

WHEREAS the Police Department and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through NIPA for this procurement;

WHEREAS, notice of the within purchase was been published on November 21, 2019, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY HE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure Ninety-Three (93) Taser X7 Conductive Energy Devices (CED) for a price not to exceed a total of \$361,375.00 for a period of five (5) years, beginning January 1, 2020.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)



November 12, 2019
(DATE)

1. Goods or Services (detailed description): Purchase of 100 Taser X7 Conductive Energy Devices (CED)
2. Amount to be Awarded: \$361,375.00
 Encumber Total Award
 Encumber by Supplemental Release
3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____
4. **Account Number to be Charged: Capital General Equipment (21-03)
5. Contract Period (if applicable): 5-year contract
6. Date to be Awarded: _____
7. Recommended Vendor and Address: Axon Enterprises
17800 N 85th St Scottsdale, AZ 85255
8. Justification for Vendor Recommendation:(attach add'l information for Council review)
Sole source letter and specific NJ Attorney General exclusive approval

Type of Contract: State National Regional County
Vendor's Cooperative Contract # 151089 Expires 1/31/21

9. Evaluation Performed by: Sgt C Fulcher
10. Approved by:

11. Attachments:
 Awarding Proposal
 Other: _____

• Send copies to:
Purchasing Department
Business Administration
**If more than one account #, provide break down



AXON

Vineland Police Dept - NJ

AXON SALES REPRESENTATIVE

Adam Smith
(480) 463-2201
asmith@taser.com

ISSUED
10/10/2019

Q-232424-43749.677AS



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-232424-43749.677AS

Issued: 12/02/2019

Quote Expiration: 12/31/2019

Account Number: 320149

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SHIP TO

Christopher Fulcher
 Vineland Police Dept - NJ
 111 N. 6TH ST.
 VINELAND, NJ 08360
 US

BILL TO

Vineland Police Dept - NJ
 111 N. 6TH ST.
 VINELAND, NJ 08360
 US

SALES REPRESENTATIVE

Adam Smith
 Phone: (480) 463-2201
 Email: asmith@taser.com
 Fax: (480) 463-2201

PRIMARY CONTACT

Christopher Fulcher
 Phone: (856) 691-4111
 Email: cfulcher@vinelandcity.org

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20141	TASER 7 EVIDENCE.COM LICENSE	100	0.00	0.00	0.00
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	100	0.00	0.00	0.00
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R	100	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	100	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	120	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	120	0.00	0.00	0.00
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	90	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE	1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	200	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	200	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	200	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	200	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	200	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	200	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	24	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	24	0.00	0.00	0.00
Other					
20143	TASER 7 BASIC PLUS HANDLE PLAN	100	0.00	0.00	0.00
20082	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 1 PAYMENT	100	480.00	480.00	48,000.00
20145	TASER 7 CERTIFICATION PLAN ADD-ON PLAN	100	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	100	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20094	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 1 PAYMENT	100	240.00	240.00	24,000.00
Services					
85147	CEW STARTER	1	2,750.00	1,375.00	1,375.00
				Subtotal	73,375.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	73,375.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R	3	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	3	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	200	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	200	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	200	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	200	0.00	0.00	0.00
Other					
20083	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 2 PAYMENT	100	480.00	480.00	48,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20095	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 2 PAYMENT	100	240.00	240.00	24,000.00
				Subtotal	72,000.00
				Estimated Tax	0.00
				Total	72,000.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	200	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	200	0.00	0.00	0.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	200	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	200	0.00	0.00	0.00
Other					
20084	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 3 PAYMENT	100	480.00	480.00	48,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20096	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 3 PAYMENT	100	240.00	240.00	24,000.00
				Subtotal	72,000.00
				Estimated Tax	0.00
				Total	72,000.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	200	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	200	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	200	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	200	0.00	0.00	0.00
Other					
20085	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 4 PAYMENT	100	480.00	480.00	48,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20097	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 4 PAYMENT	100	240.00	240.00	24,000.00
				Subtotal	72,000.00
				Estimated Tax	0.00
				Total	72,000.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	200	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	200	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	200	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	200	0.00	0.00	0.00
Other					
20086	TASER 7 BASIC - SUBSCRIPTION PLAN YEAR 5 PAYMENT	100	480.00	480.00	48,000.00
20098	TASER 7 CERTIFICATION PLAN ADD-ON YEAR 5 PAYMENT	100	240.00	240.00	24,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
				Subtotal	72,000.00
				Estimated Tax	0.00
				Total	72,000.00
Grand Total					361,375.00



Discounts (USD)

Quote Expiration: 11/15/2019

List Amount	362,750.00
Discounts	1,375.00
Total	361,375.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	73,375.00
Spares	0.00
Year 2	72,000.00
Year 3	72,000.00
Year 4	72,000.00
Year 5	72,000.00
Grand Total	361,375.00

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (Or write N/A): _____

Please sign and email to Adam Smith at asmith@taser.com or fax to (480) 463-2201

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-232424-43749.677AS

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