

RESOLUTION NO. 2020 - 43

A RESOLUTION AUTHORIZING THE PURCHASE OF A VA06 ENFORCER TANDEM AXLE 107FT ASCENDANT LADDER FIRE TRUCK FROM FIRE AND SAFETY SERVICES, SOUTH PLAINFIELD, NJ, IN THE AMOUNT NOT TO EXCEED \$979,317.60, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH HOUSTON – GALVESTON AREA COUNCIL OF GOVERNMENTS NATIONAL COOPERATIVE PURCHASING PROGRAM (HGACBuy) CONTRACT FS12-19.

WHEREAS, the City of Vineland Fire Department is in need of a VA06 Enforcer Tandem Axle 107ft Ascendant Ladder Fire Truck; and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the Houston – Galveston Area Council of Governments (HGACBuy) under member number ILC #15-4602- and, HGACBuy is a national cooperative contract organization; and,

WHEREAS, HGAC-Buy, National Cooperative Purchasing Program has acted as lead agency and awarded Contract FS12-19. Specific information regarding the contract may be found on the HGACBuy website at: www.hgacbuy.com; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase the VA06 Enforcer Tandem Axle 107ft Ascendant Ladder Fire Truck using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Fire & Safety Services;

WHEREAS, the City of Vineland intends under HGAC-Buy, under Contract FS12-19, to purchase from Fire and Safety Services, 200 Ryan Street, South Plainfield, NJ, 07080, a VA06 Enforcer Tandem Axle 107ft Ascendant Ladder Fire Truck, in an amount not to exceed \$979,317.60, as listed in the Quotation, dated December 20, 2019, made available through the HGACBuy.

WHEREAS the Chief of the Fire Department and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through HGACBuy for this procurement;

WHEREAS, notice of the within purchase has been published on January 6, 2020, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the VA06 Enforcer Tandem Axle 107ft Ascendant Ladder Fire Truck for a price not to exceed \$979,317.60.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**



(DATE)

1. Goods or Services (detailed description): PURCHASE OF
100' ladder TRUCK

2. Amount to be Awarded: \$ 979,317.⁶⁰
 Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. 2016-38
Or Grant: Title & Year 2017-64

4. **Account Number to be Charged: C-04-00-000-1638-78618 \$300,000⁰⁰
C-04-00-000-1764-78639 \$679,317.⁶⁰

5. Contract Period (if applicable): _____

6. Date to be Awarded: _____

7. Recommended Vendor and Address: FIRE + SAFETY
200 RYAN ST PLAINFIELD NJ
07080

8. Justification for Vendor Recommendation:(attach add'l information for Council review)
H6AC Program - CO-OP

- Type of Contract: State National Regional County
- Vendor's Cooperative Contract # FS12-19

9. Evaluation Performed by: LUIGI IRAMONTANA JR -

10. Approved by: LUIGI IRAMONTANA JR

11. Attachments:
 Awarding Proposal
 Other: quote

• Send copies to:
Purchasing Department
Business Administration

**If more than one account #, provide break down

200 RYAN STREET
SOUTH PLAINFIELD,
NJ 07080
PHONE: 800-400-8017
WWW.F-SS.COM

FIRE & SAFETY SERVICES

FIRE, MARINE
& TACTICAL
APPARATUS
• SALES
• SERVICE
• PARTS

December 20, 2019

City of Vineland

Dear Chief Tramontana:

Thank you for your interest in purchasing Pierce fire apparatus through the Houston-Galveston Area Council (HGAC) cooperative purchasing program. You may notice that this is being issued in the name of Fire & Safety Services, rather than the manufacturer. Recent accounting regulations have required us to become the prime contractor for all orders, but nothing has changed other than to whom the PO and payments are made.

This letter serves as the quote under the HGAC Contract FS12-19. For this unit we used the base model VA06- Enforcer Tandem Axle 107FT Ascendant Ladder.

Pursuant to the regulations established under the HGAC program, we modified that base model to meet your departmental requirements. Pierce is offering an HGAC quoted price of **\$1,007,140.44** for the unit.

This apparatus would have a delivery time of 11 months from receipt of the purchase order.

***NOTE-** If the City can issue a purchase order for this apparatus by 1/31/2020, Pierce Mfg. will offer a discount in the amount of (\$27,822.84), with a new quoted price of **\$979,317.60**

With the HGAC process, since the terms of the agreement have already been negotiated between the vendors and HGAC, there is no need for a separate contract, just a PO made out to Fire & Safety Services Ltd., issued by, you, the customer. Fire & Safety would then send a copy of the official HGAC pricing worksheet along with a copy of the Purchase Order to the HGAC where they would issue an order confirmation. We would also coordinate all paperwork with the manufacturer to start the order with them. We would also provide you a copy of the official HGAC pricing worksheet for your records.

If you have any further questions please do not hesitate to contact us directly or your area sales representative, Fred Hundt.

Very truly yours,
David L. Russell
David L. Russell
President

Main Office and Service/Parts Fax (908) 412-0513 Sales Department Fax (908) 412-0538

