

RESOLUTION NO. 2020 - 191

A RESOLUTION AUTHORIZING THE PURCHASE OF ACCESS CONTROL/SECURITY UPGRADES WITHIN CITY HALL FROM SONITROL, WILMINGTON, DE, IN THE AMOUNT NOT TO EXCEED \$430,003.34, PURSUANT TO A REGIONAL COOPERATIVE CONTRACT AGREEMENT WITH HUNTERDON COUNTY EDUCATIONAL SERVICES COMMISSION COOPERATIVE PRICING SYSTEM (#34HUNCCP).

WHEREAS, the City of Vineland is in need of Access Control/Security Upgrades within City Hall; and;

WHEREAS, the City of Vineland is a member of a Regional Cooperative Purchasing Agreement known as the Hunterdon County Educational Services Commission Cooperative Pricing System under member number #34HUNCCP and, Hunterdon County ESC is a regional cooperative contract organization; and,

WHEREAS, Hunterdon County ESC, Regional Cooperative Purchasing Program has acted as lead agency and awarded Contract #HCESC-Tech-17-01, under the Category: Comprehensive Safety & Security System Evaluations. Specific information regarding the contract may be found on the Hunterdon County ESC website at <http://purchasing.hcesc.com>; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase Access Control/Security Upgrades using the offered Regional Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Sonitrol;

WHEREAS, the City of Vineland intends to purchase under Hunterdon County ESC, under the Category: Comprehensive Safety & Security System Evaluations, Contract #HCESC-Tech-17-01, from Sonitrol, Wilmington, DE, Access Control/Security Upgrades within City Hall, in an amount not to exceed \$430,003.34, as listed in letter of proposal, dated October 16, 2019, made available through the Hunterdon County ESC.

WHEREAS the Information Systems Director and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the Regional Cooperative Pricing through Hunterdon County ESC for this procurement;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered Regional Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

CITY OF VINELAND, NJ

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure Access Control/Security Upgrades within City Hall for a price not to exceed \$430,003.34.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

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President of Council

ATTEST:

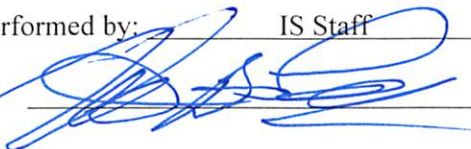
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City Clerk

REQUEST FOR RESOLUTION  
FOR COOPERATIVE CONTRACT AWARDS  
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10  
(REQUIRED FOR PURCHASES OVER \$17,500.00)



4/8/2020  
(DATE)

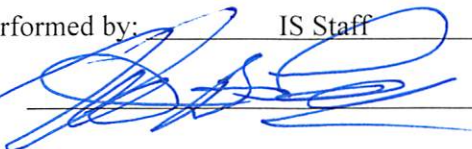
1. Goods or Services (detailed description): Access Control/Security Upgrades within City Hall
  2. Amount to be Awarded: \$ 429,884.52  
 Encumber Total Award  
 Encumber by Supplemental Release
  3. Budgeted: By Ordinance No. Ord 14-59 Ord 16-38 Ord 18-74  
Or Grant: Title & Year \_\_\_\_\_
  4. \*\*Account Number to be Charged: C-04-00-000-1459-78614 \$107,801.12  
C-04-00-000-1638-78617 \$119,852.44 C-04-00-000-1874-78604 \$202,230.96
  5. Contract Period (if applicable): \_\_\_\_\_
  6. Date to be Awarded: 4/28/2020
  7. Recommended Vendor and Address: Sonitrol  
802 First State Blvd. Wilmington DE 19804
  8. Justification for Vendor Recommendation:(attach add'l information for Council review)  
Proposal (revised) Dated October 16,2019  
\_\_\_\_\_  
\_\_\_\_\_  
Type of Contract:  State  National  Regional  County  
Vendor's Cooperative Contract # HCESC-Tech-17-01  
\_\_\_\_\_  
\_\_\_\_\_  
9. Evaluation Performed by: IS Staff
  10. Approved by: 
  11. Attachments:  
 Awarding Proposal  
 Other: Quote
- **Send copies to: Purchasing Department  
Business Administration**  
**\*\*If more than one account #, provide break down**



REQUEST FOR RESOLUTION  
FOR COOPERATIVE CONTRACT AWARDS  
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10  
(REQUIRED FOR PURCHASES OVER \$17,500.00)



4/8/2020  
(DATE)

1. Goods or Services (detailed description): Access Control/Security Upgrades within City Hall
  2. Amount to be Awarded: \$ 429,884.52 430,003.34 per Finance Dept.  
 Encumber Total Award  
 Encumber by Supplemental Release
  3. Budgeted: By Ordinance No. Ord 14-59 Ord 16-38 Ord 18-74  
Or Grant: Title & Year \_\_\_\_\_
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- Send copies to: **Purchasing Department**  
**Business Administration**
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October 16, 2019

Mr. Matthew Finely  
Chief Of Personnel  
City Of Vineland N.J.

Dear Matt:

Please accept my sincere thanks for considering Sonitrol for the Security Upgrades for City Hall.

***Company Background***

**Sonitrol** is one of the largest security organizations in the country, with offices in 180 cities. For more than 50 years, **Sonitrol** has provided businesses, homes, and institutions with security systems that are designed to minimize and prevent loss and the major disruptions that accompany them. Thanks to our unique audio detection system, trained professionals and a strong commitment to service, we set the industry standards for responsiveness to our client's needs.

***Integrated Security***

**Sonitrol** realizes that these days security means more than just a burglar alarm. It means protecting your building from, fire, emergency, theft, and vandalism.

**Sonitrol** knows that serious security involves a comprehensive approach. Whether you are concerned about theft, burglary, fire protection, access control, or vandalism, you can rely on the security professionals at **Sonitrol**. We can integrate any of these protective services into a single efficient system that is monitored by our Verification Monitoring Station.

**Sonitrol** knows that early detection is important because it minimizes your loss. Your insurance may cover the full cost of loss or destroyed equipment, merchandise or personal belongings, but it can never replace files, documents, or the disruptions of business or the invaluable sense of security that are also the casualties of intrusion or vandalism.

***Nobody Serves You Like Sonitrol***

What began over 50 years ago as an innovative application of a breakthrough technology is today a full service security network with a single minded objective - **satisfying all of your security needs.**

***Training makes the difference.*** The **Sonitrol** Institute continually refines our training programs. This emphasis on training means that every one of our installers, operators, sales personal and managers are able to serve you effectively.

***Established procedures make the difference.*** Over the years **Sonitrol** has solved thousands of complicated security problems and made countless demanding installations. We share the experiences of **Sonitrol** offices throughout the country, and we have learned the most effective way to perform every task at every job level. That knowledge has been incorporated into detailed written procedures which all of our employees meet or exceeds established written standards.

***Pride makes the difference.*** As a local business, we have pride in our community and an interest in making sure you are satisfied. Backed by our resources, training and support of a national organization, we can offer you total satisfaction, ***satisfaction that Sonitrol backs with a written guarantee.***

## ***Sonitrol's Commitment to Service***

### ***\$10,000.00 Performance Warranty***

**Sonitrol** Security of Delaware Valley. will pay for the first \$10,000.00 of any undetected loss in addition to any insurance you may have if a forced entry is undetected and the proper authority is not notified.

### ***Satisfaction Guarantee***

**Sonitrol** Security of Delaware Valley will give a full unconditional refund of your installation fee and remove our equipment from your premises if, for any reason you are dissatisfied with your **Sonitrol** service at six (6) months after completion of installation.

### ***Service Guarantee***

**Sonitrol** Security of Delaware Valley guarantees the arrival of a service technician, on-site, within four hours from the time of your emergency service request.

**Sonitrol** Security of Delaware Valley will pay you \$50.00 if we do not respond within this time frame.

Our business is providing electronic security services for the protection of our customer's lives and property. **Sonitrol** Security of Delaware Valley is committed to providing the highest standards of performance and service to meet your specific security needs.

### ***False Alarm Guarantee***

If you receive a fine for a false alarm that was dispatched by Sonitrol Security of Delaware Valley and not caused by your personnel, the telephone company, or an Act of God, Sonitrol Security of Delaware Valley will represent you in canceling the fine or will pay the fine.

Purchasing of our services can be made through the Hunterdon ESC CO-OP  
#HCESC-Tech-17-01

**System Design: Front Desk / 6<sup>th</sup> Floor / Council Chambers/ Admin Receptionist Monitored Duress Button**

- 1 - Sonitrol IBASE Control Communicator # SONIP I Base SYS18 \$963.90
- 1 - Sonitrol LCD Keypad #8Z-IPKP \$182.07
- 5 - Sonitrol Audio Device #PA20 \$60.96 \$243.84
- 5 - Panic Button POT HUBM \$13.13 \$52.52
- 1 - Lot Labor \$8,015.05

**Investment** **\$ 9,457.38**

**Monthly Monitoring Fee** **\$ 110.00**

**Includes monitoring, maintenance and reports (if required)**

**Optional – Cellular Back – up**

- 1 - Sonitrol Cellular Transmitter Module

**Additional Investment** **\$ 750.00**

**Additional Monthly Fee** **\$ 25.00**

**System Design: 1<sup>st</sup> Floor / 2<sup>nd</sup> Floor Door Prop Notification**

- 1 - ZK 460 PRO BUN Controllers \$1,205.64
- 7 - Door Position Switches #29AWG-BR-S \$4.41 \$30.87
- 4 – Door Sounder / Key Reset CX-DA300 \$302.80 \$1,211.20
- 1 - Lot Labor \$8,262.00

**Investment** **\$ 10,709.71**

**Monthly Extended Warranty Fee** **\$ 31.65**

**System Design: Access Control**

- 3 - ZK -EC10 BUN Elevator Controller \$1,346.40 \$4,039.20
- 3 - ZK -EC10 Pro Licenses \$163.94 \$491.82
- 48- ZK Pro Licenses ZKB-AC\$38.00 \$1,824.00
- 4 - Altronix Power Supplies #T2MK77F16 \$1,155.64 \$4,622.56
- 12- ZK 460 PRO BUN Controllers \$1,205.64 \$14,467.68
- 48- Egress Relays DS16II \$92.68 \$4,448.64
- 48- HID IClass R10 Card Readers \$113.20 \$5,433.60
- 1 - ZK Biometric Reader #FR-1500-IClass \$1,228.29
- 3 - ZK Enrollment Readers #SLK-20 \$218.36 \$655.08
- 53- Door Position Switches #29AWG-BR-S \$4.41 \$233.73
- 15000Ft Plenum Composite Access Cable #4461030 \$944.01 \$14,160.15
- 1 - Door release-unlock button #TS-18 \$36.31
- 1 – Lot Labor \$89,229.60

**Investment** **\$ 140,870.66**  
**Quality Assurance Program** **per month \$ 1,753.00**

**System Design: Metal Detectors**

- 2 - ZK -Hand Metal Detector #HMD100 \$88.00 \$176.00
- 1 - ZK- 33Zone Metal Detector #WMD33 \$3,656.00 \$7,312.00
- 1 - Lot Labor \$2,203.20

**Investment** **\$ 9,691.20**  
**Quality Assurance Program** **per month \$ 66.30**

**System Design: Door Upgrade & Electronic Hardware**

**1<sup>st</sup> Floor**

**Tax Assessors Office/ Collections Office**

- 2 New Pairs 6’x7’ clear finish aluminum doors Laminated glass lites
- 4 Jackson CVR Panic Devices
- 2 Electronic Latch Retraction Kit
- 2 Door Loops
- 2 Continuous Hinges

**Parts \$11,616.00**

**Labor \$2,851.20**

**Employee Entry**

- 1 New Pairs 6’x7’ clear finish aluminum doors Laminated glass lites
- 4 Jackson CVR Panic Devices
- 1 Electronic Latch Retraction Kit
- 1 Door Loops
- 2 Continuous Hinges

**Parts \$5,610.00**

**Labor \$1,306.80**

**Handicapped Entry**

- 1 New Pairs 6’x7’ clear finish aluminum doors Laminated glass lites
- 4 Jackson CVR Panic Devices
- 1 Electronic Latch Retraction Kit
- 1 Door Loops
- 2 Continuous Hinges
- 1 New Entramatic Low Energy Door Operator Clear Finish Push Mount
- New Guide Rails
- 1 4.5” Square Push Plate

**Parts \$12,744.60**

**Labor \$2,851.20**

**Main Entry**

- 2 Von Duprin Latch Retraction Kits



2 Door Loops  
**Parts \$1,650.00**  
**Labor \$528.00**

**Main Secondary Entry**  
**Convert to manual Exit Doors**  
2 Besam MP Dummy Operators  
2 LCN 4040XP Closers With Mounting Brackets  
**Parts \$3,306.60**  
**Labor \$1,306.80**

**2<sup>nd</sup> Floor**

**Mens Room / Mail Room / Womens Room**  
3 SDC Electronic Fail Safe Dead Bolts  
3 Door Loops  
**Parts \$2,448.60**  
**Labor \$2,138.40**

**City Council / City Clerks**  
2 New Pairs 6'x7' clear finish aluminum doors Laminated glass lites  
4 Jackson CVR Panic Devices  
2 Electronic Latch Retraction Kit  
2 Door Loops  
2 Continuous Hinges  
**Parts \$11,616.00**  
**Labor \$2,851.20**

**Council Audio Room / Chambers**  
1 HES Electric Strike  
1 Filler Plate  
1 Door Loop  
1 Keyed Deadbolt  
**Parts \$1,709.40**  
**Labor \$1,069.20**

**Personnel Office**  
1 New Pairs 6'x7' clear finish aluminum doors Laminated glass lites  
2 Jackson CVR Panic Devices  
1 Electronic Latch Retraction Kit  
1 Door Loops  
2 Continuous Hinges  
**Parts \$5,610.00**  
**Labor \$1,306.80**

**3<sup>rd</sup> Floor**

**Mens Room / Mail Room / Womens Room**  
3 SDC Electronic Fail Safe Dead Bolts

3 Door Loops  
**Parts \$2,448.60**  
**Labor \$2,138.40**

**I.T. Offices / Licenses and Inspections Office**

2 New Pairs 6'x7' clear finish aluminum doors Laminated glass lites  
4 Jackson CVR Panic Devices  
2 Electronic Latch Retraction Kit  
2 Door Loops  
2 Continuous Hinges  
**Parts \$11,616.00**  
**Labor \$2,851.20**

**Stairwell Doors**

2 Electric Strikes (Rim Style)  
**Parts \$1,214.40**  
**Labor \$528.00**

**4<sup>th</sup> Floor**

**Mens Room / Mail Room / Womens Room**

3 SDC Electronic Fail Safe Dead Bolts  
3 Door Loops  
**Parts \$2,448.60**  
**Labor \$2,138.40**

**Engineering / Health Department**

2 New Pairs 6'x7' clear finish aluminum doors Laminated glass lites  
4 Jackson CVR Panic Devices  
2 Electronic Latch Retraction Kit  
2 Door Loops  
2 Continuous Hinges  
**Parts \$11,616.00**  
**Labor \$2,851.20**

**Stairwell Doors**

2 Electric Strikes (Rim Style)  
**Parts \$1,214.40**  
**Labor \$528.00**

**5<sup>th</sup> Floor**

**Mens Room / Mail Room / Womens Room**

3 SDC Electronic Fail Safe Dead Bolts  
3 Door Loops  
**Parts \$2,448.60**  
**Labor \$2,138.40**

**Purchasing Office / Business Admin Office**

2 New Pairs 6'x7' clear finish aluminum doors Laminated glass lites

4 Jackson CVR Panic Devices  
 2 Electronic Latch Retraction Kit  
 2 Door Loops  
 2 Continuous Hinges

**Parts \$11,616.00**

**Labor \$2,851.20**

### **Stairwell Doors**

2 Electric Strikes (Rim Style)

**Parts \$1,214.40**

**Labor \$528.00**

### **6<sup>th</sup> Floor**

#### **Stairwell Door**

1 Electric Strike (Rim Style)

**Parts \$811.80**

**Labor \$297.00**

#### **Stairwell Door Mayors Office**

1 Electric Strike (Cyl Style Low Profile )

**Parts \$1,214.40**

**Labor \$528.00**

**1 - Lot Misc Materials Fastners / fillers / Connectors Wood Trim etc \$2,376.00**

### **Investment**

**\$ 140,137.80**

## **System Design: CCTV IP Solution**

- 24 Avigilon ACC6-ENT Licenses \$6,146.01
- 17 Avigilon Cameras 12.0-H4F-DO1-IR \$991.44 \$16,854.48
- 6 Avigilon Cameras 3.0C-H4M-D1 \$358.02 \$2,148.12
- 1 Avigilon 5.0L-H4A-DP1-B \$959.31
- 10 Avigilon CM-MT-WALL1 \$64.26 \$642.60
- 10 Avigilon H4F-MT-NPTA1 \$55.08 \$550.80
- 8 Cat 6 Plenum Cable #556600 \$336.60 \$2,692.80
- 1 0E-C6PP24 Cat6 24P Patch Panel \$61.78
- 2 0E-C6PP48 Cat6 48P Patch Panel \$92.68 \$185.36
- 2 Extreme 48 Port Network Switches \$7,785.65 \$15,571.30
- 1 Extreme 24 Port Network Switches \$6,787.45
- 1 Extreme Redundant Power Supply \$1,342.28
- 1 Lot labor \$34,783.75

### **Investment**

**\$ 88,726.04**

**Includes one year warranty on Parts and Labor**

**Quality Assurance Program**

**per Year \$ 5,829.15**

**Total Investment****\$400,342.79**

**Due to the size and scope of the project a 50 % deposit is required at PO signing. With 25% once all equipment is delivered and balance upon completion.**

**Notes:**

1. Labor based on Prevailing wage labor
2. All permits, alarm licenses and registration for city, county or state is the responsibility of the client, if permits are required they will be billed at cost.
3. Customer to supply all necessary 120VAC receptacles as needed
4. IP Connectivity to be provided by customer for all necessary equipment, network cable, jacks and IP Address is required, additional cost will be applied if return trip is required, if network connectivity is not available when job commences.
5. Access Control Programming by Sonitrol of Delaware Valley
6. Additional Proximity cards \$5.50 each
7. Additional Proximity FOBS \$6.50 each
8. Additional Printed Proximity Badge Cards \$13.50 each\*
9. Pricing does not include Plenum cable, if plenum cable is required add 5% to total installation cost
10. 50% deposit required at signing
11. Proposal pricing will remain stable for a period of 30 days from the date of the proposal. After 30 days new pricing may be necessary
12. Any changes in start dates, completion dates, work days or work hours after submission of this proposal may require additional charges. All work shall be performed between 7AM and 4:30PM, Monday through Friday, unless specified otherwise within this proposal.
13. Any and all costs that are a result of encountering asbestos or any other hazardous material will be the responsibility of the Customer. It is the Customers responsibility to identify any asbestos or other hazards prior to submission of bid; failure to do so may result in additional charges. Completion dates may be adjusted commensurate with any delays as a result of this.
14. We cannot order any material, schedule any work, or perform it without a written purchase order.
15. Free and easy access shall be provided to all required areas, this shall include adequate escorts if required, failure to do so may result in additional charges. Any unreasonable delays caused by others may require additional charges. Remobilization charges will be billed for any downtime due to being told to leave an area by any Customer personnel. Any work stoppages caused by others will not effect normal billing cycle.
16. Any and all existing conduits that we are using to complete this project are presumed to be free and clear of all debris, and installed to NEC specifications; if either of these conditions is not met there may be additional charges.
17. Any raceway required that is not specified within our proposal will require additional charges.

18. Any damage to our installed product that was a result of actions by others will require additional charges to cover cost of replacement. Depending on degree of damage completion dates liquidated damages shall be waived commensurate with delay.
19. It is the Customers responsibility to identify all mission critical equipment/infrastructure, and explain proper procedures and methodologies, which should be exercised within these areas to minimize/eliminate any chance of disruption.
20. Painting of raceway/boxes is not included, unless specified in this proposal.
21. Any quantities that decrease greater then 5% from the quantities specified in the original bid may require additional charges to cover re-stocking fees, fixed overhead, employee relocation etc.
22. Any Customer provided information that turns out to be false or inaccurate may require a change order to cover additional labor and materials if required. This includes errors in scale on drawings also.
23. Unless specified in this proposal, Auto Cad/Visio drawings are not included, if required they will cost additional.
24. Unless specified in this proposal, signed and sealed drawings are not included, if required they will cost additional.
25. When the same information is provided in two formats, such as spreadsheets and prints both showing station quantities, the Customer shall specify which one to use for bidding purposes, more then likely there will be a discrepancy when this condition exists.
26. Unless specified otherwise in our proposal, any large items such as bookshelves, desks, etc., that impedes our timely completion of work, shall be moved by Customer prior to our commencement within each particular area, failure to do so may require additional charges.
27. Customer is responsible for removing from our work area any fragile items that may easily be broken.
28. All trash from materials purchased by Customer will be disposed of on site into Customer identified trash receptacles, if it is required to be removed from site there may be additional charges.
29. If working elevators are present during the site survey, it is assumed that they will be available during our installation.
30. A reasonable effort will be made to fish all walls, one small penetration will be made above the drop ceiling and the wall fished, any additional drilling required through cross bracing may result in surface raceway being installed, at additional cost.
31. The Customer is responsible for identifying fire/smoke rated walls and all plenum rated areas.

**Sonitrol** products are modular in design. As your access or security needs grow we do not have to replace panels; we add modules, which allow you to buy what you need when you need it without concern of *growing out of the product*. This also allows us to control costs to you by selling you a custom system without the high cost of customized products.

If you have any questions, please do not hesitate to contact me at (302) 652-3060.

Sincerely,

Stephen D Fox  
Regional Manager

\_\_\_\_\_  
Accepted by:

\_\_\_\_\_  
Date:

\_\_\_\_\_  
PO #