

RESOLUTION NO. 2020- 204

A RESOLUTION AWARDED A CONTRACT TO PURE TECHNOLOGIES US INC. d/b/a WACHS WATER SERVICES, COLUMBIA, MD FOR THE WATER UTILITY 2020 VALVE EXERCISING PROGRAM.

WHEREAS, the City of Vineland has heretofore advertised for proposals for the Water Utility 2020 Valve Exercising Program, pursuant to the Water Quality Accountability Act (WQAA) requirements; and

WHEREAS, the Request was published on the City's official website and in the City's official newspaper; and

WHEREAS, two (2) proposals were received and reviewed by a Water Utility Evaluation Team; and

WHEREAS, the Director of Municipal Utilities has recommended that a contract for the required services be awarded to Pure Technologies US Inc. d/b/a Wachs Water Services, Columbia, MD based upon the proposal received, pursuant to a fair and open process; and

WHEREAS, this contract is awarded in an amount not to exceed \$112,000.00 for specified services, for a contract period of one year from date of award; and

WHEREAS, the availability of funds for said Contract to be awarded herein have been certified by the Chief Financial Officer; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that said contract to provide for the 2020 Valve Exercising Program, be awarded to Pure Technologies US Inc. d/b/a Wachs Water Services, Columbia, MD, based upon the proposal received, pursuant to a fair and open process, in the amount not to exceed \$112,000.00 for a contract period of one year from date of award.

Adopted:

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President of Council

ATTEST:

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City Clerk

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS  
UNDER 40A:11-5 EXCEPTIONS  
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

April 22, 2020

(DATE)



1. Service (detailed description): 2020 Valve Exercising Program  
for WQAA requirements for Water Utilities
2. Amount to be Awarded: \$ 110,932.00 ( Including (60) Units of Alternate Bid Valves)

- Encumber Total Award  
 Encumber by Supplemental Release

3. Amount Budgeted: \$ 112,000.00
4. Budgeted: By Ordinance No. \_\_\_\_\_  
Or Grant: Title & Year \_\_\_\_\_

5. \*\*Account Number to be Charged: 0-07-55-502-8006-53102

6. Contract Period: 1 year

7. Date To Be Awarded: 4-28-2020

8. Recommended Vendor and Address: Pure Technologies Us Ins d/b/a  
Xylem Inc, DBA Wachs, 8920 State Rd. Suite  
D, Columbia, MD 21045

WR  
4/22/20

9. Justification for Vendor Recommendation:(attach additional information for Council review)  
The evaluation team rated Wachs the best option out of 2 respondent and  
recommends the contract be awarded to Wachs based on ability to provide project  
deliverables and experience with Valve Exercising.

- Non-Fair & Open (Pay-to-Play documents required)  
 Fair & Open: How was RFP advertised? Public Notification

10. Evaluation Performed by: S Lillie, D Ricci, M Lawler
11. Approved by: John Lillie

12. Attachments:
- Awarding Proposal  
 Other: \_\_\_\_\_

• **Send copies to:**  
**Purchasing Division**  
**Business Administration**

**\*\* If more than one account #, provide break down**



## Qualifications Statement – 2020 Valve Exercising Program for Vineland Water Utility

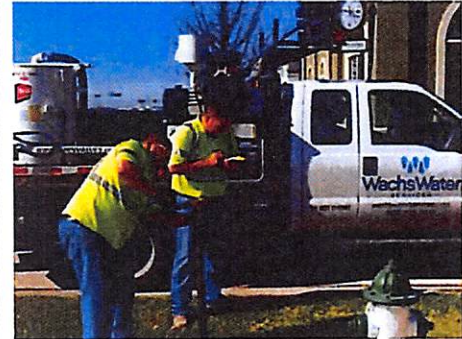
We know how many assets each crew will touch over time and to that end we have an extreme level of confidence in our ability to deliver this contract within the required timeframe.

### Cost of Proposed Services

#### Direct and Indirect Cost Benefits

WWS's provides more experience and more qualifications, more capacity and more capabilities which amounts to more successful productivity and a LOWEST EFFECTIVE PRICE to the City of Vineland. Direct and indirect cost benefits to the City of Vineland are created through:

- Reduced non-revenue water loss
- Reduced chemical costs
- Reduced energy costs
- Reduced customer complaints
- Reduced response time to customer complaints
- Reduced response time for system outages/failures
- Increased efficiency of construction and rehabilitation projects
- Increased fire flow capacities
- Increased efficiency and effectiveness of capital planning
- Increased efficiency of maintenance activities
- Focusing capital on critical assets
- Eliminating the need to replace numerous valves in the system at a savings rate of approximately \$10 for each dollar invested in repairs.
- Reducing the footprint of the isolation by making certain that more valves are accessible and that they mechanically operate.
- Reducing the duration of isolations by making certain that Vineland's field crews know which valves operate and specifically how they operate by providing meaningful data to the City of Vineland.



*"In simple terms, we provide more service per dollar than any other company doing this type of work."*





Request for Proposals



## Qualifications Statement – 2020 Valve Exercising Program for Vineland Water Utility

### Required Forms

Following are the required forms from the solicitation including:

- Proposal Document
- Statement of Authority
- Statement of Ownership Disclosure
- EEO/Affirmative Action Compliance Notice
- Certificate of Employment Information Report
- Acknowledgement of Receipt of Addenda
- Disclosure of Investment Activities in Iran



**PROPOSAL DOCUMENT**

**COV RFP # 2020-12**

The undersigned declares that he/she has read the Notice, Instructions, Affidavits and Scope of Services attached, that he/she has determined the conditions affecting the proposal and agrees, if this proposal is accepted, to provide the materials and services described and proposed herein for the following:

Name of Service: **2020 VALVE EXERCISING PROGRAM**

<u>Description</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Total</u>
Valve Exercising	1560 each	\$ 64.56	\$ 100,713.60
GPS Coordinate Capture	94 each	\$ 1.00	\$ 94.00
<b>TOTAL AMOUNT:</b>			<b>\$ 100,807.60</b>

**Alternate Bid Amount:** \$ 168.75 /per valve

Have you included with your proposal submission of all of the **MANDATORY ITEMS** listed on the RFP Checklist? Yes  No . If no, your proposal shall be rejected as non-responsive.

Do you have any exceptions to the specifications? Yes  No . If yes, bidders shall list and describe all exceptions on the RFP Exceptions Form.

Can you meet the Phase 2 project completion date of 9/30/20? Yes  No  if no, what is your project completion date: \_\_\_\_\_

\*Assuming we are authorized to begin work by 7/1/2020

**STATEMENT OF AUTHORITY**

**RFP SUBMITTED FOR:**


**COMPANY:** Pure Technologies US Inc./dba Wachs Water Services

**ADDRESS:** 8920 State Route 108 Suite D

Columbia MD 21045

**RFP SUBMITTED BY:** Ryan McKeon

(Print Name of Company Officer)

**SIGNATURE:** 

(Signature of Company Officer) \*\*\*

**TITLE:** Vice President      **DATE:** 3/31/2020

**TELEPHONE:** 443-766-7873      **EXTENSION:**

**FACSIMILE:** 443-766-7877

**EMAIL ADDRESS:** Ryan.mckeon@xyleminc.com

**TAXPAYER IDENTIFICATION NUMBER:** 86-0853190

**\*\*\*The RFP must be signed by a Company Officer in order to be accepted by the City as a valid RFP. Failure to sign the RFP shall cause the RFP submission to be rejected as non-responsive.**