

RESOLUTION NO. 2020- 474

A RESOLUTION AUTHORIZING THE ISSUANCE OF AN OPEN-END CONTRACT TO MID-ATLANTIC SALT LLC, GLADWYNE, PA FOR PROVIDING AND DELIVERING OF SODIUM CHLORIDE (ROCK SALT) THROUGH THE CUMBERLAND COUNTY COOPERATIVE PRICING SYSTEM.

WHEREAS, the City of Vineland is a participant in the Cumberland County Cooperative Pricing System, pursuant to Resolution No. 96-534, adopted August 13, 1996; and

WHEREAS, the County of Cumberland, as the Lead Agency, has advertised for bids and received bids on behalf of all participating contracting units in the Cooperative Pricing System for Providing and Delivering of Sodium Chloride (Rock Salt); and

WHEREAS, the County of Cumberland has reviewed said bids and has made an award to the lowest responsive, responsible bidder, Mid-Atlantic Salt LLC, Gladwyne, PA, based upon the unit price of \$49.90/ton for the quantity range of 0 to 6,000 tons, for the contract period of November 1, 2020 through October 31, 2021, with the option to renew the contract for two (2) additional one (1) year terms as conditioned in N.J.S.A. 40A:11-15 and upon mutual agreement of the parties; and

WHEREAS, the City of Vineland desires to enter into an agreement with Mid-Atlantic Salt LLC, for Providing and Delivering of Sodium Chloride (Rock Salt) under the cooperative pricing system contract awarded by the County of Cumberland, based upon the unit prices of \$49.90/ton for the quantity range of 0 to 6,000 tons, for the contract period of November 1, 2020 through October 31, 2021, with the option to renew the contract for two (2) additional one (1) year terms as conditioned in N.J.S.A. 40A:11-15 and upon mutual agreement of the parties; and

WHEREAS, the Chief Financial Officer has certified the availability of funds for the contract to be awarded herein;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. THAT the Mayor and City Clerk are hereby authorized to execute an agreement with Mid-Atlantic Salt LLC, Gladwyne, PA for Providing and Delivering of Sodium Chloride (Rock Salt) based upon the unit prices of \$49.90/ton for the quantity range of 0 to 6,000 tons, for the contract period of November 1, 2020 through October 31, 2021, with the option to renew the contract for two (2) additional one (1) year terms as conditioned in N.J.S.A. 40A:11-15 and upon mutual agreement of the parties based upon the open-end contract awarded by the County of Cumberland cooperative pricing system.

2. THAT the Purchasing Agent be and the same is hereby authorized and directed to issue a purchase order contract to Mid-Atlantic Salt LLC for Providing and Delivering of Sodium Chloride (Rock Salt), as stated above.

Adopted:

President of Council

ATTEST:

City Clerk

AWARD CONTRACT RESOLUTION REQUEST

From: Miguel A. Mercado, Purchasing Agent

To: Business Administration

Date of Request: November 5, 2020

City Council Meeting Date: November 24, 2020

Title: Open-End Contract for Providing and Delivering Sodium Chloride (Rock Salt) for the County of Cumberland and to participating members of the Cumberland County Cooperative Contract Pricing System Identifier #181-CCCCPS, BID # 20-50.

Competitive Process: County Cooperative Bid

Bid Opening Date: October 8, 2020

Contract Period: November 1, 2020 through October 31, 2021

Resolution Request:

This is a request for an Open-End Contract for Providing and Delivering Sodium Chloride (Rock Salt) for the County of Cumberland and to participating members of the Cumberland County Cooperative Contract – #181-CCCCPS, BID # 20-50 at a cost of \$49.90 per ton. Purchasing this item through the “County Cooperative Contract” is allowed under PL 2011, c.139.

The vendor is: Mid-Atlantic Salt, LLC
PO Box 135
Gladwyne, PA 19035

Attached is Bid Award and County Resolution 2020-601.

By using the County contract, the city will save time and costs associated with bid specification preparation, receiving bids and awarding a contract.

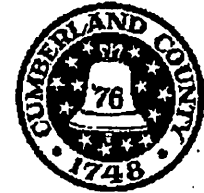
If you have any questions or need additional information, please contact me.





**Cumberland County
Board of County Commissioners**

164 West Broad Street
Bridgeton, NJ 08302



ADOPTED

RESOLUTION 2020-601

Meeting: October 27, 2020 6:00 PM

**RESOLUTION AWARDING CONTRACT FOR PROVIDING AND
DELIVERING ROCK SALT FOR THE COUNTY OF CUMBERLAND
AND TO PARTICIPATING MEMBERS OF THE CUMBERLAND
COUNTY COOPERATIVE CONTRACT PRICING SYSTEM
IDENTIFIER # 181-CCCCPS, BID #20-50 (MID-ATLANTIC SALT, LLC)
(\$299,400.00)**

WHEREAS, this Board duly received and opened bids for Providing and Delivering Rock Salt for the County of Cumberland and to participating members of the Cumberland County Cooperative Contract Pricing System Identifier # 181-CCCCPS, Bid #20-50; and

WHEREAS, bids were received as follows:

Morton Salt, Chicago, IL	\$57.03/Ton	\$342,180.00
Chemical Equipment Labs of DE, Inc.	\$55.17/Ton	\$331,020.00
Atlantic Salt, Inc., Lowell MA.	\$53.00/Ton	\$318,000.00
Mid-Atlantic Salt LLC, Gladwyne, PA	\$49.90/Ton	\$299,400.00
Compass Minerals, Overland Park KS		No bid
Cargill, North Olmsted, OH		No bid

; and

WHEREAS, the Director of Purchasing has reported that Mid-Atlantic Salt, LLC, PO Box 135, Gladwyne, PA 19035 was the lowest responsive, responsible bidder; and

WHEREAS, the maximum contract award amount is \$299,400.00; and

WHEREAS, no amount will be encumbered until such time as good or services are ordered; and

WHEREAS, the Purchasing Agent and/or CFO/Treasurer upon approving the release of a purchase order shall ascertain that there are available sufficient uncommitted appropriations to provide payment; and

WHEREAS, the purchase order will encumber appropriate account numbers as determined by the CFO/Treasurer at the time the purchase order is created in an amount(s) not to exceed the maximum contract award of \$299,400.00 in the aggregate.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF THE COUNTY OF CUMBERLAND, as follows:

1. That this Board hereby recommends a contract be awarded to Mid-Atlantic Salt, LLC in accordance with the specifications and the bid of the contractor in the maximum amount of \$299,400.00 for the contract period November 1, 2020, through October 31, 2021 with the option to renew the contract for two (2) additional one (1) year terms.
2. That, additionally, Mid-Atlantic Salt, LLC shall be declared the winning bidder for the Cumberland County Cooperative Contract Purchasing System Identifier #181-CCCCPS.
3. That the proper officers of this Board are hereby authorized and directed to execute the contract hereby awarded.
4. That proper account numbers will be identified and funds encumbered prior to services being provided.

Passed and adopted at a regular meeting of the Board of County Commissioners held at the Cumberland County Administration Building, 164 West Broad Street in Bridgeton, New Jersey on Tuesday, October 27, 2020 at 6:00 p.m., prevailing time.

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	Darlene Barber, Deputy Director
SECONDER:	Douglas A. Albrecht, Commissioner
AYES:	Albrecht, Castellini, Musso, Quinn, Surrency, Barber, Derella