

RESOLUTION NO. 2020 - 499

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE (1) ALTEC AT41M MODEL ARTICULATING TELESCOPIC AERIAL DEVICE WITH MATERIAL HANDLING INSULATED TRUCK, FROM ALTEC INDUSTRIES, INC., PLANES, PA, IN THE AMOUNT OF \$150,946.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT AGREEMENT WITH NATIONAL JOINT POWERS ALLIANCE (NJPA) CONTRACT #012418-ALT.

WHEREAS, the Vineland Municipal Electric Utility – Distribution Division is in need of One (1) Altec AT41M Model Articulating Telescopic Aerial Device with Material Handling Insulated Truck and;

WHEREAS, the City of Vineland is a member of a National Cooperative Purchasing Agreement known as the National Joint Powers Alliance (NJPA) under member number 19409- and, NJPA is a national cooperative contract organization; and,

WHEREAS, NJPA, National Cooperative Purchasing Program has acted as lead agency and awarded Contract #012418-ALT, Utility Tree Care, Lights and Sign Equipment. Specific information regarding the contract may be found on the NJPA website at: www.njpacoop.org and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase the Altec AT41M Model Articulating Telescopic Aerial Device with Material Handling Insulated Truck using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Altec Industries, Inc.;

WHEREAS, the City of Vineland intends under NJPA, under the Category: Utility Tree Care, Lights and Sign Equipment, Contract #012418-ALT, to purchase from Altec Industries, Inc., 250 Laird Street, Planes, PA, One (1) Altec AT41M Model Articulating Telescopic Aerial Device with Material Handling Insulated Truck, in an amount not to exceed \$150,946.00, as listed in the Quotation made available through the NJPA.

WHEREAS the Director of Municipal Utilities and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through NJPA for this procurement;

WHEREAS, notice of the within purchase has been published on November 17, 2020, with a 10-day comment period as required by Local Finance Notice 2012-10 and;

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such equipment is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure the One (1) Altec AT41M Model Articulating Telescopic Aerial Device with Material Handling Insulated Truck for a price not to exceed \$150,946.00

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

President of Council

ATTEST:

City Clerk

1
**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**

11-12-2020

(DATE)

1. Goods or Services (detailed description): ARTICULATING TELESCOPE AERIAL DEVICE
WITH MATERIAL HANDLING INSULATED MODEL AT41M EU-DIST.

2. Amount to be Awarded: \$ 150,946.00

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

4. **Account Number to be Charged: 0-05-55-512-9003-52000-E392

5. Contract Period (if applicable): _____

6. Date to be Awarded: _____

7. Recommended Vendor and Address: ALTEC INDUSTRIES
250 LAIRD ST
PLANES P.A. 18705

8. Justification for Vendor Recommendation: (attach add'l information for Council review)

Type of Contract: State National Regional County

Vendor's Cooperative Contract # SOURCEWELL 012418-ALT

9. Evaluation Performed by: Dan Schultz

10. Approved by: John Lelli

11. Attachments:

- Awarding Proposal
 Other: _____

- Send copies to:
Purchasing Department
Business Administration

BN

**If more than one account #, provide break down



Quoted for: City Of Vineland (NJ)

Customer Contact:

Phone: / Email:

Quoted by: Matt Kloebler

Phone: / Email:

Altec Account Manager: Phil Vierno

REFERENCE ALTEC MODEL

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$132,713
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-AWD	All Wheel Drive	\$5,333
2	AT41M-US41S	Articulating Telescopic Aerial Device (Non-Insulated AT41S, Includes Inverter)	\$4,025
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$993
2	FS	Light Duty SPARE TIRE/WHEEL. Shipped Loose with Vehicle Unless STC Option is	\$315
3	RBO	Running Boards (from OEM)	\$352
4	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls	\$723
5	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment)	\$604
6			
7			
8			

SOURCEWELL OPTIONS TOTAL: \$145,058

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY	Platform Line Body ILO Contract Body	\$1,839
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	2021 Ford F550 Gas 4x4 ILO Contract Chassis	-\$6,374
8	OTHER	5 Year Altec Warranty, 3 Year/100k Mile PremiumCare Chassis Warranty	\$9,651

OPEN MARKET OPTIONS TOTAL: \$5,116

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$150,174

Delivery to Customer: \$772

TOTAL FOR UNIT/BODY/CHASSIS: \$150,946

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **270-300** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Creedmoor, NC



November 10, 2020
Our 91st Year

Ship To:
CITY OF VINELAND (NJ)
PO BOX 1508
ATTN ACCOUNTS PAYABLES
VINELAND, NJ 08362-1508
US

Bill To:
CITY OF VINELAND (NJ)
PO BOX 1508
ATTN ACCOUNTS PAYABLES
VINELAND, NJ 08362-1508
United States

Attn:
Phone: 856-794-4000
Email:

Altec Quotation Number: 744780 - 1
Account Manager: Philip Vierno
Technical Sales Rep: Matthew Kloebler

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Unit</u>	
1.	Altec Model AT41S Articulating Telescopic Aerial Device, non-insulating with proportional joystick upper controls. Built in accordance to ALTEC's standard specifications and to include the following features:	1
	A. Ground to Bottom of Platform Height: 40.5 feet at 8.3 feet from centerline of rotation (12.33 m at 2.54 m)	
	B. Working Height: 45.5 feet (13.85 m)	
	C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 30.5 feet (at 17.0 feet platform height)	
	D. Upper boom extension: 110 inches	
	E. Continuous rotation	
	F. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation.	
	G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.	
	H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 10.9 inches of isolation in the upper boom (when retracted and 42.3 inches when extended).	
	I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance.	
	J. Control System:	
	1) Control Handle: A single handle controller. The control handle is black in color. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation.	
	2) Auxiliary Control Covers: Non-tested blue silicon covers for auxiliary controls.	
	3) Control Console: Non-tested non-metallic control console plate.	
	4) Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not dielectrically tested, but they may provide some protection against electrical hazards.	
	K. Hydraulic system: Open center (full pressure), maximum flow 6 GPM, maximum operating pressure 3,000.	

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UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Description</u>	<u>Qty</u>
M.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.	
N.	Manuals: Two (2) Operator's and two (2) Maintenance/ Parts manuals containing instructional markings indicating hazards inherent in the operation of an aerial device.	
O.	Unit meets or exceeds ANSI 92.2 standards.	
2.	Pedestal	1
3.	Single 2-Man Platform, Aluminum (Non-Insulated), 60" x 36" x 45", End Mount, 180 Degree Rotation.	1
4.	Platform Mounted Single Handle Controls	1
5.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1
6.	Rubber Floor Liner With Drainage For 60 x 36 x 45 inch (1524 x 914 x 1143 mm) aluminum platform	1
7.	Hydraulic Tool Circuit at Platform: Control easily accessible to the operator activates the tool circuit. One set of hydraulic tool outlets at the boom tip; they consist of one set of quick disconnect couplings at the platform, a valve assembly inside the control cover, and detented control handle. Operates open center tools	1
8.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.	1
9.	120 Volt Receptacle Installed At Platform	1
10.	Jib Stick, 52" L, Extension Dependent, Non-Certified, grey in color	1
11.	Platform Mounted Extendible Supports for Holding Signs	1
12.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1
13.	Outriggers, Primary, Modified A-Frame With Integrated Subbase, 30"-34" Chassis Height, Electric Interlock, No Valves On Legs, 114" Spread, Fixed Shoe (AT37/41 M/ME/P/PE/S/SE)	1
14.	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.	1
15.	Winch load line swivel hook	1
16.	Altec Unit Powder Painted White	1

Unit & Hydraulic Acc.

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
17.	Electric Outrigger Controls for one (1) set of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit unless otherwise specified.	1
18.	Steel Reservoir, 15 gallon capacity, triangular, 17" L x 17" W x 24" H, and includes breather caps and dipsticks	1
19.	Temperature Sight Gauge	1
20.	HVI-22 Hydraulic Oil (Standard).	25
21.	Standard Pump For PTO	1
22.	Electric Shifted PTO	1
23.	Standard Altec PTO/Machine Functionality: PTO won't engage until parking brake is set.-Once parking (holding) brake is set, PTO and machine functions are enabled.-If parking (holding) brake is disengaged, both PTO and machine functions are disabled.	1
24.	Standard PTO/Transmission Functionality for Small Ford and Dodge Chassis	1
<u>Body</u>		
25.	Altec Body	1
26.	Steel Body	1
27.	Body Is To Be Built In Accordance With The Following Altec Standard Specifications:	1
	<ul style="list-style-type: none"> A. Basic Body Fabricated From A40 Grade 100% Zinc Alloy Coated Steel. B. All Doors Are Full, Double Paneled, Self-Sealed With Built-In Drainage For Maximum Weather-Tightness. Stainless Steel Hinge Rods Extend Full Length Of Door. C. Heavy-Gauge Welded Steel Frame Construction. D. Integrated Door Header Drip Rail At Top For Maximum Weather Protection. E. Fender Panels Are Either Roll Formed Or Have Neoprene Fenderettes Mechanically Fastened. F. Steel Treated For Improved Primer Bond And Rust Resistance. G. Automotive Type Non-Porous Door Seals Fastened To The Door Facing. H. B-Line Channel Installed In Compartments 	
28.	Smooth Galvanneal Steel Floor	1
29.	Platform Line Body	1
30.	Finish Paint Body Altec White	1
31.	Undercoat Body	1
32.	Approximate Body Length (Engineering to Determine Final Length) 122"	1
33.	96" Body Width	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
34.	46" Body Compartment Height	1
35.	18" Body Compartment Depth	1
36.	5.5 Inch Drop-In Wood Cargo Retaining Board At Top Of Side Access Step	1
37.	Adhesive Strip Lighting (LED) Around Top And Sides Of Compartment Door Facings	4
38.	Stainless Steel Rotary Paddle Latches With Keyed Locks	4
39.	All Locks Keyed Alike Including Accessories (Preferred Option)	1
40.	Standard Master Body Locking System (Standard Placement Is At Rear. Sidepacks With A Throughshelf/Hotstick Door At Rear, Standard Placement Is At The Front)	4
41.	Gas Prop Rigid Door Holders On All Vertical Doors	1
42.	Chains On All Horizontal Doors	1
43.	Chock Holder In Fender Panel On Streetside Of Body, Deep Enough To Hold Two Chocks	1
44.	1st Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2
45.	1st Vertical (SS) - Outrigger Housing, With Outrigger Pin Access As Needed	1
46.	2nd Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2
47.	1st Horizontal (SS) - Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom of Compartment	1
48.	Rear Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2
49.	1st Vertical (CS) - Flatbed Extends The Full Length Of The Body On The Curbside	1
50.	1st Vertical (CS) - Outrigger Housing, With Outrigger Pin Access As Needed	1
51.	Flatbed (CS) - 3" High Rubrail Installed Along Outside Edge Of Flatbed	1
52.	D-Ring Recessed In Body Floor 360 Degree Rotation	2
	Details:	
	-One (1) 360 degree recessed d-ring installed in the curbside of body floor toward cab of truck.	
	- One (1) 360 degree recessed d-ring installed in the curbside of body floor toward tailboard	
53.	Custom Flatbed Tailshelf Dimensions/Material	1
	Details:	
	- 48" Tailshelf	
54.	3" Fixed Steel Retaining Rail On Sides And 4" Removable Wood At Rear Of Tailshelf	1
55.	Steel U-Shaped Grab Handle Installed on Tailshelf	1
	Installed for side access	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
56.	Steel Post-Style Grab Handle Installed On Tailshelf Installed for side access	1
57.	Steel Recessed Gripstrut Side Access Steps On Curbside Of Tailshelf	1
58.	Smooth Galvanneal Steel Tailshelf	1
59.	Inverter Storage In Remote Steel Enclosure, Located Outside Of Body Compartments With Provisions For Remote GFCI Receptacle In Curbside 1st Vertical Details: -40" L x 22" H x 20" D - Installed front curbside beneath flatbed	1
60.	E-Track Installed On Streetside Interior Cargo Wall, Custom Installation (Specify Installation Height) Details: - Installed 10" down from compartment top	1
<u>Body and Chassis Accessories</u>		
61.	ICC (Underride Protection) Bumper Installed At Rear	1
62.	Receiver Hitch, 2", Class 3	1
63.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1
64.	SuperSprings for stiffening rear leaf springs	1
65.	Install Counterweight As Needed	1
66.	Rubber Belted Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1
67.	Platform Rest, Rigid with Rubber Tube	1
68.	Boom Rest for a Telescopic Unit	1
69.	Manual Boom Stow Securing System Installed on Boom Rest	1
70.	Wood Outrigger Pad, 19" x 19" x 2.5", With Rope Handle	4
71.	Outrigger Pad Holder, 20" L x 20" W x 5" H, Fits 19.5" x 19.5" x 4" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	4
72.	Mud Flaps With Altec Logo (Pair)	1
73.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1
74.	Slope Indicator Assembly For Machine With Outriggers	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
75.	Safety Harness & 4.5 FT Lanyard (Medium To X-large)	1
76.	Driveaway Safety Kit	1
77.	Vinyl manual pouch for storage of all operator and parts manuals	1
<u>Electrical Accessories</u>		
78.	Compartment Lights Wired To Dash Mounted Master Switch	1
79.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1
80.	Altec Standard Amber LED Strobe Light with Brush Guard	2
	Details: - Mounted on posts at the front of the body, one (1) each side	
81.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear	1
82.	Remote Spot Light, LED, Permanent Mount with Wireless Dash Mounted Controls and Programmable Wireless Remote	1
	Details: - Located outboard of beacon strobe on CS	
83.	Dual Tone Back-Up With Outrigger Motion Alarm	1
84.	PTO Hour Meter, Digital, with 10,000 Hour Display	1
85.	7-Way Trailer Receptacle (Blade Type) Installed At Rear	1
86.	Ford Upfitter Switches (Supplied with Chassis)	1
87.	Inverter, 1500 Watt, Pure Sine Wave, 120 VAC (Sensata #12/1500N)	1
	Details: - Mounted in CS underslung box	
88.	Inverter Wired Ignition Hot with Dash Mounted Switch	1
89.	120 Volt GFCI Receptacle Includes Weather-resistant Enclosure	1
	Details: - Mounted on CS front of the body	
90.	Power Distribution Module Is A Compact Self-Contained Electronic System That Provides A Standardized Interface With The Chassis Electrical System. (Includes Operator's Manual)	1
91.	Install secondary stowage system.	1
92.	Install Remote Start/Stop system in Final Assembly.	1
93.	Install Outrigger Interlock System	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
94.	Heavy Duty Secondary Stowage Pump	1
95.	No Upper Boom Out of Stow Indicator	1
96.	PTO Indicator Light Installed In Cab	1

Finishing Details

97.	Powder Coat Unit Altec White	1
98.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1
99.	Apply Non-Skid Coating to all walking surfaces	1
100.	English Safety And Instructional Decals	1
101.	Vehicle Height Placard - Installed In Cab	1
102.	Placard, HVI-22 Hydraulic Oil	1
103.	Stability test unit according to ANSI requirements.	1
104.	Focus Factory Build	1
105.	Delivery Of Completed Unit	1
106.	Inbound Freight	1
107.	Installation - AT41S	1

Chassis

108.	Altec Supplied Chassis	1
109.	Chassis	1
110.	2021 Model Year	1
111.	Ford F550	1
112.	4x4	1
113.	84 Clear CA (Round To Next Whole Number)	1
114.	Regular Cab	1
115.	Chassis Cab	1
116.	Dual Rear Wheel	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
117.	Chassis Color - White	1
118.	Chassis Wheelbase Length - 169	1
119.	Ford Gas 7.3L	1
120.	Gas	1
121.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	1
122.	GVWR 19,500 LBS	1
123.	7,500 LBS Front GAWR	1
124.	Spring Suspension	1
125.	14,706 LBS Rear GAWR	1
126.	225/70R19.5 Front Tire (Traction)	1
127.	225/70R19.5 Rear Tire (Traction)	1
128.	Hydraulic Brakes	1
129.	Park Brake In Rear Wheels	1
130.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1
131.	63C - Aft Axle Frame Extension	1
132.	76X - Aerial Lift Severe Duty Prep Package	1
133.	No Idle Engine Shut-Down Required	1
134.	50-State Emissions	1
135.	Ford 40 Gallon Fuel Tank (Rear)	1
136.	AM/FM Radio	1
137.	Bluetooth	1
138.	Air Conditioning	1
139.	Cruise Control	1
140.	Keyless Entry	1
141.	Power Door Locks	1
142.	Power Windows	1
143.	Spare Tire	1
144.	Tilt Steering Wheel	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
145.	Block Heater	1
146.	Limited Slip Rear Axle	1
147.	Power Mirrors with Heated Glass	1
148.	Running Boards (Supplied By Chassis OEM)	1
149.	Skid Plate	1
150.	Snow Plow Package	1
151.	Trailer Brake Controller (Factory Installed)	1
152.	Vinyl Bucket Seat	1

Additional Pricing

153.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1
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Miscellaneous

154.	Custom Chassis Extended Warranty	1
	Ext Warr, Chassis, PremiumCARE, 3 Years/100k Miles (4k Hours), Gas Engine, Ford Super Duty (F250-F600), \$0 Deductible	

Altec Industries, Inc.

BY

Matthew Kloeblen

Notes:

1 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

- Outrigger pads (When Applicable)
- Fall Protection System
- Fire extinguisher/DOT kit
- Platform Liner (When Applicable)
- Altec Sentry Training
- Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and

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are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

2 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

3 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

4 F.O.B. - Customer Site

5 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

6 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

7 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

8 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

9 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

- 10 Interest charge of 1/2% per month to be added for late payment.
- 11 Any payment made by a credit card may be subject to a surcharge fee.
- 12 Delivery: 270-300 days after receipt of order PROVIDING:
A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
C. Customer approval drawings are returned by requested date.
D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.
- Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.
- All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.
- Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.
- 14 This quotation is valid until DEC 04, 2020. After this date, please contact Altec Industries, Inc. for a possible extension.
- 15 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 16 Please email Altec Capital at finance@altec.com or call 888-408-8148 for a lease quote today.
- 17 Please direct all questions to Philip Vierno at (919) 528-2535