CITY OF VINELAND, N.J.

RESOLUTION NO. 2020-544

A RESOLUTION AUTHORIZING EXTRAORDINARY, UNSPECIFIABLE SERVICES AGREEMENTS FOR HEALTH BENEFIT COVERAGES FOR EMPLOYEES OF THE CITY OF VINELAND (DENTAL).

WHEREAS, there exists a need for the placement of Dental Coverages for employees of the City of Vineland; and

WHEREAS, Allen Associates, Vineland, NJ, (Insurance Broker of Record) has submitted proposals indicating the services to be rendered by the providers stated below; and

WHEREAS, the availability of funds for said contracts has been certified by the Chief Financial Officer; and

WHEREAS, the Local Public Contracts Law (N.J.S.A. 40A:ll-l et seq.) requires that the resolution authorizing the award of contracts for "Extraordinary, Unspecifiable Services" without competitive bids and the contract itself must be available for public inspection; and

WHEREAS, the Business Administrator has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

- 1. These contracts are awarded in accordance with N.J.S.A. 40A:11-5(1)(m) of the Local Public Contracts Law which permits the award of a contract without public advertising for bids and bidding thereof if the subject matter thereof consists of insurance, including the purchase of insurance coverage and consultant services, which exception shall be in accordance with the requirements for extraordinary, unspecifiable services.
- 2. THAT the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contracts for placement of Dental coverages, as follows:

| Coverage/Item | Broker | Provider | Estimated Cost (based on current enrollment) |
|---|--|-----------------------------------|--|
| 1. Dental (Premier Plan) total for a Twelve (12)-Mo | Allen Associates onth contract period-Ja | Delta Dental anuary 1, 2021 th | \$ 118,696.44 rough December 31, 2021 |
| 2. Dental (PPO) total for a Twelve (12)-Mo | Allen Associates onth contract period-Ja | Delta Dental anuary 1, 2021 th | \$ 25,718.40 rough December 31, 2021 |
| 3. Dental total for a Twelve (12)-Mo | Allen Associates onth contract period-Ja | Delta Dental anuary 1, 2021 th | \$ 143,683.20 rough December 31, 2021 |
| TOTAL ESTIMATED CO | OST | | <u>\$ 288,098.04</u> |
| 3. A notice of this action | on shall be printed once | in the Daily Journ | al. |
| Adopted: | | | |
| | | President of C | ouncil ouncil |
| ATTEST: | | | |
| City Clerk | | | |

STANDARD CERTIFICATION DECLARATION FOR AND EXTRAORDINARY UNSPECIFIABLE SERVICE (EUS)

To: Members of the Governing Body

From: Robert E. Dickenson, Jr., Business Administrator

Date: December 15, 2020

Subject: This is a contract for Health Benefits - Dental Coverages for Employees of the City of Vineland

This is to request your approval of a resolution authorizing contracts to be executed as follows:

This is to request an award of a contract without the receipt of formal bids as an Extraordinary Unspecifiable Service (N.J.S.A. 40A:11-5(1)(a)(ii) and N.J.A.C. 5:34-2.3(b)). I do hereby certify to the following:

- Provide a clear description of the nature of the work to be done:
 Purchase of Dental coverages, in accordance with N.J.S.A. 40A:11-6.1(b).
- Describe in detail why the contract meets the provisions of the statute and rules: Insurance is exempted by virtue of N.J.S.A. 40A:11-5(1)(a)(ii) and 40A:11-5(1)(m).
- The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because:
 Professional evaluation of various insurance products demand specific training and experiences in industry.
- 4. Describe the informal solicitation of quotations: Quotations are continually solicited by the broker for varying Health Benefits coverages needed by the City from numerous providers:

| Coverage/Item | Broker | Provider | Estimated Cost (based on current enrollment) |
|---------------------------------------|---|-------------------|--|
| 1. Dental (Premier Plan) | Allen Associates | Delta Dental | \$ 118,696.44 |
| total for a Twelve (12)-Mon | nth contract period-Ja | nuary 1, 2021 the | rough December 31, 2021 |
| 2. Dental (PPO) | Allen Associates nth contract period-Ja | Delta Dental | \$ 25,718.40 |
| total for a Twelve (12)-Mor | | nuary 1, 2021 th | rough December 31, 2021 |
| 3. Dental total for a Twelve (12)-Mor | Allen Associates | Delta Dental | \$ 143,683.20 |
| | nth contract period-Ja | nuary 1, 2021 th | rough December 31, 2021 |

TOTAL ESTIMATED COST

\$ 288,098.04



I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1 et seq.
And certify that the proposed contract may be considered an extraordinary unspecifiable service in accordance
with the requirements thereof.

Respectfully,

Business Administrator

(Original to be retained by City Clerk with the affirmed copy of the resolution; signed duplicate to be kept by Business Administrator.)



Ms. Dina Murray 630 South Brewster Road Building C Vineland, NJ 08362

RE: City of Vineland - Group# 03332 - 2021 Renewal Rates

Dear Ms. Murray,

Attached please find the January 1, 2021 Dental Alliance renewal rates for City of Vineland. The renewal for the Non-DMO benefit plans is 2.75% for one year. The Flagship rates are filed and renewed annually.

January 1, 2020 – December 31,2020: Current Rates:

| 03332-01,02 | | 6001 | |
|-----------------|---------|---------|--|
| Super-composite | \$48.87 | \$44.38 | |

Please see the renewal rates listed below:

January 1, 2021 - December 31,2021:

| 03332-01,02 | | 6001 | |
|-----------------|----------|---------|--|
| Super-composite | \$50. 21 | \$45.60 | |

The Flagship renewal rates for January 2021 (G# 03332-09001) are: \$49.89.

Please advise if there are any questions.

Signature for 12 month offer:

Sincerely, Crista C. O'Donnell Account Manager Delta Dental of New Jersey, Inc.

| Delta Premier | | | | |
|--------------------|-------|---------|----------|------------------|
| Group #'s | Lives | Premium | 12-month | Total |
| 03332-00001 | 192 | 50.21 | 12 | \$ 115,683.84 |
| 03332-00002 | 5 | 50.21 | 12 | \$ 3,012.60 |
| | | | | \$ 118,696.44 |
| Delta PPO | | | | |
| Group #'s | Lives | Premium | 12-month | Total |
| 03332-06001 | 44 | 45.60 | 12 | \$ 24,076.80 |
| 03332-06002 | 3 | 45.60 | 12 | \$ 1,641.60 |
| | | | | \$ 25,718.40 |
| Deltacare Flagship | | | | |
| Group # | Lives | Premium | 12-month | Total |
| 03332-09001 | 240 | 49.89 | 12 | \$ 143,683.20 |