

RESOLUTION NO. 2021- 54

A RESOLUTION AWARDING A PROFESSIONAL SERVICES AGREEMENT FOR OCCUPATIONAL HEALTH SERVICES TO PREMIER ORTHOPAEDIC ASSOCIATES OF SOUTHERN NEW JERSEY, VINELAND, NJ.

WHEREAS, the City of Vineland has heretofore advertised for proposals for Occupational Health Services in accordance with RFQ 2020-37; and

WHEREAS, the Requests were published in the City's official newspaper and the City's website in accordance with N.J.S.A. 19:44A-20.5 et seq.; and

WHEREAS, it has been recommended that a contract for Occupational Health Services be awarded to Premier Orthopaedic Associates of Southern New Jersey, Vineland, NJ based upon the proposal received, pursuant to a fair and open process for a contract period commencing February 1, 2021 through January 31, 2022; and

WHEREAS, the availability of funds for said Professional Services Contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the Local Public Contract Law (N.J.S.A. 40A:11-1, et seq) requires that the Resolution authorizing the award of contract for Professional Services without competitive bidding and the contract itself must be available for public inspection.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that said contract for Professional Occupational Health Services for the City of Vineland, be awarded to Premier Orthopaedic Associates of Southern New Jersey, Vineland, NJ, based upon the proposal received, pursuant to a fair and open process, for a contract period commencing February 1, 2021 through January 31, 2022.

Adopted:

President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
PROFESSIONAL SERVICE**

1. Service (detailed description): Occupational Health Services

2. Amount to be Awarded: \$ Fees Stated in Proposal

- Encumber Total Award
- Encumber by Supplemental Release

3. Amount Budgeted: \$ _____

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: _____

6. Contract Period: February 1, 2021 to January 31, 2021

7. Date To Be Awarded: January 26, 2021

8. Recommended Vendor and Address: Premier Orthopedics Assoc. of Southern NJ
352 S. Delsea Drive
Vineland, NJ 08360

9. Justification for Vendor Recommendation:(attach add'l information for Council review)
Only proposal received. Premier is the current
provider and City is pleased with their services

- Non-Fair & Open (Pay-to-Play documents required)
- Fair & Open: How was RFP advertised? Local Paper & City Website

10. Evaluation Performed by: Miguel A. Mercado, CPA

11. Approved by: _____

12. Attachments:

- Awarding Proposal
- Other: _____

- Send Original to: Purchasing Department
- Send Copy to: Business Administration

**** If more than one account #, provide break down**

PROPOSAL DOCUMENT
COV RFP # 2020-37

TO THE COUNCIL OF THE CITY OF VINELAND:

The undersigned declares that he/she has read the Notice, Instructions, Affidavits and Scope of Services attached, that he/she has determined the conditions affecting the proposal and agrees, if this proposal is accepted, to provide the materials and services described and proposed herein, for the following:

Name of Service: **2021 PROFESSIONAL SERVICES:** Occupational Health Services
(Print Name of Service)

COMPANY: Premier Occupational Health

ADDRESS: 296 S. Delsea Drive
Vineland NJ 08360

RFP SUBMITTED BY: Renee Stehler
(Please Print Name)

SIGNATURE: Renee Stehler

TITLE: Workday Director DATE: 1/8/2021

TELEPHONE: 856 690-1612 FACSIMILE: 856 896-6115

TAXPAYER IDENTIFICATION NUMBER: 300028744

EMAIL: rstahlberger@POASNJ.com

By submitting and signing this RFP, we certify that we are familiar with all conditions and requirements of this RFP.

**Proposal to Provide
Occupational Medicine Services
For The City of Vineland**

January 06 , 2021

**Premier Orthopaedic Associates
Of Southern New Jersey
Occupational Health Division
298 South Delsea Drive
Vineland, NJ 08360
Ph: 856-690-1612**

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Evidence of Practice Medicine in the State of New Jersey

Evidence to practice medicine for a period not less than 15 years (Curriculum Vitae)

Scope & Objective:

This proposal was prepared in response to the City of Vineland's desire to appoint an Occupational Health Medical Services Provider to offer medical services as part of a worker's compensation injury management program and to provide medical services required by the City of Vineland to comply with the guidelines of various regulatory agencies and that of the City of Vineland.

This proposal is intended to delineate how Premier Orthopaedic Associates can best meet the needs of the City of Vineland and continue providing Occupational Services for employees of the City of Vineland.

Experience and Ability to Meet General Criteria:

Premier Orthopaedic Associates has been in existence since 1999 thus meeting the requirements of a minimum of 5 years of experience in the occupational health field.

Majority of medical services will be provided at the Premier Orthopaedic Associates facility at 298 South Delsea Drive; Vineland, New Jersey, 08360. Normal business hours of operation of Premier Orthopaedic Associates in Vineland are 8:00am to 5:00pm EST, Monday – Friday. We have extended our hours to 6:30pm EST on Wednesdays. In case of employment injuries or services requirements outside of normal business hours, Premier Orthopaedic Associates provides on-call service including after hours, holidays and weekends. This will meet The City of Vineland's requirements to provide services twenty-four hours per day, seven days per week. Physicians and support staff will be available to respond to questions, employment injuries and/or any other services required by employees of The City of Vineland.

The scheduling of appointments can be arranged by calling our direct workers compensation hot line at (856) 690-1612. Our designated workers compensation fax number is (856) 690-8621. Premier Orthopaedic Associates accommodates immediate appointments. If the City of Vineland has any special requests that are not covered in the submitted proposal of services, Premier Orthopaedic Associates will address them when contracted awarded. City of Vineland employees will be evaluated within one hour of arrival.

Premier Orthopaedic Associate physicians have full active privileges at South Jersey Hospital System-Regional Medical Center Division located in Vineland, New Jersey. Our physicians will personally direct emergency care requiring hospital referral. Thus the City of Vineland will not "lose control" of any medical or workers compensation case. This allows the City of Vineland to contain medical costs conservatively.

At the discretion of the Premier Orthopaedic Associates on call surgeon, more serious injury of City of Vineland employees may be directed to the Emergency Department at South Jersey Hospital System Regional Medical Center, 1505 West Sherman Avenue, Vineland, New Jersey 08360 for required emergency treatment. Premier Orthopaedic Associates does not intend to establish (expressed or implied) a joint venture or partnership agreement/arrangement with the Emergency Department of South Jersey Hospital System – Regional Medical Center. Premier Orthopaedic Associates requests that the City of Vineland issue a letter, (in the event Premier Orthopaedic Associates is awarded this contract), to the Emergency Department of South Jersey Hospital System – Regional Medical Center identifying Premier Orthopaedic Associates as the only authorized treating physicians for City of Vineland employees.

City of Vineland employees discharged by the Emergency Department at SJHS RMC Division should be referred to our facility to be evaluated at the first available appointment the next business day.

Physicians and Supporting Staff:

The personnel at Premier Orthopaedic Associates are an occupational team. We strive to make your dealings with Premier Orthopaedic Associates “user friendly”. The physicians and key personnel that you may communicate with are:

Thomas Dwyer, MD, FAAOS
Medical Director,
Board Certified Orthopaedic Surgeon,
Certified Medical Review Officer

Fred McAlpin, III, DO
Board Certified Orthopaedic Surgeon
Certified Medical Review Officer

John B. Catalano, MD, FAAOS
Board Certified Orthopaedic Surgeon
Certified Medical Review Officer

Richard C. DiVerniero, MD, FAAOS
Board Certified Orthopaedic Surgeon

Kimberly Y. Smith-Martin, MD
FAAPMR & FAAPM
Board Certified in Physical Medicine &
Rehabilitation and Pain Management

Rahul Y. Shah, MD
Board Certified Orthopaedic Surgeon &
Fellowship Spine Surgery

Adam Zucconi ,DO
Board Certified Family Medicine, Urgent Care
Critical Care and Sports Medicine

Chris Brenner PA-C, MHS
Certified Orthopaedic Physician Assistant

Ian Gray, PA-C, MHS
Certified Orthopaedic Physician Assistant

Danielle Leech, PA-C, MHS
Certified Orthopaedic Physician Assistant

Peter A. Sarkos, DO
Board Certified Orthopaedic Hand and Microvascular Surgeon

The key personnel at Premier Orthopaedic Associates are:

Rhonda Stahlberger, RT
Occupational Medicine Director/Certified C-Breathalyzer
Instructor 7410 + and Drager #6810, phlebotomist, X-ray
Technician

Candy Jimenez ,
Occupational Medicine Surgical Coordinator/Case Manager

Sandra Gonzalez and Jessica Bacon
Occupational Medicine Technician, Certified Breathalyzer 6810 +
Certification of Collector Training & Pre-Cert. Coordinator

Bethzaida Cortes
Occupational Medicine Front Desk Personnel

Megan Gilroy ,
Occupational Medicine File Clerk

Premier Orthopaedic Associates has 08 office locations

352 South Delsea Drive Vineland New Jersey 08360

301 S. State Street Suite 2, Elmer, New Jersey 08318

70 Manheim Avenue Bridgeton, New Jersey 08302

200 Rowan Blvd, Glassboro New Jersey 08028

800 Jessup Road West Deptford New Jersey, 08086

Cherry Hill Office 1004 Haddonfield New Jersey 08002

Mullica Hill 700 Mullica Hill Road Mullica Hill NJ 08062

Mullica Hill 201 Tomlin Station Road Mullica Hill NJ 08062

Consulting Staff:

Premier Orthopaedic Associate maintain relationships with medical providers should the need arise for consultation. This list of physicians is subject to approval with the City of Vineland's insurance carrier and preferred provider organization.

Audiology/Ear, Nose and Throat
Cardiology
General Surgeon
Infection Control and Infectious Disease
Internal Medicine
Neurology
Ophthalmology
Orthopaedic
Pulmonology
Radiology
Rehabilitation

Dr. Rudolfo Diaz
Dr. Cohen
Dr. Iqbal, Dr. Kahn
Dr. Kaufman, Dr. Galleto, Dr. Ahren
Dr. Cohen
Dr. Dirk Skinner
Dr. Tyson, Dr. Lieberman
Self-provided
Dr. Sheetz
Center For Diagnostic/Delsea /SJHS
Premier Physical Therapy/Novacare

References:

Premier Orthopaedic Associates provide same and/or similar services for the following, but not limited to:

Cumberland County
General Mills
Durand Glass
Gloucester County
Group SEB
New Jersey School Board
State of New Jersey
Waste Management

Experience Representing Municipal Government Entities:

For nearly a decade Premier Orthopaedic Associates has been providing same or similar services to the other municipalities by means of insurance carrier referrals inclusive but not limited to the State of New Jersey, Deptford Township and many others more information provided upon request. Since September 1, 2008 Premier has provided services to the City of Vineland. Premier plays a crucial role in keeping the expenses associated with work-related injuries to a minimum through quality healthcare services, comprehensive case management, and timely return to work decisions and excellent surgical outcomes.

Statement of No Conflict of Interest:

Premier Orthopaedic Associates warrants there is no conflict of interest whereby said contract should not be awarded. Premier Orthopaedic Associates further affirms that no owner, employee or representative of the practice has engaged in any conduct of collusion as a means to enter into contract.

Cost of Professional Services:

Premier Orthopaedic Associates desires to provide the following services:

POST-OFFER BASIC PHYSICAL EXAMINATION

Physical examination, height, weight, vital signs, required blood work, urine drug screen, tuberculosis screening, tetanus vaccination, audiology examination, complete past-current-occupational injury/medical history-

\$ 125

RESPIRATOR CLEARANCE EXAMINATION

Physical examination, height, weight, vital signs, complete past-current-work/occupational injury/medical history, complete pulmonary function screening, chest x-ray with interpretation, review of fit test evaluation-

\$ 100

HAZARDOUS MATERIAL PHYSICAL EXAMINATION

Physical examination, height, weight, vital signs, required blood work, urine drug screen, tuberculosis screening, tetanus vaccination, audiology examination, complete past-

current-work occupational injury/medical history, urinalysis, chest x-ray with B-reader interpretation, EKG, complete pulmonary function screening-

\$ 250

FIREFIGHTER AND EMERGENCY MEDICAL TECHNICIAN PHYSICAL EXAMINATION

Physical examination, height, weight, vital signs, required blood work, urine drug screen, tuberculosis screening, tetanus vaccination, audiology examination, urinalysis, chest x-ray with interpretation, complete pulmonary function screening complete past-current-occupational injury/medical history

\$ 250

POLICE OFFICER AND POLICE DISPATCH PHYSICAL EXAMINATION

Physical examination, height, weight, vital signs, required blood work, urine drug screen, tuberculosis screening, complete past-current-occupational injury/medical history, urinalysis, EKG

\$ 250

Additional fee if meets requirements for stress test - \$

PROPHYLAXIS ANTIBIOTIC COCKTAIL

For exposure to blood borne pathogens, to be determined by examining physician, pricing will be submitted and approved prior to administration-

MARKET PRICE

EMERGENCY MEDICAL TECHNICIAN PHYSICAL EXAMINATION

Physical examination, required blood work, urine drug screen, tuberculosis screening, tetanus vaccination, audiology examination, urinalysis, chest x-ray with/interpretation, pulmonary function screening, complete past & current occupational injury/medical history, Hepatitis B vaccination series if necessary or Hepatitis B titer and booster, Rubella/ Rubeloa/ Varicella Zoeste titer and vaccines if applicable.

\$ 250

COMMUNITY NURSING PHYSICAL EXAMINATION

Physical examination, required blood work, urine drug screen, tuberculosis screening, tetanus vaccination, audiology examination, complete past & current occupational injury/medical history, Hepatitis B vaccination series if necessary or Hepatitis B titer and booster, Rubella/Rubeola/Varicella Zoster titer and vaccines if applicable.

\$ 250

(Additional charge for Rubella Antibody Titer, Rubeola Antibody Titer, Varicella Zoster Titer, Hepatitis B Vaccine)

DOT/CDL PHYSICAL EXAMINATION

Physical examination, height, weight, vital signs, audiology examination, vision, urinalysis, complete past-current-occupational injury/medical history, issue of medical card-

\$ 100

DOT AND NON-DOT DRUG SCREENING

Drug screening with review by certified medical review officer-

\$ 35

DOT AND NON-DOT BREATH ALCOHOL TESTING

Breath alcohol testing by level "C" and level "D" certified breath alcohol technicians-

\$ 20

HEPATITIS VACCINATION

Series of three injections, based on current availability-

\$ 75 per injection, \$ 225 Series

BASELINE OR ANNUAL AUDIOGRAM TESTING

Baseline or annual testing, review of any abnormal tests-

\$ 20

Please note the cost of professional services for the treatment of work-related injuries inclusive to radiology services, bloodborne pathogen post-exposure examination, HIV screening, Hepatitis B screening, Hepatitis C screening, Hepatitis B vaccinations, pregnancy tests, liver profiles, tetanus vaccinations, professional counseling, prophylaxis medications, and professional counseling are subject to the rate of reimbursement designated by the City of Vineland's insurance carrier and the contracted PPO. Premier Orthopaedic invoices at the "usual and customary rates" (UCR) and accepts reimbursement as payment in full for said services.

For Premier Orthopaedic Associates to properly administer the medical and workers' compensation programs for the City of Vineland, Premier Orthopaedic Associate requests complete job descriptions and/or physical requirements of the employees of the City of Vineland. Premier Orthopaedic Associates understands that some employees will be seen with questionable work-related injuries and/or illnesses that Premier Orthopaedic Associates may not causally relate to a work-related incident.

Premier Orthopaedic Associates will act as the official designated collection site for City of Vineland drug screening and breath alcohol testing programs. Thomas A. Dwyer, MD, a Certified Medical Review Officer, will provide MRO service to the City of Vineland. Premier Orthopaedic Associates intends to utilize Quest Laboratory as the official designated NIDA laboratory for the City of Vineland drug screen program. Premier Orthopaedic Associates uses the Drager #6810 plus breath alcohol-testing device. Level "C" and level "D" certified breath alcohol instructors and technicians would perform the breath alcohol testing.

Premier Orthopaedic Associates offers a medication program for employees to receive medication, i.e. antibiotics, anti-inflammatories, pain medication, at the time of their visit at a reduced cost. This allows the employer to begin medical regimen immediately.

Premier Orthopaedic Associates is a direct medical referral facility for all City of Vineland medical or workers' compensation needs. Premier Orthopaedic Associate physicians are board certified and extensively trained and experienced in the field of workers compensation injuries. City of Vineland employees will receive the finest, most up to date treatment that is available. Your employees will be treated and cared for compassionately and professionally.

If the City of Vineland has any questions or comments, please do not hesitate to contact us. Premier Orthopaedic Associates desires to continue to be the Omni-source provider for the City of Vineland. Please contact Premier Orthopaedic Associates at (856) 690-1612 with any questions or comments so we can assist you further. You will not be disappointed.

Respectfully submitted,

Thomas A. Dwyer, MD
President/Chief Executive Officer

cc: Fred McAlpin, DO
John B. Catalano, MD
Richard C. DiVerniero, MD
Kimberly Y. Smith-Martin, MD
Rauhl Shah, MD
Peter Sarkos ,DO
Adam Zucconi DO
Chris Brenner PA-C, MHS
Ian Gray, PA-C, MHS
Danielle Leech, PA-C, MHS