

RESOLUTION NO. 2021- 74

A RESOLUTION AUTHORIZING A CONTRACT AWARD TO A STATE CONTRACT VENDOR, CONVERGEONE, EATONTOWN, NJ, FOR THE AVAYA SOFTWARE SUPPORT AGREEMENT.

WHEREAS, the City of Vineland pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), may by resolution and without advertising for bids, purchase any goods or services under the State of New Jersey Cooperative Purchasing Program for any State contracts entered into on behalf of the State by the Division of Purchase and Property in the Department of the Treasury; and

WHEREAS, the City of Vineland intends to enter into a contract with a State Contract Vendor for the Avaya Software Support Agreement, for a three (3) year contract period from March 1, 2021 through February 29, 2024, through this resolution and properly executed contracts, which shall be subject to all the conditions applicable to the current State contracts;

WHEREAS, it has been recommended that contract be awarded to ConvergeOne, Eatontown, NJ, (A80802) based upon the proposal received, in an amount of \$53,335.32 per year in an amount not to exceed \$160,005.96; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. THAT this contract for the Avaya Software Support Agreement from March 1, 2021 through February 29, 2024, is awarded pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), under the State of New Jersey Cooperative Purchasing Program.
2. THAT the Purchasing Agent be and the same is hereby authorized to issue a contract to ConvergeOne, Eatontown, NJ, based upon the proposal received, for the Avaya Software Support Agreement for a three (3) year contract period from March 1, 2021 through February 29, 2024, in an amount of \$53,335.32 per year in an amount not to exceed \$160,005.96.

Adopted:

President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)**

01/26/2021
(DATE)

1. Goods or Services (detailed description): Avaya Software Support Agreement

2. Amount to be Awarded: \$53,335.32 Per Yr. - 3 Yr Contract Total \$160,005.96

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

4. **Account Number to be Charged: 1-01-20-140-1104-23016 \$24,000.89
1-07-55-502-8015-53016 \$5,333.53 1-05-55-502-9008-53016 E903 \$24,000.89

5. Contract Period (if applicable): 03/01/2021-02/29/2024

6. Date to be Awarded: 02/23/2021

7. Recommended Vendor and Address: CONVERGEONE INC. ATTN: KELLY RODIMER
246 INDUSTRIAL WAY WEST
EATONTOWN, NJ 07724

8. Justification for Vendor Recommendation:(attach add'l information for Council review)
Master Maintenance Agreement #: MPSS1629/Quote – Solution Summary “Avaya
Software Support Plus Upgrades Renewal”

Type of Contract: State National Regional County

Vendor's Cooperative Contract # State Contract 80802

9. Evaluation Performed by: IS Division Staff

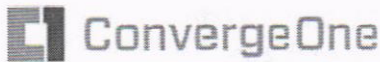
10. Approved by: _____

11. Attachments:

- Awarding Proposal
 Other: Document #: OP-000589428/SO-000649808
- **Send Original to: Purchasing Department**
 - **Send copies to: Business Administration**

**If more than one account #, provide break down





VCP Customer: Yes
 VCP ID #: 0009999991

Date: 1/26/2021

Page #: 1 of 4

Master Maintenance Agreement #: MPSS1629

Documents #: OP-000589428
 SO-000649808

Solution Name: Avaya Software Support Plus
 Upgrades Renewal

Customer: CITY OF VINELAND

Solution Summary

Avaya Software Support Plus Upgrades Renewal R2100807-MR 1/26/2021

Customer: CITY OF VINELAND	Primary Contact: Victor Terenik
Ship To Address: ,	Email: vterenik@vinelandcity.org
Bill To Address: 640 E Wood St Attn: Information Systems PO Box 1508 VINELAND, NJ 08362-1508	Phone: (856) 794-4000
Customer ID: CITVIN0001	National Account Manager: Debra Mullen
Customer PO:	Email: DMullen@convergeone.com
	Phone: +17324102265

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Maintenance					
Manufacturer Support*	\$53,071.68	\$53,071.68	Annual	\$53,071.68	\$159,215.04
AVAYA Maintenance	\$263.64	\$263.64	Annual	\$263.64	\$790.92
Project Subtotal	\$53,335.32			\$53,335.32	\$160,005.96
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$53,335.32				\$160,005.96

*If the term includes an amount of time that is not a full 12 months, payment for the partial year will be included in the Price. After the initial payment, the remaining years of the term will be billed on an annual basis in advance. Customer agrees to pay the remaining payment(s) when invoiced.

This Solution Summary summarizes the document(s) that are attached hereto and such documents are incorporated herein by reference (collectively, this "Order"). Customer's signature on this Order (or Customer's issuance of a purchase order in connection with this Order) shall represent Customer's agreement with each document in this Order and acknowledgement that such attached document(s) are represented accurately by this Solution Summary.

Unless otherwise specified in this Order, this Order shall be subject to the following terms and conditions (the "Agreement"): (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer's Agreement is a master agreement entered into with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Order, subject to any modifications, located at: <https://www.convergeone.com/online-general-terms-and-conditions/>. In the event of a conflict between the terms and conditions in the Agreement and this Order, the order of precedence shall be as follows: (i) this Order (with the most recent and specific document controlling if there are conflicts between the Solution Summary and any applicable supporting document(s) incorporated into this Order), (ii) Attachment A to the Agreement (if applicable), and (iii) the main body of the Agreement.

This Order may include the sale of any of the following to Customer: (a) any hardware, third party software, and/or Seller software (collectively, "Products"); (b) any installation services, professional services, and/or third party provided support services that are generally associated with the Products and sold to customers by Seller (collectively, "Professional Services"); (c) any Seller-provided vendor management services, software release management services, remote monitoring services and/or, troubleshooting services (collectively, "Managed Services"); and/or (d) any Seller-provided maintenance services ordered by Customer to maintain and service Supported Products or Supported Systems at Supported Sites to ensure that they operate in conformance with their respective documentation and specifications (collectively, "Maintenance Services"). For ease of reference only, Professional Services, Managed Services and Maintenance Services may be referred to collectively as "Services." Unless otherwise defined herein, capitalized terms used herein will have the same meanings as set forth in the Agreement.

Products and/or Services not specifically itemized are not provided hereunder. This Order will be valid for a period of thirty (30) days following the date hereof. Thereafter, this Order will no longer be of any force and effect.

This Order is a configured order and/or contains software.

Special Comment to Solution Summary:

NJ State Contract 80802
 Coverage Term 03/01/2021 - 02/29/2024



VCP Customer: Yes
 VCP ID #: 0009999991

Master Maintenance Agreement #: MPSS1629

Date: 1/26/2021

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Documents #: OP-000589428
 SO-000649808

Solution Name: Avaya Software Support Plus
 Upgrades Renewal

Customer: CITY OF VINELAND

ACCEPTED BY:

BUYER: _____ DATE: _____ SELLER: _____ DATE: _____

TITLE: _____ TITLE: _____

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
Water Department						
1	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
2	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
3	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
4	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
Road Department						
5	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
6	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
7	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
8	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
Vineland EMS						
9	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
10	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
11	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
Police Department						
12	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
13	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
14	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
15	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
Office of Emergency Management						
16	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
17	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
18	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
19	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
Library						
20	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
21	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
22	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
23	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
Generation Station						
24	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32



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Date: 1/26/2021

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Solution Name: Avaya Software Support Plus
 Upgrades Renewal

Customer: CITY OF VINELAND

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
25	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
26	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
27	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
Fire House No. 2						
28	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
29	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
30	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
31	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
Fire Department						
32	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
33	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
34	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
35	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
Electric Distribution						
36	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
37	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
38	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
39	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
Electric Admin & Vehicle Maintenance						
40	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
41	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
42	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
Court House						
43	349304J	SA PREF C/D SM BSM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
44	293650J	SA PREF C/D AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$3.62	\$130.32
45	344345J	SA PREF C/D REMOTE SITE TRKG AURA R8	36	1	\$0.00	\$0.00
46	293656	UPG ADV AAVP R7 SNGL CPU EMBD 3YAN	36	1	\$0.00	\$0.00
City Hall Core						
47	342647	UPG ADV WORKPL ATTD R5 CLNT USR 3YAN	36	1	\$9.38	\$337.68
48	293110J	SA PREF C/D CMS R18 AGT 1-250 3YAN	36	45	\$1.66	\$2,689.20
49	285769J	SA PREF C/D BREEZE R3 SNAP-IN SRV 3YAN	36	1	\$22.29	\$802.44
50	349298J	SA PREF C/D SM R8 VE VAPP ENBL 3YAN	36	1	\$0.00	\$0.00
51	293992	UPG ADV BREEZE R3 MCH MED AAMS7 3YAN	36	1	\$37.55	\$1,351.80
52	342673	UPG ADV WORKPL ATTD R5 SERVER 3YAN	36	1	\$13.15	\$473.40
53	293200J	SA PREF C/D CMS R18 SUPERVISOR 3YAN	36	10	\$4.74	\$1,706.40
54	293986J	SA PREF C/D BREEZE R3 MCH MED AAMS7 3YAN	36	1	\$98.48	\$3,545.28



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SO-000649808

Solution Name: Avaya Software Support Plus
Upgrades Renewal

Customer: CITY OF VINELAND

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
55	293632J	SA PREF C/D AAVP R7 SNGL CPU CMN 3YAN	36	2	\$10.85	\$781.20
56	343972J	SA PREF C/D AES R8 BSC TSAPI 3YAN	36	45	\$0.40	\$648.00
57	266226	UTILITY MAINT AV CONF PHONES HW	36	1	\$21.97	\$790.92
58	342640	SA PREF WORKPL ATTD R5 CLNT USR 3YAN	36	1	\$29.77	\$1,071.72
59	293116	UPG ADV CMS R18 AGT 1-250 3YAN	36	45	\$2.91	\$4,714.20
60	284960	UPG ADV ADS SAL GTWY OVA	36	1	\$0.00	\$0.00
61	344035J	SA PREF C/D AES R8 DMCC FULL 3YAN	36	18	\$1.98	\$1,283.04
62	255853	SA ON-SITE 24X7 APPL MED SRV R2D 3YAN	36	1	\$129.46	\$4,660.56
63	255853	SA ON-SITE 24X7 APPL MED SRV R2D 3YAN	36	1	\$129.46	\$4,660.56
64	262690	RE-INIT FEE - SUPPORT ADVANTAG	36	1	\$6.58	\$236.88
65	344147J	SA PREF C/D AES R8 PLDS ENBL APPL 3YAN	36	1	\$0.00	\$0.00
66	293638	UPG ADV AAVP R7 SNGL CPU CMN 3YAN	36	2	\$0.00	\$0.00
67	255853	SA ON-SITE 24X7 APPL MED SRV R2D 3YAN	36	1	\$129.46	\$4,660.56
68	255853	SA ON-SITE 24X7 APPL MED SRV R2D 3YAN	36	1	\$129.46	\$4,660.56
69	238125	UPG ADV ONE-X AGT R2 AGENT 3YAN	36	25	\$2.02	\$1,818.00
70	342666	SA PREF WORKPL ATTD R5 SERVER 3YAN	36	1	\$41.55	\$1,495.80
71	285775	UPG ADV BREEZE R3 SNAP-IN SRV 3YAN	36	1	\$11.26	\$405.36
72	344589J	SA PREF C/D SM R8 SYSTEM 3YAN	36	1	\$0.00	\$0.00
73	342640	SA PREF WORKPL ATTD R5 CLNT USR 3YAN	36	1	\$29.77	\$1,071.72
74	253615	SA PREF ADS SAL GTWY SFTW ONLY TRK	36	1	\$0.00	\$0.00
75	342647	UPG ADV WORKPL ATTD R5 CLNT USR 3YAN	36	1	\$9.38	\$337.68
76	293212J	SA PREF C/D CMS R18 INITIAL ACD 3YAN	36	1	\$0.00	\$0.00
77	344161J	SA PREF C/D CC R8 ELITE AGT 3YAN	36	45	\$7.55	\$12,231.00
78	284959	SA PREF ADS SAL GTWY OVA	36	1	\$0.00	\$0.00
79	238124	SA PREF ONE-X AGT R2 AGENT 3YAN	36	25	\$2.78	\$2,502.00
80	255853	SA ON-SITE 24X7 APPL MED SRV R2D 3YAN	36	2	\$129.46	\$9,321.12
81	344279J	SA PREF C/D AURA R8 CORE 3YAN	36	806	\$3.03	\$87,918.48
82	343972J	SA PREF C/D AES R8 BSC TSAPI 3YAN	36	36	\$0.40	\$518.40
83	344627J	SA PREF C/D SYS MGR R8 LIC 3YAN	36	1	\$0.00	\$0.00
84	346231J	SA PREF C/D ASP VM R4 STD SW 3YAN	36	2	\$24.28	\$1,748.16