

RESOLUTION NO. 2021- 394

RESOLUTION AUTHORIZING THE EXECUTION OF A PROFESSIONAL SERVICES AGREEMENT BY AND BETWEEN SOURCE ONE, INC., NEW YORK, NY AND THE CITY OF VINELAND FOR STRATEGIC CONSULTING SERVICES FOR ENERGY PORTFOLIO PURCHASES AND TRANSMISSION ACCESS AND REGULATORY MATTERS.

WHEREAS, the City Council of the City of Vineland has adopted Resolution No. 2021-52, a Resolution pre-qualifying certain firms to submit proposals for as needed Architectural and Engineering Consulting Services; and

WHEREAS, the Vineland Municipal Electric Utility is in need of consulting services for Energy Portfolio Purchases/transmission access and regulatory items; and

WHEREAS, the Director of Vineland Municipal Utilities has recommended that a contract for the required services be awarded to SourceOne Inc., New York, NY, in accordance with Professional Services Contract No. C21-0027 and the SourceOne proposal, pursuant to a fair and open process; and

WHEREAS this contract is awarded in an amount not to exceed \$106,260 (\$8,855.00 to be billed on a monthly basis) for the contract period October 1, 2021 to September 30, 2022; and

WHEREAS, the availability of funds for said Professional Services Contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the Local Public Contract Law (N.J.S.A. 40A:11-1, et seq) requires that the Resolution authorizing the award of contract for Professional Services without competitive bidding and the contract itself must be available for public inspection.

1. NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that said contract be awarded to SourceOne Inc., New York, NY, for Consulting with the Vineland Municipal Electric Utility for Energy Portfolio Purchases/transmission access and regulatory items in accordance with Professional Services Contract No. C21-0027 and in accordance with the SourceOne proposal, pursuant to a fair and open process, in an amount not to exceed \$106,260.00.

Adopted:

President of Council

ATTEST:

City Clerk

**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**



8-3-21

(DATE)

1. Service (detailed description): Professional Services for VMEU strategic Consulting
for Energy Portfolio Purchases /transmission access and regulatory items

2. Amount to be Awarded: \$ 106,260.00----will be billed on a monthly basis

- Encumber Total Award
 Encumber by Supplemental Release

3. Amount Budgeted: \$ 110,000.00

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: 1-05-55-502-9006-53423-E923

6. Contract Period: 10-1-21 to 9-30-22

7. Date To Be Awarded: 8-24-21

8. Recommended Vendor and Address: Source One, Inc. 7 Penn Plaza, 370 Seventh
Ave Suite 401 New York NY 3000001

9. Justification for Vendor Recommendation:(attach additional information for Council review)
Professional Services RFP under contract #C-21-0027


- Non-Fair & Open (Pay-to-Play documents required)
 Fair & Open: How was RFP advertised? _____

10. Evaluation Performed by: Steve August

11. Approved by: John Lillie


12. Attachments:

- Awarding Proposal
 Other: Scope and Quotation Attached

- Send copies to:
Purchasing Division
Business Administration 

** If more than one account #, provide break down



City of Vineland, NJ

28 July 2021

FROM

Jack Griffin
SourceOne, Inc.
7 Penn Plaza, 370 Seventh Ave., Suite 401
New York, NY 30001
617.455.2811 | jgriffin@s1inc.com

TO

Mr. John Lillie
City of Vineland
640 E Wood Street
Vineland, NJ 80360
tdunmore@vinelandcity.org

Proposal: Proposal 21P07-473 -City of Vineland Strategic Consulting

Dear Mr. Lillie,

SourceOne, Inc. (SourceOne), a national power solutions consulting firm focused on the analysis, design, test, commissioning, maintenance and operations of high reliability environments, is pleased to offer this proposal to provide you with strategic consulting support. The following areas of focus will be principally supported by senior SourceOne specialists. The areas of focus include:

1. Budget preparation oversight
2. Budget tracking
3. Model based financial analysis
4. Business model updates in conformance with market changes
5. Wholesale supply portfolio specifications to provide the optimal risk management profile for Vineland customers
6. Management advice and council on emerging strategic issues related to energy supply and transmission access
7. Provide liaison with PPANJ and provide VMEU input to that municipal group.
8. Monitor PJM, FERC and NJBPU to advise management on regulatory issues and potential impacts to VMEU
9. Provide technical guidance to management on generating equipment related issues and act as customer representative for equipment acceptance testing
10. Provide project management services as assigned
11. Any other duties as assigned

Price

SourceOne proposes a monthly fee of **\$8,855** for twelve consecutive months. The proposed period of performance is from 1 October 2021 through 30 September 2022.

Conditions, Assumptions, and Exclusions

- SourceOne will invoice on a monthly basis and provide work-completed summary.
- Work performed under this proposal is covered in the 2021 Architectural & Engineering and Environmental Consulting Services Agreement.

Acceptance

If this Proposal is acceptable to you, please sign in the space provided below and return one signed copy to us.

The enclosed SourceOne Terms and Conditions are an integral part of this Proposal. A Contract between SourceOne and client shall be effective as of the date you execute and deliver the Proposal, issue a purchase order or other notice to proceed with reference to the Proposal, or permit SourceOne to commence performance of any services in accordance with the Proposal (whichever first occurs). The enclosed SourceOne Terms and Conditions shall apply to the performance of services by SourceOne notwithstanding any preprinted terms or conditions contained in a purchase order issued by client, and shall control in the event of any conflict with any other portion of the Contract.

We appreciate the opportunity to offer this proposal and hope that it meets with your approval. If you have any questions, please do not hesitate to call me at 617-455-2811.

City of Vineland

SourceOne, Inc. (DE)

John Lillie
Signature

Signature

John Lillie
Name

Name

Director VMU
Title

Title

Date

Date