

RESOLUTION NO. 2021-540

A RESOLUTION AUTHORIZING A CONTRACT AWARD TO A STATE CONTRACT VENDOR, AXON ENTERPRISE INC., SCOTTSDALE, AZ FOR THE PURCHASE OF ADDITIONAL BODY WORN CAMERAS (BWC), IN THE AMOUNT NOT TO EXCEED \$171,670.10.

WHEREAS, the City of Vineland pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), may by resolution and without advertising for bids, purchase any goods or services under the State of New Jersey Cooperative Purchasing Program for any State contracts entered into on behalf of the State by the Division of Purchase and Property in the Department of the Treasury; and

WHEREAS, the City of Vineland intends to enter into a contract with a State Contract Vendor for the purchase of additional Body Worn Camera (BWC) and related items as is more specifically set forth in Quote No. Q-338772-44508.791JK, attached hereto and made a part hereof, through this resolution and properly executed contracts, which shall be subject to all the conditions applicable to the current State contracts;

WHEREAS, it has been recommended that a contract be awarded to Axon Enterprise Inc., Scottsdale, AZ, (17-FLEET-00738) based upon the proposal received, in an amount not to exceed \$171,670.10; and

WHEREAS, the availability of funds for said contract to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, as follows:

1. THAT this contract for the purchase of additional Body Worn Camera (BWC) and related items as is more specifically set forth in Quote No. Q-338772-44508.791JK, attached hereto and made a part hereof, is awarded pursuant to N.J.S.A. 40A:11-12a and N.J.A.C. 5:34-7.29(c), under the State of New Jersey Cooperative Purchasing Program.
2. THAT the Purchasing Agent be and the same is hereby authorized to issue a contract to Axon Enterprise Inc., Scottsdale, AZ, based upon the proposal received, for the purchase of additional Body Worn Camera (BWC), in an amount not to exceed \$171,670.10.

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)



10/28/2021
(DATE)

1. Service (detailed description): Award contract to Axon for purchase of additional Body Worn Cameras (BWC).

2. Amount to be Awarded: \$ ~~165,389.01~~ 171,670.10

- Encumber Total Award
 Encumber by Supplemental Release

3. Amount Budgeted: \$ _____

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: _____

6. Contract Period: 11/30/2021 - 9/30/2022

7. Date To Be Awarded: 11/9/2021

8. Recommended Vendor and Address: Axon Enterprise Inc
17800 N 85th St. Scottsdale, AZ 85255

9. Justification for Vendor Recommendation:(attach additional information for Council review)
Purchase of additional BWC in accordance with new Attorney General Guideline effective 12/31/2021.

State Contract 17-FLBET-00738 expire 5/13/23
 Non-Fair & Open (Pay-to-Play documents required)
 Fair & Open: How was RFP advertised? _____

10. Evaluation Performed by: Sgt C Fulcher

11. Approved by: [Signature]
Chief P Casiano

12. Attachments:
 Awarding Proposal
 Other: Quote

- Send copies to:
Purchasing Division
Business Administration

[Signature]

** If more than one account #, provide break down



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-338772-44508.791JK

Issued: 11/08/2021

Quote Expiration: 11/30/2021

EST Contract Start Date: 12/01/2021

Account Number: 320149

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery; Invoice-111 N 6th St 111 N 6th St Vineland, NJ 08360-3702 USA	Vineland Police Dept - NJ 111 N 6th St Vineland, NJ 08360-3702 USA Email: TAX ID: 0216001670

SALES REPRESENTATIVE	PRIMARY CONTACT
Joe Kwiatek Phone: Email: jkwiatek@axon.com Fax:	Phone: (856) 691-4111 Email: cfulcher@vinelandcity.org Fax: (856) 794-1047

Program Length	22 Months
TOTAL COST	\$171,670.10
ESTIMATED TOTAL W/ TAX	\$171,670.10

Bundle Savings	\$37,438.20
Additional Savings	\$0.00
TOTAL SAVINGS	\$37,438.20

PAYMENT PLAN: Nov 2021		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1: Subscription Items (10 Months)	Nov, 2021	\$43,737.00
Year 1: Hardware & True-Up	Nov, 2021	\$75,448.70
Payment Total		\$119,185.70

PAYMENT PLAN: Sep 2022		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 2: Subscription Items (12 Months)	Sep, 2022	\$52,484.40

Payment Total

\$52,484.40

Quote Details

Bundle: AB3 Camera Bundle Quantity: 80 Start: 12/1/2021 End: 9/30/2023 Total: 55920 USD			
Category	Item	Description	QTY
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	80
Spare Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2
Camera Mount	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	88
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	88

Bundle: AB3 Multi Bay Dock Bundle Quantity: 3 Start: 12/1/2021 End: 9/30/2023 Total: 4616.7 USD			
Category	Item	Description	QTY
Dock	74210	AXON BODY 3 - 8 BAY DOCK	3
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3
Wall Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3

Bundle: Dynamic Bundle Quantity: 1 Start: 12/1/2021 End: 9/30/2023 Total: 33506.4 USD			
Category	Item	Description	QTY
Other	73682	AUTO TAGGING LICENSE	80
Other	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	88
Other	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	80

Bundle: Basic License Bundle Quantity: 80 Start: 12/1/2021 End: 9/30/2023 Total: 26400 USD			
Category	Item	Description	QTY
E.com License	73840	EVIDENCE.COM BASIC LICENSE	80
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	80

Bundle: Body Worn Camera Multi-Bay Dock TAP Bundle Quantity: 3 Start: 12/1/2021 End: 9/30/2023 Total: 1947 USD			
Category	Item	Description	QTY
Dock Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3

Multi-Bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3
--------------------------	-------	--------------------------------	---

Bundle: Body Worn Camera TAP Bundle Quantity: 80 Start: 12/1/2021 End: 9/30/2023 Total: 49280 USD			
Category	Item	Description	QTY
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	80
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	82

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

11/8/2021