

RESOLUTION NO. 2021- 639

A RESOLUTION AWARDING A CONTRACT TO AIR NOVA, INC., PENNSAUKEN, NJ FOR STACK EMISSIONS AND RATA TESTING SERVICES FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, IN THE AMOUNT NOT TO EXCEED \$293,890.00.

WHEREAS, the City of Vineland has heretofore advertised for proposals for Professional Services for Stack Emissions and RATA Testing Services for the Vineland Municipal Electric Utilities – Generation Division; and

WHEREAS, the Request was published in the City of Vineland’s official newspaper; and WHEREAS, on December 3, 2021, two (2) proposals were received by the Purchasing Agent and referred to the Electric Utility for evaluation and recommendation; and

WHEREAS, the Director of the Electric Utility has recommended that a contract for the required services be awarded to Air Nova, Inc., Pennsauken, NJ, based upon the proposal received, pursuant to a fair and open process; and

WHEREAS this contract is awarded in an amount not to exceed \$293,890.00 for specified services, for a one year contract period beginning January 1, 2022 through December 31, 2022, with option to renew for one (1) additional year; and

WHEREAS, the availability of funds for said Contract to be awarded herein have been certified by the Chief Financial Officer; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Vineland that said contract for Professional Services for Stack Emissions and RATA Testing Services for the Vineland Municipal Electric Utilities – Generation Division, be awarded to Air Nova, Inc., Pennsauken, NJ, based upon the proposal received, pursuant to a fair and open process, in the amount not to exceed \$293,890.00 for a one year contract period beginning January 1, 2022 through December 31, 2022, with option to renew for one (1) additional year.

Adopted:

President of Council

ATTEST:

City Clerk



December 21, 2021

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 12/3/21

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on December 3, 2021.

FURNISHING AND DELIVERY OF STACK EMISSIONS AND RATA TESTING SERVICES FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY – GENERATION DIVISION, FOR THE CONTRACT PERIOD JANUARY 1, 2022 THROUGH DECEMBER 31, 2022, WITH OPTION TO RENEW FOR ONE (1) ADDITIONAL YEAR.

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that an open-end contract be awarded to the low bidder, Air Nova, Pennsauken, NJ, in the amount of \$293,890.00.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

Robert E. Dickenson, Jr.
Business Administrator

RD/rl





**REQUEST FOR RESOLUTION FOR CONTRACT AWARDS
UNDER 40A:11-5 EXCEPTIONS
(PROFESSIONAL SERVICES, EUS, SOFTWARE MAINTENANCE, ETC)**

December 6, 2021

(DATE)

1. Service (detailed description): Stack Emissions and Rata Testing Services

2. Amount to be Awarded: \$ 293,890



Encumber Total Award
Encumber by Supplemental Release

3. Amount Budgeted: \$ 200,000

4. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

5. **Account Number to be Charged: 2-05-55-50-9001-53342 E553 X, E553 C, E553

6. Contract Period: One year beginning Jan. 1, 2022 with option for one year renewal

7. Date To Be Awarded: December 28, 2021

8. Recommended Vendor and Address: Air Nova
3485 Haddonfield Rd., Pennsauken, NJ 08109

9. Justification for Vendor Recommendation:(attach additional information for Council review)
Please see the attached recommendation for award.

- Non-Fair & Open (Pay-to-Play documents required)
- Fair & Open: How was RFP advertised? _____

10. Evaluation Performed by: Joe Colla and Jeff Davis *J. L. Colla 12/6/2021* *JMD 12/7/21* *CS 12/7/21*

11. Approved by: *John Lulle*

12. Attachments:

- Awarding Proposal
- Other: Purchasing Agent Review

- **Send copies to:**
Purchasing Division
Business Administration

**** If more than one account #, provide break down**

Stack Emissions and RATA Testing Services

A request for proposals for stack emissions and RATA testing was issued on November 9, 2021. The deadline for receipt of proposals was December 3, 2021. Proposals were received from Catalyst Air Management and Air Nova.


The specification requests unit prices for 14 different stack emission testing categories, three different CEMS RATA tests, and various miscellaneous tests and related activities including visual observations. The total number of annual emission and RATA tests along with visual observations that will be required during the 12 month period beginning on January 1, 2022 is unknown. If all of the various tests and visual observations are performed, the total aggregate amounts to be paid to each bidder would be:

Catalyst Air Management	\$516,872
Air Nova	\$293,890

Please be advised the number of emission tests and observations to be performed during 2022 is unknown and very likely considerably less than the number of tests for which unit prices were specified. Total annual expenditures for stack emissions and RATA testing are expected to be less than \$50,000.

The proposal from Air Nova was reviewed and found to be in full compliance with the specification. During the past twelve years, Air Nova has performed approximately 90% of the emissions testing for VMEU. The quality of their work has been excellent. Based on compliance with the specification, lowest proposal price, and past performance it is the considered opinion of Jeff Davis and Joe Colla

that a 12 month contract commencing January 1, 2022 ending December 31, 2022
with an option for renew for one additional year be awarded to Air Nova.

Joseph Colla 12/6
 12/6/21

PURCHASING AGENT REVIEW
COV RFP # 2021-49

Proposals were received and opened Friday, December 3, 2021 at 1:00 PM for Stack Emissions & RATA Testing Services from the following:

Air Nova, Inc.
Catalyst Air Management

Comments: The vendors above submitted all the mandatory documents.

Recommendation: The using department needs to review the proposals and determine if they provided what has been requested and if so, make recommendation to award or reject.

Miguel A. Mercado, QPA
Purchasing Agent