

RESOLUTION NO. 2021 - 649

A RESOLUTION AUTHORIZING A CONTRACT TO CINTAS CORP., ASHTON, PA FOR FACILITIES MANAGEMENT PRODUCTS & SOLUTIONS (UNIFORM RENTAL & CLEANING), IN THE AMOUNT NOT TO EXCEED \$55,000.00, PURSUANT TO A NATIONAL COOPERATIVE CONTRACT WITH PRINCE WILLIAM COUNTY PUBLIC SCHOOLS.

WHEREAS, the City of Vineland Electric Utility is in need of Facilities Management Products & Solutions (Uniform Rental & Cleaning); and;

WHEREAS, the City of Vineland is a member of U.S. Communities and National IPA, now wholly owned subsidiaries of **Omnia Partners National Cooperative**; and

WHEREAS, Prince William County Public Schools, a participant of the Omnia Partners National Cooperative, has acted as lead agency and awarded Contract R-BB-19002; and,

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to procure Facilities Management Products & Solutions (Uniform Rental & Cleaning) using the offered National Cooperative Contract without public bidding, subject to the submittal and acceptance of certain documentation by Cintas Corp.;

WHEREAS, the City of Vineland intends under Prince William County Public Schools Contract R-BB-19002, to procure from Cintas Corp., Ashton, PA, Facilities Management Products & Solutions (Uniform Rental & Cleaning), in an amount not to exceed \$55,000.00, for the contract period April 1, 2022 to March 31, 2025 with option to renew for an additional two (2) year term made available through the said Cooperative Purchasing Program.

WHEREAS the Director of Municipal Utilities and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through Prince William County Public Schools for this procurement; and

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Contract will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such service is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein have been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order for Facilities Management Products & Solutions (Uniform Rental & Cleaning) for a price not to exceed \$55,000.00, for the contract period April 1, 2022 to March 31, 2025 with option to renew for an additional two (2) year term.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request”.

Adopted:

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President of Council

ATTEST:

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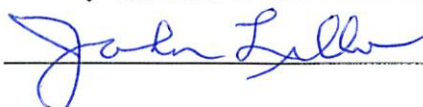

City Clerk

**REQUEST FOR RESOLUTION  
FOR COOPERATIVE CONTRACT AWARDS  
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10  
(REQUIRED FOR PURCHASES OVER \$17,500.00)**



12/10/2021

(DATE)

1. Goods or Services (detailed description): Facilities Management Products & Solutions
  
2. Amount to be Awarded: \$ 55,000.00 (\$40,000 Distribution / \$15,000 Generation)  
 Encumber Total Award  
 Encumber by Supplemental Release
  
3. Budgeted: By Ordinance No. \_\_\_\_\_  
Or Grant: Title & Year \_\_\_\_\_ Generation: 1-05-55-502-9001-53322, E549P
  
4. \*\*Account Number to be Charged: Distribution: 1-05-55-502-9003-53322, E588
  
5. Contract Period (if applicable): 4/1/22 to 3/31/25 with option to renew for additional 2yr term.
  
6. Date to be Awarded: \_\_\_\_\_
  
7. Recommended Vendor and Address: Cintas Corp.  
95 Milton Drive  
Ashton, PA 19014
  
8. Justification for Vendor Recommendation:(attach add'l information for Council review)  
Omnia National Cooperative Member
  
- Type of Contract:  State  National  Regional  County  
Vendor's Cooperative Contract # R-BB-19002 Expires 10/31/23
  
9. Evaluation Performed by: Miguel A. Mercado w/ Elect. Distribution & Generation
  
10. Approved by: 
  
11. Attachments:  
 Awarding Proposal  
 Other: \_\_\_\_\_
  
- **Send copies to:**  
**Purchasing Department**  
**Business Administration** 

**\*\*If more than one account #, provide break down**

A black and white photograph of a hand holding a dark rectangular sign by a chain. The sign has the text 'Come In' in a cursive font, 'WE'RE' in a smaller sans-serif font, and 'READY' in a large, bold sans-serif font. Another hand is visible at the bottom of the sign, holding it steady. The background is a bright, slightly blurred office setting.

*Come In*  
WE'RE  
**READY**

Take on your workday  
with confidence

**CINTAS**  
READY FOR THE WORKDAY™



## Uniform Rental Solutions

Keep your workforce looking professional in retail-inspired uniforms they actually want to wear. Outfitted with apparel ranging from Carhartt® Rental Workwear and Chef Works® Rental Culinary Apparel to uniforms designed exclusively for women, your employees will feel at their best. And you'll appreciate that our full-service rental program takes care of your laundry, repair and weekly delivery — and saves you from continually buying uniforms.



# CINTAS

THE UNIFORM PEOPLE



Show your customers you're **ready™** for business



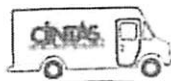
More than  
**5 million**  
people go to work every  
day in a Cintas uniform



We offer unique retail-  
inspired garments through our  
**exclusive partnerships**  
with Carhartt®, Chef Works®,  
Zorrel performance polos and  
wrinkle-free dress shirts from  
TAL Fabrics



We're the **largest manager**  
**of flame resistant rental**  
**clothing programs** in  
North America



Pick-up/Deliver



Accountability

Inventory  
Accountability



Laundry



Repair

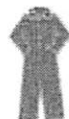
## Uniform options



Classic  
Workwear



High  
Image



Flame  
Resistant



Carhartt®



Culinary



Cleanroom



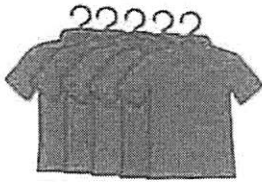
## Benefits of a Cintas Uniform Rental Program

- Garment pick-up and delivery, cleaning, repairs and maintenance
- No up-front investment
- Flexible programs for changing needs
- Retail-inspired uniforms your employees want to wear
- Exclusive Carhartt® Rental Workwear
- Exclusive Chef Works® Culinary Apparel
- Garments designed exclusively for women
- Garment customization by adding specific logos and names

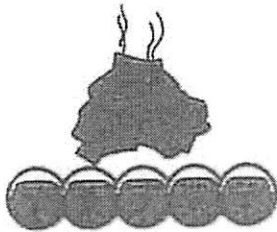
# Trusted service you can count on

## HOW A TYPICAL UNIFORM PROGRAM WORKS

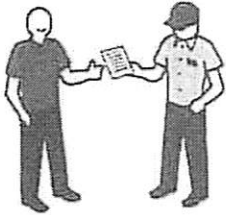
At the beginning of the program, each full-time employee will be issued 11 pants and 11 shirts (assuming 5-day workweek), including any combination of short and long-sleeve. Then **every week**, employees will simply turn in their dirty, ready-to-be-laundered garments so they can be picked up by the Service Sales Representative (SSR).



5 Clean garments delivered and ready™ to be worn



5 Dirty garments to be picked up by Cintas each week



1 Extra Garment (you are currently wearing)

This process is crucial, because it allows us to launder, inspect and repair your garments to keep you **Ready for the Workday®**.

## GARMENT REPAIRS AND SIZE CHANGES

Garment repairs and size changes are included with your service and can be requested at any time.

## NEW HIRES OR EMPLOYEE STOP ORDERS

Your business needs are always evolving. We make it easy to add or remove employees from your program.

## SERVICE QUESTIONS

Providing support for your uniform rental program is our priority, and we're here to help whenever you need us.



# Garments are clean and accounted for with the TruCount™ inventory control system

With our TruCount™ Inventory Control System, we know, and you know, exactly where your garments are at all times. It's communication, accountability and reliability, delivered to you **every week** by your Cintas Service Sales Representatives and powered by TruCount™.



## ON-SITE SCANNING

Our standard operating procedure includes our SSR scanning at your premise all the dirty uniforms turned in for laundering.



## EVERY SERVICE VISIT

With TruCount™, we don't just make bold claims, we stand behind them. We scan every garment, every visit, period.



## DOCUMENTED

Before leaving your facility, your SSR will provide a pick up report showing the exact number of dirty garments scanned in, by wearer, to be laundered and returned the following visit. For even greater detail, we can provide a comprehensive garment summary report.

# TruCount™

99.98% garment return rate when tested



# Keeping your team looking their best



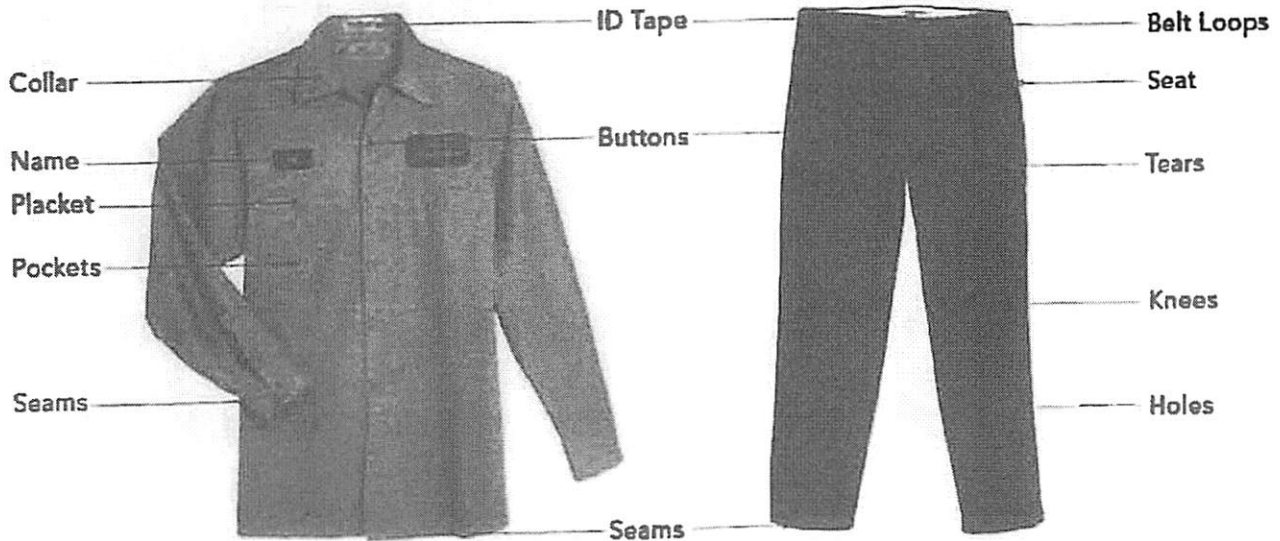
At our facility, your uniforms are inspected by skilled inspectors and state-of-the-art equipment to ensure they are in top condition.

- If uniforms need repair, we take care of it.
- If uniforms are worn out or beyond repair due to normal wear and tear, we will issue replacement garments.

## Unique inspection process

**SAMI: SHIRT POINTS INSPECTED**  
Shirt Alternative Method of Inspection

**PAMI: PANTS POINTS INSPECTED**  
Pant Alternative Method of Inspection





## Our wash process makes sure your uniforms last and look their best



Garments are separated by style and soil type to protect the quality of the garment



Industrial washers and dryers operate from sophisticated computer programs

These programs apply proper levels of detergent and drying time to provide the highest level of cleaning



Over 40 different detergent formulas are used depending on garment and soil types



Garments are sent through a steam tunnel which blasts the garments with 350°+ steam to release wrinkles and eliminates bacteria and odors, and provide a crisp professional look



### **WATER QUALITY AND CONSERVATION**

Cintas was the first major industrial laundry company to make the corporate-wide switch from detergents that contain Nonylphenol Ethoxylates (NPE) to detergents that do not contain NPE's. This means clean garments that are safer for you and our environment.



ONE SOURCE  
ONE COMPANY  
ONE ANSWER

## GARMENT UNIT PRICE

ITEM NUMBER	DESCRIPTION	UNIT PRICE
396	Carhartt Rugged Shirt	0.25
384	Carhartt Tradesman Workshirt	0.25
392	Carhartt Featherweight FR Shirt	0.36
278	Carhartt Shop Tee	0.17
275	Performance Polo	0.25
270	Cargo Pant	0.33
370	Cargo Short	0.31
745433	Carhartt Rugged Pant	0.32
73478	Carhartt Featherweight FR Pant	0.44
383	Carhartt Dungaree	0.32
382	Carhartt Carpenter Jean	0.32
290	Carhartt Carpenter Jean - FR	0.44
381	Carhartt Jean	0.32
280	Carhartt Jean - FR	0.44
387	Carhartt FR Coverall	0.89
297	Carhartt FR T-Shirt	0.36
60081	Carhartt FR Base Layer	0.36
74634	Carhartt FR Bomber Jacket	0.89
59294	Carhartt FR Shirt / ANSI 3	0.46
N/A	High Vis FR T-Shirt	0.36



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ONE COMPANY  
ONE ANSWER

## DEPARTMENT COMPARISON

GENERATION DIVISION			
		Weekly Cost	Current Weekly
		Per Employee	Spend per Employee
FR Shirt & Pant	9 employees / 11 changes	8.8	12.4
Non FR Shirt & Pant	6 employees / 11 changes	6.27	8.1
FR Jacket	15 employees / 2 changes	1.78	3
FR Coverall	15 employees / 2 changes	1.78	2.15
DISTRIBUTION DIVISION			
		Weekly Cost	Current Weekly
		Per Employee	Spend per Employee
FR Shirt	40 employees / 5 changes	1.8	2.87
FR Base layer	40 employees / 6 changes	2.16	N/A
FR Jean	37 employees / 11 changes	4.84	5.01
FR Pant	3 employees / 11 changes	4.84	5.28
Non FR Shirt & Pant	7 employees / 11 changes	6.27	5.19
FR Jacket	7 employees / 2 changes	1.78	3





ONE SOURCE  
ONE COMPANY  
ONE ANSWER

# DIRECT PURCHASE PRODUCTS

<b>Company:</b> Vineland Municipal Electric Utility <b>Contact:</b> Mike Neff <b>Address:</b> 415 N. West Ave. Vineland, NJ 08360 <b>Phone:</b> 856-794-4000		 READY FOR THE WORKDAY™		<b>PO#</b> _____ <b>ACCT:</b> 19455579 <b>ROUTE:</b> 27 <b>DAY:</b> 4			
Cintas Item#	Item No. & Description	Color	Sizes	Qty	Price	Ext. Price	Embroidery/Silkscreen
64031	Crew Shirt				\$30.99		
20031	Nike Dri-Fit Engineered Mesh Polo				\$59.99		
61581	Moisture Management Polo				\$17.99		
ST420	Sport-Tek Posi-UV Pro Tee				\$18.99		
PT88	Red Kap Industrial Cargo Pant				\$35.99		
74331	Dickies Carpenter Jeans				\$29.99		
80843	Three-Season Jacket				\$62.99		
80767	Carhartt Sherpa-Lined Jacket				\$132.99		
80558	Next Gen Stadium Jacket				\$37.99		
82716	Lightweight Waterproof Jacket				\$52.99		
F217	Port Authority Value Fleece Jacket				\$27.99		
	Embroidery Application				\$4.95		
<b>Sub Total</b>						<b>\$0.00</b>	
<b>Sub Total</b>						<b>\$0.00</b>	
<b>Sales Tax</b>						<b>TBD</b>	
<b>Shipping</b>							
<b>Page Total</b>						<b>TOTAL</b>	<b>\$0.00</b>

10.22.21  
Natalie Cooper  
Direct Sales Manager  
610.364.2325  
CooperN@CINTAS.COM