

RESOLUTION NO. 2021- 644

A RESOLUTION AWARDED AN OPEN-END CONTRACT TO SHANNON CHEMICAL CORP., MALVERN, PA FOR THE FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, IN THE AMOUNT OF \$90,045.00.

WHEREAS, the City of Vineland has heretofore advertised for bids for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, for a period of one year commencing January 1, 2022 ending December 31, 2022, with the option to renew for one additional year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on October 26, 2021, bids were received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of December 21, 2021 submitted a written report and tabulation of the bids received and has recommended that an open-end contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, be awarded to Shannon Chemical Corp., Malvern, PA, in the amount of \$90,045.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland; now, therefore,

WHEREAS, the following bidder has been disqualified

<u>VENDOR</u>	<u>REASON</u>
George S. Coyne Chemical Croydon, PA	This vendor bid a product that is not equivalent to the product specified.

BE IT RESOLVED by the Council of the City of Vineland that said open-end contract for the furnishing and delivery of Liquid Blended Ortho/Polyphosphate for Water Treatment, for a period of one year commencing January 1, 2022 ending December 31, 2022, with the option to renew for one additional year, be and the same is awarded to Shannon Chemical Corp., Malvern, PA, on their bid in the amount of \$90,045.00, said bid being the lowest qualified bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the City Comptroller has certified that the funds for the contract to be awarded herein are available.

Adopted:

President of Council

ATTEST:

City Clerk



December 21, 2021

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board 10/26/21

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on October 26, 2021.

FURNISHING AND DELIVERY OF LIQUID BLENDED ORTHO/POLYPHOSPHATE FOR WATER TREATMENT, FOR A PERIOD OF ONE YEAR COMMENCING JANUARY 1, 2022 ENDING DECEMBER 31, 2022, WITH THE OPTION TO RENEW FOR ONE ADDITIONAL YEAR

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that an open-end contract be awarded to the lowest qualified bidder, Shannon Chemical Corp., Malvern, PA, in the amount of \$90,045.00. The lower bidder, George S. Coyne Chemical, Croydon, PA, bid a product that is not equivalent to the product provided for in the specifications.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", written over a horizontal line.

Robert E. Dickenson, Jr.
Business Administrator

RD/wr

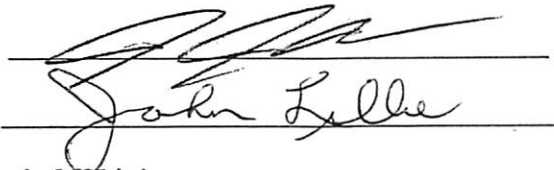


BID EVALUATION FORM

DEPARTMENT Water Utility

Date: 12/13/2021

The undersigned recommends that a contract be awarded for the following:

1. Bid Title: Liquid Blended Ortho/Polyphosphate
2. Amount to be Awarded: 90,045.00
 Encumber Total Award
 Encumber by Supplemental Release
3. Engineer's Estimate: 55,000.00
4. Amount Budget: \$ 90,000.00
5. Account Number to be Charged: 1-07-55-502-8002-53030
6. Date Bids Received: 10/26/2021
7. Date to be Awarded: TBD
8. Recommended Vendor: Shannon Chemical Corp.
9. Is Recommended Vendor the Apparent Lowest Bidder? Yes No
10. Comments/Special Instructions: All Prices have gone up on chemicals drastically. Memo Attached.
11. Evaluation Performed by: William Kennedy
12. Approved By: 
13. Attached: (Check-Off List)
 Tabulation of Bids
 Justification for Vendor Recommendation (if applicable)
 Evaluation Data (if applicable)

Send copies to:
Purchasing Division
Business Administration

TABULATION OF BIDS
COV BID 2021-41- LIQUID BLENDED ORTHO/POLYPHOSPHATE
OCTOBER 26, 2021

Engineers Estimate: \$55,000.00

	George S. Coyne Chemical Co., Inc. 3015 State Road Croydon, PA	Shannon Chemical Corp. PO Box 376 Malvern, PA 19355	Klenzoid, Inc. 912 Spring Mill Avenue Conshohocken, PA 19428
Affir. Action	YES	YES	YES
Ownership Discl	YES	YES	YES
Check List	YES	YES	YES
Proposal	YES	YES	YES
Addenda	YES	YES	YES
Discl. Iran	YES	YES	YES
Total	\$88,407.40	\$90,045.00	\$107,410.00

Specifications also received by:

Univar USA, Inc.
 Miracle Chemical Company
 Kuehne Company
 Chemrite, Inc.
 Prime Vendor
 Deltek
 Carus, LLC

PURCHASING AGENT REVIEW
COV BID # 2021-41

Proposals were received and opened Tuesday, October 26, 2021 at 2:00 PM for Liquid Blended Ortho/Polyphosphate from the following:

George S. Coyne Chemical:	\$ 88,407.40	$\div 0.28 =$	315,740.71
Shannon Chemical Corp:	\$ 90,045.00	$\div .36 =$	250,125.00
Klenzoid Inc:	\$107,410.00		

Comments: All bidders submitted all the mandatory documents.

Recommendation: George S. Coyne submitted the lowest bid, however, since their bid is for a brand other than Shannon and they have provided Chemical Data Sheets I will defer to the using Department to review, compare to Shannon product and verify if their product meets all the requirements of requested product. If they do then recommendation should be to George S. Coyne Chemical. If not, justification as to why it does not meet the specifications shall be submitted in order to award to the next lowest bidder.


Miguel A. Mercado, QPA
Purchasing Agent

MEMO

To: Miguel Mercado
From: Bill Kennedy
Cc: Joe Prato; Mike Lawler; John Lillie
Date: December 13, 2021
RE: Phosphate bid

Clearly the Sterling CP 718 product is not an equivalent blend to SLI-5270 and also contains 8% less total phosphate (28%)

On the basis of total Phosphate alone:

Sterling CP 718-calculation as 100% - \$88,407.40 divided by 0.28= \$315,740.71

Shannon SLI-5270 Calculation as 100% - \$90,045.00 divided by 0.36 = \$250,125.00

Our decision to maintain the continuity of treatment and regulatory compliance (Lead and Copper Rule) by awarding the bid to Shannon Chemical is justified and factually supported.

William Kennedy
Assistant Superintendent