

RESOLUTION NO. 2022- 231

A RESOLUTION AWARDING AN OPEN-END CONTRACT  
TO ACV ENVIRONMENTAL SERVICES, INC., CLAYTON,  
NJ FOR SOLID AND LIQUID WASTE DISPOSAL FOR THE  
VINELAND MUNICIPAL ELECTRIC UTILITY.

WHEREAS, the City of Vineland has heretofore advertised for bids for Solid and Liquid Waste Disposal for the Vineland Municipal Electric Utility, for a period of one year beginning July 1, 2022 with option to renew for one additional year, in accordance with specifications on file in the office of the Purchasing Agent; and

WHEREAS, on May 17, 2022, a bid was received, duly opened and read aloud, being referred to the Business Administrator for tabulation, evaluation, report and recommendation; and

WHEREAS, the Business Administrator has, under date of June 6, 2022 submitted a written report and tabulation of the bid received and has recommended that an open-end contract for Solid and Liquid Waste Disposal for the Vineland Municipal Electric Utility, for a period of one year beginning July 1, 2022 with option to renew for one additional year, be awarded to ACV Environmental Services, Inc., Clayton NJ, based on unit pricing, for an estimated amount not to exceed \$55,000.00, said bid being the only bid received and considered in the best interest of the City of Vineland; now, therefore,

BE IT RESOLVED by the Council of the City of Vineland that said open-ended contract for Solid and Liquid Waste Disposal for the Vineland Municipal Electric Utility, for a period of one year beginning July 1, 2022 with option to renew for one additional year, be and the same is awarded to ACV Environmental Services, Inc., Clayton, NJ, based on unit pricing, for an estimated amount not to exceed \$55,000.00, said bid being the only bid received and considered in the best interest of the City of Vineland, and the Purchasing Agent be and the same is hereby authorized and directed to issue purchase order contract for the same in behalf of the City; and

BE IT FURTHER RESOLVED that the Chief Financial Officer has certified funds, for the contract to be awarded herein, only to the amount available in the Calendar Year 2020 Budget of the City of Vineland Electric Utility. Purchase and payments made after December 31, 2020, are contingent upon the necessary funds being appropriated by the governing body for calendar year 2021 and option year.

Adopted:

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President of Council

ATTEST:

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City Clerk



June 6, 2022

REPORT TO: THE MAYOR AND COUNCIL

RE: Proposals Submitted to the Purchasing Board May 17, 2022

Dear Mayor and Members of Council:

Submitted to you herewith for your consideration is our evaluation of the proposals submitted to the Purchasing Board on May 17, 2022.

SOLID AND LIQUID WASTE DISPOSAL FOR THE VINELAND MUNICIPAL ELECTRIC UTILITY, FOR A PERIOD OF ONE YEAR BEGINNING JULY 1, 2022 WITH OPTION TO RENEW FOR ONE ADDITIONAL YEAR

It is the recommendation of the Director of Municipal Utilities, which has the concurrence of the Purchasing Agent and Business Administrator that an open-ended contract be awarded to the lowest bidder, ACV Environmental Services, Inc., Clayton, NJ, based on unit pricing, for an estimated amount not to exceed \$55,000.00.

We trust that the above recommendation will receive your favorable consideration and that the recommended resolution will be adopted as presented.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Robert E. Dickenson, Jr.", written over a horizontal line.

Robert E. Dickenson, Jr.  
Business Administrator

RD/wr





**BID EVALUATION FORM**

DEPARTMENT Electric Utility Date: May 20, 2022

The undersigned recommends that a contract be awarded for the following:

- 1. Bid Title: Open Ended Solid and Liquid Waste Disposal
- 2. Amount to be Awarded: \$55,000
  - Encumber Total Award
  - Encumber by Supplemental Release
- 3. Engineer's Estimate: \$50,000
- 4. Amount Budget: \$ 50,000
- 5. Account Number to be Charged: 205-55-502-9001-53311, E549P
- 6. Date Bids Received: May 17, 2022
- 7. Date to be Awarded: June 14, 2022
- 8. Recommended Vendor: ACV Enviro
- 9. Is Recommended Vendor the Apparent Lowest Bidder?  Yes  No

10. Comments/Special Instructions:

11. Evaluation Performed by: Joseph L. Colla

12. Approved By: *John Lelli*

*J.L.C.*  
*5/20/2022*  
*(CJ)*  
*5/23/22*

13. Attached: (Check-Off List)

- Tabulation of Bids
- Justification for Vendor Recommendation (if applicable)
- Evaluation Data (if applicable)

**Send copies to:**

Purchasing Department  
Business Administration

## **Contract for Liquid and Solid Waste Disposal Services**

On April 13, 2022 a request for proposals was issued for liquid and solid waste disposal services. The deadline for receipt of proposals was May 16, 2022. A single proposal from ACV Enviro Inc. was received. The proposal is for one year beginning July 1, 2022 with an option for a second year. VMEU's existing contract for liquid and solid waste disposal services is with ACV Enviro and expires on June 30, 2022.

The request for proposals lists estimated annual quantities of various liquid and solid wastes produced and requests unit prices for disposal of each type of waste. Please be advised we can only estimate quantities of waste for disposal. For example most of our liquid waste is rain water that collects in the retention basins. The estimated quantities of waste listed in the request for proposals are anticipated to be equal to or greater than the actual quantities produced in one year. Annual costs for waste disposal are determined based on VMEU's estimated quantities and the specific unit prices proposed by ACV Enviro. The annual cost for waste disposal services based on the estimated quantities of liquid and solid listed in the request for proposals and the ACV Enviro unit prices is \$269,200.

Please be advised VMEU's annual cost for liquid and solid waste disposal services is expected to be considerably less than the \$269,200 estimate. VMEU's total annual expenditures for liquid and solid waste disposal services by ACV Enviro in 2020 and 2022 were \$37,739 and \$49,073 respectively. Annual expenditures based on ACV Enviro's proposal are considerably higher than

expected because the request for proposals included disposal services that are unlikely to be utilized. For example the ACV Enviro's proposed annual price includes the removal of 50 cubic yards of fly ash in the Unit 7 and Unit 10 silos plus 10 tons of fly ash located in the settling basin. Unlike the other sources of solid waste, the quantity of fly ash is limited because coal is no longer burned. Removal of the fly ash is expected to be included in the work scope of the contractor demolishing the power plant. A price for removal of the fly ash was requested in order to eliminate any uncertainty on what the cost would be if it becomes necessary to have ACV Enviro remove the fly ash. ACV Enviro's price for removing the fly ash is \$78,430.

ACV Enviro also included in their proposal unit prices for labor and equipment that may be required for unanticipated liquid and solid waste disposal events. The unit prices were requested in order to eliminate uncertainty in estimating the cost of disposal services that are unlikely to be used. It is anticipated that VMEU will not utilize a significant portion of the labor and equipment for which unit prices are given. The specification included specific quantities of labor and equipment for unanticipated liquid and solid waste disposal events. When combined with ACV Enviro labor and equipment unit prices the cost is \$71,249.

Based on proposed unit prices, compliance with the specification, and past performance an award to ACV Enviro is recommended by John Reynolds and the writer.

*J. L. Colla*

*John B Reynolds*

**PURCHASING AGENT RECOMMENDATION AWARD**  
**COV BID # 2022-15**


Proposals were received and opened Tuesday, May 17, 2022 at 2:00 PM for Solid & Liquid Waste Disposal from the following:

ACV Environmental Services Inc.      \$540,401.78

Comments: ACV submitted all the mandatory documents.

**Recommendation:** Award to ACV Environmental Services Inc. as they submitted the lone lowest responsive responsible bid. The department should review the bid to see if it meets the requirements of the specifications accordingly and make their award. As for amount to be awarded I did a review of money spent for this service in 2020 and 2021 and the average total was ~~\$53,936.00~~ per year. The using department can determine how much monies they have budgeted for this service and use that amount as the "Estimated Price Not to Exceed" for the contract yearly amount. The Bid was based on estimated quantities and hourly rates of all possible services which made the bidder's total cost to come in very high so moving forward the next bid specifications should have more realistic quantities as we have history of past years spend.

43406.05

  
Miguel A. Mercado, QPA  
Purchasing Agent

**TABULATION OF BIDS**  
**SOLID AND LIQUID WASTE DISPOSAL COV BID # 2022-15**  
**VMEU**  
**MAY 17, 2022**

Engineer's estimate - \$50,000.00

|                                   |  |
|-----------------------------------|--|
|                                   | <b>ACV Enviro Services, Inc.</b><br><b>600 Cenco Blvd.</b><br><b>Clayton, NJ 08312</b> |
| Ownership Disclosure              | YES  |
| Affirm. Action                    | YES  |
| Addenda                           | YES  |
| Check List                        | YES  |
| Proposal                          | YES  |
| Iran Discl                        | YES  |
|                                   |  |
| <b>A=A1+A2+A3+A4+A5+A6</b>        | <b>\$197,951.50</b>  |
| <b>LABOR B1=B1a+B1b+B1c</b>       | <b>\$31,568.00</b>   |
| <b>EQUIPMENT B2= B2a-B2g</b>      | <b>\$39,680.75</b>   |
| <b>A + B1 + B2 TOTAL EXPECTED</b> | <b>\$269,200.25</b>  |
| <b>TOTAL C1</b>                   | <b>\$180.77</b>  |
| <b>TOTAL C2</b>                   | <b>\$71.50</b>   |
| <b>TOTAL C3</b>                   | <b>\$0.44</b>  |
| <b>TOTAL C4</b>                   | <b>\$1,545.02</b>  |
| <b>TOTAL C5</b>                   | <b>\$203.55</b>  |
|                                   |  |
| <b>GRAND TOTAL</b>                | <b>\$540,401.78</b>  |

**Specifications also received by:**

Wind River Environmental

2021 - 51,468.00  
2020 - 56,404.00