

RESOLUTION NO. 2022 -308

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE (1) LR860-E70 OVERCENTER ARTICULATING AERIAL DEVICE BUCKET TRUCK FROM ALTEC INDUSTRIES, INC., BIRMINGHAM, AL, IN AN AMOUNT NOT TO EXCEED \$241,317.00, PURSUANT TO A NATIONAL COOPERATIVE PRICING AGREEMENT WITH SOURCEWELL.

WHEREAS, the City of Vineland Department of Public Works is in need of one (1) LR860-E70 Overcenter Articulating Aerial Device Bucket Truck; and

WHEREAS, the City of Vineland is a member of a National Cooperative Pricing Agreement known as Sourcewell; and

WHEREAS, Sourcewell, the National Cooperative Purchasing Program has acted as lead agency and awarded Contract #012418-ALT, for the purchase of motor vehicles; and

WHEREAS, N.J.S.A. 52:34-6.2 permits the City of Vineland to purchase vehicles using the offered National Cooperative Pricing Agreement without public bidding, subject to the submittal and acceptance of certain documentation by Altec Industries, Inc.; and

WHEREAS, the City of Vineland intends under Sourcewell, under the Category: Digger Derricks, Bucket Trucks and Utility Equipment, Contract #012418-ALT, to purchase one (1) LR860-E70 Overcenter Articulating Aerial Device Bucket Truck, in an amount not to exceed \$241,317.00 from Altec Industries, Inc., Birmingham, AL, as listed in the Quotation dated June 27, 2022, made through Sourcewell;

WHEREAS, the Director of Public Works and the Qualified Purchasing Agent, with the concurrence of the Business Administrator, recommend the use of the National Cooperative Pricing through Sourcewell for this procurement; and

WHEREAS, the City of Vineland Purchasing Agent has determined that the use of the offered National Cooperative Pricing Agreement will result in cost savings after all factors, including charges for service, material and delivery have been considered and has verified that such vehicle is not available through State Contract awarded by the Division of Purchase and Property in the New Jersey Department of the Treasury, pursuant to N.J.S.A. 40A:11-12; and

WHEREAS, the availability of funds for said purchase to be awarded herein has been certified by the Chief Financial Officer; and

WHEREAS, the City of Vineland has certified that this meets the statute and regulations governing the award of said contracts;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF VINELAND, that the Purchasing Agent is authorized to prepare a purchase order to procure one (1) LR860-E70 Overcenter Articulating Aerial Device Bucket Truck, in an amount not to exceed \$241,317.00.

BE IT FURTHER RESOLVED that the purchase order shall contain a requirement that “the vendor shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request.”

Adopted:

President of Council

ATTEST:

City Clerk

REQUEST FOR RESOLUTION
FOR COOPERATIVE CONTRACT AWARDS
UNDER 40A:11-12, N.J.A.C. 5:34-7.29 & LFN 2012-10
(REQUIRED FOR PURCHASES OVER \$17,500.00)



7-1-22
(DATE)

1. Goods or Services (detailed description): ① LR860-E70
OVERCENTER ARTICULATING AERIAL DEVICE Bucket Truck
for Public Works

2. Amount to be Awarded: \$ 241,317.00

- Encumber Total Award
 Encumber by Supplemental Release

3. Budgeted: By Ordinance No. _____
Or Grant: Title & Year _____

4. **Account Number to be Charged: C-04-00-000-2223-78001

5. Contract Period (if applicable): _____

6. Date to be Awarded: _____

7. Recommended Vendor and Address: ALTEC INDUSTRIES
33 INVERNESS CENTER PKWY STE 2
BIRMINGHAM AL. 35242

8. Justification for Vendor Recommendation: (attach add'l information for Council review)

Type of Contract: State National Regional County

Vendor's Cooperative Contract # SOURCEWELL # 012418-ALT

9. Evaluation Performed by: DON SCHULTZ

10. Approved by: [Signature]

11. Attachments:

- Awarding Proposal
 Other: _____

• Send copies to:
Purchasing Department
Business Administration

**If more than one account #, provide break down

[Handwritten mark]



Quote Number: 931331
 Opportunity Number: 1643644
 Sourcewell Contract #: 012418-ALT
 Date: 6.27.2022

Quoted for: City of Vineland
 Customer Contact:
 Phone: / Email:
 Quoted by: Wesley Garner
 Phone: / Email: 919-698-7493 wesley.garner@altec.com
 Altec Account Manager: Phil Vlerno

REFERENCE ALTEC MODEL		Sourcewell Price
LR860-E70	Overcenter Articulating Aerial Device (Insulated)	\$201,499

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	LR860E70-EDC1	Engine Start/Stop With Secondary Stowage System	\$3,114
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	UTS2	UTS2 – Hydraulic pole saw. Featuring fiberglass poles and automatic chain oiling. Dual-spool (will work on either an opencenter or closed center system) 15" bar 5' handle. No other lengthbar is available.	\$2,030
2	UTS2	UTS2 – Hydraulic pole saw. Featuring fiberglass poles and automatic chain oiling. Dual-spool (will work on either an opencenter or closed center system) 15" bar 5' handle. No other lengthbar is available.	\$2,030
3	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment)	\$920
4			
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$209,593

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC	Chassis Air Blwo Off System, Vise	\$669
5	ELECTRICAL	Custom Flood Lights, Underbody Lights, Flood Light	\$7,202
6	FINISHING	2024 Altec Model Year Increase	\$7,123
7	CHASSIS	Custom chassis options	\$6,587
9	OTHER	Engine Extended Warranty, Cummins Protection Plan 1, B6.7 Non-CARB Engine, 5 Years/150k	\$998
10	OTHER	Ext Warranty, Travel, Labor, Material and Expense. 5 Year Total (4 Year Extended), Category 3	\$7,035
11	OTHER	Ext Warr. Chassis, 5 Years/150k Miles, Freightliner (M2-106)	\$1,564
12	OTHER	Ext Warr. Transmission, 5 Years/Unlimited Miles, Allison, Freightliner	\$546
8	OTHER	Engine Aftertreatment Extended Warranty, Cummins B6.7 Non-CARB Engine, 5 Years/150k Miles	\$628
OPEN MARKET OPTIONS TOTAL:			\$31,724

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$241,317
 Delivery to Customer at \$2.20 / mile:

TOTAL FOR UNIT/BODY/CHASSIS: \$241,317

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **22-24** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC